107th AAPA Annual Convention October 7 - 10, 2018

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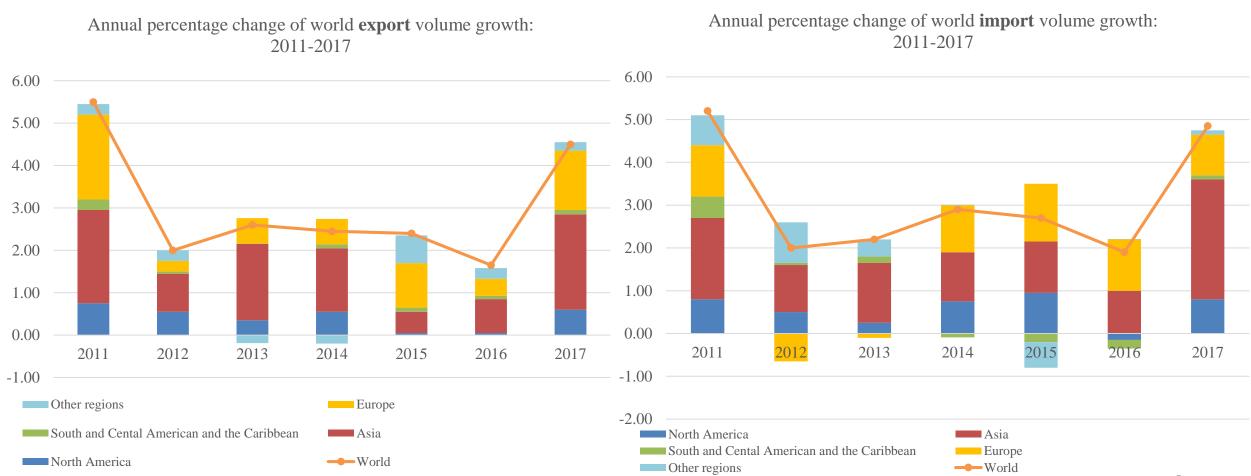
WORLD AND REGIONAL TRADE OUTLOOK

- Economy and trade outlook: world and selected regions
 - o 2017: world trade recover
 - 2018: a complex context
 - GDP growth and prospects comparison
 - Digital influence





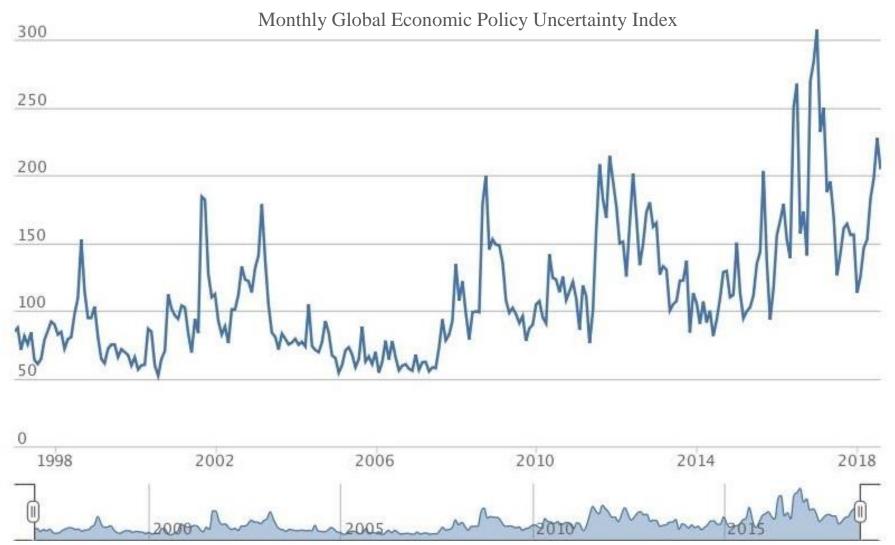
Economy and trade outlook: world and selected regions 2017: world trade recover



Source: Ricardo J. Sánchez & Eliana Barleta, UN-ECLAC, based on World trade statistical review, WTO 2018.



