



# Keys for Today



- ✓ What makes a Community Portal?
- ✓ Complexity & digitization
- ✓ Oakland project brief
- ✓ Portals & platforms in practice



### What is a Community Portal?

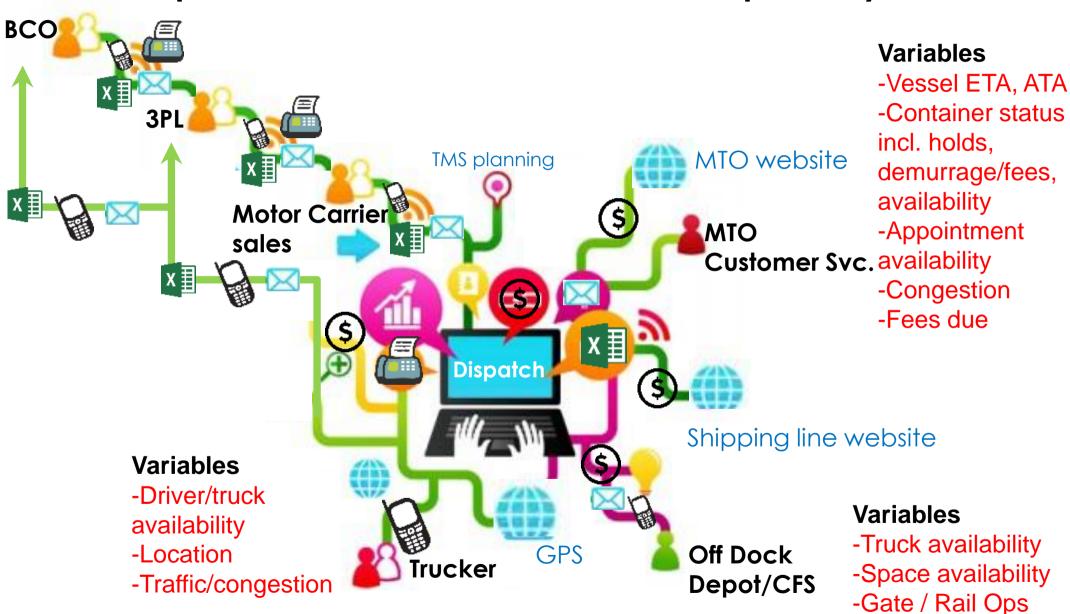
A COMMON PLATFORM used by all port users to understand:

- √ Who (is coming)
- √ What (are they doing)
- √ When (are they coming)
- √ Where (are they going)
- √ Why (are they coming)
- √ How (they are coming)

## Import Container Flow...Complexity

### **Variables**

- -Pickup Location
- -Delivery
  Destination
- -Depot
- -Shipping line
- -VVD
- -Marine Terminal







## Why Digitize? Cause shippers demand it!

### Complexity = Uncertainty = Waste

- Lost profits from a stock outage = 20-50% of product's GM
- Overstocks = discounts of 50-75% of product's GM

A 25% reduction in landed delivery time = 2X increase in productivity of labor and working capital

George Stalk via Harvard Business Review 7/2015):



### What is a Community Portal?

Typical PCS functions to move cargo efficiently:

- √ Trucking company, trucks & drivers (valid)
- ✓ Vessel info (from SS Line)
- ✓ Container status (via MTO, line, customs, etc)
- ✓ Availability
- √ Fee payment
- ✓ Terminal Appointments
- ✓ Dashboards & metrics

# Oakland Project Brief



- ✓ An expanded eModal portal for the community
- ✓ Better information, with faster access, in one place
- ✓ More value for more Port users
- ✓ Focus: more efficient container operations













## Goals for Portal Project

- ✓ One system of record for Port of Oakland
- ✓ Digitize & streamline landside operations
- √ Stakeholder collaboration & trust
- ✓ Transparency: Ops efficiency, cargo velocity
- ✓ A platform for the future...







