

# The Latest and Coolest In Internet Marketing

**Presented by:** 

Hillary Bressler-CEO

.Com Marketing

**A Full Service Interactive Ad Agency** 



# Today

- Social Networks
- Consumer Generated Media
- Mobile Marketing
- Click-and-Know
- Virtual Worlds
- Scented CD Roms and Web Sites
- Video E-Mail
- Wikis
- Personalized Microsites w/Direct Mail
- Giveaway of Free Web Site Audit



# What is the Mosquito Ringtone?



www.freemosquitoringtones.org



# What is Web 2.0?

Web 2.0, a phrase coined 2004 refers to a supposed <u>second-generation of Internet-based services</u>.





# Online Social Networks





# Online Social Networks

My
 Space

2. Face Book

3. Linkedin

4. Flickr

5. Eons

Photo Sharing

**Business** 

Baby

Boomers

Young Adults

In College





## What are Online Social Networks?

Social networking refers to a category of Internet applications to help **connect friends, business partners**, or other individuals together **using a variety of Interactive tools.** 





Organize -

Contacts -

Groups







Search everyone's photos

Search -

# Namaste scorpiohill!

- · Choose your Flickr web address!
- · Create yourself a buddy icon!
- Did you know you can email images to Flickr?

### Flickr News

03 Oct 06 - Group pool management just got a little bit better! In the Organizr, you can now click on a group's name to open up the group's pool and add and... read more news

» Flickr Blog Great photos & latest news, daily!

### Holy smokes! That's cheap!

Just \$24.95 for a 1 year pro account.

Find out how to upgrade your account. (There will always be a free version, Learn More.)

### Are you looking for great photos?

There are many ways to explore photos on Flickr.



See more stunning photos on the Nikon Stunning Gallery!

- » Upload Photos (Or, look at our uploading tools...)
- » Your Photos (Recent activity / Comments you've made)









» Everyone's Photos (Hide)

Explore -









Mullenkedheim

» Your Groups (See what's new)

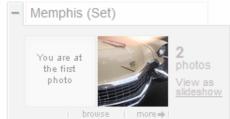
Save to del.icio.us







### This photo also belongs to:



### Tags

- Memphis [x]
- 3 2005 [x]

### Add a tag

### Additional Information

- © All rights reserved (edit)
- Taken with a Sony DSC-T1.
   More properties
- O Taken on November 4, 2005 (edit)
- O See different sizes
- O 1 person calls this photo a favorite
- O Viewed 26 times (Not including you)
- O Edit title, description, and tags
- This photo is public (edit)

Hide this photo from public searches?

### Comments



### BullyRook pro says:

Very nice. It's better with the dog and in color.



Posted 12 months ago. ( permalink | delete )



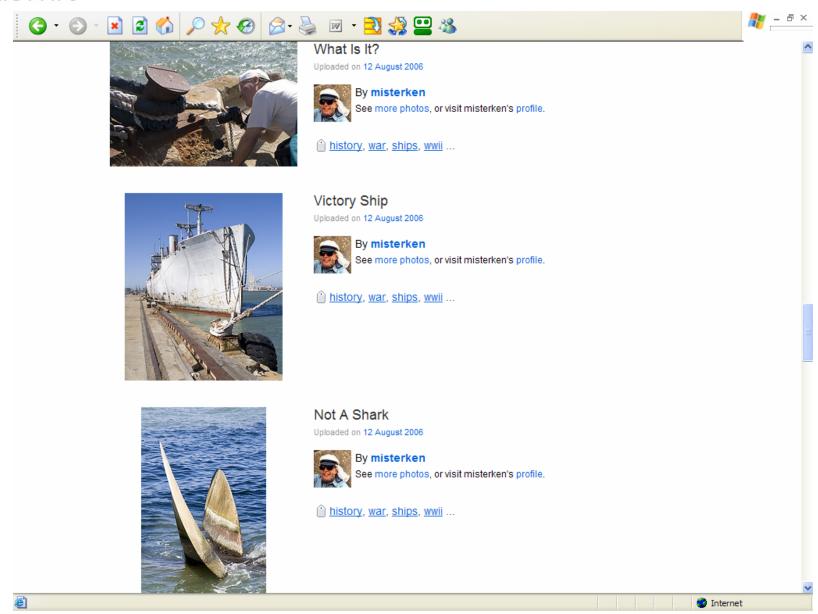
amiev pro says:

I guess we all like this place:





### A Top 100 Interactive Agency Nationwide



10



# **User Generated Content**



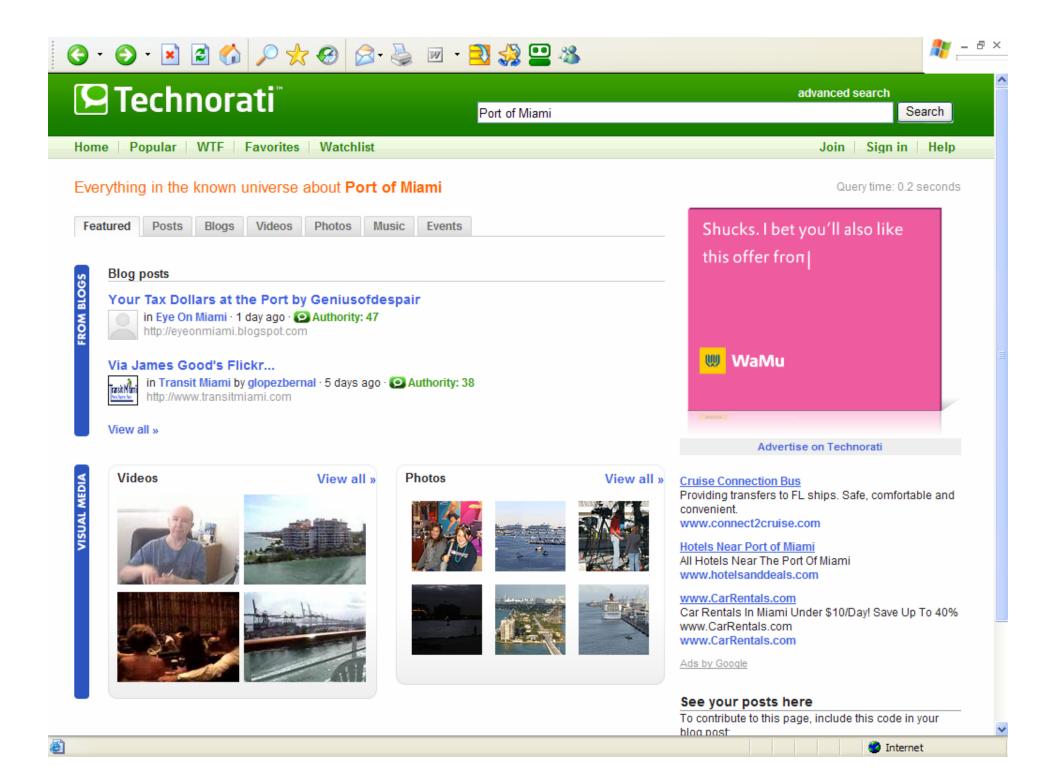
<u>User-generated content</u> and <u>word-of-mouth</u> are two big buzzwords right now in online marketing.

