

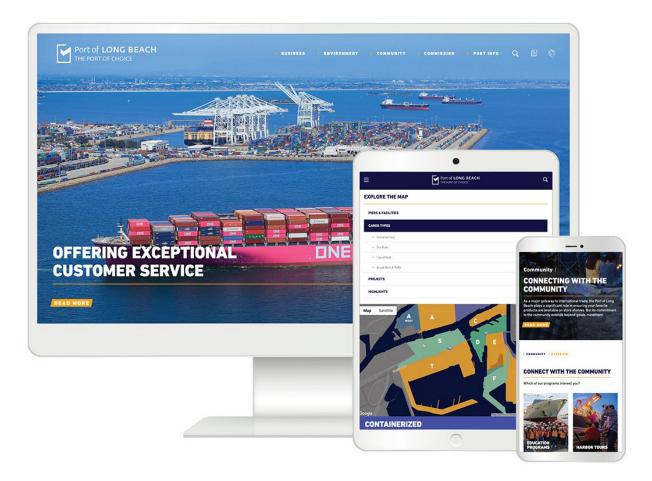
2020 AAPA EXCELLENCE IN COMMUNICATIONS AWARDS Classification: Websites

Website Redesign @ polb.com

Website Redesign @ polb.com

Summary:

The Port of Long Beach website at www.polb.com had been in place and effective for more than a decade; however, by today's standards, the overall design and staging of the site were dated, difficult for users to maneuver, difficult to maintain and update and not mobile-friendly. During that decade, dramatic infrastructure and operational changes occurred rapidly at the Port of Long Beach as part of a multibillion-dollar industry-leading capital improvement program to remain competitive and create jobs, while successfully embracing a Green Port Policy with a goal of zero emissions from operations. To reflect all of these improvements and embrace the evolution of the Port's goals and objectives, it was time for a new website that would deliver innovative content and features while offering a compelling experience that amplified the Port's core values and dedication to innovation, the local economy, commercial business, environment and community. The new polb.com website also provided the perfect showcase and launchpad for the Port's new brand story and logo.



New website shown on desktop and mobile devices

Communications Challenges and Opportunities

The Port of Long Beach (POLB) is the Port of Choice – the premier U.S. gateway for trans-Pacific trade and a trailblazer in innovative goods movement, safety, environmental stewardship and sustainability. As the second-busiest container seaport in the United States, the Port handles trade valued at more than \$170 billion annually and supports 2.6 million trade-related jobs across the nation, including more than 575,000 in Southern California. The Port of Long Beach prides itself on its top-notch customer service and operational excellence, and in 2019 industry leaders named it "The Best West Coast Seaport in North America." Founded in 1911, the Port today encompasses 3,200 acres with 35 miles of waterfront, 10 piers, 80 berths and 66 gantry cranes. In 2019, the Port handled 7.6 million container units, the second-best year in its history.

A primary goal for POLB is to provide open channels of communication between the Port and its various target markets in order to convey the many advantages and opportunities the Port provides to its many customers, neighbors and other stakeholders.

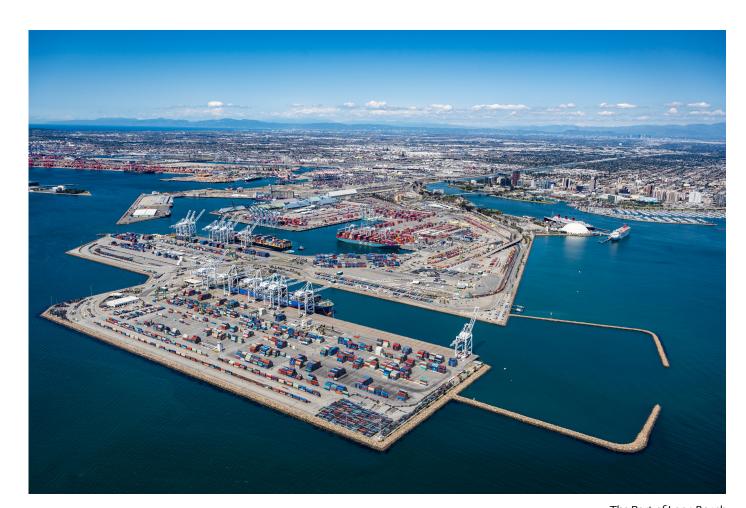
The Port of Long Beach website (polb.com) had an exceptional shelf life of more than a decade, with only minor software updates during that time. But, by today's standards, the overall design and staging of the site were dated.

The site's navigation had grown organically to the point where it became difficult for users to locate the information they were seeking.

Additionally, the site was not mobilefriendly, which limited the potential engagement opportunities it could create.

It had become difficult to maintain and update, and the overall platform was limited in its ability to scale.

Finally, a Brand Refresh program was simultaneously underway for the Port, including the development of both an updated brand story and visual mark to be incorporated in all communications and materials – most particularly in the new website – so the timing was right for a complete makeover for polb.com.



The Port of Long Beach

Complementing the Overall Mission

The POLB Strategic Plan, updated and released in April 2019 by the Long Beach Board of Harbor Commissioners, includes six goals:

- Strengthen the Port's competitive position through secure and efficient movement of cargo while providing outstanding customer service;
- Maintain financial strength and security of assets;
- Develop and maintain state-of-theart infrastructure that enhances productivity and efficiency in goods movement;
- Improve the environment through sustainable practices and the reduction of environmental impacts from Port operations and development;
- Broaden community access to Portrelated opportunities and economic benefits;
- Attract, develop and retain a diverse, high-performing workforce.

