

THE UNIFIED VOICE OF THE SEAPORT INDUSTRY

AAPA
www.aapa-ports.org

AAPA: Partnering With Ports 2018 Commissioners Seminar

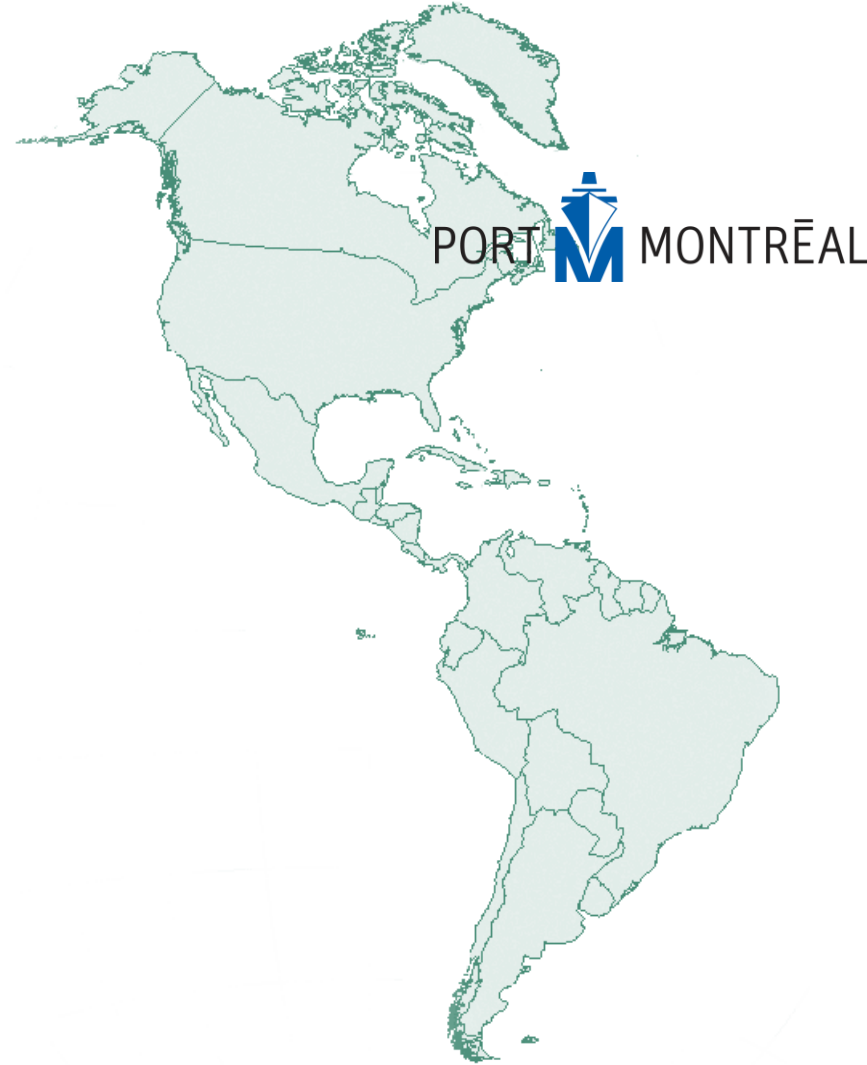
June 19, 2018

American Association of Port Authorities
203.684.5700 • www.aapa-ports.org

Welcome, Bienvenue, Bienvenidos!!

AAPA: Critical to Your Port, Your People and Your Business

- **Connecting Commissioners and Governing Boards**
- **Fostering Collaboration among ports and delegations**
- **Sharing and Informing**

