

Psion Teklogix



Solutions Overview

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Corporate Overview



Psion Teklogix has delivered more than 30,000 wireless systems and over 1 million devices to more than 15,000 customers in over 80 countries.

- Roughly 1,000 employees worldwide
 - 4 R&D centres in Canada, Europe and USA
 - A product development team of more than 160 people with 2,000 combined years of development expertise
 - 36 sales and support offices in 17 countries
 - A global network of channel and reseller partners and strategic partners - over 400 authorized resellers and distributors worldwide
- 

Our depth of support



Psion Teklogix has a deep capability to deliver, install and support your mobile system

- Over 1000 employees world-wide to serve and support you
- Over 200 Service, Support and Professional Services staff located North America and Europe
- Global sales and support coverage
- 7x24 help desk support
- Successfully processed over 100,000 Help Desk and Service events in 2004 in support of our customers
- Ranked consistently “above average” in customer satisfaction as regularly audited (by an independent third party)

Our broad range of mobile hardware

HAND-HELD COMPUTERS



NETBOOK PRO



7535



7035



Workabout



7530



WORKABOUT PRO



netpad



VEHICLE-MOUNT COMPUTERS



8525



8570



8560



Xplore Tablet



8255



8260

WIRELESS INFRASTRUCTURE



9500 RF Network Controller



9150T Wireless Gateway



Cisco Wireless Networking



Vivato Wi-Fi Base Stations

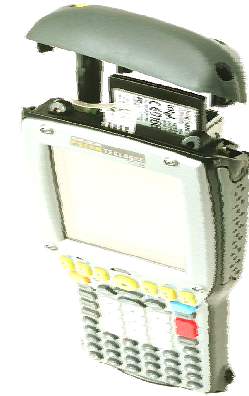
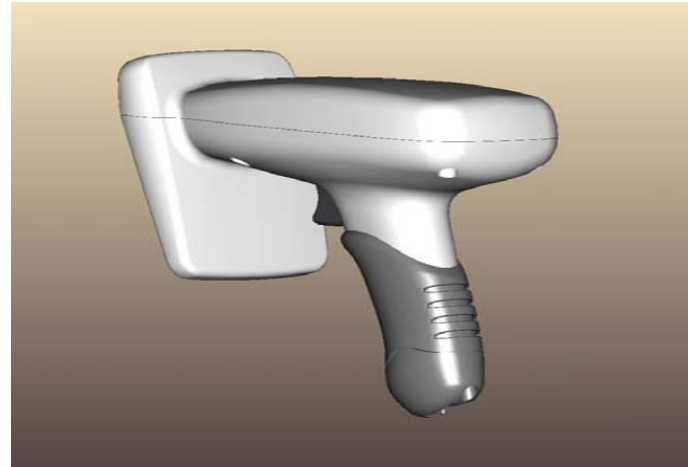


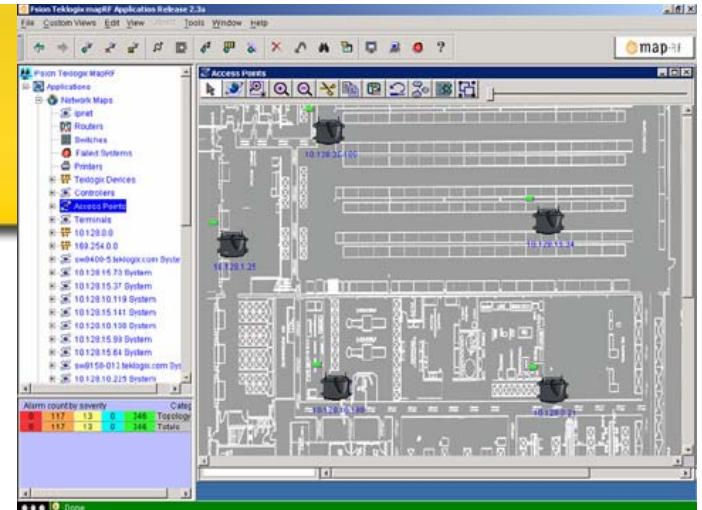
Fortress Security Gateways



9100 Powerbase T

RFID – Radio Frequency Identification





Network management software enables real-time monitoring, configuration and software management of wireless infrastructure and devices

VALUE STATEMENT: Enhances wireless network performance while reducing costs

PRIMARY MARKET: Customers managing mobile devices on large or distributed wireless LAN infrastructures