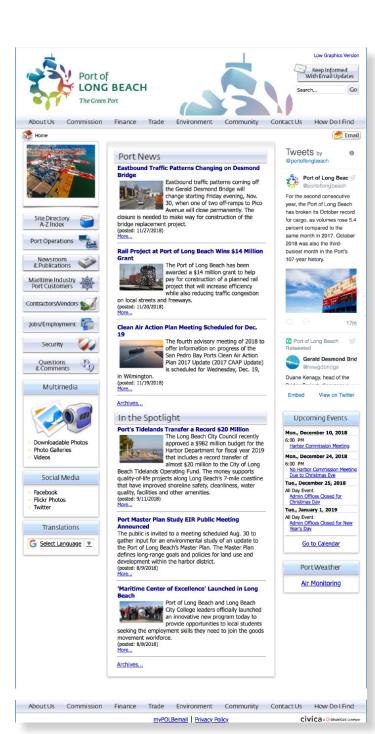
The POLB Communications and Community Relations team is charged with opening channels of communication between the Port and its various constituencies to support all these goals. Their communications tools include advertising in traditional, web-based and social media; publicity campaigns; Port-related events, workshops and speaking engagements; news releases; several targeted newsletters; brochures and other collateral materials; extensive community, educational and industry outreach – and the website at polb.com.

The website is one of the primary tools for communicating with Port stakeholders.

The previous Port website had been in place and effective for more than a decade; however, by today's standards, the overall design and staging of the site were dated, difficult for users to maneuver, difficult to maintain and update and not mobile-friendly. During that decade, dramatic changes

occurred rapidly at the Port of Long Beach. As part of a multibillion-dollar industry-leading capital improvement program, the Port is building some of the world's most modern, efficient marine infrastructure and facilities, while generating thousands of new jobs and embracing a Green Port Policy with a goal of zero emissions from operations. Over the next decade, Port plans include investing another \$1 billion in rail improvements to speed the flow of goods and reduce local road traffic.

To reflect all of these improvements and embrace the evolution of the Port's goals and objectives, it was time for a new website that would deliver innovative content and features while offering a compelling experience and amplifying the Port's core values and dedication to innovation, the local economy, commercial business, environment and community. The new polb.com website also provided the perfect showcase and launchpad for the Port's new brand story and logo.



Old homepage of the Port of Long Beach

Planning and Programming Components

The Goals for the new website were:

- Re-establish the Port of Long Beach as an online leader in the international shipping community by matching state-of-the-art facilities with an equally ambitious online experience to drive positive perceptions of the Port.
- Increase brand awareness across all audience segments by focusing on innovative and highly shareable experiences that create word of mouth and viral pass-along opportunities.
- Find new, more effective ways to generate leads; reach and engage both new Port customers and existing Port customers to drive sales, improve retention and encourage exploration of the Port's business offerings.
- Amplify the social and emotional benefits of POLB while enhancing awareness around POLB core values – dedication to innovation, serving as a powerful economic engine, environmentally friendly, community driven.
- Develop a world-class look and feel for the redesigned site that reflects POLB's dedication to innovation,

commitment to the environment and impact on the vitality of the local economy and community.

The Objectives were:

- Select a contractor to collaborate
 with the Port Communications and
 Community Relations team in the
 development of a new website at
 polb.com, including research and
 discovery, design development,
 implementation, launch and follow
 through;
- Incorporate input from Harbor Commissioners, Division Directors, customers and other stakeholders in the step-by-step development and progress of the new website;
- Design and provide context for the site incorporating the new Port brand story and logo, as well as images and video that exhibit the beauty of the Port at work;
- Provide detailed guidelines and training to ensure the correct and most beneficial use and updating of the new POLB.com;
- Effectively debut the new website to all audiences;
- Complete the new website on schedule and within a \$300,000

overall budget approved by the Long Beach Board of Harbor Commissioners, governing body for the Port.

The Target Audiences included:

- Local, state, and national elected officials
- Board of Harbor Commissioners
- Long Beach business community
- Long Beach residents and community organizations
- All members of the international supply chain
- Port tenants and customers
- Potential Port customers
- Port contractors, vendors and potential vendors
- Unions and longshore workers
- All Port teammates (Executives, Directors & Staff)
- Members of the news media
- Regulatory agencies
- Educators, families and students
- Job seekers
- And others with an interest in Port matters



Port of Long Beach

Actions Taken and Communication Outputs Used

Preparation and Discovery

Looking ahead and recognizing the developing deficiencies of the Port of Long Beach website at polb.com, the Port Communications Division commissioned DCI Marketing in 2016 to perform an existing site audit. It included an analysis of what most users were viewing on the website. In conjunction with the audit, the Port conducted a survey of both internal Port stakeholders and external business stakeholders (including tenants, beneficial cargo owners, trucking companies, etc.), asking what they liked/did not like about the website, and what features they would like to see in a redesigned website. Results from the audit and survey were referenced in drafting the Request for Proposals for the new website design.





A few slides from the POLB Digital Audit & Recommendations presentation. Click on any image to open the full presentation

ONLINE SURVEY RESPONDENTS

External Stakeholders

Internal Stakeholders







Concluding Recommendations

- 1. Keep Responsive Design Top-of-Mind
- 2. Create a More Dynamic Landing Page Experience
- 3. Point Audiences in The Right Direction
- 4. Show Off Your Brand
- 5. Add New Tools and Features
- 6. Package Your Content and Data
- 7. Involve Your Biggest Fans
- 8. Set Up Tracking
- 9. Choose The Right CMS

Choosing the Agency

A Request for Proposals was distributed via Planet Bids to qualified website design agencies; 19 agencies responded, and the contract was awarded to Torrance, California-based Stellar Agency. Under a separate contract, Stellar was later also awarded the Brand Refresh contract. including development of a new brand story, logo and tagline that would be showcased in the new website design.

