

# **The role of ports and marine terminals in the supply chain**

What actions can and should exporters or terminal operators take in making terminal operations more efficient, secure and environmental positive?

1. Fulfill contracts (compliance) performance, environmental requirements
2. Grow with the demand: facilities, technology and productivity
3. Be Socially responsible
4. Guarantee safety and security operations
5. Develop a new concept in the relationship with port community

# What actions can and should Port Authorities take in making the supply chain more efficient, secure and environmental positive?

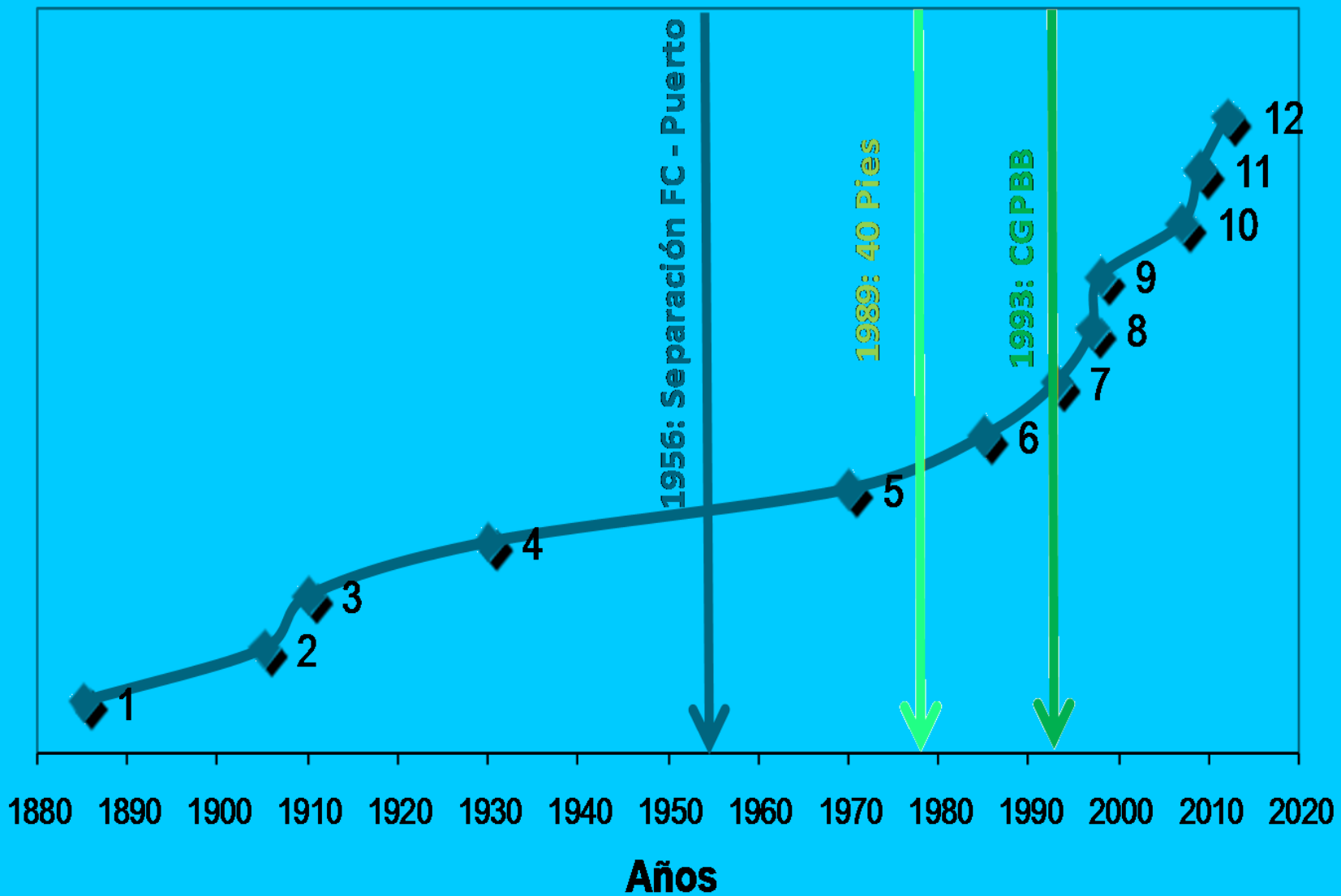
1. Provide a business friendly legal framework.
2. Vision. Long terms rules.
3. Focus on competitiveness.
4. Strategic Planning.
5. Control of Contracts requirements.
6. Develop of infrastructure (Subsidiary)
7. Reimburse annual utilities in port issues.
8. Consider Terminal operators as Strategic partnerships.

## ¿What actions can and should port authorities take in making the supply chain more efficient, secure and environmental positive? (cont.)

9. Manage connectivity infrastructure (maritime, roads and railways).
10. Attract investors and port services suppliers.
11. Create the best scenario for new projects.
12. Integrate with other players the logistic chain by: strategic alliances, vertical and horizontal partnerships.
13. Develop logistic activities zones, free trade zones, maritime corridors (SSS), inland ports.
14. Be socially responsible: employment, social communication, joined planning for development, security and environmental issues

# LA HISTORIA

Terminales Portuarias



# ESTRATEGIC THINKING

*"AN ATTITUDE"*

**"Nuestro carácter es nuestro destino"**

**"Our character is our destiny"**

*Heráclito*