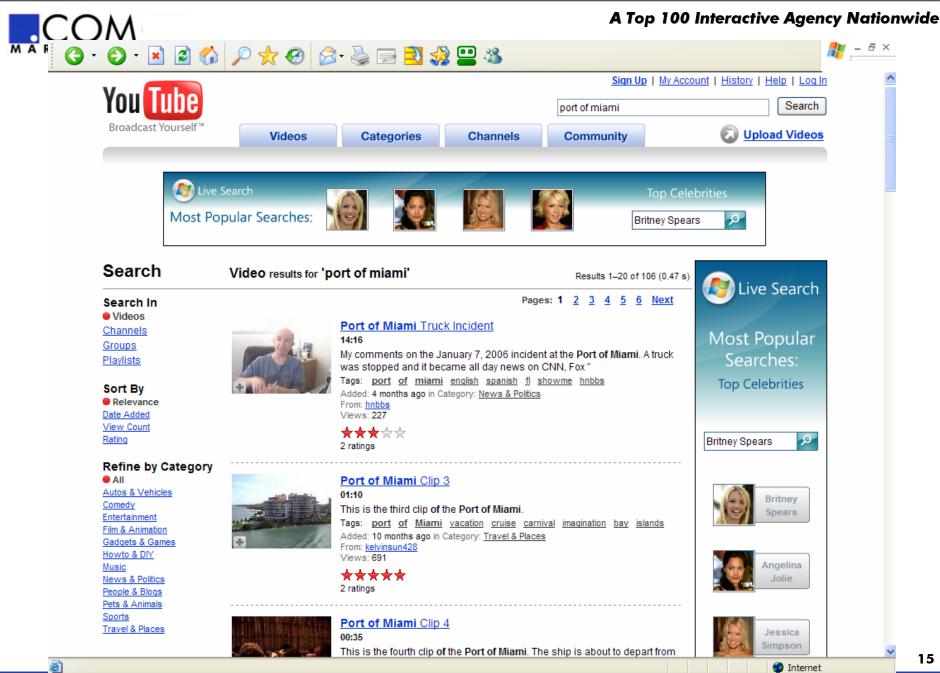
**Social networks** give marketers an opportunity to experiment with both.



Sheraton Hotels has re-launched its website to emphasize user-generated content and take advantage of the popularity of social networking.

Visitors can share stories, photos, travel tips and favorite destinations.











SATURDAY, JUNE 09, 2007

### Your Tax Dollars at the Port by Geniusofdespair



Bill Johson director of the Port of Miami said in "Miami Today" that the Port of Miami is headed for Bankruptcy. They are having to absorb \$19 million of security expenses. Johnson said, according to the paper:

Our operating costs are way out of line and the port's security costs are highest in the nation.

Well, whose fault is that Bill? Anyway, I thought you might be interested in another

example of your tax dollars at work. Besides, you don't see FP&L complaining about guarding all that spent nuclear fuel they are storing on site since they have no place to send it. No complaints there. I would suppose FP&L is doing an adequate job guarding it? I sure hope they do a better job with that than they did with that mysterious drill hole they found in a pipe at the nuke plant. I don't think FP&L really wants you to know of the storage situation, they aren't blasting their

### WE WANT YOUR COMMENTS!

Hit on the word "Comments" at the end of ANY post. A box will appear to type in. Below the box (scroll down) you can choose to write anoymously or make up a name (choose "Other"). Scroll down for a button: "Publish." You must hit that button! You can also email your comments to: qeniusofdespair@yahoo.com

### SOUTH FLORIDA NEWS LINKS

Biscayne Times
Category 305
Coconut Grove Grapevine
Critical Miami
DeFede: Joe Martinez: "I am Not a

Done



Travel Services: This section contains information about the

info@commarketing.com

travel industry and the Port of Seattle. This includes cruise





.com





# YOUTUBE'S POLITICAL VLOG get on the platform!

### Deer inside the Halifax Port Authority





### Comments & Responses

Post a video response Post a text comment

madbadone (1 year ago)

Added: May 27, 2006 From: measuringlines to measuringlines A deer wanders into the Halifax Port ... (more) Category Pets & Animals Tags: deer halifax

http://www.youtube.com/watch?v=O22nfuUbM7k Embed <object width="425" height="350"><param name

### Related More from this user

Showing 1-20 of about 2.220

**Playlists** See All Videos



From: measuringlines Views: 730



Deer 00:27 From: bubblykisses Views: 55



Deer Hunter 01:20 From: a6m7zeke Views: 22272



Helicopter gives deer blow job saving its life. 01:28 From: dralter

### Director Videos



Secrets of MySpace at the workplace: Soup of the Day. EP 05 06:17

From:

soupcameron



Slo-Mo Home Depot: Agent Interviews 04:13

From: ImprovEverywhere



250ml Rhythm -"Redbull Art of Can 2005" 01:49

From: slackdave



Internet







### Search results

get the truth. then go.™

Sign in . Sign up



### Search Again

orlando hotels

Paris art museum)

GO (e.g., Boston hotels, Las Vegas,

Orlando: Great Room. Great Rates.