The Stellar Agency LLC website contract was approved by the Board of Harbor Commissioners in October 2018 in the amount of about \$400,000 with a \$60,000 reserve for additional work outside the scope, for a total of about \$460,000. The final launch of the newly redesigned website was anticipated for the first quarter of FY2020 (Fall 2019). The contract also included one year of hosting/ maintenance after the launch. Photography and video for the website was paid for from the department's budget and was not included; in addition, hundreds of hours of work on the new website by the Port's

Communications staff are included in the departmental budget and not included in the project budget.

Developing the Team

With overall leadership from the Port's Communication and Community Relations director, Stellar Agency personnel and Port Communications executives and staff made up the primary working team for the website collaboration. A schedule of weekly status meetings was established.

The POLB Communications Division's Creative Arts and Design Manager and Senior Electronic Communications Specialist (webmaster) were key players in the physical development of the site. Both worked with Stellar on how to best organize the website, page layout and content.

The Creative Arts and Design team handled most of the project management and financial aspects, along with coordinating and participating in the overall graphic design for the new site and selection of most photography, coordinating with

Stellar. The Electronic Communications • Specialist was responsible for all rewriting and the majority of the content migration from old site to new. Both worked with Stellar on how to best organize the website, page layout, etc.

The Port's Information Management Division coordinated with Stellar to ensure that the server structure and security measures for the site met their 1. Understand how the current cyber security requirements.

The Timeline

• Kickoff Meeting – The Board of Harbor Commissioners approved the Stellar contract in October 2018, and the kickoff meeting was in January 2019. During this meeting, the respective teams were introduced, and the Stellar team walked through the project plan, process, milestones and deliverables. Several working sessions were also conducted with various Port divisions to begin discussions about aspects of the redesign.

Stakeholder Survey – The Stellar team conducted new interviews with a wide range of port stakeholders and constituents during December 2018. These interviews were generally an hour long and each involved two to five stakeholders.

The primary focus of the interviews was to:

- polb.com site is structured and organized and the reasons and rationale behind that structure;
- 2. Generate insights on core user pain points with the current POLB.com site;
- 3. Collect feedback on aspects of the website that currently work well and those that don't;
- 4. Understand how the site is governed and managed;
- 5. Get clarity on the current website publishing process;
- 6. Define the basic business and user requirements for the redesigned POLB.com site:
- 7. Create a content, feature and functionality "Wish List" to guide design efforts.

The Port of Long Beach had been considering and planning a website redesign for several years. Given that fact, Stellar noted that all interviewees had strong opinions about what needed to change, and there was good alignment amongst the interviewees on the specific areas that needed to be addressed. A number of recurring themes were noted:

- 1. "The design is extremely dated."
- 2. "The current site contains a ton of outdated and unnecessary content."
- 3. "The navigation needs to be streamlined."
- 4. "We need to tell a marketing story to potential new port customers."
- 5. "Important content and information are missing or not delivered effectively."
- 6. "Data visualization and telling a visual story is not something we currently do well."
- 7. "The site doesn't effectively support communications campaigns for major port projects."
- 8. "We need to take a look at the names we use for our site sections they aren't always intuitive."



POLB.com: Stakeholder Interview Findings

Introduction

The Stellar team conducted interviews with a wide range of port stakeholders and constituents during the month of December 2018. These interviews were generally an hour-long and involved 2 to 5 stakeholders. The primary focus of the interview questions was to:

- 1. Understand how the current POLB.com site is structured and organized and the reasons and rationale behind that structure
- Generate insights on core user pain points with the current POLB.com site
- Collect feedback on aspects of the website that currently work well and those that don't
- Understand how the site is governed and managed Get clarity on the current website publishing process
- Define the basic business and user requirements for the redesigned POLB.com site Create a content, feature and functionality "Wish List" to guide our design efforts

A Note About our Findings

The Port of Long Beach has been considering and planning a redesign of the current POLB.com website for several years. Given that fact, all our interviewees had strong opinions about what needed to change, and we found good alignment amongst our interviewees on the specific areas that needed to be addressed. This is a good sign, as it indicates that the organization is ready to move forward and embrace change. We don't anticipate any surprises as you read over our interview findings, the issues and opportunities outlined below should all have a familiar ring to

8 Key Interview Themes

After reviewing and analyzing the stakeholder interviews and working session notes, a number of recurrent themes emerged related to the redesign of the POLB.com website

1. "The design is extremely dated."

It comes as no surprise that the design of the current POLB.com site was brought up and generally referred to in negative terms. Given the age of the current site and the changes in web design and technology since then, that kind of feedback is to be expected. This issue is stood and docu

"The port is a global leader in the shipping industry. But our website doesn't reflect that leadership position, nor does it demonstrate the port's commitment to technology and

2. "The current site contains a ton of outdated and unnecessary content."

This sentiment was universal – no one disagreed that the current site needs a thorough audit to identify content and features that are no longer necessary or rarely accessed by site visitors. Additionally, comments were made that indicate new copy needs to be written in a more "evergreen" fashion-avoiding dates, numbers and references that become out of date and then require the content to be frequently rewritten.

"There's just a lot of content that hasn't been touched in years. Some of the pages on the current site haven't had a visitor in quite some time and should be retired.

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3. "The navigation needs to be streamlined."

