



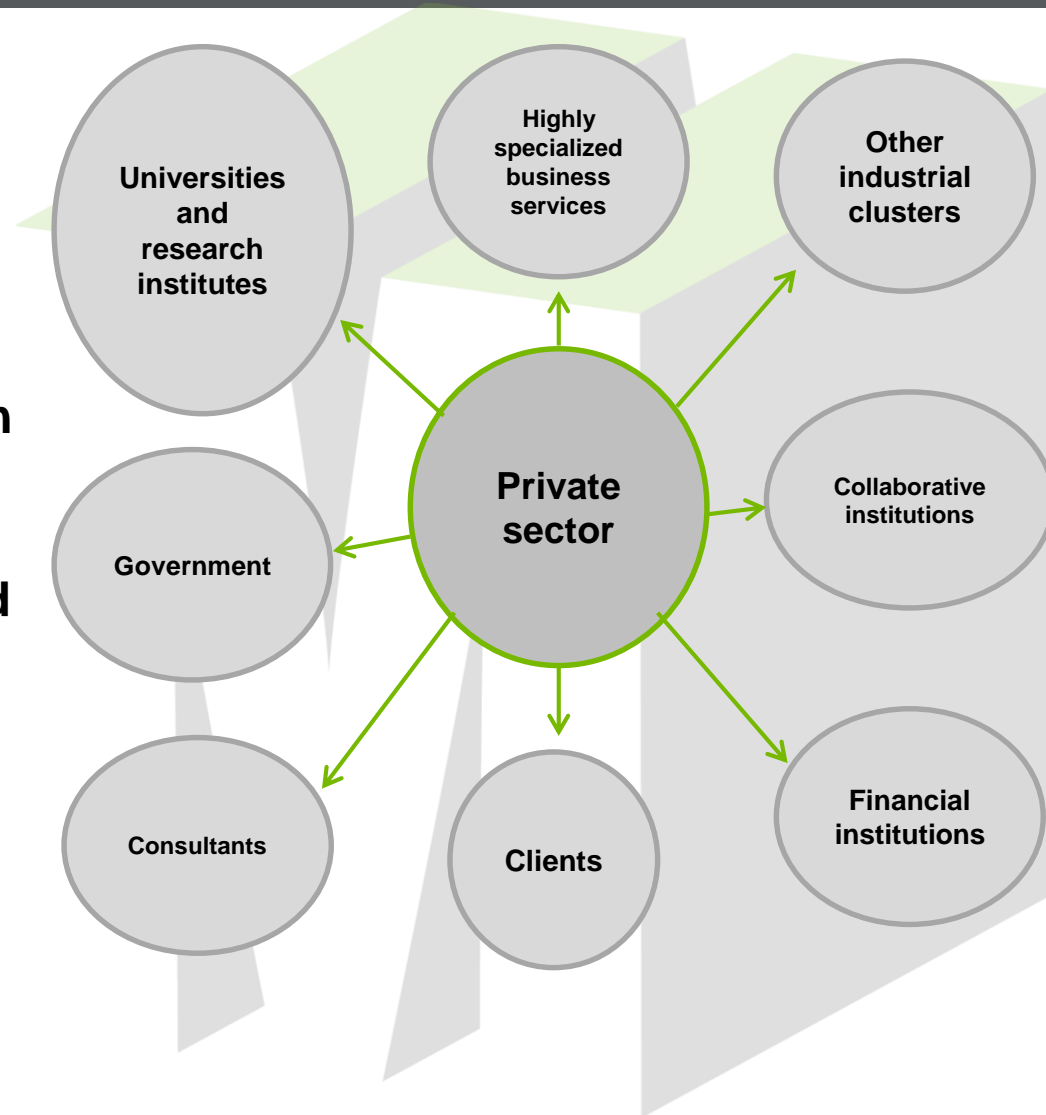
October 28th 2019 Montreal

CARGO M
LOGISTIC AND TRANSPORTATION
METROPOLITAN CLUSTER OF MONTRÉAL

Cluster concept = Single window solution !