Orlando Travel Deals

CaribeRoyaleSuites.com Featuring one, two bedroom suites. Book Online and Save.

Orlando: Hotel Deals from \$39

Expedia.com Get the lowest price on hotels with our Best Price Guarantee

Orlando: Low Hotel Prices Made Easy

Orbitz.com The faster, easier way to find the hotel you want. Just Orbitz and go!

### Key to Symbols

Attraction





( Restaurant



Reviews 🕾



Special deal



(i) Travel resource



Weather



Weekend getaway



Forums



Inside Guide



### Results 1 - 15 of 56 for orlando hotels

(III) Orlando, Florida





- Best Value Inn Orlando West, Winter Garden, Florida
- Candlewood Suites Orlando / Altamonte, Altamonte Springs, Florida
- Country Inn & Suites Orlando-Maingate at Calypso Cay Resort, Kissimmee, Florida
- Courtyard Orlando Lake Mary/North, Heathrow, Florida
- Courtyard Orlando Ocoee, Ocoee, Florida
- Extended Stay America Orlando Lake Mary, Lake Mary, Florida
- Fairfield Orlando at Star Island, Kissimmee, Florida
- Celebrity Resorts Orlando, Kissimmee, Florida
- Hampton Inn Orlando Maingate South, Davenport, Florida
- Hapimag Orlando Lake Berkley Resort, Kissimmee, Florida

Sponsored links \*

Sponsored links \*

### Orlando: Book Now - Pay on Checkout!

Buying Direct Means Lower Prices. Hotels, B&Bs, Apartments and More. Venere.com

View all deals: Orlando

### Orlando Florida Discounts

Disney World Vacations from \$97. Disney Area Hotels from \$19. orlando.hotelscorp.com

### Universal Studios Special

Plan Your Trip To Universal Orlando Special Online Offers! Purchase Now www.UniversalOrlando.com

