

AAPA 2018 – PLANNING FOR SHIFTING TRADE

Denis Caron

Introduction | *Transportation 2030*

- ❑ Launched on November 3rd, 2016
- ❑ Strategic plan for the future of Canada's transportation system
 - ▣ Critical to the well-being of Canada's economy
 - ▣ Support the transportation system 20-30 years in the future
 - ▣ Economic growth, trade, and social well-being



Transportation 2030 | *Five (5) Themes*

(1) The Traveller

(2) Safer Transportation

(3) Green & Innovative Transportation

(4) Waterways, Coasts and the North

(5) Trade Corridors to Global Markets

Canadian Port Authorities | *How are CPAs affected*



- 18 port authorities
- Association of Canadian Port Authorities (ACPA)
- Represent 60% of Canadian maritime exports

Canadian Ports Authorities | *Economic Impact*

Canada/Population : 36.95 million

311.5 million
tonnes of cargo
handled



2.1% annual
compound growth
rate since 2010



Over \$400 billion
worth of goods

213,000 direct
and indirect jobs



\$25 billion
added to
Canada's GDP



Economic impact
exceeds \$25
billion dollars
annually

Canadian Port Authorities | *Revenues*

- ❑ CPAs have become extremely adept at pulling together financing arrangements among range of partners
- ❑ Operate within the revenues that they generate
- ❑ New projects/infrastructure are funded through port generated revenues or through other financing



Opportunities



- ❑ Infrastructure plays a crucial role in a country's economic welfare
- ❑ Infrastructure Program is intended to address the need for infrastructure investments that support economic growth and are sustainable
- ❑ Rail and port competitiveness (intermodal connection)



Opportunities | *Economic Effects of Infrastructure*

- The right kind of infrastructure investment will increase an economy's long-term productive potential

Support job
creation

High skilled
workforce

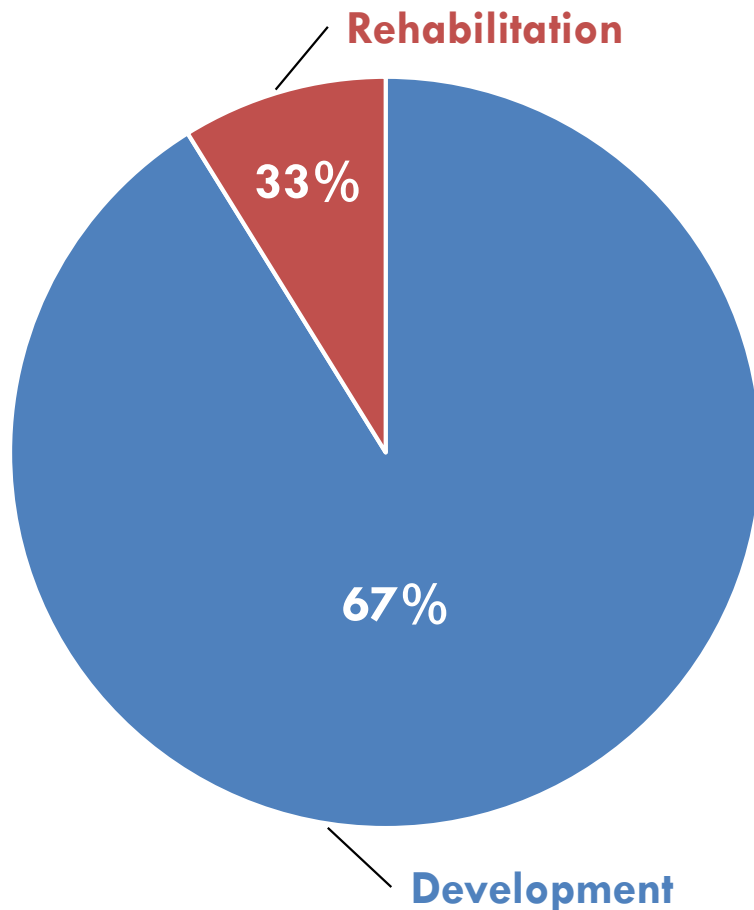
Support innovation
& new technologies

Improve the
efficiency of
our existing
transportation
infrastructure

Support the
attraction of new
business

More traffic

Infrastructure | *Total Investment Required for CPAs*



- **\$1.9B** – or 33% – for rehabilitation of existing port assets (waterside, landside and intermodal)
- **\$3.9B** – or 67% – for future port development projects that will help ports respond to the changing demands

Infrastructure | *Trade Corridors to Global Markets*

- Funding for ports is found specifically with the Canada Infrastructure Bank (CIB) and the National Transportation Corridors Fund (NTCF)

