

**U.S. Department of Transportation
Maritime Administration**

**American Association of
Port Authorities**

Ma7 17, 2017

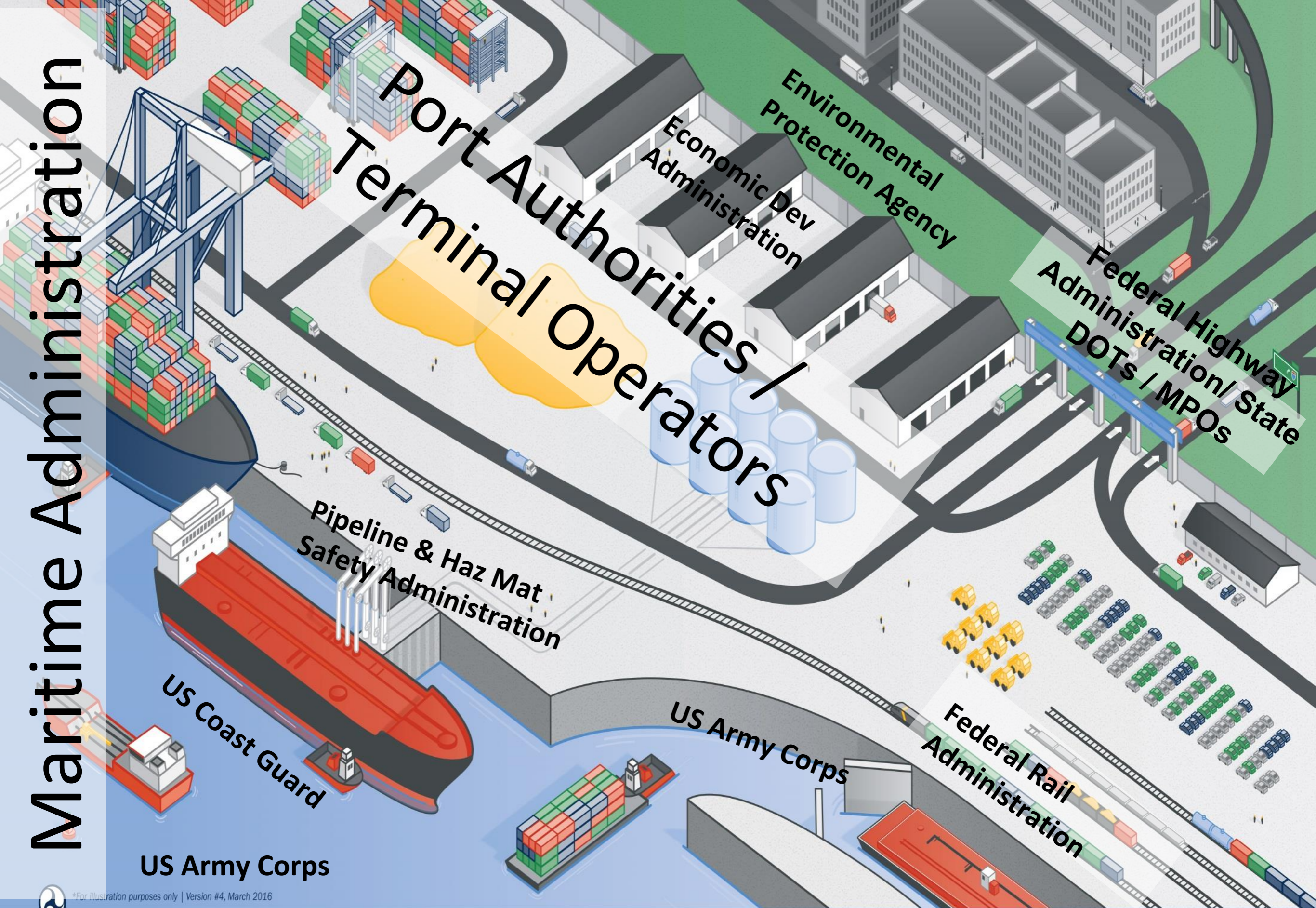
“Partnerships & Economic Growth”