ENVIRONMENTAL RATING: N/A

OPERATING SYSTEM: N/A

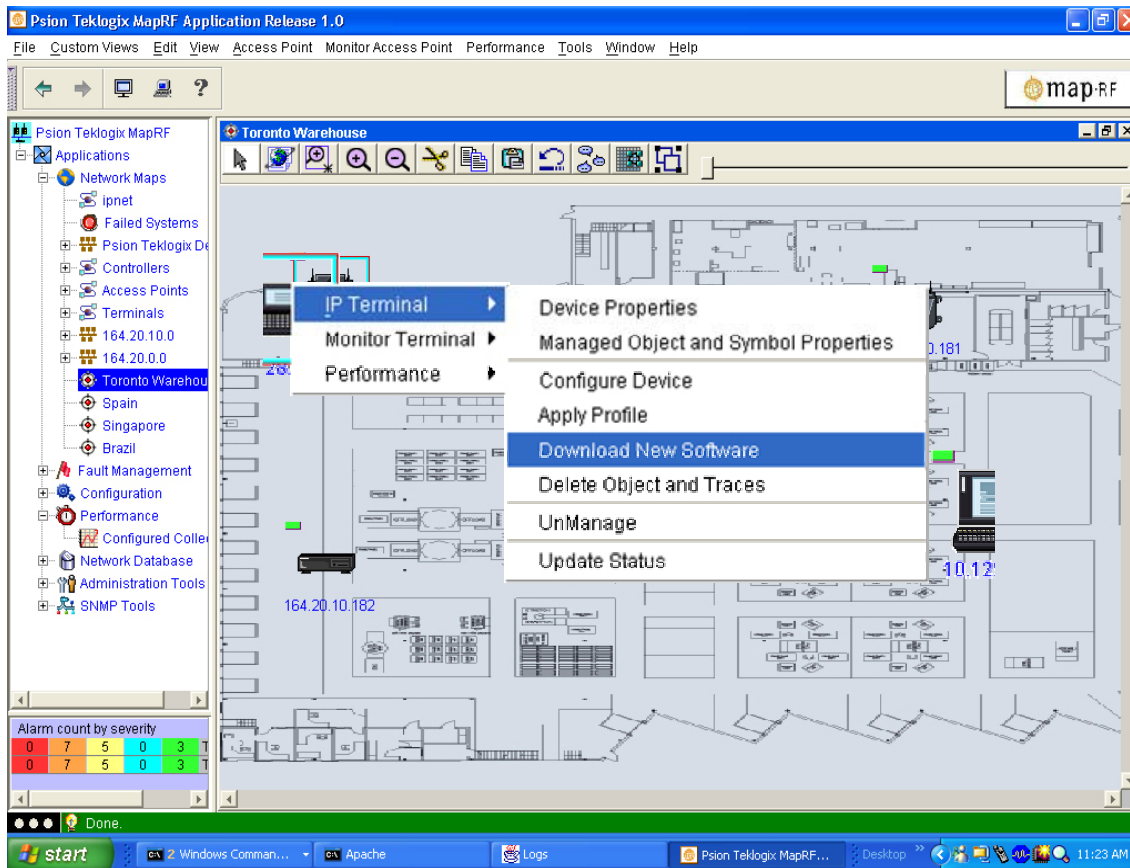
FEATURES:

- Overall network monitoring with remote notification
- Robust configuration and software management to one or all devices simultaneously
- Web-based interface

BENEFITS:

- Minimizes downtime and lost productivity with immediate fault identification
- Efficient management of all wireless devices - both local and remote
- Ensures accessibility regardless of location

MapRF - Software Distribution



- Deliver SW upgrades to all elements connected via Ethernet, token ring, or 802.11
- File transfer utility – data files and applications exchanged over RF link
- Improved SW Management & Control

Protecting your Clients RF Investment

TekNet

- A web tool that provides advanced online information tools and powerful, time-saving service and support features, including:
 - RMA History
 - Obtain RMA
 - Equipment List
 - Site Visit/Help Desk History
 - Manuals/Products

The screenshot shows the TekNet website interface. At the top, there is a navigation bar with the Psion Teklogix logo and the URL www.pSIONteKlogix.com. Below the navigation bar, there is a search box and a list of menu items including Solutions, Products, Partners, Service & Support, News, About Psion Teklogix, and Contacts. The main content area is titled "Welcome Teknet-FR Baan-Base" and features a welcome message, a photo of a technician, and a "Service and Support Quick Links" section. The quick links section includes a table for "Repairs Outstanding (1)" and a table for "Open Trouble Tickets (1)".

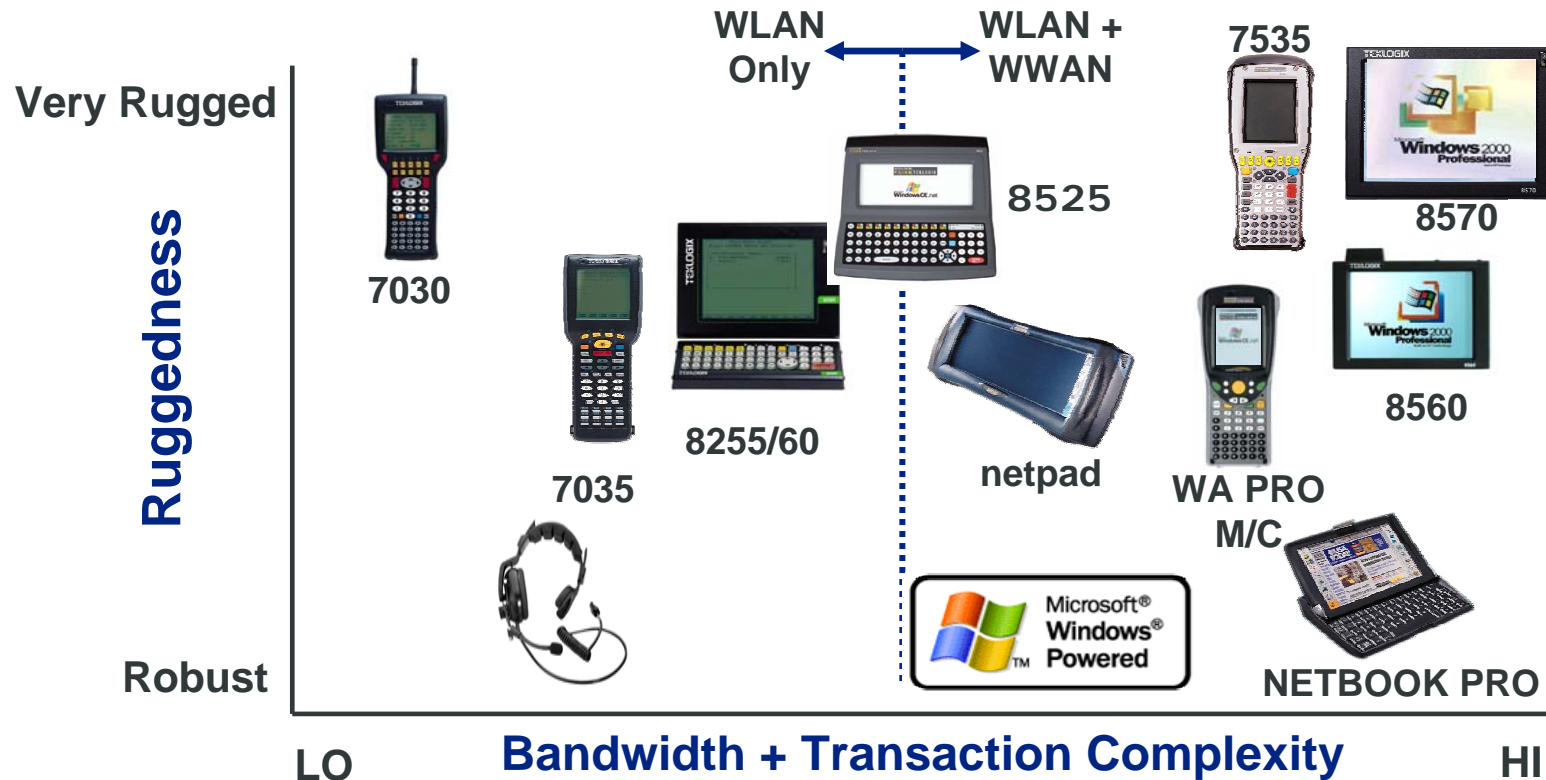
Repairs Outstanding (1)