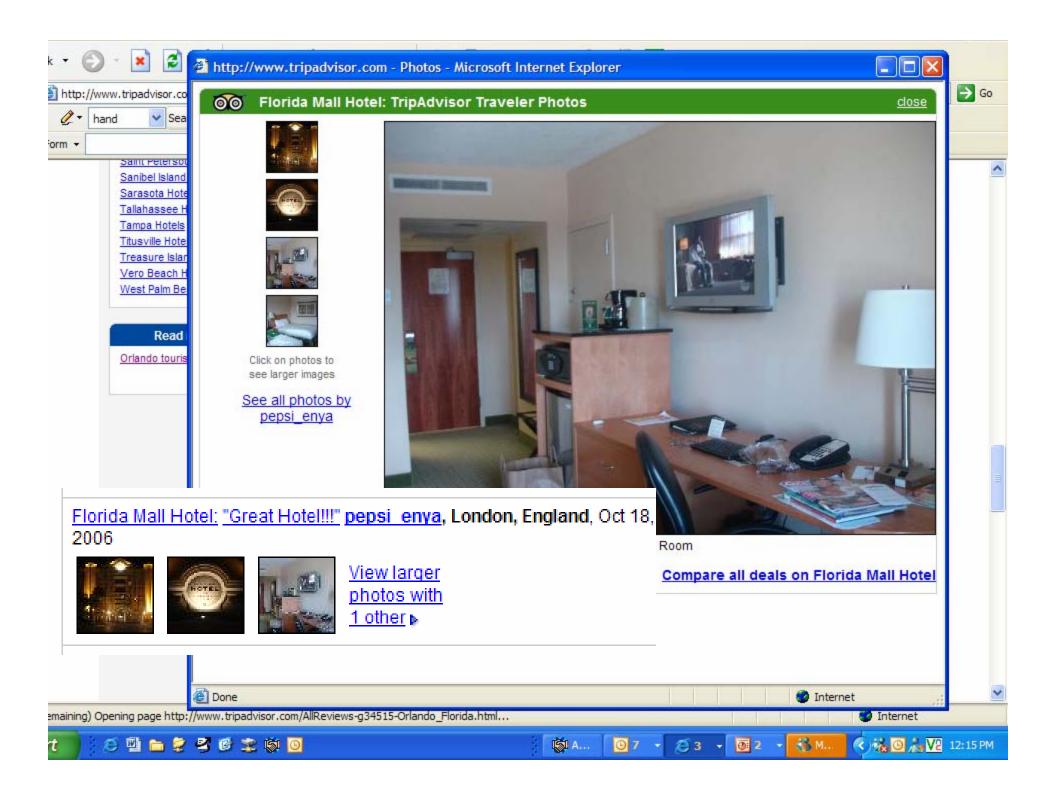
### Hotels Orlando

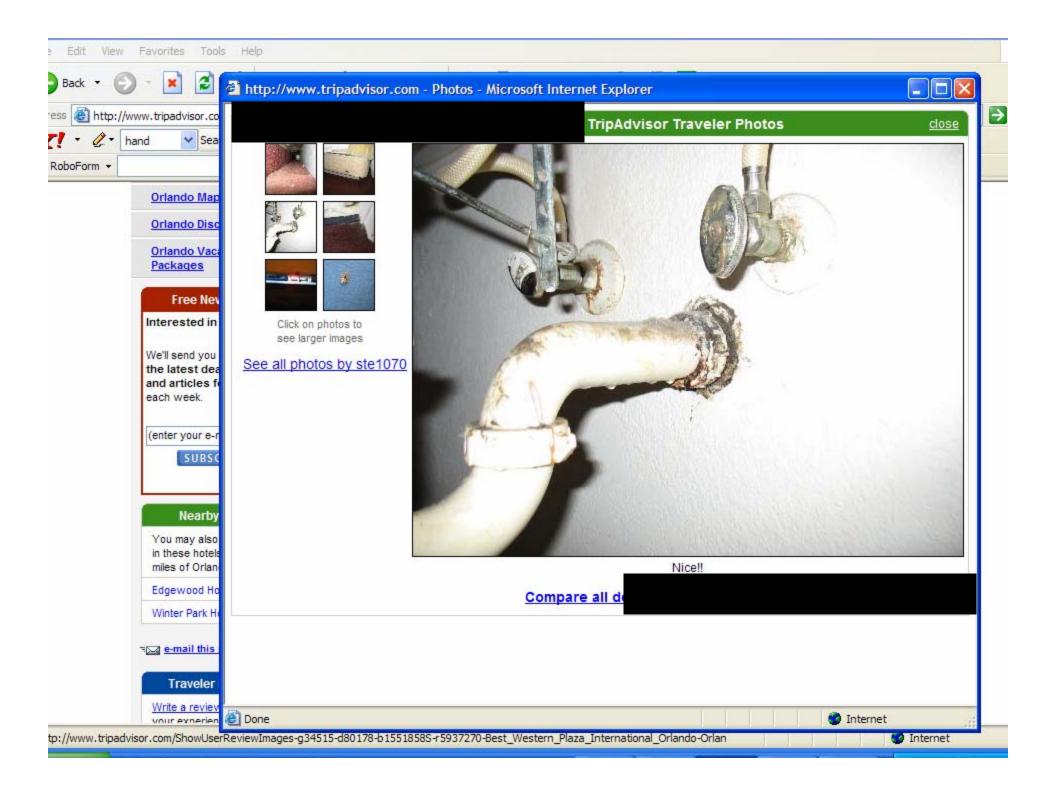
Low Rates on Orlando hotels. Book with the Orlando hotel expert. www.Orlando.com