The cluster (Porter) attracts fallout effects:

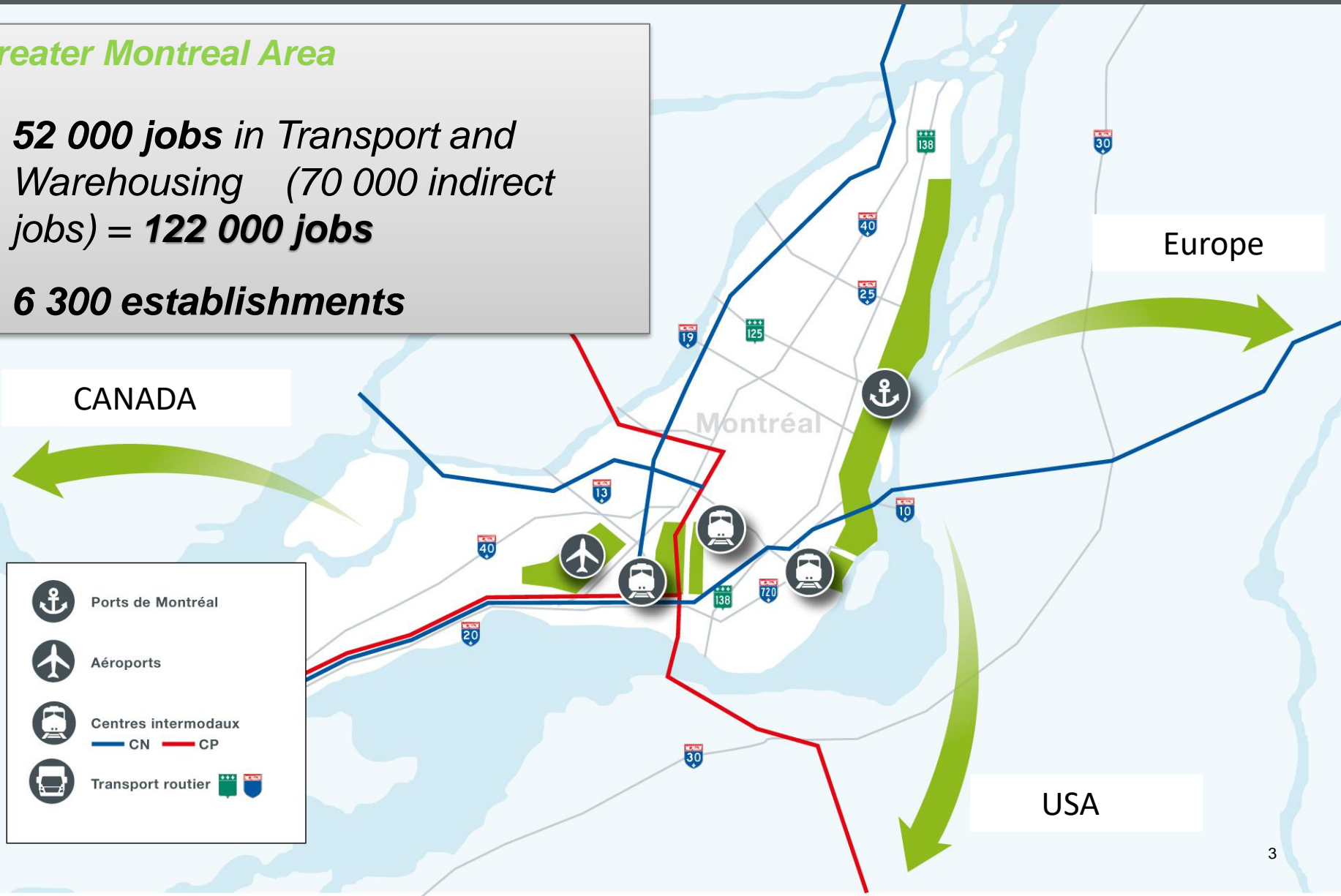
- ❖ **Creation, attraction and expansion of enterprises;**
- ❖ **Training and attraction of qualified work force;**
- ❖ **Increased innovation generating productivity gains;**
- ❖ **Increase in the competitive advantage of a region.**



Montreal Logistics Hub

Greater Montreal Area

- **52 000 jobs in Transport and Warehousing** (70 000 indirect jobs) = **122 000 jobs**
- **6 300 establishments**



Greater Montreal's innovations ecosystems



CargoM's ecosystems



OUR MISSION

CargoM's mission is to **bring together all Greater Montreal freight transport and logistics stakeholders** whose activities promote Montreal as an industry hub around common goals and concerted actions to increase its cohesion, competitiveness, growth and reach.

