#### Precision Scheduled Railroading, Service Issues, and STB Options and Remedies

AAPA Legal Issues Seminar

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ATLANTA | CINCINNATI | CLEVELAND | COLUMBUS | DAYTON | NEW YORK | WASHINGTON, D.C.



#### Topics

- Railroad Operations—paradigm shift to Precision Scheduled Railroading
- What the STB Can Do to Address Rail Service Problems
- Options for Restoring Rail Service and Recovering Financial Losses



#### Paradigm Shift to Precision Scheduled Railroading (PSR)

Railroad Announcements:



March 2017

Sept. 2018

Oct. 2018

Jan. 2019



#### Paradigm Shift to Precision Scheduled Railroading (PSR)





#### **PSR Key Principles**

- Point-to-Point Shipment Scheduling
  - tighter train schedules
  - reduced interchange and handling
- Optimize asset utilization (e.g. cars, locomotives, yards)
- Cost controls (labor, equipment)



**PSR Objectives** 

# • NS: to develop a "new operating plan that aims to produce better service at lower cost"



#### **PSR Objectives**

### UP: PSR "driv[es] <u>improved</u> <u>service reliability for</u> <u>customers</u>, increased operating efficiency and reduced network complexity"



#### **PSR Objectives**

- Increase Network Efficiency
- Improve Service Reliability
- Lower Operating Ratios
- Short-Term Financial Strategy \$\$



#### **PSR— Who Benefits?**

- Stockholders and Wall Street
- Railroad management
- Railroad employees (?)
- Railroad customers (?)



#### **CSX Implementation of PSR**

- Closed yards
- Converted hump yards to flat yards
- Employee layoffs
- Idled locomotives and railcars
- Lack of notice and coordination with customers



#### **CSX Implementation of PSR: Service Issues**

- Increased transit times
- Decreased switching services
- Increased dwell time in yards
- Reduced car supply
- Inadequate customer assistance



#### **CSX Implementation of PSR**

- Aggressive roll-out that was painful and costly for customers
- Service has since improved and stabilized
- Dramatic improvement in CSX operating ratio
  - -2017: **67.9**
  - -2018: **60.3**



# Rail Service Problems: What Can the STB Do?



#### What Can the STB Do?

- Informal mediation of service failures and complaints
- Issue Emergency or Temporary Service Orders to restore service
- Litigate complaints seeking recovery of financial losses



#### **STB Informal Mediation**

- STB's Rail Customer and Public Assistance
  Office can attempt to mediate disputes between railroads and their customers
  - STB lacks power to order a remedy or damages
  - becoming a "squeaky wheel" may result in priority service over other customers



#### What Can the STB Do?

- Emergency Service Orders (ESO): If STB determines that failure to move rail traffic exists, which creates an emergency situation with substantial adverse effects on shippers or on rail service in a region of the U.S., <u>OR</u> that a rail carrier cannot transport traffic in a manner that properly serves the public the STB may:
  - direct the handling, routing, and movement of traffic over that rail carrier or any other rail carrier
  - require joint or common use of rail facilities
  - prescribe temporary through routes
  - give directions for priority in transportation, embargoes, or movement of traffic under permits



- STB has procedures for obtaining two forms of alternative service
- Expedited Relief for Service Emergencies (49 CFR Part 1146): Provides ability to obtain <u>direct service from an</u> <u>alternative railroad</u>
- Temporary Relief for Service Inadequacies (49 CFR Part 1147): Provides ability to obtain <u>service via a different</u> route that short-hauls the problem railroad and/or bypasses congested facilities



- Expedited Relief for Service Emergencies: A shipper or railroad may petition STB for alternative rail service
  - must show a substantial, measurable deterioration or demonstrated inadequacy in rail service
  - requires discussions with incumbent RR re: service problems and why adequate service is unlikely to be timely restored
  - requires commitment from 2<sup>nd</sup> railroad that it can safely provide alternative service without harming service to other customers