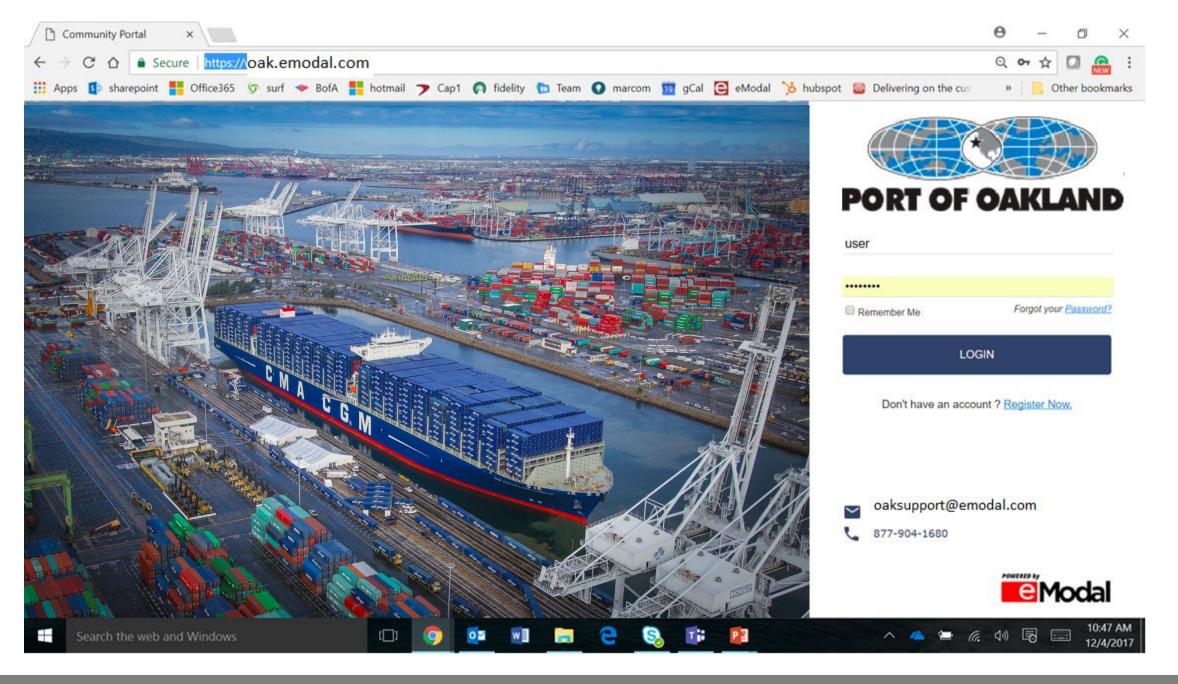


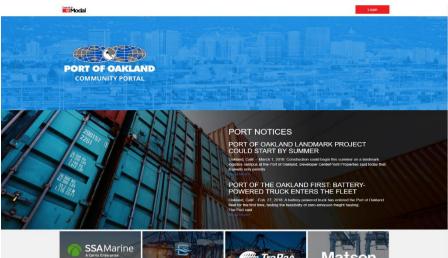


## Oakland Community Portal Project

Expand eModal connectivity to aid ALL stakeholders

- ✓ Phase 1: ensure data consistency, accuracy for OAK MTO's
  - Port/terminal/vessel info, empty returns
  - CCTV feeds, accurate map
- ✓ Phase 2: launch new URL/website
  - ✓ Expand visibility to shippers
  - ✓ Post key public data in ONE location (no PW)
  - ✓ Information flows are unique (reorganize entry)
  - ✓ Add dashboards & metrics by stakeholder per watchlist













Phone: (510) 627-1100 Hours: M 1 5.00am 5.00pm M-Thr 6.00pm-3.00am 825-8un Closed

Phone: (165) 777-5521 Hours: Mil 7 (Olem 4.15pm, 566-Sun - Cobied Address: Roths, 206-208 Everport Terminal Services 3US Jennical Island Way Terminal Island CA 97/31