This was another universal challenge that all interviewees brought up. On the current site, there are many, many pages that consist of a single paragraph or a very small amount of content. It seems logical, given the need to streamline the navigation, that we look for opportunities to consolidate and streamline the organization of the site. This issue is directly related to issue #2 above—identifying outdated content from POLB.com and removing it from the content set will allow us to create a more efficient and effective user experience

"Using the site is kind of like going to the library—it takes a fair amount of time, patience and persistence to find what you need. The good news is that it's all there. The bad news is it's not

4. "We need to tell a marketing story to potential net new port customers."

This theme came up repeatedly and was mentioned by several different groups. The need to tell a compelling B2B marketing story is imperative in terms of attracting, converting and retaining port customers, vendors, partners and suppliers. It also speaks directly to the need to create a more effective B2B marketing strategy, one the speaks to new customers but also supports the retention of existing customers.

"It's just not easy to find information on our site if you're a port customer. We end up fielding a lot of calls that are related to getting basic business information about the port. While it's good to make phone connections, there are probably many customers who want a more self-service approach to getting business-related info.

"Important content and information are missing or not delivered effectively." This was a common theme as various stakeholders shared their thoughts on content gaps

and/or information delivery issues. Key items on the Wish List included:

- Port Alerts—need a place to display important alerts/notifications
- Calendar—need a better way to surface event info
- Subscription Page—for the newsletter and other opt-in communications; to be
- accessed at events, mobile friendly, quick and easy to complete
- Port Stories—covering projects, initiatives, etc. Port History—a historical timeline
- Port Education Academy—migrate to POLB.com
- Sponsorships: simplify the process; see next bullet
- Forms—need progressive forms so user can stop and come back later to complete the form without losing the info they've already entered; process needs to be simplified; the sponsorship forms were specifically mentioned during the interviews as problematic
- Community Section—needs a better story and presentation
- Permits—need a centralized repository so users know where to go for any permit
- Documents—need a centralized repository so users know where to go for any
- Deliver More Effective Port Operations Info—track cargo, get vessel schedules, cargo stats, etc.; make this info more accessible and easier to use
- I Want To... Feature—a simple service connector that enables users to find the content or features they need on the site quickly and efficiently by telling the system what they want to do (i.e. "I'm looking for an event permit.")
- Photos/Videos—centralized location for all media assets, better presentation and linking to relevant content
- Newsletters—consolidate into a single newsletter that is sent out weekly; avoid creating new newsletters for every issue that crops up
- Automation—look for processes/communications that can be automated to improve operational efficiency

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Stellar Stakeholder Interview findings. Click on any image to open pdf document



"As we update the POLB.com site and the overall port brand, we need to take the opportunity to look at what we are offering from a content perspective and make sure that we address the gaps."

6. "Data visualization and telling a visual story is not something we currently do well." Another consistent theme that emerged was the fact that much of the content on the site lends itself to visualization—port stats, cargo numbers, etc. These are all content elements that can be more effectively delivered as infographics. Additionally, much of the text that conveys the overall port story could be eliminated and replaced with visual elements that convey a more effective, engaging and interesting presentation. Specifically, the need to tell a visual story around the environment, community and BZB areas were mentioned by several stakeholders.

"The current site is too text-heavy. When I look at other port sites, I see many of them doing a much better job than we are at conveying their story in a visual way—interactive maps, videos, image galleries, infographics. We need to adopt that visual style for the new POLB.com site."

7. "The site doesn't effectively support communications campaigns for major port projects."

This comment came up several times and it reflects the challenges inherent with the current version of POLB.com. Stakeholders (specifically the Communications team) felt the current site doesn't offer a way to effectively support campaigns around things like the move of the port's HQ office back to downtown Long Beach. We understand there are 4 to 5 major communications campaigns on average per year. In addition, it was specifically stated we need a way to support campaigns that don't involve physical things (like a bridge or terminal) and instead involve abstract concepts like technology or process improvements.

"The campaigns represent different 'chapters' in the port's overall story. We do about 4 to 5 big campaigns a year to support port projects but the connection between those campaigns and our website needs to be much stronger."

8. "We need to take a look at the names we use for our site sections—they aren't always intuitive."

Many interviewees brought up the need to take a close look at the names/labels that we use for the site's navigation. One key example was the use of the word "Trade" for the business-related section of POLB.com. Many interviewees felt this was not the most effective choice and something like "Port Operations" made more sense. It will be important to get additional feedback on the naming of the various navigation elements and site sections to ensure that all stakeholders are in alignment and agree with the recommendations we will develop during the UX phase.

"Using the word 'Trade' for the business section doesn't make sense to me. Why don't' we call it what is, something like 'Port Operations.' That's how our customers think of it. There are other places where a better name would make more sense to site users."

Application of Feedback

As we move into the UX and design phase of the engagement, the themes outlined above will be incorporated into our solution along with any additional feedback that's collected in the future. If you've read anything that seems incorrect or you feel something important is missing from the analysis above, please let us know.

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Next Steps

In terms of next steps, the following activities will be undertaken:

- Define Business Requirements: formalize the list of requirements we have received via documentation supplied by the port and those identified during the stakeholder interview process
- Create Personas: to define our core audience segments and identify each segment's unique collection of needs, preferences and behaviors.
- unique collection of needs, preferences and behaviors.

 Strategy/Vision Presentation: to surface our strategic, content, technology and user experience recommendations.

Questions

Should you have any questions about this document, please feel free to contact me directly.

Jason Widmann Director, Digital Strategy & UX Stellar Agency P: 310.993.2783 E: jason@stellaragency.com Stellar Stakeholder Interview findings. Click on any image to open pdf document

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Business Requirements Document

 Working closely with Port
 stakeholders, Stellar completed a
 Business Requirements document
 that outlined all of the strategic
 requirements for the polb.com
 redesign. These strategies were
 generated via reviews of existing
 documentation of past web audits,
 and Stellar's recent stakeholder
 interviews and analysis of the
 current site.