RMA	Type	Product	Issue Date	Status	Problem
550002	Repair	7025	1/20/2002	Received/In process	Testing BASE in 200

Open Trouble Tickets (1)

Ticket	Open Date	Problem
19703	12/8/2000	This is a test.

Devices are as individual as the tasks to be performed



... of data capture computers and wireless infrastructure products that deliver innovative, quality and dependable mobile computing solutions to our customers.

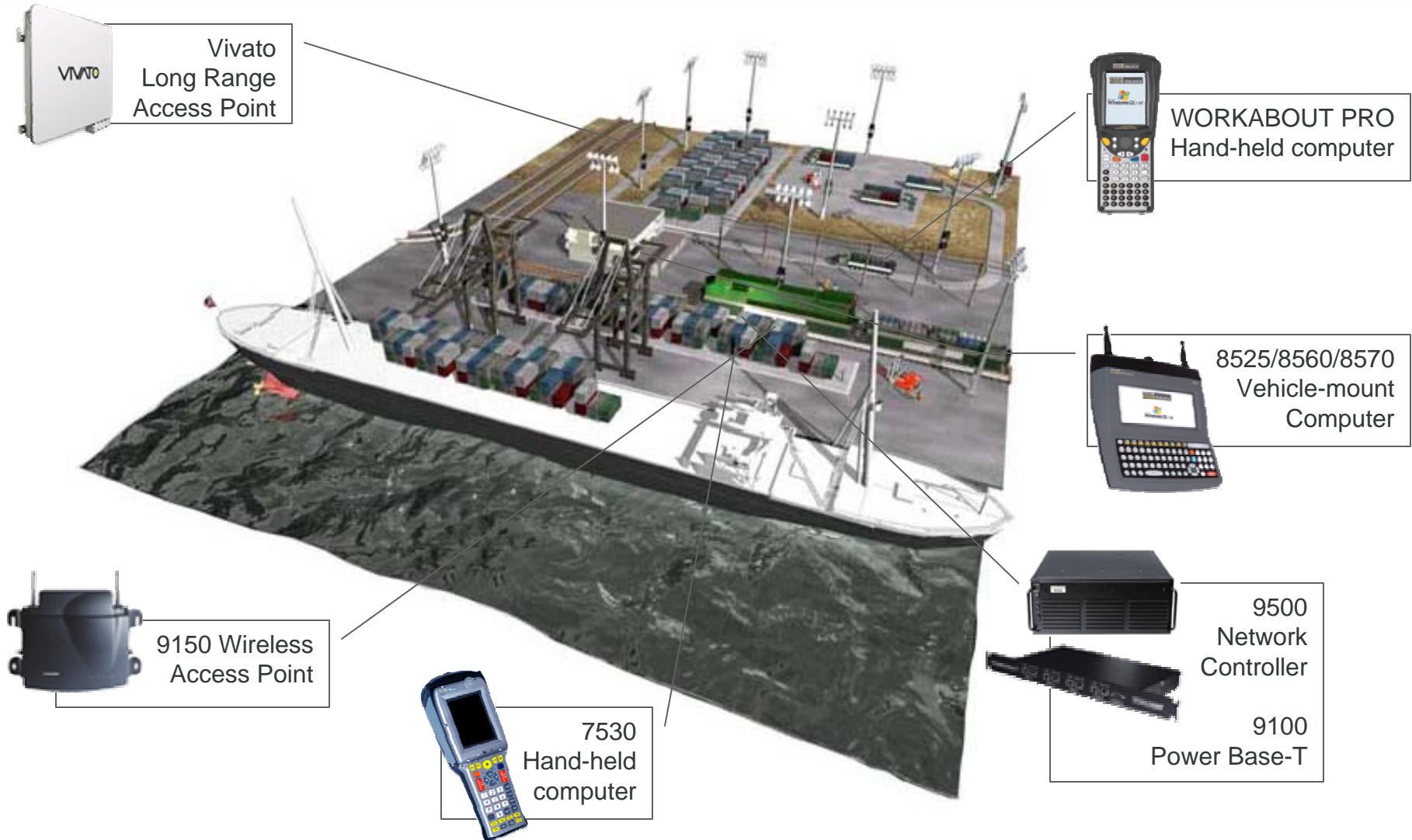


Psion Teklogix Vision



By providing innovative data collection, processing and communication solutions for the mobile workforce, Psion Teklogix will enhance the productivity and profitability of our customers in the most demanding environments.

