

SHIFTING INTERNATIONAL TRADE ROUTES

Examining the Impact of the Panama Canal Expansion

Co-sponsored by AAPA and the U.S. Maritime Administration

— Hosted by the Tampa Port Authority—

(Business casual attire)

Tuesday, January 26

8:00 – 8:30 am **Registration and Continental Breakfast** (*Audubon Foyer*)

8:30 – 8:45 am **Welcoming Remarks**
(*Audubon III/A*)

*Kurt J. Nagle
President & CEO
AAPA*

*Richard Wainio
Port Director and CEO
Tampa Port Authority*

*Michael Leone
Port Director
Massachusetts Port Authority
AAPA Chairman of the Board*

*Orlando Gotay
Special Assistant to the Administrator
U.S. Maritime Administration
Washington, DC*

8:45 – 10:15 am
(*Audubon III/A*)

International Economic Outlook and Global Trade Patterns

The speakers will address the impact of the global economic crisis on international trade, economic forecasts, and changes in demographics, supply chain shifts, and trade patterns.

Moderator:

Mr. Leone

*James R. Brennan
Partner
Norbridge, Inc.
Reston, VA*

Speakers:

*Walter H. Kemmsies, Ph.D.
Chief Economist
Moffatt & Nichol
New York, NY*

10:15 – 10:30 am **Break** (*Audubon Foyer*)

10:30 – 11:15 am
(*Audubon III/A*)

Update on the Panama Canal Expansion

A report on the planned expansion of the Panama Canal and discussion of the impact/ importance of the expansion on international commerce.

Introduction:

*Lic. Fabio Vincenzi
Board Member
JAPDEVA – Atlantic Port Authority
San José, COSTA RICA
Member, AAPA Executive Committee*

Speaker:

*Ing. Alberto Alemán Zubieta
Chief Executive Officer
Panama Canal Authority*

Tuesday, January 26 *(continued)*

11:15 am – **The Role of the Transshipment – What Will Happen in the Caribbean Basin?**
12:30 pm
(Audubon III/A) *Will the Canal expansion and larger ships on the U.S. Gulf and East Coasts increase transshipment options?*

Discussion Leader:

Mr. Wainio

*Lic. Rhonda M. Castillo Gammill
Executive Director*

*Port Authority of the Americas
San Juan, PR*

Speakers:

*Robert West
Principal - Trade & Transportation
Halcrow, Inc.
Cambridge, MA*

12:30 – 1:45 pm **Luncheon** *(Audubon Pavillion)*

1:45 – 3:00 pm **The View of the Customer**
(Audubon III/A) *Cargo owners will discuss the affects of the economic downturn on their supply chains, the impact of the Canal Expansion, and how they see the future.*

Moderator:

*Bruce Cashon
Sr. Vice President &
Chief Commercial Officer
Ceres Terminals Incorporated
East Brunswick, NJ*

*Ward Chaplin
Logistics Manager
Southern Wine and Spirits of America
Miami, FL*

Speaker:

*Henry Jimenez
Sr. Vice President Sales and Logistics
SYSCO International Food Group
Plant City, FL*

*Eric Brandt
Global Logistics Procurement –
Manager, Global Ocean Transportation
Kraft
Tarrytown, NY*

3:00 – 3:15 pm **Break** *(Audubon Foyer)*

3:15 – 5:00 pm **Ocean Carrier, Port and Marine Terminal Perspectives**
(Audubon III/A) *Panelists will discuss the challenges of handling variable import/export trade volumes in and out of North America and the impact on marine terminal infrastructure development.*

Moderator:

*Karen Oldfield
President & CEO
Halifax Port Authority
Chairman, AAPA Canadian Delegation*

*Rick Ferrin
CEO
Jacksonville Port Authority*

Speakers:

*Peter Stone
Chief Commercial Officer
Ports America Inc.
Emeryville, CA*

*Carlos Urriola
General Manager
Manzanillo International Terminal –
Panama, S.A.
President, Caribbean Shipping Association*

*Peter Keller
Executive Vice President and
Chief Operating Officer
NYK Group Americas
Secaucus, NJ*

*Alex H. Cherin
Managing Director Trade Relations
and Port Operations
Port of Long Beach*

Tuesday, January 26 *(continued)*

6:00 – 7:00 pm
(Audubon Promenade)

Reception

- Hosted by the Tampa Port Authority



TAMPA PORT AUTHORITY

Wednesday, January 27

7:30 – 8:00 am

Continental Breakfast *(Audubon Foyer)*

8:00 – 9:30 am
(Audubon III/A)

Logistics, Distribution and Warehousing

Panelists will discuss the pros and cons of trade gateways, the factors considered in cargo routing, selecting locations for distribution centers and warehouses, etc.

Moderator:

William L. Ralph
Senior Trade/Transportation Consultant
R. K. Johns & Associates, Inc.
Roselle Park, NJ

Neil Doyle
Executive Vice President, Infrastructure
and Transportation
CenterPoint Properties Trust
Oak Brook, IL

Speaker:

William Kruse
Senior Consultant
TranSystems
Oakland, CA

Scott H. Alexander
First Vice President / Market Officer
ProLogis
Hollywood, FL

9:30 – 10:45 am
(Audubon III/A)

Highway and Rail Infrastructure

Speakers will discuss Inland infrastructure needs and the importance of coordinated planning and investment.

Discussion Leader:

Mr. Downey

John Horsley
Executive Director
American Association of State Highway
and Transportation Officials
Washington, DC

Speakers:

John H. Hoch
Assistant Vice President
Strategic Planning
CSX Transportation
Jacksonville, FL

George E. Schoener
Executive Director
I-95 Corridor Coalition
Reston, VA

Robert E. Martinez, Ph.D.
Vice President, Business Development
Norfolk Southern Corp.
Norfolk, VA

10:45 – 11:00 am

Break *(Audubon Foyer)*

11:00 am – Noon
(Audubon III/A)

Summary, Roundtable Discussion and Closing Remarks

Rapporteur:

Mr. Downey

Discussion Leaders:

Messrs. Downey, Wainio & Nagle