OUR VISION

Within the next few years, CargoM aspires to **establish Greater Montreal as a recognized intermodal hub, sought after** for its operational and environmental performance as well as its contribution to the competitiveness of its business partners and to the economic development of Greater Montreal and of Quebec.

CargoM Members

RAIL TRANSPORT



MARINE TRANSPORT AND TERMINALS



ROAD TRANSPORT AND THIRD PARTY LOGISTICS



ADMINISTRATIVE AND SHARED INFRASTRUCTURE



COMMITTEES AND ASSOCIATIONS



IMPORTERS AND EXPORTERS



EDUCATIONAL AND RESEARCH INSTITUTIONS



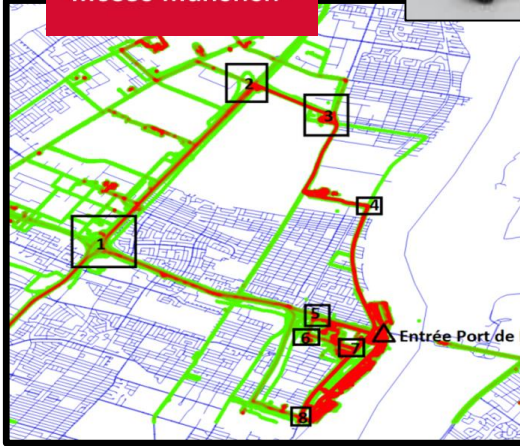
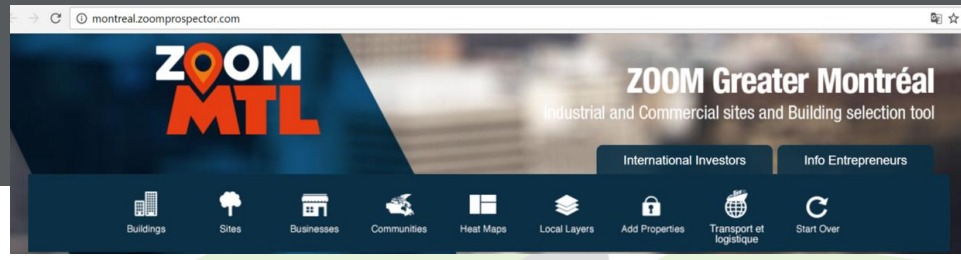
CargoM's Board 2019

ADMINISTRATEUR	POSTE	REPRÉSENTANT
MARC CADIEUX	PRESIDENT- EXECUTIVE DIRECTOR	Quebec Trucking Association
MATTHIEU CASEY	DIRECTOR, CARGO REVENUE MANAGEMENT AND BUSINESS STRATEGY	Air Canada Cargo
STÉPHANE CHEVIGNY	PRESIDENT	Intersand
LEON DIRADOURIAN	REGIONAL VICE PRESIDENT, EASTERN CANADA	Kuehne + Nagel Ltd.
NATHALIE DROUIN	EXECUTIVE DIRECTOR KHEOPS AND PROFESSOR UQAM	UQAM
JULIEN DUBREUIL	EXECUTIVE DIRECTOR	Termont Montreal inc.
MICHAEL FRATIANNI	PRESIDENT AND CEO	Montreal Gateway Terminals Partnership
JORDAN KAJFASZ	AVP, SALES AND MARKETING, INTERNATIONAL INTERMODAL AND AUTOMOTIVE	Canadian Pacific
JACQUES GRÉGOIRE	PORTFOLIO DIRECTOR	Fonds de solidarité FTQ
MICHAEL GRIER	GLOBAL LOGISTICS DIRECTOR	Dorel
STÉPHANE LAPIERRE	VICE PRESIDENT OPERATIONS AND AIR SERVICES DEVELOPMENT	Aéroports de Montréal
JEAN-ROBERT LESSARD	VICE-PRESIDENT BUSINESS OF THE COMPANY	Robert Transport
YVON PELLETIER	ACTING PRESIDENT AND CEO	Maritime Employers Association
MADELEINE PAQUIN	PRESIDENT AND CHIEF EXECUTIVE OFFICER	Logistec Corporation
CHARLES RAYMOND	PRESIDENT AND CHIEF EXECUTIVE OFFICER	Ray-Mont Logistics
DARREN REYNOLDS	DIRECTOR	Canadian National
NORMAN TAM	EXECUTIVE VICE PRESIDENT	MSC Canada inc.
LAURENT TOURIGNY	PRESIDENT	Trac-World Freight Services inc.
MARTIN TRÉPANIER	CO-DIRECTOR, POLYTECHNIC TEACHER AND UNIVERSITY OF MONTREAL	CIRRELT
PATRICK TURCOTTE	PRESIDENT	Groupe TYT
SYLVIE VACHON	PRESIDENT- EXECUTIVE DIRECTOR	Montreal Port Authority