Port and Intermodal solutions





Narrowband

Cost effective coverage

We will continue to develop, sell, and support a broad range of narrowband products

802.11b/g

Best for GUI and enhanced applications, including higher data rate requirements, enabling multiple and varied devices, i.e. PDA's, laptops. VOiP voice devices, video surveillance, etc.

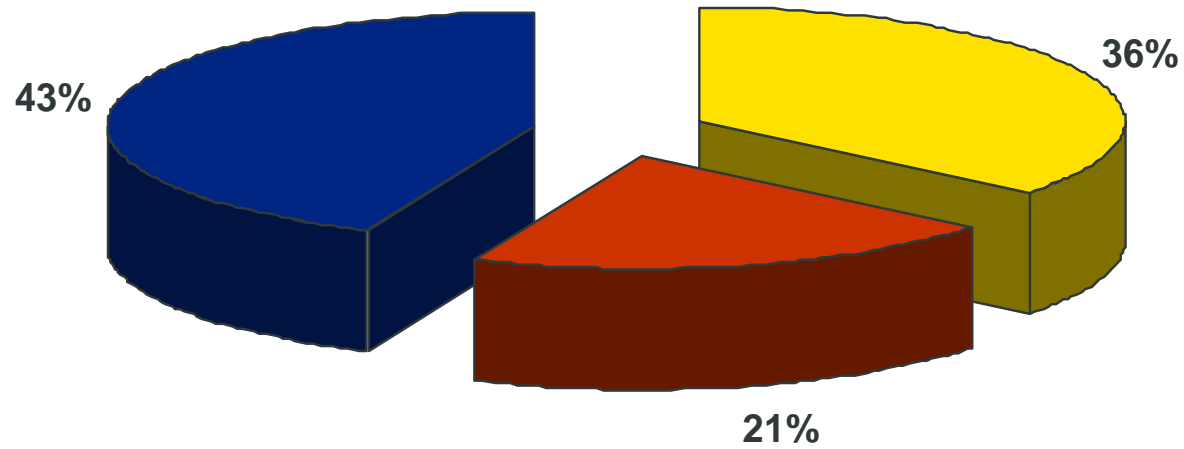


THE STANDARD
FOR WIRELESS FIDELITY

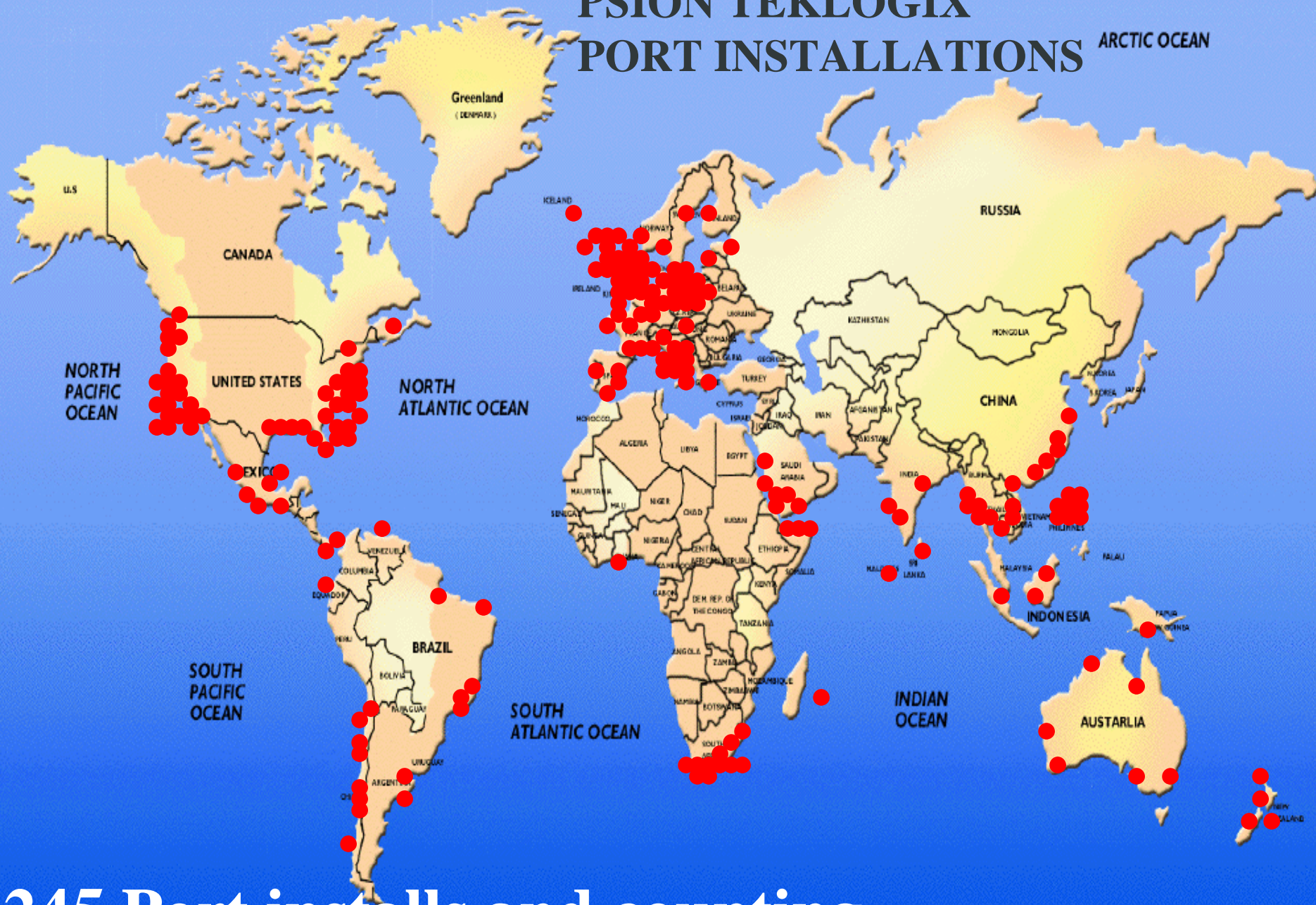