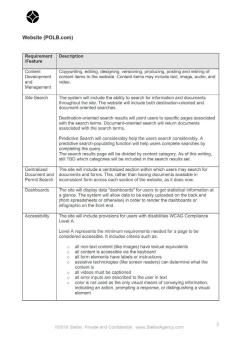
Introduction

This document is intended to support the POLB corn Website Redesign project. The goal is also to gain agreement with stakeholders and provide a foundation to describe, at a high level, what the solution needs to do to satisfy the customers and polarisers needs for the Port of Long Beach.

The focus of this engagement is to redesign and improve the overall user experience for the Port of Long Beach's consumer facing website. The none activities we will undertake on this project include:

1. Stakeholder Interviews with a representative cross-section of POLB business owners
2. Contest audit, followed by content strategy
3. Development of a comprehensive vision for the website, including technology, user experience, and visual design.

3. Development of a new visual design loss in a feel for POLB. Dom on the experience of the project include the project include the project in the pro



Google Analytics statistics for all pages	For the site's back-end we will install Google Analytics, which will allow us to measure site performance across all pages of the website.
Forms	Where necessary, the form-completion process will allow users to save information for future use. This will enable a form to be saved and complete during more than one session.
	Specifically, incomplete form data entered by site visitors will be seared local Upon returning to that form from the same computer and browser, the form be re-populated using the data from the last session. This fleature will not require the site visitor to have an account. Upon form submission or form re the local form data will be removed.
System Integration	The site will be easily expandable, allowing integration to additional Port systems that are under development – e.g. mobile apps, cargo tracking, billi or other systems.
	Specifically, site data will be available through a REST API that is consumal by other unrelated apps.
Social media integration	The site will include some social media integration, allowing users to view recent posts and link out to
Port Stories	A section that covers projects and port initiatives
Port History	A historical timeline of the Port, organized chronologically
Port Education Academy	We will migrate the content found on https://academy.polb.com/news/welco to the newly designed POLB.com
Out of Scope	
User Registration	At this time, there is no need to include user registration (registration, login, forgot password, etc.) feature to the POLB.com website.
	However, the standard back-end WordPress user administration features w available. Admin users will be able to create/delete/reset accounts.
eCommerce	At this time, there will be no need for eCommerce/transactional functionality the POLB.com website

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Content Management Syste

Requirement /Feature	Description
Simple Workflow and Publishing Controls	WordPress, the CMS that we plan to use, has administrators, editors, authors, and contributors, each with their unique capabilities.
File Organization	Ability in CMS to organize files in fully customizable folder and subfolder structure on the back end
URL Retention	Allow replacement/update of files while keeping the same URL
File History	Allow the system to mark the revision date and author for the file
Bulk File Upload	Bulk file upload, even if metadata must be added individually
Binary File Search	Ability to search PDFs and Word documents
Large File Size Limit	Ability to handle large files (up to 50MB, while most documents are <1MB up to 5MB).
Short codes	WordPress short codes will be available to content creators for use in creating announcements/posts with rich media and meta data content. The standard short codes list here will be supported:
	https://en.support.wordpress.com/shortcodes/
Robust Content Templates	Templates will help streamline process by completing the necessary publishing grunt work upfront instead of every time a new article or document is published. The system will include "widgetized" options for modifying page layouts.
Homepage Alerts	Ability to quickly switch out normal home page to a crisis-focused page in case of emergency at the Port
Role-Based Permissions	User role-based workflow control
SEO Tools	Automatically create URLs that work for both readers and search engines. Help add meta descriptions, page titles, and sutherflicate with Search Engine (Gogle and Bing Webmaster Tools). Add alt tags for images, comptly with accessibility guidelines, and avoid duplicate continues. Help your search engine results look better by supporting microdata and structured data.

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Social Media Integration	Add social media sharing buttons to any page or piece of content, and ensure the content is optimized for sharing on each platform, in order to encourage POLB users to share the content with their audiences.
Versioning for Quick Rollback	Ability to revert back to a previous view in case something is published by accident.
Security	All site interactions will be encrypted. If visitors attempt to access the site insecurely, that request will be rejected and redirected.
	During development, the latest version of WordPress will be used. The plugins selected for the site must be time-tested and must have a large active install-base.
	Further, during deployment, the site will undergo lockdown procedures.

Wish List It

satures that represent "Wish List" items. While these items are not necessarily required, we ranted to document them here and state our intention to incorporate as many of them as possible to the redesigned POLB website.

- refair to: "resoure"—a simple service connection this shoulder date to this are of relatures they need on the site quickly and efficiently by telling the system what the want to do (i.e. "In looking for an event permit.")

 Photos/videos—centralized location for all media assets, better presentation and
- include)

 Newsletters—consolidate into a single newsletter that is sent out weekly; avoid creating new newsletters for every issue that crops up
- Automation—look for processes/communications that can be automated to improoperational efficiency
 Deliver More Effective Port Operations Info—track cargo, get vessel schedules, c

Next Steps in terms of next steps, the following activi

- Content Audit and Recommendations An audit of all the content the new website must accommodate along with an analysis of the any new content that must be created.
- Content Strategy The strategy and plan for the creation, publication, and governance or POLB's content for the new website. A definition of the entire editorial content developme process for a website development project.
- UX Recommendations A summary of the UX principles (navigation, way-finding, content, story-telling) for the new website

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Stellar POLB Website Business Requirements Document. Click on any image to open pdf document

 Strategies – The following strategies were developed to achieve the goals for the new website. They were outlined in presentations to the Board of Harbor Commissioners during January and recapped in a Website Redesign Update to the Board in March.