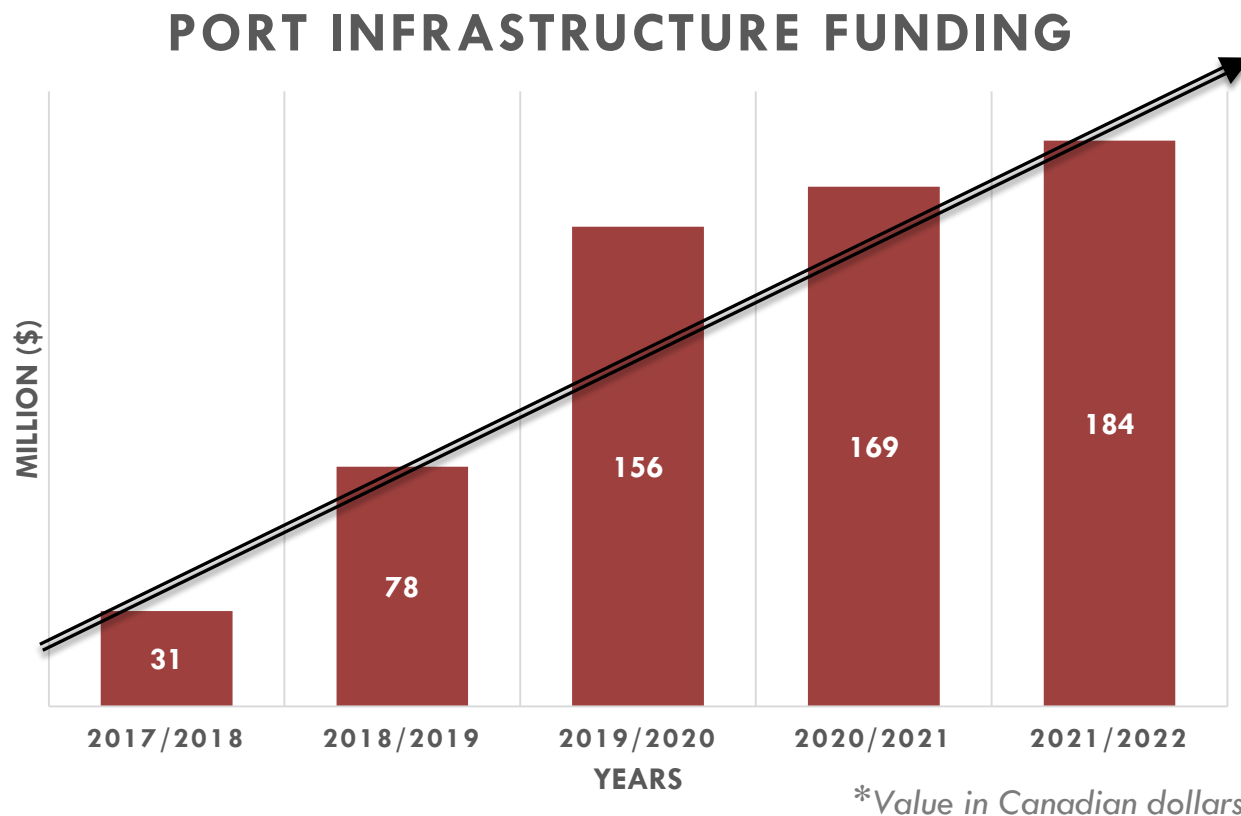
(1) Canada Infrastructure Bank (2016/2017 Budget)

- Canada Infrastructure Bank announced \$35B
- 5\$ billion of the \$35 billion announced is earmarked for trade and transportation infrastructure.
- Disbursement Timeline: Not stated

Infrastructure | *National Trade Corridors Fund*

(2) National Trade Corridors Fund (2017 Budget)

- Total amount: \$618M over 5 years



Infrastructure | *National Trade Corridors Fund*

- Support projects that meet urgent capacity constraints and maintain proper goods in accordance with Canada's trade corridors
- Ensure that our trade-related transportation system is a foundation for long-term economic growth, supports job creation and positions Canada as a target market for international investors
- Encourage ports to contact Transport Canada on issues related to the Trade and Transportation Corridors Initiative and the National Trade Corridors Fund

Challenges

- It is unpredictable to guarantee the long term effect of more than five (5) years, our investments will have towards the economic activity
- Major infrastructure investment from Infrastructure Program take times (if not years) to plan and construct; then by the time the infrastructure is built, the market has changed

Challenges



- ❑ Election of new group of political leaders in which case can either adopt or remove growth control measures previously reviewed, discussed and/or elected
- ❑ Rapid globalization the world is experiencing
- ❑ Changes in transportation industry needs

Conclusion / Prospective

- CPAs see a very positive future economically as our generated revenue forecast is encouraging.
- Waiting to receive news from Federal funding as an announcement of financial support.
- Furthermore, ACPA is formed of innovative members which permits us to both challenge the rapid globalization the world is now experiencing and to gain the performance anticipated.

THANK YOU!



Contact Information

Denis Caron

President & CEO

Belledune Port Authority

caron@portofbelledune.ca

T. 506.522.1203

PORT OF/DE
BELLEDUNE