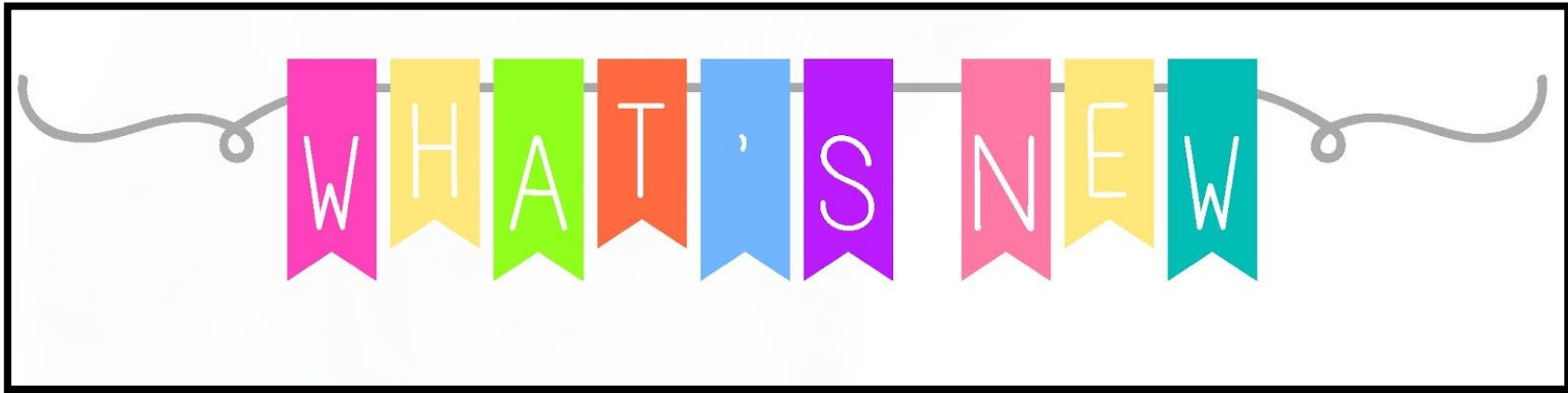




Connected, Empowered & Unified

AAPA is the unified and collective voice of the seaport industry in the Americas.

- A Unifying Force – SHARE
- A Source of Empowerment – Awareness
- For U.S. Ports - A Compelling Advocate - GR



Tell us what is on your mind?
What are you proud of? What is
new and different at your port?

Aging Infrastructure & Dredging

Industry Issues

- Replacing aging Terminal infrastructure
- Land Acquisition
- In U.S. HMT/Dredging/WRDA
- Dredged Material Disposal
- Generating Operating Revenues, grants, etc.

AAPA Solutions

- Technical Committees/LPC
- Stories/Case studies in Seaports Magazine
- Spring Conference and Annual Convention sessions
- Legislative Policy Council

Trade

Industry Issues:

- Changing policies and agreements
- Changing trade patterns
- Growth



AAPA Support:

- Highlighting the value of trade
- Connecting ports with government Leaders
- Sharing best practices
- Advisory and Seaports Magazine
- Collaboration with experts
- Advocacy

Workforce Development



Industry Issues:

- Succession Planning/Professional Development
- Gaps in Workforce/Jobs but lacking qualified employees
- Awareness of the Industry
- Understanding the needs

AAPA Solutions:

- Professional Development Board/PPM
- AAPA Workforce Development Conference/sessions at seminars
- Sharing of information and best practices
- AAPA to conduct research on needs

Cyber Security

Industry Issues:

- Security Threats
- Changing Threats
- Defining Risk



AAPA Solutions:

- Technical Committees
Security & Information
Technology
- Seminar every other
year
- Magazine
articles/Alert/Advisory
- Webinars
- Programs like this one



Join us in Valparaíso




AAPA Chile
VALPARAÍSO 2018

OCTOBER 7-10, 2018
107TH AAPA
ANNUAL CONVENTION

THE PORT EVENT OF THE YEAR

[+ INFORMATION](#) 

AAPA 2019 Training Schedule

- ✓ **Shifting International Trade Routes - Tampa, FL (JANUARY)**
- ✓ **Cruise Seminar - Seattle, WA (FEBRUARY)**
- ✓ **Port Administration & Legal - Ft. Lauderdale, FL (FEBRUARY)**
- ✓ ***Spring Conference, Washington, D.C. (MARCH)***
- ✓ **Facilities Engineering – Jacksonville, FL (APRIL)**
- ✓ **Executive Management Conference – San Diego, CA (MAY)**

2019 Training Schedule Cont'd

- ✓ **Special Seminar for Members of Port Authority Governing Board & Commissions – San Francisco, CA (JUNE)**
- ✓ **Special Seminar for Public Port Authority Directors (TBD)**
- ✓ **Workforce Development – Long Beach, CA (JUNE)**
- ✓ **Port Security Seminar & Expo – Philadelphia, PA (JULY)**
- ✓ **Communications and Marketing – Montreal, CA (SEPTEMBER) Port Authority Port Directors**
- ✓ **Annual Convention – Norfolk, VA (OCTOBER)**
- ✓ **Emergency Prep & Response – Corpus Christi, TX (NOVEMBER)**