Business Strategy

The Business Strategy for polb.com defines how the Port will leverage the website to achieve its business and operational goals. It is heavily focused on three key target audiences – New Port Customers, Existing Port Customers and Tenants/Vendors/ Service Providers.

Content Strategy

New site content will do a much better job of bringing the Port's story to life in compelling ways. Eliminating large blocks of text and employing a visual storytelling approach will create deeper user engagement and make the site more accessible. Additionally, reducing and streamlining the overall content structure and

organization of the site will make the content easier for users to find, access and engage with.

Technology Strategy

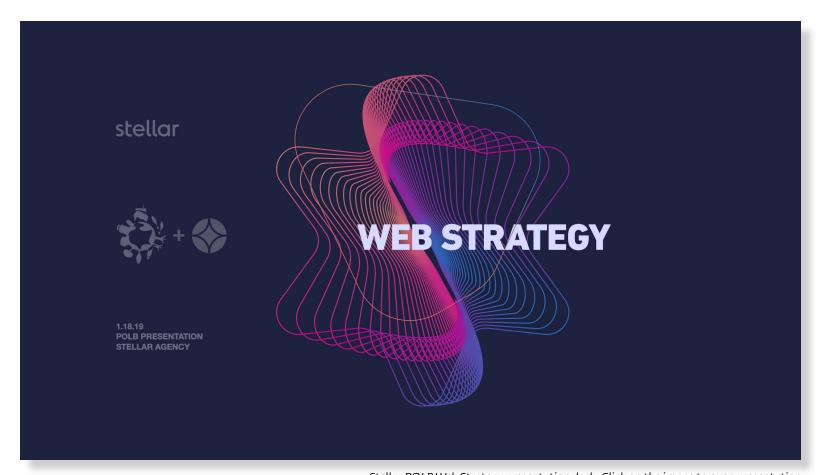
The technology strategy may be the most dynamic part of the vision. As new ideas and technology discoveries are made, the technology team will adapt and invent new solutions to new problems. The major pieces that make up the technology strategy are system architecture, content migration, and front/backend usability.

User Experience Strategy

Develop wireframes covering the site's navigation, header, footer, Home page and (x2) landing pages envelop content matrix and content structure recommendations for optional user experience in the website.

Visual Design Strategy

Visual Design Strategy encompasses broad strokes that include how the Port's new brand story and logo will be expressed on the site visually and what tone



 ${\it Stellar POLB Web Strategy presentation deck. Click on the image to open presentation}$

and voice the Port's content will utilize; how the visual design of the site integrates with the visual design of the Port's brand; and how the qualitative and experiential aspects of the Port communicate and amplify the Port's core values, culture, heritage and history. By the same token, the site's brand expression must also communicate the forward-thinking and innovative aspects of the Port and convey a sense of excitement and anticipation.

• Participation and Input. Throughout the planning, development and implementation of the new website, the Communications team sought input and approval. The team met with directors of most Port divisions, first to share the vision and what would be required from each in terms of review and participation from their staff, and later to share the content related to their division and seek their approval. In addition, Communications met with the Port's Executive Director and Deputy Executive Directors at

various milestones for information and high-level buy-in. For the same reasons, Communications also met individually with the five members of the Harbor Commission, both at the beginning of the process and as the site was nearing completion.

Approval Process. Wireframes showing the organization of the site were developed, circulated and approved internally. Design concepts were created by Stellar in conjunction with the Port's graphics team and webmaster. The wireframes, organization and design concepts were presented to Port executives and then the Harbor Commission for their approval to make sure we were following the direction that they were looking for in the site. Once the site content was fleshed out with text and graphics, individual presentations were given to each Harbor Commissioner to ensure their approval/buy in on the final. The new website was approved and launched in February 2020.



Early design concepts for the POLB website. Click on the image to open presentation

• Launch. The new website went live at www.polb.com on February 24, 2020. News releases were distributed electronically to the news media and all Port stakeholders, and posted on social media on February 27. The website and new Port brand and related brand story, logo and tagline, were announced in tandem to add power to each.

The polb.com web address is already included as a required element in most Port communications and materials, and will automatically bring up the redesigned site.

Training on updating the new website was conducted with members of the Communications Division's Media Team and a number of staff in the Port's Business Development division on an informal basis during the rampup to site launch and immediately following. However, training on a larger scale was delayed by the COVID-19 outbreak and subsequent shift to telecommuting.

Next Steps
 Port Communications and the
 Stellar Agency continue to hold
 weekly status meetings, a practice
 established at the beginning of
 the website redesign project. Site
 discussions include feedback from
 users about the new website, any
 technical problems and new Port
 developments to be included in
 site content. Currently, the Port
 team is working with Stellar on a
 touch-screen "kiosk" project that
 was added as an amendment to the
 original contract.



Have you visited our website – www.polb.com – this week? We're proud to officially launch our brand new, user-friendly website and refreshed brand. Take a minute to check it out!

The dynamic, mobile-optimized website and eye-catching, distinctive logo reflect the Port's renewed focus on strengthening competitiveness by collaborating with our business partners, the community and fellow government agencies. The bold design of the logo features the shape of a container that doubles as a check mark, denoting achievement. The check mark also symbolizes Long Beach's status as "The Port of Choice," our new tagline.





Have you visited the Port website lately? We've completely updated it to be more modern and user-friendly.