CargoM's working Groups/Actions

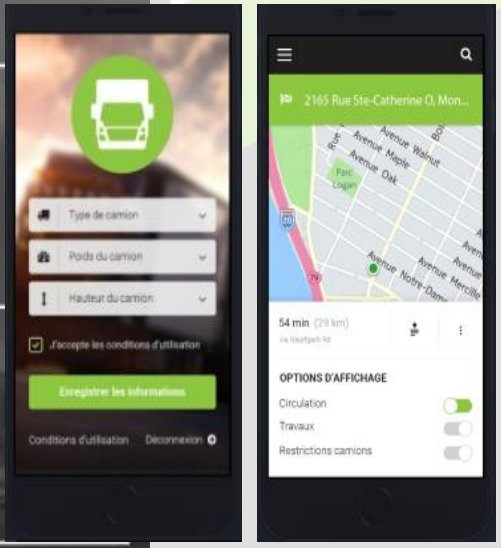
ti transport logistic
the leading exhibition

June 4-7, 2019
Messe München



**WORKING GROUP 1
SECTOR DEVELOPMENT
OPPORTUNITIES**

**WORKING GROUP 2
COMMUNICATION
AND OUTREACH**



A CAREER FOR YOU?

CargoM CAREER DAY
IN TRANSPORTATION AND LOGISTICS
NOVEMBER 6, 2017, 10 a.m. TO 4 p.m.

**WORKING GROUP 3
INNOVATION AND FLUIDITY**

MONTREAL FTZ CENTRE

Iberville Passenger Terminal, Alexandra Pier (Old Port)
200, de la Commune West, Montreal