Economy and trade outlook: world and selected regions 2018: a complex context

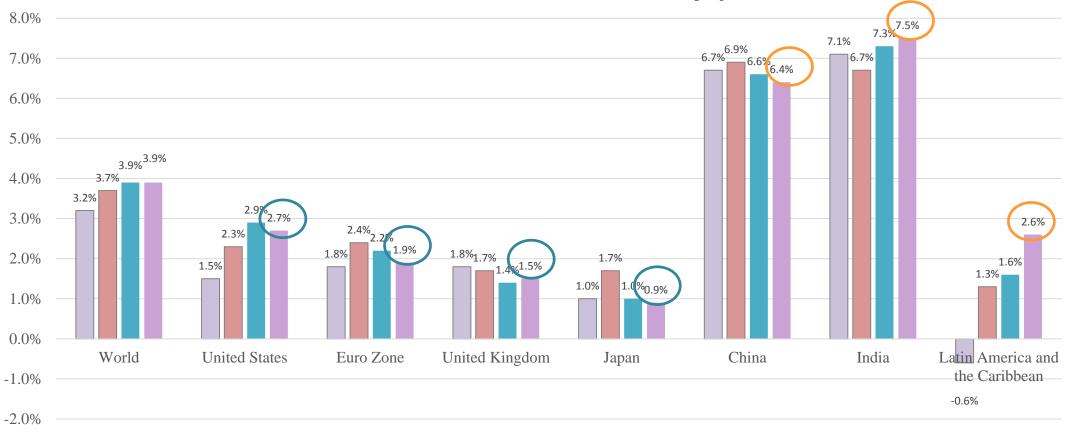


Source: Economic Policy Uncertainty.



Economy and trade outlook: world and selected regions GDP growth and prospects comparison

World and selected economies GDP evolution and projections



□ 2016 □ 2017 □ 2018f □ 2019f

Source: Eliana Barleta & Ricardo J. Sánchez, UN-ECLAC, with data based on World Economic Outlook, IMF, 2018.



Economy and trade outlook: world and selected regions

Digital influence

Value of e-commerce markets in 2016



MARITIME TRADE

• Maritime container trade

- Ups and downs in the volume of global container trade
- Latin America and the Caribbean and World container throughput and GDP multiplier
- The containerization "seesaw game"
- What about the future?



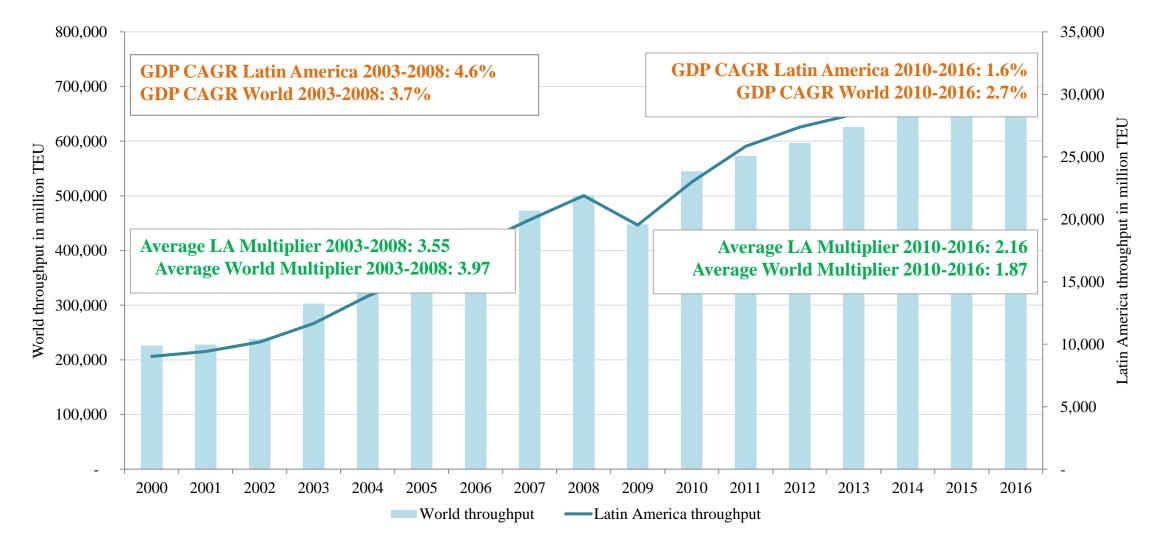


Ups and downs in the volume of global container trade





Latin America and the Caribbean and World container throughput and GDP multiplier



