

Alliance of the Ports of Canada, the Caribbean, Latin America and the United States



108th AAPA Annual Convention October 13-16, 2019 • Norfolk, VA

Post-Panamax Level Sponsor



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Pre-Panamax Level Sponsors













Sunday, October 13

2:00 p.m. - 6:00 p.m. (4th floor registration desk)

AAPA Registration Desk Open

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5:00 p.m. – 6:30 p.m. *Grain Rooftop Beer Garden*

Convention Kick-Off Happy Hour

Before you head out for your first night exploring the beautiful city of Norfolk, meet up with other delegates and enjoy appetizers, drinks and a view of the port and downtown.

Sponsored by The Port of Virginia



Monday, October 14		
7:30 a.m. – 6:00 p.m.	AAPA Registration Desk Open (4th floor registration desk)	
8:00 a.m. – 12:00 p.m.	Committee Meetings as Called (please see meeting grid)	
8:00 a.m. – 9:30 a.m.	Executive Committee Meeting (Fusion Room – 3rd floor)	
9:30 a.m. – 11:00 a.m.	Special Sessions for Port Directors (Granby E – 3 rd floor)	
11:00 a.m. – 12:00 p.m.	Regional Caucus Meetings (as needed)	
11:30 a.m. – 12:30 p.m.	Lunch on Your Own	
12:30 p.m. – 1:45 p.m.	AAPA 2018-2019 Board of Directors Meeting (Granby D – 3 rd floor)	
1:45 p.m. – 3:00 p.m.	Caribbean Ports Delegation Meeting (Fusion Room – 3rd floor)	
1:45 p.m. – 3:00 p.m.	Canadian Ports Delegation Meeting (Momentum Room – 3 rd floor)	
1:45 p.m. – 3:00 p.m.	U.S. Legislative Policy Council (Granby A/B/C – 3rd floor)	
1:45 p.m. – 3:00 p.m.	Latin American Ports Delegation Meeting (Granby D – 3rd floor)	
3:30 p.m. – 3:45 p.m. (Town Point Park)	Board Boat for Port of Virginia Harbor Tour	
4:00 p.m. – 5:30 p.m.	Port Tour: Port of Virginia Harbor The port tour will consist of an afternoon harbor cruise aboard the Carrie B – an authentic replica of a 19th century paddlewheeler – that will provide 360-degree views of the Norfolk Harbor – one of the deepest and widest natural harbors in the world. See maritime commerce in action as we pass three of The Port of Virginia's current terminals, the Naval Shipyard, coal piers, as well as the future Craney Island Marine Terminal.	
5:30 p.m. (Town Point Park)	Boat Tour Returns from Port of Virginia Harbor Tour	
6:00 p.m. – 7:30 p.m. (The Harbor Club at Waterside District)	Opening Reception Enjoy Norfolk at its best – on the banks of the Elizabeth River. Join your fellow delegates for an outdoor reception to kick off the AAPA Annual Convention in style!	

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Tuesday, October 15			
7:30 a.m. – 4:00 p.m.	AAPA Registration Desk Open (4th floor registration desk)		
7:30 a.m. — 8:30 a.m. (The Main Ballroom – Salons E-H)	Continental Breakfast — Grand Opening of Exhibition		
	Sponsored by Willis Towers Watson	WillisTowers Watson I.I'I'I.I	

Tuesday, October 15 (continued)

8:30 a.m. – 10:15 a.m. (The Main Ballroom – Salons A-D)

Opening Ceremonies

The Port of Virginia, the Commonwealth of Virginia, the City of Norfolk and AAPA welcome delegates to the 108th AAPA Annual Convention.

10:15 a.m. — 10:45 a.m. (The Main Ballroom – Salons E-H)

Break in the Exhibit Hall

10:45 a.m. — 11:30 a.m. (The Main Ballroom — Salons A-D)

General Session: Featured Speaker



Speaker: Ludovic Renou President CMA CGM America LLC

11:30 a.m. - 12:30 p.m. (Energy Room - 3rd floor)

Breakout Session: LNG in the Maritime Industry

Liquefied natural gas (LNG) is growing in popularity as both a fuel for marine vessels and a potential export cargo for U.S. ports. As LNG continues its ascendancy as a solution to air emissions challenges from traditional bunker fuel and a burgeoning business line for ports, speakers will discuss the trends and opportunities around LNG.

Discussion Leader:

Stephen Cadden, Chief Operating Officer, SEA\LNG

Speakers:

Tim Nolan, President and CEO, TOTE Inc.