Check it out and tell us what you think! www.polb.com

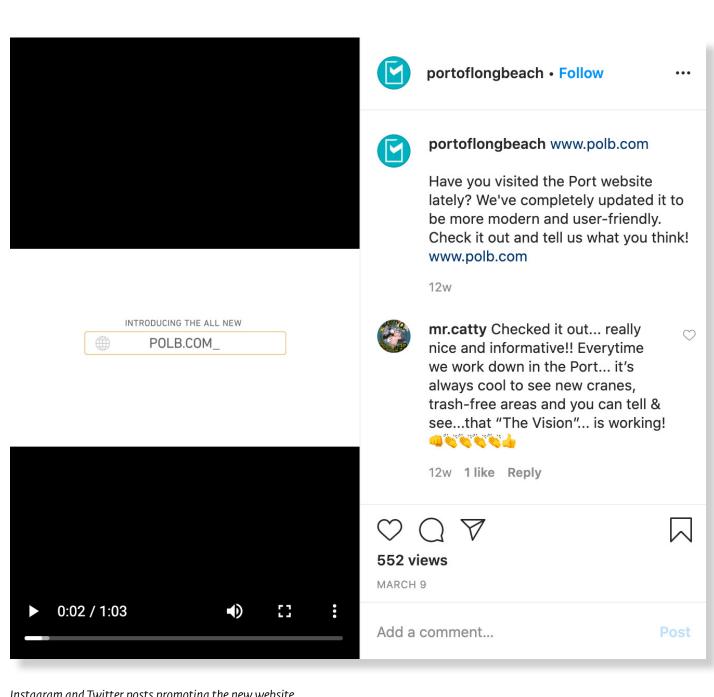


Mobile Friendly

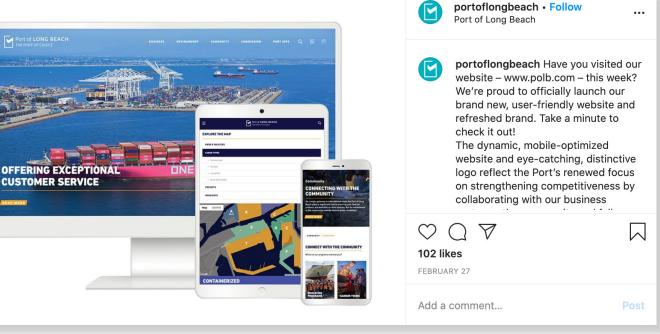
10

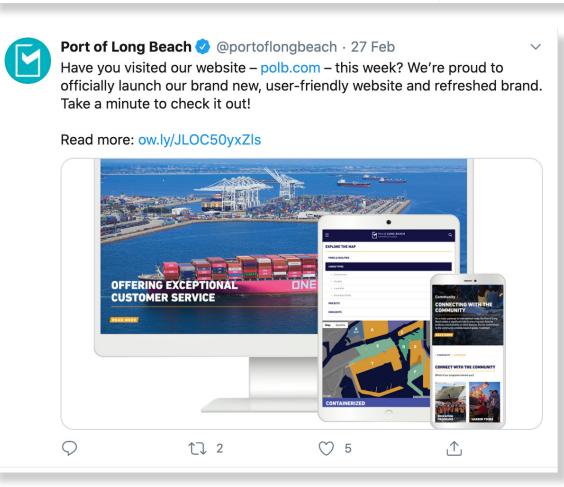
1 comment

Facebook posts promoting the new website. The post on the right is a video with information and highlights about the new website. Click on it to see video

