

PLANNING FOR SHIFTING TRADE **January 30-31, 2019**

Presented by AAPA and the Transportation Research Board
in cooperation with the U.S. Maritime Administration

— Hosted by Port Tampa Bay —
Westin Tampa Waterside

Wednesday, January 30

8:00 – 8:30 a.m.
(Oasis 1 foyer)

Registration and Continental Breakfast

Sponsored by:
CSX Transportation



8:30 – 8:45 a.m.
(Oasis 1)

Welcome and Opening Remarks

*Kurt J. Nagle, President & CEO, AAPA
William D. Friedman, President & CEO, Port of Cleveland,
AAPA Chairman of the Board
A. Paul Anderson, President & CEO, Port Tampa Bay*

8:45 – 9:30 a.m.
(Oasis 1)

The Changing Global Economy — Impacts on Seaports and Trade

Learn about the impacts of rapidly changing global economic factors on international trade, financial forecasts, customer demographics and demand, together with the effects these impacts have on vessel sizes, carrier alliances and supply chain shifts.

Speaker:
Josh Hurwitz, Senior Consultant, Moffatt & Nichol, Walnut Creek, CA

9:30 – 10:00 a.m.
(Oasis 1)

Shifting Trades for Ocean Carriers – What's in Store for 2019?

Speaker:
*Howard S. Finkel, Executive Vice President Trade, Cosco Container Lines
Americas, Inc., Secaucus, NJ*

10:00 – 10:30 a.m.
(Oasis 1)

The Future of Scheduled Railroading, and What it Means for International Business and Ports

Speaker:
Arthur L. Adams, Jr., Head of Marketing Services, CSX, Jacksonville, FL

10:30 – 10:45 a.m.
(Oasis 1 foyer)

Break

Sponsored by:
Weeks Marine



Wednesday, January 30 *(continued)*

10:45 a.m. – Noon
(Oasis 1)

New Challenges in Trade Policy

Trade and industry experts will discuss rapidly changing trade policy and the potential economic impact on cargo and industries. What can ports expect?

Moderator:

Jean Godwin, General Counsel, AAPA

Speakers:

Edward L. Mortimer, Exec. Dir., Transp. Infrastructure, U.S. Chamber of Commerce, Washington, DC

Scott Sigman, Transport & Export Infrastructure Lead, Illinois Soybean Association, Elmhurst, IL

Stephen Lamar, Executive Vice President, American Apparel & Footwear Association, Washington, DC

Noon – 1:15 p.m.
(Channelside)

Lunch

1:15 – 3:00 p.m.
(Oasis 1)

The Market Outlook – Perspectives of Ocean Carriers, Terminal Operators and Ports

This session will examine the changing supply/demand balance for carriers, greater carrier consolidation and alliances, and an uncertain trade policy environment. Ocean carriers, ports and marine terminal operators will provide their insights on these trends and other developments, as well as their impacts on the industry.

Moderator:

Mr. Friedman

Speakers:

Kevin Bourbonnais, President & CEO, Gulf Stream Marine, Houston, TX

Jim J. Pelliccio, Executive VP Operations, Ports America, Port Newark, NJ

Karen Oldfield, President & CEO, Halifax Port Authority

Yael Bernholz-D'Angeli, Global Head of Strategic Accounts, Zim Integrated Shipping Services Ltd., Alpharetta, GA

Juan Kuryla, PPM, Port Director, PortMiami

3:00 – 3:15 p.m.
(Oasis 1 foyer)

Break

Sponsored by:
Jacobs

JACOBS®

3:15 – 4:45 p.m.
(Oasis 1)

Perspectives on Infrastructure Policy Across the Hemisphere

Freight industry representatives will weigh in on the state of infrastructure investment and national freight policies in the Western Hemisphere.

Moderator:

Gary G. Nelson, Executive Director, Port of Grays Harbor, Chair Elect, AAPA U.S. Delegation

Speakers:

Brian T. Pallasch, CAE, Managing Director, Government Relations & Infrastructure Initiatives, American Society of Civil Engineers, Washington, DC

Bill Sullivan, Executive Vice President of Advocacy, American Trucking Associations, Arlington, VA

Jim Tymon, Executive Director, American Association of State Highway and Transportation Officials (AASHTO), Washington, DC

Wednesday, January 30 *(continued)*

5:00 – 6:00 p.m.
(Channelside)

Reception

Co-sponsored by **Port Tampa Bay** and **Ports America**



Thursday, January 31

8:00 – 8:30 a.m.
(Oasis 1 foyer)

Continental Breakfast

8:30 – 9:00 a.m.
(Oasis 1)

The Expanded Panama Canal – Were the Forecasts Correct and What is Coming Next?

Speaker:

Esteban G. Sáenz, Vice President for Transit Business, Panama Canal Authority

9:00 – 10:30 a.m.
(Oasis 1)

Port Financing/Funding

This session will discuss government grant opportunities as well as emerging trends in the acquisition and P3/concession markets for port assets.

Moderator:

Kevin M. Sheys, Esq., Partner, Nossaman, LLP, Washington, DC

Speakers:

John Elliott, Senior Vice President, Strategic Rail Finance, Philadelphia, PA

Brian Papernik, Esq., Partner, Nossaman, LLP, Los Angeles, CA

Stephen Fry, Vice President of Finance, Port Tampa Bay

10:30 – 10:45 a.m.
(Oasis 1 foyer)

Break

10:45 – 11:45 a.m.
(Oasis 1)

Logistics and Distribution Center Site Selection Strategies

The session will include an overview of the industrial real estate market capacity, demand drivers, and logistics and supply chain trends, including implications of the growth in e-commerce. It will also discuss what ports or regions can do in order to attract new DC activity, including the role of FTZs.

Moderator:

Scott Brotemarkle, Marine Board Program Director/Senior Program Officer, TRB

The National Academies of Sciences, Engineering, and Medicine, Washington, DC

Speaker:

Jason Tolliver, Vice President, Cushman & Wakefield

11:45 a.m. – Noon
(Oasis 1)

Closing Remarks