Tim J. Hermann, President, Storage & Fuels, Southern Company Gas

11:30 a.m. – 12:30 p.m. (Momentum Room – 3rd floor)

Breakout Session: Economic Development Outside the Gate

What happens outside a terminal may be as important to a port as what happens inside the gate. This session will explore how ports can play a leadership role in encouraging and facilitating the development of warehouses, distribution centers, Foreign Trade Zones and other ventures that all impact the flow of goods through ports.

Discussion Leader:

Griffith Lynch, Executive Director, Georgia Ports Authority

Speaker:

Dr. Walter Kemmsies, Managing Director, Economist and Chief Strategist, JLL Ports Airports & Global Infrastructure

Fran Inman, Senior Vice President, Majestic Realty Company

Tuesday, October 15 (continued)

12:30 p.m. - 1:45 p.m. (Granby Ballroom - 3rd floor)

Luncheon Program with Keynote Address



Speaker: Harris Ligon Strategy and Planning Lead Uber Freight Sponsored by TMEIC



1:45 p.m. – 2:30 p.m. (The Main Ballroom – Salons E-H)

Post-Luncheon Dessert in the Exhibit Hall

2:30 p.m. – 3:45 p.m.

(The Main Ballroom – Salons A-D)

General Session: Revolutionizing the Working Waterfront

Technology and Big Data are key factors in the shaping of the modern working waterfront. From converting data into wisdom to understanding the challenges and opportunities across many perspectives, this new chapter in our industry's history may also be one of its most important.

Discussion Leader:

Mike Kemp, Sales Director, Eastern US and Public Safety Sectors, Rajant Corporation

Speakers:

Matthew Prumm, Global Lead – Business Development, Seaport OPX
Mark Higgins, Director of Motor Carrier Experience, Port of Virginia
Nico De Cauwer, Business Architect Digitalisation & Port Community Projects
DI/DB – Digital Business Solutions, Antwerp Port Authority

3:45 p.m. – 4:15 p.m. (The Main Ballroom – Salons E-H)

Break in the Exhibit Hall

4:15 p.m. – 5:00 p.m.

(The Main Ballroom – Salons A-D)

General Session: Coastal Resiliency

Increased weather events and sea level rise are two challenges for ports of all sizes and locations. As the effects of a changing climate continue to be felt, ports must be prepared with hardened facilities, immaculate emergency response plans, robust local transportation infrastructure and reliable energy for their operations.

Discussion Leader:

Ann Phillips, Special Assistant to the Governor for Coastal Adaptation and Protection, Office of Virginia Governor Ralph Northam

Speakers:

Dr. Lynette Cardoch, PhD, Director, Resilience and Adaptation, Moffatt & Nichol Stephen Cauffman, Section Chief, Infrastructure Development and Recovery at National Protection and Programs Directorate, U.S. Department of Homeland Security

Tuesday, October 15 (continued)

5:00 p.m. – 6:30 p.m.

(The Main Ballroom – Salons E-H)

Reception in the Exhibit Hall: Save the Date for Québec 2020!

Get excited for the 2020 AAPA Convention, hosted jointly by AAPA and Port Québec September 13-16 in Québec City, QB! Come get a taste of French-Canadian hospitality and see what makes the city and Port of Québec thrive.

Sponsored by Port Québec, Great Lakes Dredge & Dock, Green Marine, Odgers Berndtson and ZPMC USA











Wednesday, October 16		
7:30 a.m. – 4:00 p.m.	AAPA Registration Desk Open (4th floor registration desk)	
7:30 a.m. – 8:30 a.m. (The Main Ballroom – Salons E-H)	Continental Breakfast in the Exhibit Hall	
8:30 a.m. — 9:45 a.m. (The Main Ballroom – Salons A-D)	General Session: Outside the Gate Fluidity When cargo leaves the footprint of a port, its journey is just beginning. While bottlenecks on first- and last-mile road segments may not be under the direct control of port authorities, ports have a vested interest in ensuring that road and rail connections can handle the volume of goods entering or exiting ports during peak shipment times.	
	Discussion Leader: Tom Sproat, Senior Director Network Development, TradeLens	
	Speakers: Doug Wheeler, President and CEO, Florida Ports Council Dan Fitz-Patrick, Manager, Seaport Office, Florida Department of Transportation John Wolfe, Chief Executive Officer, The Northwest Seaport Alliance Roger Millar, Secretary of Transportation, Washington State DOT	
9:45 a.m. – 10:15 a.m. (The Main Ballroom – Salons A-D)	Presentation of AAPA Annual Awards AAPA will honor and recognize the winners in its 2019 Communications, Environmental Improvement, Facilities Engineering and Information Technology awards competitions.	
10:15 a.m. – 10:45 a.m. (The Main Ballroom – Salons A-D)	Presentation of PPM® Certificates AAPA will honor and recognize the 2019 graduating class of its Professional Port Manager (PPM®) program.	