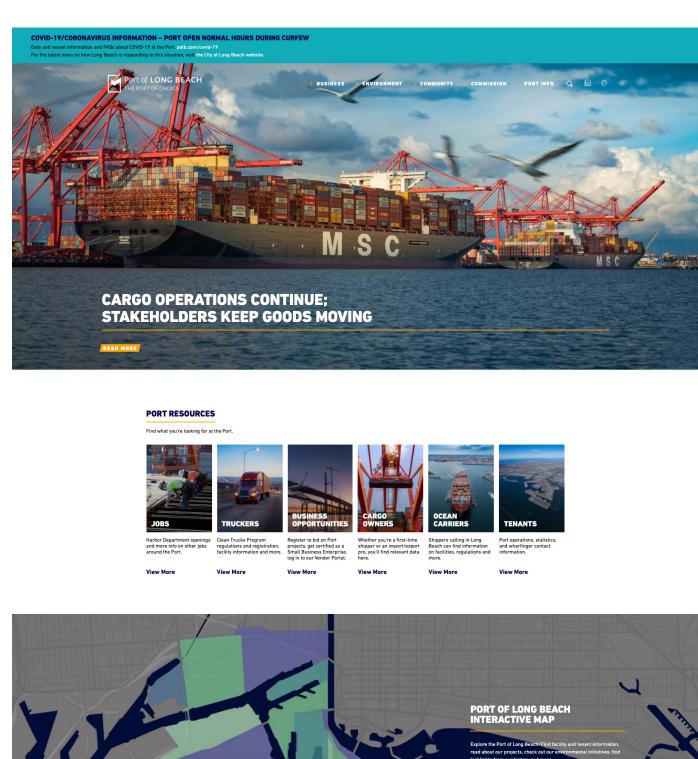


Instagram and Twitter posts promoting the new website

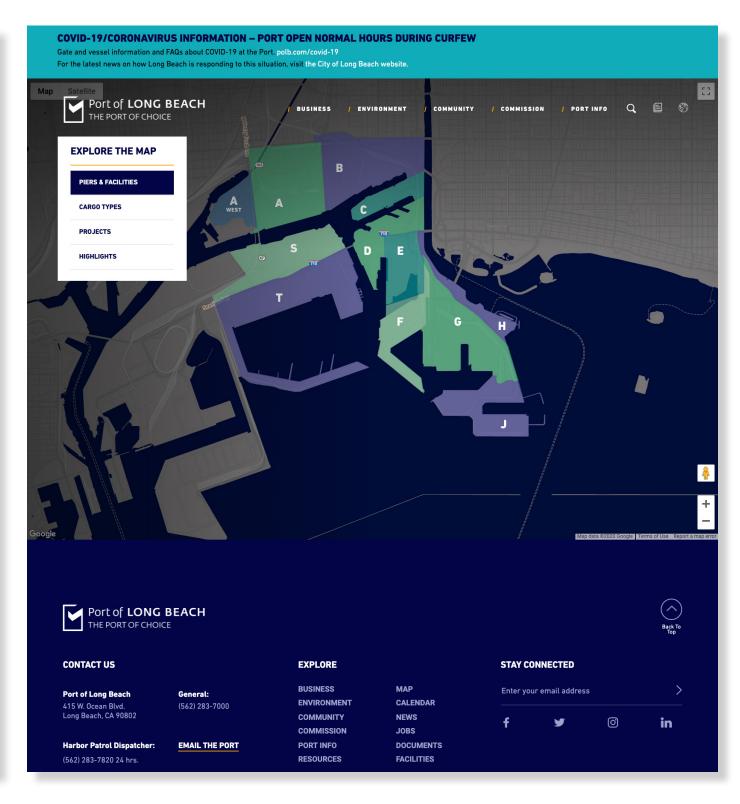




Port of Long Beach - Classification: Websites 2020 AAPA Excellence in Communications Awards







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Communications Outcomes and Evaluation Methods

- The redesign of the Port of Long Beach website at polb.com was completed by the Stellar Agency, in collaboration with the Port of Long Beach Communications and Community Relations division, below the \$460,000 budget cap, but launched in February 2020 a few months later than anticipated to accommodate top-level approvals and accommodate the simultaneous launch of the Port's refreshed brand, which was adopted by the Harbor Commission in January. The original schedule called for a Fall 2019 website launch.
- Input and acceptance by all Port stakeholders was sought and incorporated throughout the stepby-step website redesign process.
- All design and content goals were accomplished, including the incorporation of the Port's new brand story, logo and tagline.
- Guidelines and training are in place to ensure the correct and most beneficial use and updating of the new polb.com;
- The new polb.com website was

effectively debuted with positive response from all audiences. The launch release was distributed to a list of 4,620 stakeholders, including 185 members of the news media, and introduced on social media via Facebook, Twitter and Instagram.

"Checked it out...really nice and informative!! Everytime we work down in the Port...it's always cool to see new cranes, trash-free areas and you can tell & see...that "The Vision"...is working!" – Instagram user mr.catty

"Looks good!"

– Instagram user emunzon

"Glad it's mobile friendly!!"

– Instagram user gathergrazerepeat

Statistics

With only two-and-a-half months of statistics available for the new site, it is difficult to assess usage trends, but website traffic is down slightly from late February-mid May 2020, compared with the same period a year previously (192,000 compared with 222,000 pageviews). Looking back at

Port website traffic patterns over the past few years, it seems likely that this slight drop in traffic can be attributed to the business disruptions caused by the coronavirus. A longer-term analysis with more data from the new site will be needed.

"Replacing the old website with an up-to-date, mobile-friendly platform is a huge step forward for sharing the Port's story with our diverse groups of stakeholders. The new logo and tagline, 'The Port of Choice' are a clear declaration of our focus on innovation and visionary leadership that we share with our industry."

- Mario Cordero, Executive Director, Port of Long Beach

"The new logo and website reflect the evolution of the Port of Long Beach's goals and objectives as a conduit of international commerce, and showcase our prowess as an economic engine and a provider of sustainable, responsible and efficient services and facilities."

- Dr. Noel Hacegaba, Deputy Executive Director, Administration and Operations, Port of Long Beach

"I am very proud of the working team that completed this website design, both agency and staff. My Communications and Community Relations crew always does top-notch work, and our Manger of Creative Design Jen Choi and Senior Digital Communications Specialist (and Webmaster) Chris Berry really stepped up for this one. It was also very gratifying that our Commissioners, all our Port divisions, tenants, customers and other stakeholders were so forthcoming with their input and assistance."

- Kerry Gerot, Director, Communications and Community Relations Division, Port of Long Beach

"I was very impressed with the way our team incorporated everyone at the Port – commissioners, executives and division staff members – in the step-by-step website redesign process. As a result, the new site supports all our strategic goals and will be a strong, effective channel for sharing the Port's story with all our stakeholders."

- Stephanie Montuya-Morisky, **Assistant Director, Communications and Community** Relations, Port of Long Beach

Links:

12/7/18 Kick off presentation for web

https://stellaragency.box.com/s/fnenzgdt5khj7dkiljqfkkeloaope5e6

1/4/19 Stakeholder interview

https://stellaragency.box.com/s/1a1059zrtksrpob7qd998e5ay2heot4t

1/8/19 Business requirements

https://stellaragency.box.com/s/foj72kt6yaniwfkn2f836tlagxmv7a3g

1/9/18 Creative Brief

https://stellaragency.box.com/s/widlote6ufl93n435r6fgzff2msf6muz

1/16/19 Technical approach

https://stellaragency.box.com/s/3r637b6g3ooj554lpis25tvx710755hk

1/16/19 Style frames

https://stellaragency.box.com/s/sg1ru78m1zo1wwe1yck8pnjg31yk3hfq

1/18/19 Strategy presentation

https://stellaragency.box.com/s/p7ik3dciio1tsze5hm5b4r2uw1qs8rlx

1/25/19 Content outline

https://stellaragency.box.com/s/e5ri3zt7waz2wo7uosijdpy8ngfuwj8c

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