### Vessel Schedule & Cutoff Times

Terminal: Irapac ▼

| Terminal | Vessel                     | Voyage | ETA        | ETD        | First Av D/T | StiRey DIT       | SSRoy DIT (Reefer) | Cargo Cutoff     | Reefer Cutoff |
|----------|----------------------------|--------|------------|------------|--------------|------------------|--------------------|------------------|---------------|
| TRPOAK   | MOL MAESTRO (MSE)          | 04197  | 02/28/2018 | 83/91/2018 |              | 02/22/2018 07:00 |                    | 02/27/2018 16:00 |               |
| TRPOAK   | HANNOVER BRIDGE (HNS)      | V0589V | 10/92/2018 | 83/93/2018 |              | 02/22/2018 07:00 |                    | (2/28/2018 16:00 |               |
| TRPOAK   | MOL COMPETENCE (CET)       | V058W  | 03/94/2018 | 03/05/2018 |              | 02/26/2018 07 00 |                    | 03/01/2018 16:00 |               |
| THPOM    | YM WANCOUVER (YWN)         | V112W  | 83/95/2018 | 13/05/2015 |              | 02/27/2018 07:00 |                    | 10/12/2016 16:00 |               |
| TRPOAK   | HENRY HUDSON BRIDGE (HHR)  | VOSEW  | 03/06/2018 | 03/07/2018 |              | 02/27/2018 07 00 |                    | 03/02/2018 16:00 |               |
| TRPOAK   | BALCHAY BRIDGE (BAY)       | V05/W  | 83/96/2018 | 03/00/2015 |              | 02/28/2018 07:00 |                    | 10/05/2018 16:00 |               |
| TRPOAK   | MOI MAIPSTY (MJY)          | WHEN   | 13/08/2018 | 83892818   |              | 03/02/2018 07:00 |                    | 03/07/2018 16:00 |               |
| TRPOAK   | MOL CELEBRATION (CEB)      | VOSTW  | 03/09/2018 | 03/10/2016 |              | 03/05/2010 07:00 |                    | 03/06/2010 16:00 |               |
| TRPOAK   | YM ETERNITY (ETY)          | V079W  | 63/11/2018 | 83/12/2018 |              | 03/06/2018 07:00 |                    | 03/09/2018 16:00 |               |
| TRIPOAK  | BEAR MOUNTAIN BRIDGE (BMB) | vocew  | 03/13/2016 | 03/14/2015 |              | 03/07/2018 07:00 |                    | 03/12/2010 10:00 |               |
| TRPOAK   | MOL MISSION (MIS)          | V0449V | 13/14/2018 | 83/15/2018 |              | 03/08/2018 07:00 |                    | (0/13/2018 16:00 |               |
| TRIPOAK  | HUMBER BRIDGE (HMB)        | vozow  | 03/14/2016 | 03/10/2019 |              | 03/07/2018 07:00 |                    | 03/12/2016 16:00 |               |
| TRPOAK   | MOL CREATION (CTN)         | V059W  | 13/16/2016 | 83/17/2018 |              | 03/09/2018 07:00 |                    | (0/14/2018 16:00 |               |
| TRPOAK   | MOL MARVEL (MVE)           | V040W  | 03/22/2018 | 03/23/2018 |              | TEA              |                    | TBA              |               |





### Vessel Schedule & Cutoff Times

| Terminal | Vessel                     | Voyage | ETA         | ETO        | First Av D/T | SUREV DIT        | SMRcv DIT (Rester) | Cargo Cutoff     | Reefer Cutoff |
|----------|----------------------------|--------|-------------|------------|--------------|------------------|--------------------|------------------|---------------|
| TRFCAK   | MOL MACSTRO (MSC)          | 041W   | 02/28/2010  | 03/01/2018 |              | 02/22/2018 07:00 |                    | 02/27/2018 16:00 |               |
| TRPCAK   | HANNOVER BRIDGE (HNB)      | V088W  | 03/02/2018  | 03/03/2018 |              | 02/22/2018 07:00 |                    | 02/28/2018 16:00 |               |
| TRECAK   | MOL COMPETENCE (CCT)       | vosow  | 03/04/2010  | 03/05/2010 |              | 02/20/2018 07:00 |                    | 03/01/2018 16:00 |               |
| H67GAK   | YM VANCOUVER (YVN)         | V1124V | 02904/2018  | 03852018   |              | 6297/2018 07:00  |                    | 83/09/2018 1E-00 |               |
| TRPCAK   | HENRY HUDSON BRIDGE (HHB)  | V058W  | 03/06/2018  | 03/07/2018 |              | 02:27:2018 07:00 |                    | 03/02/2018 16:00 |               |
| TRECAK   | DALC: MY BRIDGE (DAY)      | V057W  | 03/06/2010  | 03/06/2016 |              | 02/20/2018 07:00 |                    | 83/06/2018 16:00 |               |
| TRPCAK   | MOL MAJESTY (MJY)          | V045W  | 03/08/2018  | 03/05/2018 |              | 03/02/2018 07:00 |                    | 03/07/2018 16:00 |               |
| TRECAK   | MOL CELEBRATION (CED)      | V051W  | 03/09/2010  | 03/15/2016 |              | 03/09/2018 07:00 |                    | 03/08/2018 16:00 |               |
| H6/GAK   | YM F IFRNIIY (FTY)         | WESTW  | 03/15/916   | 85122918   |              | 839069018 G7-00  |                    | 8390867618 18:00 |               |
| TRPCAK   | BEAR MOUNTAIN BRIDGE (BMB) | V068W  | 03/13/2018  | 03/14/2018 |              | 03/07/2018 07:00 |                    | 03/12/2018 16:00 |               |
| TRECAK   | MOL MISSION (MIS)          | 904697 | 03/14/2010  | 03/15/2018 |              | 03/08/2010 07:00 |                    | 63/13/2016 10:00 |               |
| TRPCAK   | HUMBER BRIDGE (HME)        | V070W  | 03/14/2018  | 03/15/2016 |              | 03/07/2018 07:00 |                    | 03/12/2018 16:00 |               |
| TRECAK   | MOL CREATION (CTN)         | V059W  | 03/16/2018  | 03/17/2016 |              | 03/09/2018 07:00 |                    | 03/14/2018 16:00 |               |
| H67GAK   | MICE MARVEL (MVF)          | 9010W  | (13979)7018 | 03/23/2018 |              | INA              |                    | THA              |               |



