



**JANUARY 29-30 • TAMPA FL**

# SHIFTING TRADE

Title: ContainerPort Group  
Technology Deep Dive  
Presented By: Chris Skotarczak





# ContainerPort Group at a glance

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- Operates 1300 trucks at 22 different terminals throughout the East Coast Midwest and Gulf.
- Family owned since 1974 by the Hunger family with corp. headquarters in Rocky River, OH.
- Creative and complete customer solutions via:
  - Intermodal Drayage
  - Bulk liquid drayage
  - Logistics & Truckload
  - CY & Depot Operations
  - Maintenance & Repair
  - Cargo Container Sales



# CPG Core Values

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## Our Core Values

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We are People Oriented...

**and operate in a transparent,  
collaborative environment.**

We are Family...

**and endeavor to do the right  
thing by respecting others  
and abiding by the golden  
rule.**

We are Creative...

**and focus on delivering  
customer centric solutions.**

We are Passionate...

**and professional.**

We create Positive Energy...

**for our teams, families,  
customers, and suppliers -  
striving to develop lasting  
relationships.**

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# Technology and CPG's Vision

We are Creative...

**and focus on delivering  
customer centric solutions.**

- How do deliver creative customer centric solutions?
  - How do they differ from our competition?
- Trinium
- MC3/On board tablets
- GPS Tracking
- EDI Transfers
- Matchback Systems



# Trinium

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## **Trinium-TMS (Transportation Management System)**

Provides a complete enterprise system for intermodal trucking and container drayage operations. TMS enables companies to completely automate their processes from order receipt to customer service to operations to billing and driver settlements. Functionality includes:

- Order Management
- Per Diem/Demurrage
- Accounts Receivable
- Fleet Management
- Auto-rating
- Dispatch
- Driver Settlements
- Management Reports
- Equipment Control
- Invoicing
- Safety Management
- Operations & Accounting Reports



# Container Tracking and Port OPS

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Trace Succ DAN 12/31/2019 08:58 no 01/20/2020 NA FCL 1 IBP1683163/001 TEMU 627078-1 EISU 40 HIGH SEAGIRT NA/DUNDALMD 33 8,285

Availability Status To PIER1 IMPORTS

Master B/L: EGLV010901509849      Container Number: TEMU 627078-1      Status: IMPORT      Leg: 1

THIS LEG IS NOT SUBJECT TO RESTRICTIONS

AM Holds

Hold Type	X	Clear Date	Time	User	Add	Add When	Moc	Notes
TRCAVAILABLE					AM1	01/15/2020 10:18:12	AM1	FALSE
TRCAVAILABLEVAL					AM1	01/15/2020 10:18:12	AM1	No
TRCONTAINER					AM1	12/31/2019 17:34:31	AM1	TEMU6270781
TRCONTAINERNUMBER					AM1	01/15/2020 10:18:12	AM1	TEMU6270781
TRCUSTOMSHOLDS					AM1	01/15/2020 10:18:12	AM1	FALSE
TRCUSTOMSHOLDSVAL					AM1	01/15/2020 10:18:12	AM1	RELEASED
TRCDATETIME	X	01/24/2020	14:39	AM1	AM1	12/31/2019 17:34:30	AM1	Trace Successful
TRCEMURRAGEDUE					AM1	01/15/2020 10:18:12	AM1	
TRCLASTFREEDATEDM					AM1	01/15/2020 10:18:12	AM1	
TRCLINEHOLDS					AM1	01/15/2020 10:18:12	AM1	FALSE

Release Approval - Order

Cust Rel Date:       By:   
 Trucking Co:       Pickup Date:

     Date:   
 Status: NW

Full Container Availability

Available Date:               
 Demurrage LFD: //              
 Per Diem LFD: //           

Apply to all containers on vessel  
 Apply to all containers against this job

Empty Container Status

Empty Container Available



# Container Tracking and Port OPS

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## How do we use Trinium to expedite Port turn times



Home

Terminal Info ▾

Safety

Vessel Schedule

Advantages

Contacts

Quick Links ▾



Limit to 50

	Ready for Delivery ▾	Container# ▾	Line Status ▾	Customs Status ▾	Other Holds ▾	Location ▾	Position ▾	PTD ▾	LFD ▾	Demurrage ▾	Non Demurrage ▾	Equipment Size ▾	Vessel/ Voyage ▾
<input type="checkbox"/>	<span style="background-color: green; color: white; padding: 2px;">Yes</span>	TCLU0694810	RELEASED	RELEASED	RELEASED	Yard	185L3B		2/3/2020			20'/GP/8'6"	MSC VITTORIA/99
										<span style="background-color: #f08080; padding: 5px;">PAY</span>	<span style="background-color: #f08080; padding: 5px;">PAY</span>		

### Order of Accessibility

Most →     → Least

The information on this page is for general guidance only.

Container positions are subject to change and any updates can be viewed by refreshing this page.



# MC3 & On Board Tablets



The focus behind MC3 is to provide real time information to both internal and external supply chain participants.

All Fleet Managers able to do more advanced planning and securing matchbacks, which creates efficiencies across the supply chain

- GPS Driver Tracking
- GEO fenced delivery/pick up points
  - Electronic Signature capture
  - Electronic P.O.D transfers





# POD Signature Capture

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Delivery location will sign with finger and user will click “Submit Signature”



Customer will receive an email with the Signed POD as a PDF attachment (If email is configured on their customer profile in Trinium)

## DELIVERY CONFIRMATION FROM ContainerPort Group FOR APLU 654321-0



Please see the attached document for your records.



# POD Signature Capture

The attachment contains a PDF file of the POD with Signature.



ContainerPort Group  
1340 Depot Street  
Cleveland, OH 44116  
Fax:  
Tel:

## Pickup/Delivery Receipt

Date: 12/11/2019 Time: 13:26

ORDER NO	SIZE	TYPE	WEIGHT	SEAL NO	CHASSIS
IBP1671170/001	40	STANDARD	19500.00 LBS	SEAL1	CHASSIS1

Pieces: 500 Commodity: TEST ITEMS

\*\*LIVELOAD\*\*

Master B/L: APLU123123123

Driver: RFID RFID

SSL: APL LIMITED

LEG CONTAINER#	TYPE	PU DATE	PICKUP	DL DATE	DELIVERY
01 APLU 654321-0 MILES: 0	FULL		GINA TEST 1 261 JERRY ALLEN RIDGE DALLAS, GA 30132		GINA TEST 2 457 NATHAN DEAN BLVD DALLAS, GA 30157

Arrival:12:33 12/11/2019 Departure:12:46 Arrival:12:47 Departure:13:11 12/11/2019

ARRIVAL: 12/11/2019 - 12:47

COMPLETED: 12/11/2019 - 12:47 SEAL #: SEAL1

NOTES: arrived with no damage

CUSTOMER SIGNATURE:

DATE: 12/11/2019



# Conclusion

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## Benefits of Technology for Drayage Companies in the Supply Chain