Wednesday, October 16 (continued)

10:45 a.m. — 11:15 a.m. (The Main Ballroom — Salons E-H)

Break in the Exhibit Hall

11:15 a.m. – 12:30 p.m. (Energy Room – 3rd floor)

Breakout Session: Strategic Ports

Strategic ports support major force and materiel deployments in times of war and national emergency, and they play a critical role for the United States. These ports often have unique challenges related to their infrastructure and operations that will be explored in-depth in this session.

Discussion Leader:

Bill Burket, Director, Maritime Incident Response Team and Emergency Operations at the Virginia Port Authority

Speakers:

Kevin M. Tokarski, Associate Administrator for Strategic Sealift, U.S. MARAD Ernest Bezdek, Director of Trade Development, Port of Beaumont Colonel Lillard D. Evans, Military Surface Deployment and Distribution Command

11:15 a.m. – 12:30 p.m. (Momentum Room – 3rd floor)

Breakout Session: Effects of Trade Policy on Supply Chain Ecosystems

The effect of trade agreements, tariffs and other forms of trade policy affect the entire supply chain, but perhaps no group more prominently than beneficial cargo owners (BCOs). Hear directly from BCOs and others whose goods are directly impacted by changing trade policy.

Discussion Leader:

Pete Mento, Vice President of Global Trade and Managed Services for Crane World Wide

Speakers:

Peter Friedmann, Executive Director, Agriculture Transportation Coalition Jonathan Gold, Vice President, Supply Chain and Customs Policy, National Retail Federation

12:30 p.m. – 1:30 p.m. (*Granby Ballroom* – 3rd floor)

Luncheon Program with Featured Speaker and AAPA Chairman's Address

Major General Jeffrey L. Milhorn of the US Army Corps of Engineers North Atlantic Division will address delegates, then AAPA's outgoing 2018-2019 Chairman of the Board will address the Annual Convention and recap his tenure as leader of the Association for the past year.



Major General Jeffrey L. Milhorn, Commander and Division Engineer, North Atlantic Division, US Army Corps of Engineers

Will Friedman, President and Chief Executive Officer, Port of Cleveland; AAPA 2018-2019 Chairman of the Board



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1:30 p.m. - 2:00 p.m. (Granby Ballroom – 3^{rd} floor)

AAPA Annual Membership Meeting

Wednesday, October 16 (continued)

2:00 p.m. — 3:15 p.m. (*The Main Ballroom* – *Salons A-D*)

General Session: Emergency Response

Members of the local Maritime Incident Response Team will describe their concerted efforts to prepare/train for their roles as first responders across the spectrum of potential scenarios. This session will delve into both standard operating procedures and notification systems used during emergency events.

Discussion Leader:

Bill Burket, Director, Maritime Incident Response Team and Emergency Operations at the Virginia Port Authority

Speakers:

Capt. Kevin M. Carroll, Commander, Sector Hampton Roads, U.S. Coast Guard Martin Culbreth, Special Agent in Charge, Norfolk Division, U.S. Federal Bureau of Investigation

Mark Laria, Port Director, Norfolk-Newport News, U.S. Customs and Border Protection

Jeff Orrock, Meteorologist-In-Charge, Wakefield, VA, National Weather Service

3:15 p.m. – 3:45 p.m. (The Main Ballroom – Salons E-H)

Post-Luncheon Dessert in the Exhibit Hall

3:45 p.m. – 4:30 p.m. (The Main Ballroom – Salons A-D)

General Session: Cybersecurity Attacks: Case Studies and Lessons Learned in the Maritime Industry

The port and maritime industry has been the target of cybersecurity attacks, and unrelenting bad actors are unlikely to stop looking for opportunities to disrupt operations and seek monetary gains. Hear from cybersecurity experts, so your organization can be prepared for potential threats.

Discussion Leader:

Heather Engel, Strategic Cyber Partners, LLC

Speaker:

Robert Hall, Maritime Security Portfolio Manager at National Maritime Intelligence-Integration Office

Christy Coffey, Vice President of Operations, Maritime & Port Security Information Sharing and Analysis Organization

5:30 p.m. – 8:30 p.m. (Battleship Wisconsin)

Closing Reception

Close out the 108th AAPA Convention in true Norfolk style on the deck of the Battleship Wisconsin. Celebrate Norfolk's storied identity as one of the United States Navy's largest and most strategically important installations in the nation.

Cocktails sponsored by CP & O LLC

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Entertainment sponsored by Ceres Terminals