U.S. Department
of Transportation

Maritime Administration

Port Authorities / Terminal Operators



US Army Corps



*For illustration purposes only | Version #4, March 2016

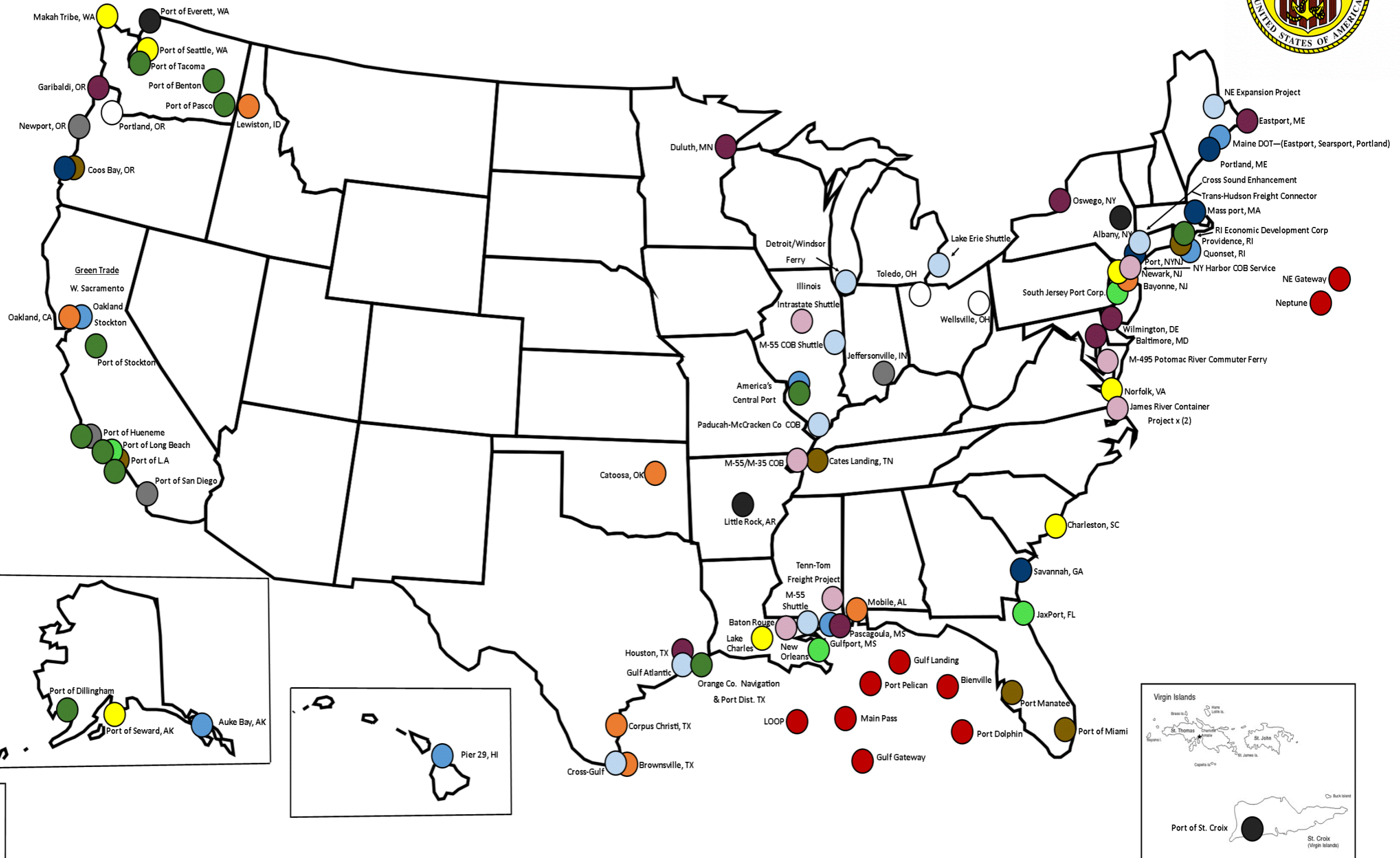
The Power of Partnership

- Savannah, GA
 - Historic, charming city
 - Key industry: tourism
 - With a port
- Richmond, VA
 - State capital
 - University, law, finance & govt center
 - With a port



PORTS & WATERWAYS

INFRASTRUCTURE PROJECTS & SERVICES



○ ARRA Grants 2009 (3)	● TIGER III FY 2011 (4)	● TIGER VI FY 2014 (7)	● FASTLANE 2016 (5)	● MH PROJECTS (9)
● TIGER I FY 2009 (7)	● TIGER IV FY 2012 (7)	● TIGER VII FY 2015 (4)	● DEEP WATER PORTS (8)	● MH GRANTS (8)
● TIGER II FY 2010 (6)	● TIGER V FY 2013 (8)	● TIGER VIII FY 2016 (5)	● PORT CONVEYANCE (11)	

America's Marine Highway

It's Working

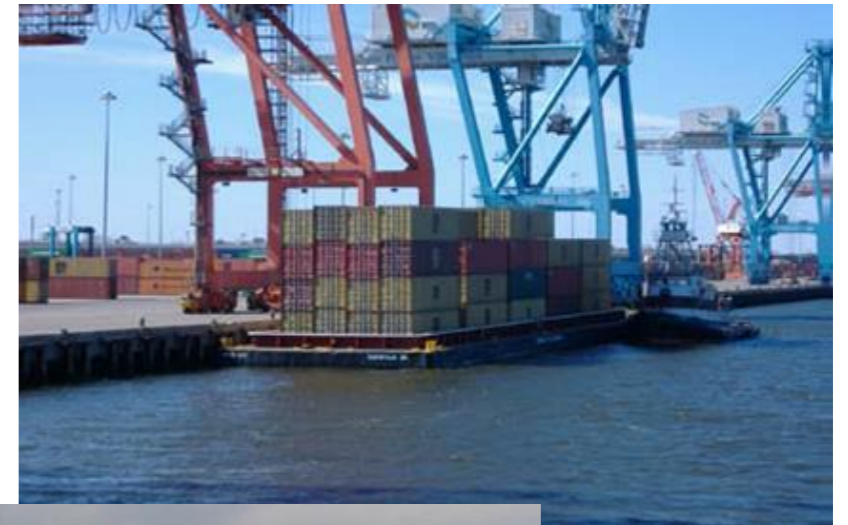
- Inland waterways and harbors
- Adapt today's tugs/barges
- Connect metro centers and coastal gateways



America's Marine Highway

Approach

- Inland waterways network
- Use of existing infrastructure and equipment
- Shorter Routes



Critical Elements for Creating Marine Highway Services

- Proposed Projects must be located on a designated Marine Highway Route
- A public/private partnership between ports, vessel operators, labor, and most importantly, shippers
- A solid business case *including* analysis of competing modes (truck and rail)
- Adequate capital for start up *and* initial operations
- A well coordinated marketing/sales effort by *all* key stakeholders



Who is your customer?

Who are your partners?



U.S. Department
of Transportation

Thank you

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