Over 245 Ports/Terminals Worldwide

74% more than our nearest competitor



PSION TEKLOGIX PORT INSTALLATIONS

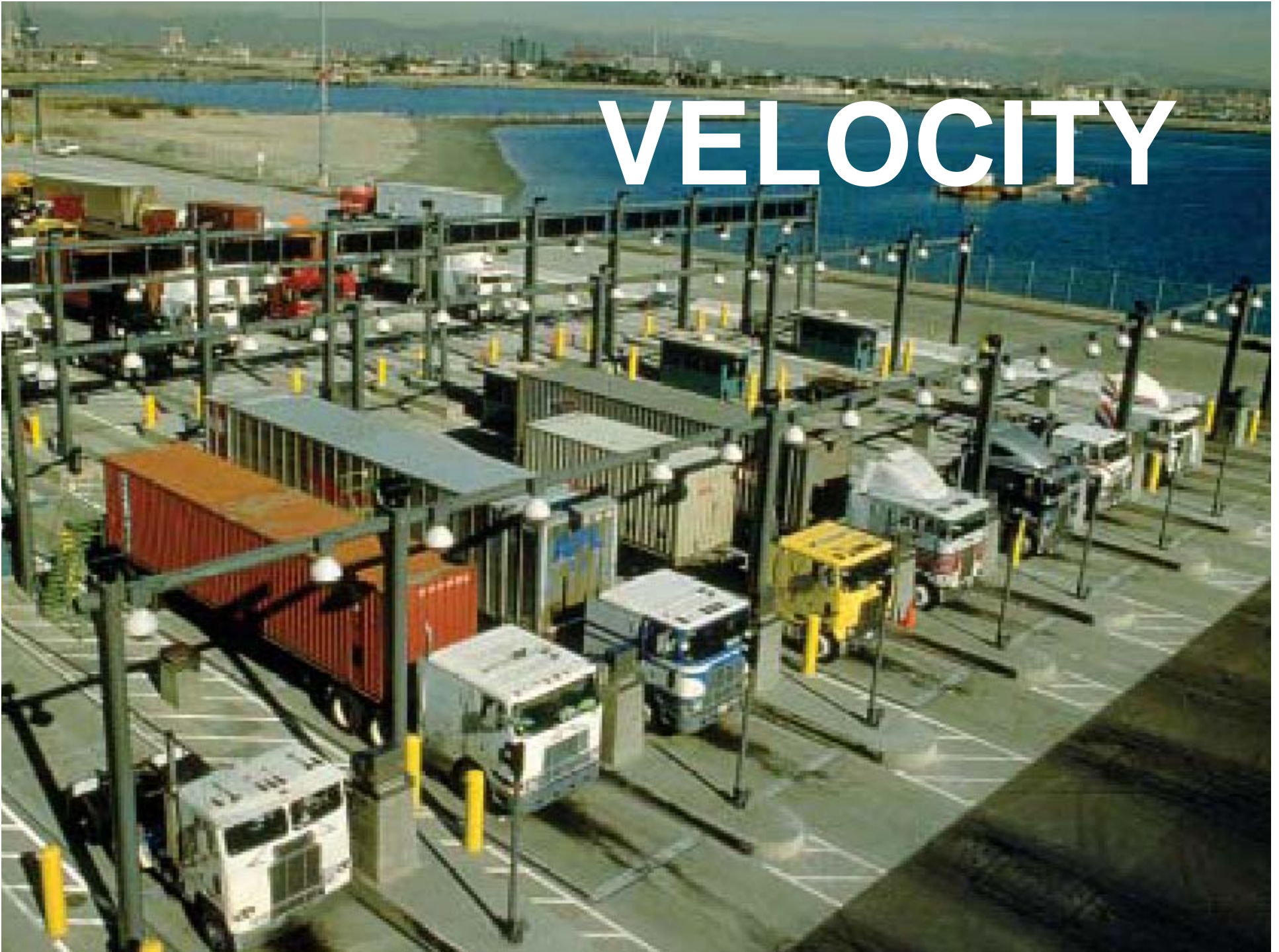


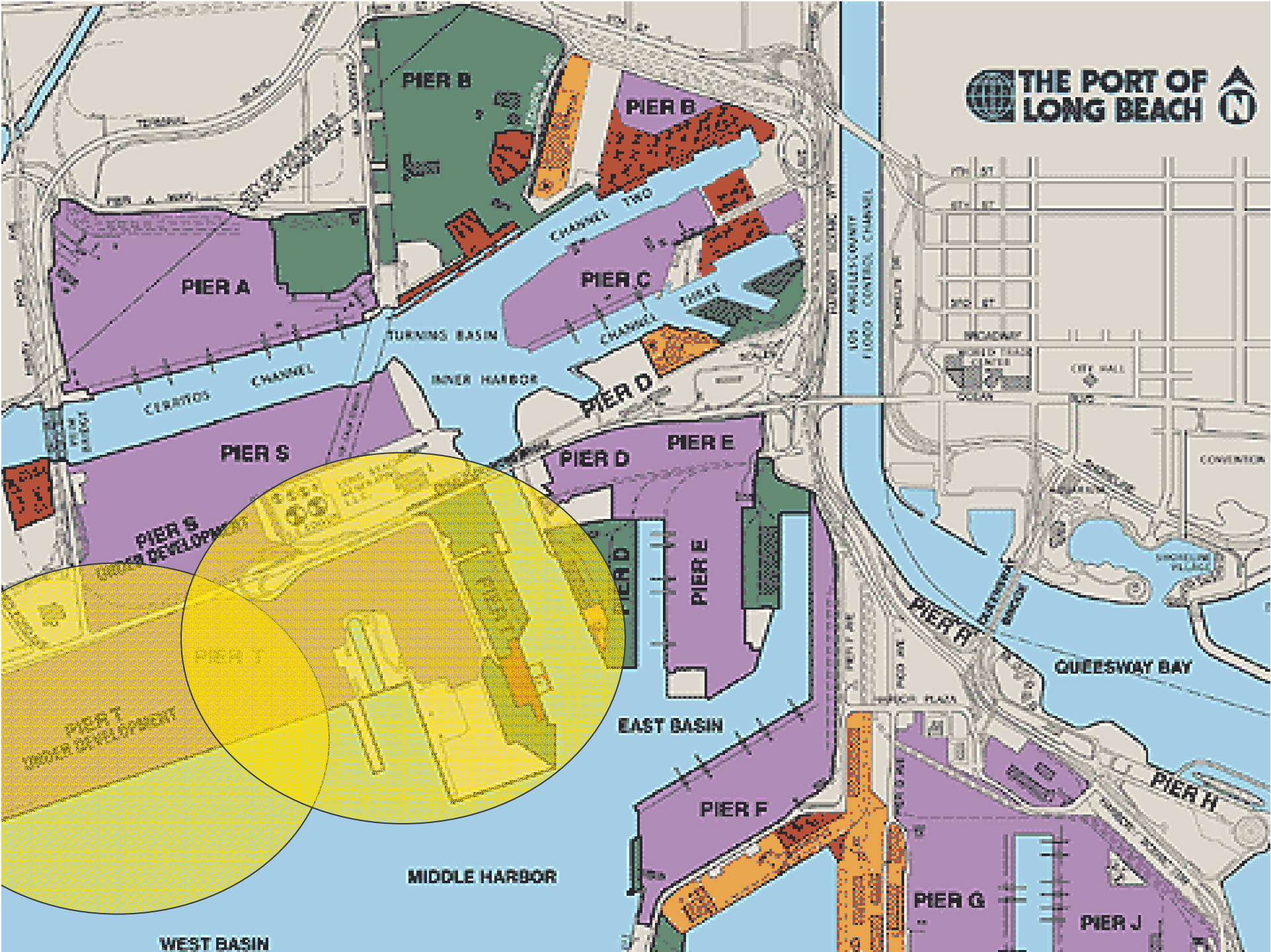