### Empty Container Instructions

| 85 LINE                               |     | 40'86 | 40'86 |     | 40'RF |
|---------------------------------------|-----|-------|-------|-----|-------|
| Hapag Lloyd America Inc. (HLC)        | YES | YES   | YES   | NO  | NO    |
| TC Line America (ICL                  | YES | YES   | YES   | YES | YES   |
| MOL (America) Inc. (MOL)              | YES | YES   | YES   | YES | YES   |
| MYK LINE (NYK)                        | NO  | YES   | YES   | NO  | NO    |
| YANG MING MARINE TRANSPORT CORP (YML) | YES | YES   | YES   | YES | YES   |
|                                       |     |       |       |     |       |

### Gate Information



Monday
Day 08:00 - 12:00 / 13:00 - 18:00 Full Yard & Gate \*\* No Dual Transactions after
2:00 \*\*







# PORT OF OAK(LAND

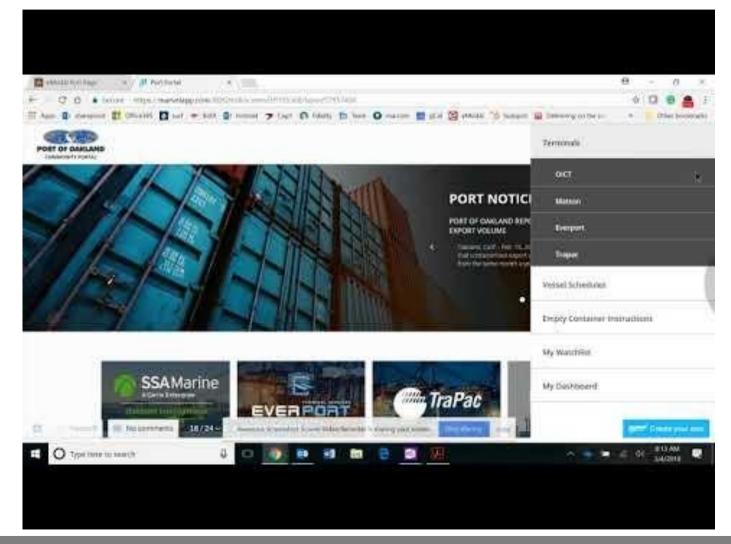








## Phase 2 Conceptual Design







### Dashboard









### **Containers On Terminals By Status**

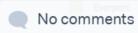


### **Vessel Work Summary**









12 / 24 — PORTAL LOGGED IN.png















## Oakland Community Portal Project

Expand eModal connectivity to aid ALL stakeholders

- ✓ Phase 3 and beyond
  - Normalize appointment procedures between terminals to enable single UI
  - Integrate existing eModal API data sharing capabilities into dispatch/TMS systems to drive digitization
  - Integrate depot operations into cargo visibility flows to automate movements, executional control
    - Leverage mobile app/RFID to automate entry/exit, maintain inventory for rail, chassis yards, CoolPort logistics center, truck center

# Closing Thoughts



### The Burning Question...

How can we use technology to extend the skills of humans,

in ways that aren't clear today,

but

will seem obvious 5-10 yrs from now?