- Timeline for Emergency Service Remedy:
  - Shipper files Petition at STB
  - Railroad files Reply within 5 business days
  - Shipper files Rebuttal within 3 business days
  - No deadline for STB decision
- Reasonable to anticipate at least 2 weeks from filing petition to a decision



- Duration of Emergency Service Order
  - At least 30 days, but may be extended up to 240 additional days if a transportation emergency continues to exist
- Railroad may file a petition to terminate alternative service
  - Must demonstrate that railroad can provide adequate service



- Temporary Relief for Service Inadequacies: A shipper or railroad may petition STB for alternative rail service via a prescribed route, reciprocal switching, or terminal trackage rights
- Petition content requirements are the same as for emergency service



- Timeline for Temporary Service Remedy
  - Shipper files Petition at STB
  - Railroad files Reply within 30 days
  - Shipper files Rebuttal within 15 days
  - No deadline for STB decision
- Reasonable to anticipate at least 2 months from filing petition to a decision



- Duration of Temporary Service Order continues until incumbent railroad successfully petitions to terminate
  - railroad must demonstrate it is prepared to provide adequate service



#### **Lessons From Past Service Crises**

- STB extremely reluctant to dictate rail operations
  - Potential to make things worse
  - Directing service to one shipper will likely be at the expense of another
- STB prefers to require railroad reporting, monitor metrics, hold hearings, and encourage use of informal dispute resolution



# Will New STB Members Take Different Approach?

Chair Ann Begeman

- Vice-Chair Patrick Fuchs
  - Senate Commerce Committee Staff

- Board Member Martin Oberman
  - Chair, Metra Passenger RR (Chicago)









- STB Complaints: Customers whose transportation is governed by a <u>tariff</u> may file complaints at the STB requesting reparations for violations of the statute
- Service failures may violate:
  - RR common carrier obligation to provide rail service upon reasonable request
  - RR obligation to furnish an adequate car supply
  - RR obligation to establish reasonable practices



- Common carrier obligation clearly governs a rail carrier's unreasonable refusal to serve and may cover unreasonable reductions of service
  - "Reasonableness" requires a fact-specific inquiry
  - Reduced service for safety reasons has been found reasonable
  - Some precedent (pre-Staggers Act) suggests that rail service should be reasonably aligned with capacity to meet the reasonable needs of the shipping public



- Under the statute, a rail carrier shall furnish safe and adequate car service and establish and enforce reasonable car service rules and practices
  - No obligation to provide cars to meet peak or unpredictable demand
  - Carriers only required to maintain a fleet to meet avg. demand or to adhere to a normal supply of cars under normal conditions
  - STB must balance whether car supply order that benefits one customer would adversely impact another



- A rail carrier must establish reasonable rules and practices on matters related to its transportation or service
- STB has broad discretion to conduct a case-by-case factspecific inquiry to determine the reasonableness of railroad practices and the factors are the most appropriate



- Court Complaints: Shippers with transportation <u>contracts</u> may file complaints in court for breaches of:
  - A negotiated service standard requires review and analysis of the contract's terms
  - If a specific service standard was not agreed upon, a railroad must provide transportation with "reasonable dispatch" per the railroad bill of lading contract



- Breach of the reasonable dispatch standard requires:
  - Determination of the reasonable dispatch period
  - A reasonable time for delivery depends upon the circumstances of each case
  - Determination of "reasonably foreseeable" damages



- Court Complaints: A breach of the railroad's statutory common carrier obligation may be litigated in court
  - <u>but</u> a court may refer the complaint to STB under primary jurisdiction
- Strategic consideration: Whether a court or the STB is a more favorable forum



#### **Concluding Considerations**

- PSR has been shown to benefit the railroads, jury is still out as to whether service reliability will substantially improve
- Impacted rail customers may pursue alternative service but such remedies are rarely granted
- To pursue STB remedy, confirm if service is governed by a contract or tariff
- If contemplating an ESO, must discuss alternative service with alternative carrier
- Consider use of STB mediation services, but success may be limited in a regional or national service crisis due to scope of problems and no. of impacted parties
- Consider pros and cons of STB vs. court forum for litigation of complaints to recover losses



## **Thank You!**

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