245 Port installs and counting

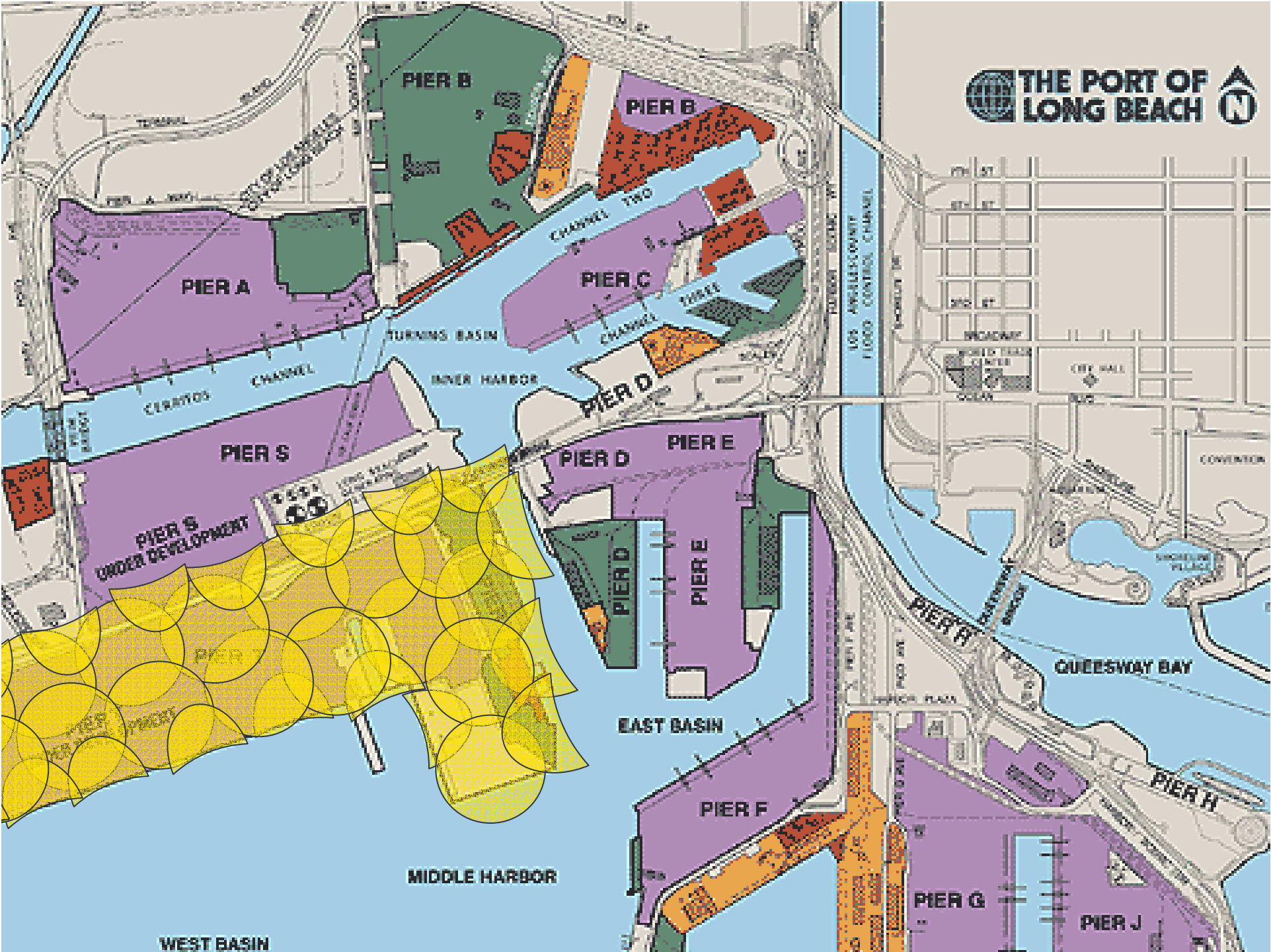
VISIBILITY



VELOCITY



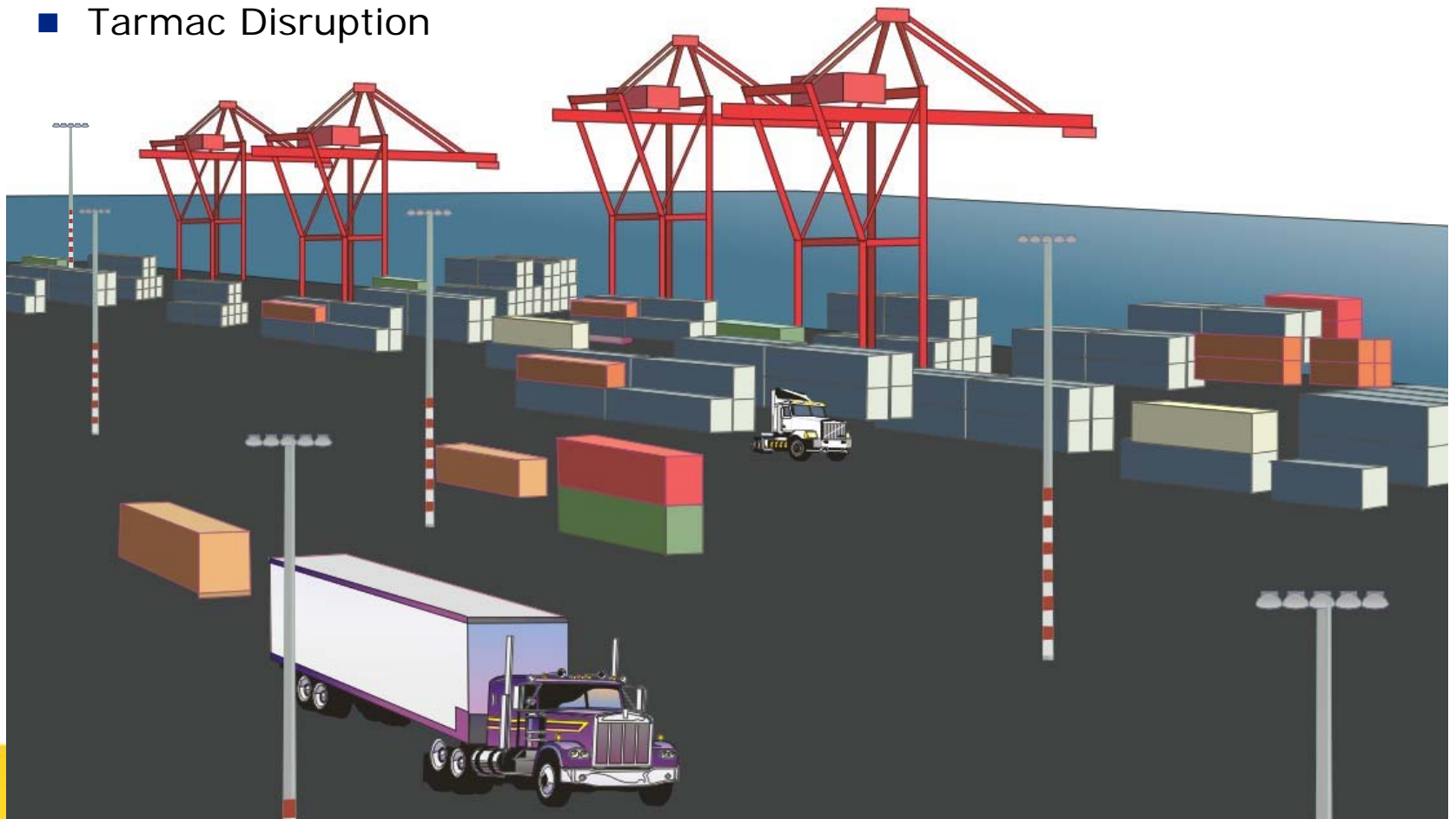




The Vivato Advantage: Wi-Fi Evolution

Traditional AP deployment requires multiple locations with:

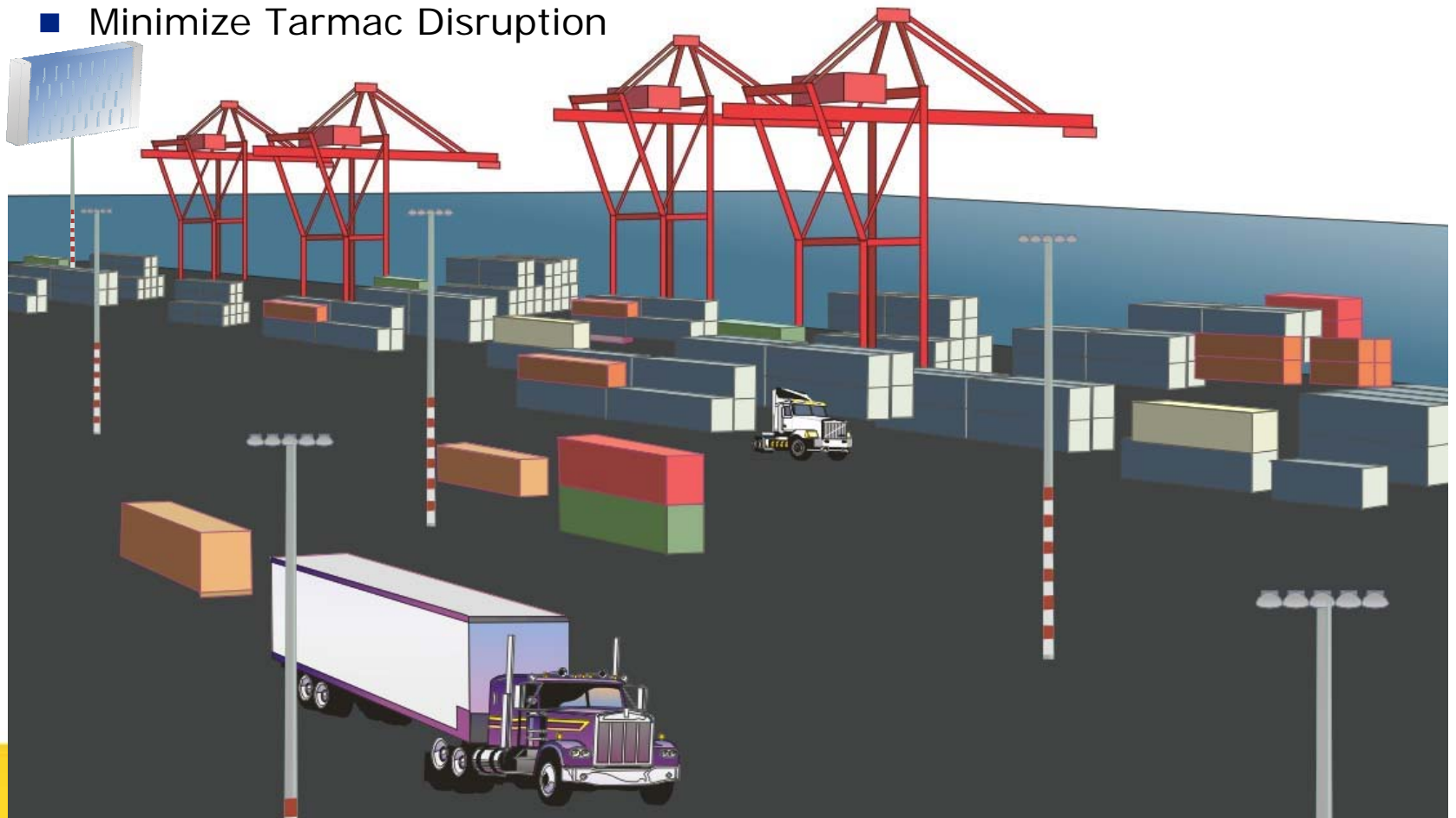
- Excessive Installations Costs
- Cable Distribution Costs
- Tarmac Disruption



The Vivato Advantage: Wi-Fi Evolution

Panel deployment requires few locations

- Minimize Installations Costs
- Avoid Cable Distribution Costs
- Minimize Tarmac Disruption



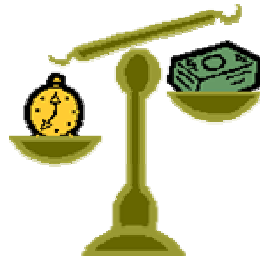
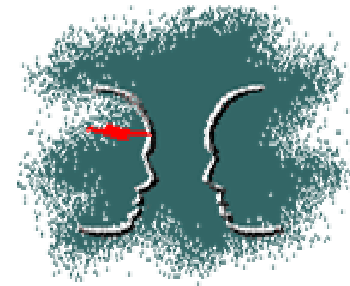
What does Psion Teklogix do for you ?

Your solutions vendor

Provides worldwide support

Installs robust application solutions

Let us worry about technology so you can manage your port





Thank You !!!

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