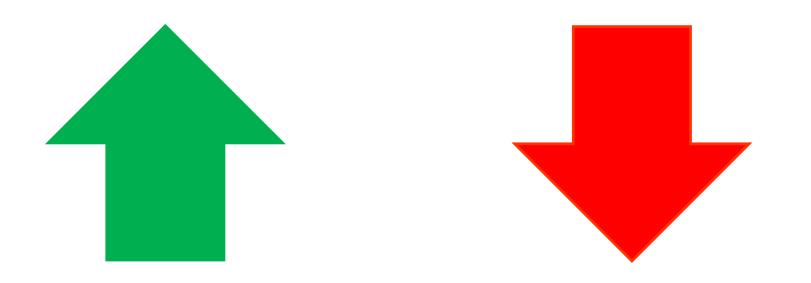
Source: Ricardo J. Sánchez & Eliana Barleta, ECLAC; the Latin America and the Caribbean throughput is based on Maritime Profile data and for the world, Clarksons; the total Latin America and the Cafibbean GDP (gross domestic product) in constant 2010 US\$, is based on CEPALSTAT data, and for the world, World Bank.



The containerization "seesaw game"

↑Organic growth↑Induced growth↑Growth for technological change

↓Economic crisis and trade protectionism
↓Reprimarization of the economy
↓Invigoration of shipping alliances
↓Container penetration saturation
↓Shrinking of goods and change in the type of consumption
↓Change in the composition balance from 20' to 40'
↓Progressive reduction in the amount of transshipments
↓New Industrial Revolution and new technologies





When the seesaw goes **UP** is because:

↑Organic growth

- Directly related to economic and commercial activity, explained by the variation in the volume of the loads
- Globalization of the economy
- Trade liberalization, strongly influenced by GATT (General Agreement on Tariffs and Trade) and subsequently by the WTO (World Trade Organization)

↑Induced growth

- Caused by network economies, and by the prevalence of transhipment of container traffic
- Commercial imbalances
- Transhipments
- Empty containers

†Growth for technological change

- Containers absorption of bulk cargo
- Mechanized system of loads of various types and dimensions, placed in boxes that follow a standard of measures



Maritime container trade When the seesaw goes **DOWN** is because:

 $\downarrow E conomic \ crisis \ and \ trade \ protection \ ism$

 \downarrow Reprimarization of the economy

 \downarrow Invigoration of shipping alliances

 \downarrow Container penetration saturation

↓Shrinking of goods and change in the type of consumption

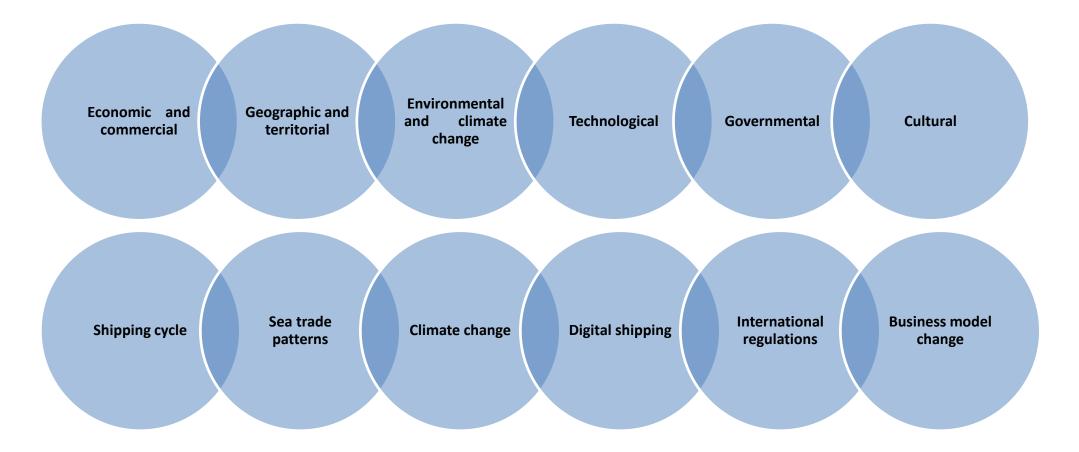
 \downarrow Change in the composition balance from 20' to 40'

↓Progressive reduction in the amount of transshipments

↓New Industrial Revolution and new technologies



What about the future?





Thanks a lot !!!

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