



# Mexico and Panama Green Port Technologies REVERSE TRADE MISSION

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MARCH 16-25, 2015 | MIAMI, FL | HOUSTON, TX | LOS ANGELES, CA



The **U.S. Trade and Development Agency (USTDA)** is sponsoring a Reverse Trade Mission (RTM) for a delegation of officials from Mexico and Panama focused on green ports.

The goal of this RTM is to familiarize these officials with U.S. technology and service capabilities for environmentally friendly port operations, along with regulatory and related environmental best practices for the ports sector. Delegates will meet with federal and state regulators, environmental engineering and consulting providers, service and maintenance providers, financiers and U.S. operators/suppliers of related U.S. equipment and services.

## BACKGROUND



### MEXICO

Mexico's port operators are expected to invest over \$100 billion in the next five years, which is anticipated to present significant commercial opportunities for U.S. companies. Potential delegates from Mexico may include representatives from the Secretariat of Communications and Transportation (SCT), Secretariat of the Environment and Natural Resources (SEMARNAT), and the Ports of Altamira, Ensenada, Guaymas, and Veracruz.



### PANAMA

The Panamanian ports system is comprised of 26 ports, 19 of which are administered by the government. Significant upgrades are expected at several ports in Panama to coincide with the expansion of the Panama Canal. Potential delegates from Panama may include representatives from the National Environmental Authority (ANAM), Panama Canal Authority (ACP), and Panama Maritime Authority (AMP).

## OPPORTUNITIES FOR U.S. COMPANIES

Interested companies can participate by:

▶▶ **Attending a half-day Industry Roundtable** on Tuesday, March 24th in Los Angeles where the delegates will present upcoming project opportunities. Participating companies will have an opportunity to schedule short one-on-one meetings with members of the delegation.

**and/or Hosting** the delegation for a meeting or site visit in Miami, Houston, or Los Angeles to highlight your company's best practices, products, technologies, equipment and/or services.

**Contact Information:** Meridian International Center is organizing this RTM on behalf of USTDA. For further information about hosting a meeting or sponsoring an event for this delegation, please contact Lauren Paraggio at [lparaggio@meridian.org](mailto:lparaggio@meridian.org) or 202-939-5863.