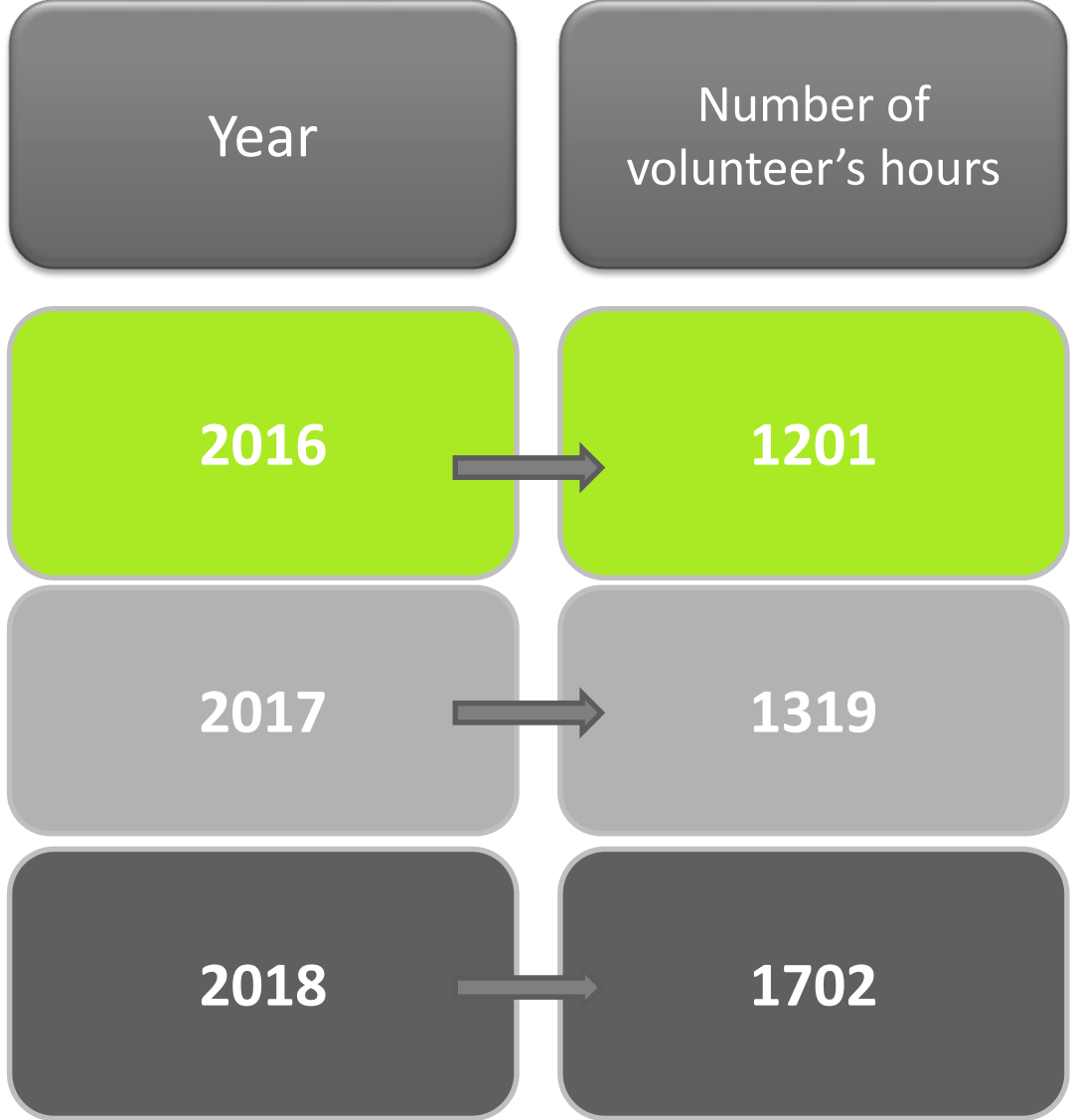
FREE ADMISSION

- Meet dozens of companies from the industry (Road, Maritime, Rail, Air, Logistics...)
- Simulators
- Networking activity at the end of the day
- And much more!

CARGO M Québec

**WORKING GROUP 4
WORKFORCE**

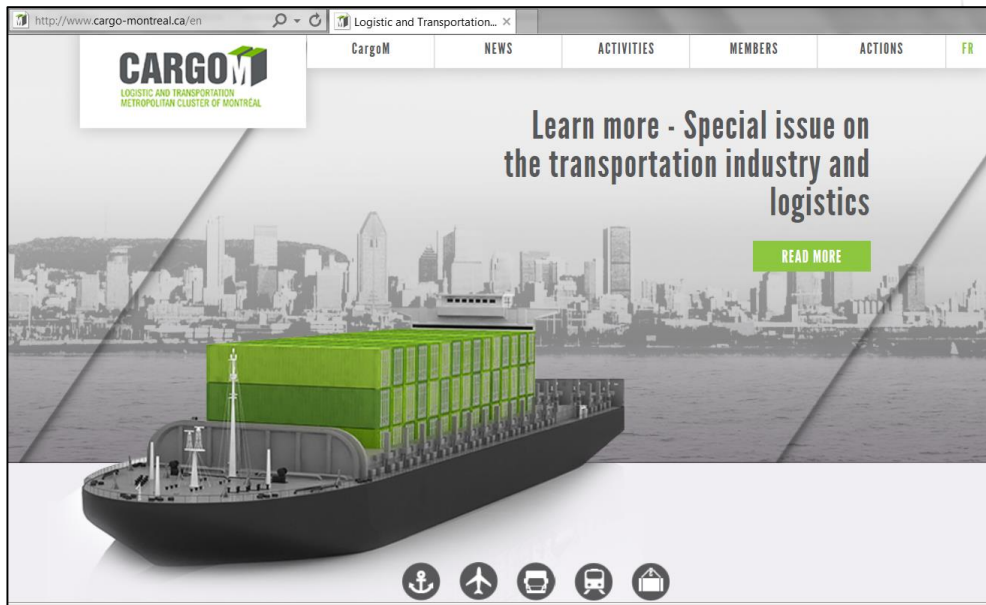
KPI – Member's participation



Thank You !



www.cargo-montreal.ca



Follow us

