



Colombia and Peru Green Port Technologies REVERSE TRADE MISSION

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MAY 31-JUNE 10, 2015 | MIAMI, FL | HOUSTON, TX | LOS ANGELES, CA



The **U.S. Trade and Development Agency (USTDA)** is sponsoring a Reverse Trade Mission (RTM) for a delegation of officials from Colombia and Peru focused on green ports.

The goal of this RTM is to familiarize these officials with U.S. technology and service capabilities for environmentally friendly port operations, along with regulatory and related environmental best practices for the ports sector. Delegates will meet with federal and state regulators, environmental engineering and consulting companies, port services and maintenance providers, financiers and U.S. operators/suppliers of related U.S. equipment and services.

BACKGROUND



COLOMBIA

The country's 12 major seaports, located on the Caribbean and Pacific coasts, handle 80% of Colombia's international trade. Since privatization was implemented in 1993, the efficiency of cargo handling has significantly increased under the management of private concessionaires. Port sector investment currently stands at \$1.65 billion, and there are 21 pending port concessions in addition to 80 active permits for future ports. Colombia is also investing \$1.3 billion to improve the navigability of a 908-kilometer (565-mile) stretch of the Magdalena River, between the town of Puerto Salgar and the Caribbean port city of Barranquilla. As Colombia's ports continue to expand, sound environmental practices are all important concerns for port operators and the central government. Colombian delegates represent the Port of Cartagena, TCBUEN and SPRBUN in Buenaventura, Multipuerto Salgar, Puerto Antioquia, Puerto Solo and a multimodal logistics center on the Magdalena River.



PERU

With the creation of the National Port Authority in 2003, Peru has focused on preparing its port infrastructure for the double-digit annual growth in international cargo it has been experiencing. It has been successful in attracting significant private investment by concessionaires operating the major container terminals in the Port of Callao, through which the majority of the country's trade moves and is also concessioning several new ports throughout the country. Peru is now in the midst of a \$6 billion port infrastructure investment plan and is interested in ensuring that development will be environmentally sustainable. Peruvian delegates represent the National Port Authority, APM Terminals Callao and Agencia de Aduana Transoceanic.

OPPORTUNITIES FOR U.S. COMPANIES

Interested companies can participate by:

- ▶▶ **Attending a half-day Industry Roundtable** on Friday, June 5th in Houston, TX where the delegates will present upcoming project opportunities. Participating companies will have an opportunity to schedule one-on-one meetings with members of the delegation.

and/or

Hosting the delegation for a meeting or site visit in Miami, FL (May 31-June 3), Houston, TX (June 3-6), or Los Angeles, CA (June 6-10) to highlight your company's best practices, products, technologies, equipment and/or services.

Contact Information: Meridian International Center is organizing this RTM on behalf of USTDA. For further information about hosting a meeting or sponsoring an event for this delegation, please contact Sean Callaghan at scallaghan@meridian.org or 202-939-5873.