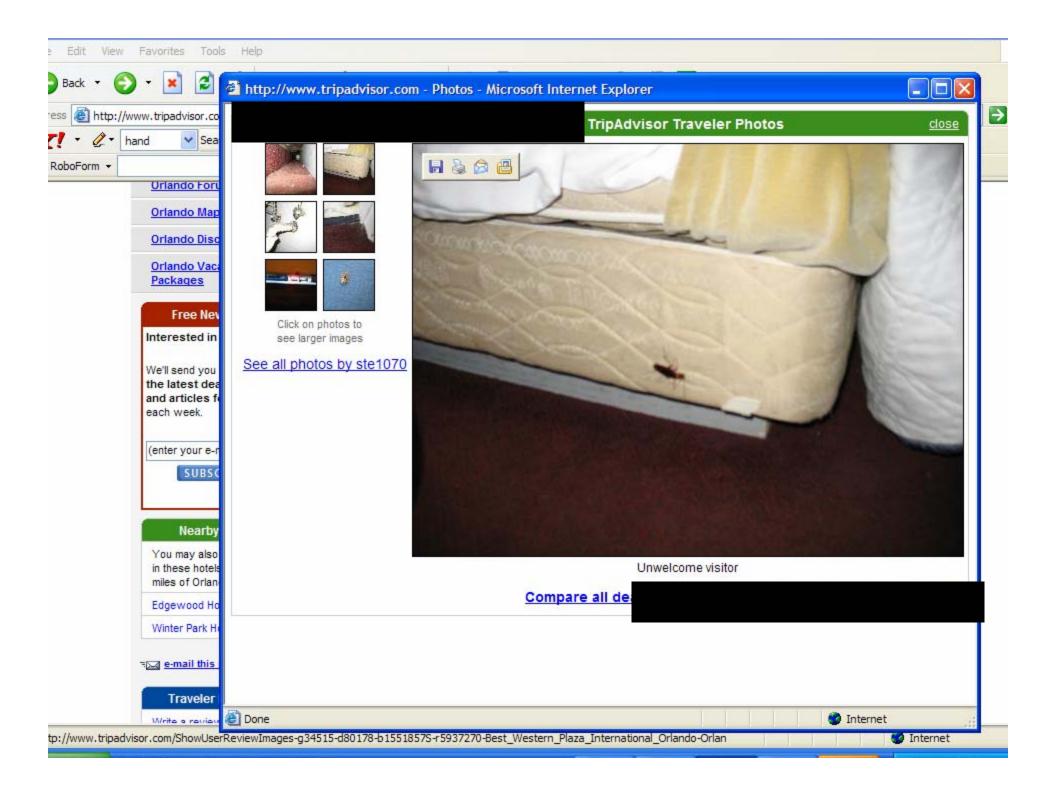
### Discount Orlando Hotels

Fantastic promotional rates Rooms, Suites, Resorts to 80% Off OrlandoVacations4Less.com











# Vlogs

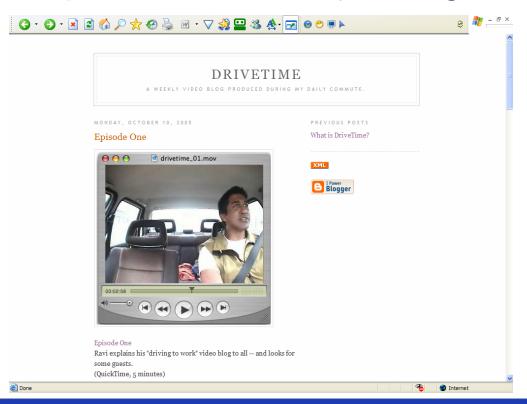
info@commarketing.com



# Vlogs

A **vlog** or **videoblog** is a blog which uses video as the primary content.

http://drivetime.ravijain.org









Albuquerque, NM

Annapolis, MD

Athens, GA

Atlanta, GA

Austin, TX

Chicago, IL Chico, CA Cincinnati, OH Columbia, MO

Columbus, OH

Fort Worth, TX

Jerusalem, Israel

La Conner, WA

Louisville, KY

Lowell, MA

Miami, FL

Los Angeles Metro

Madeira Beach, FL Memphis, TN

Carnaval Miami

Hawaii

Lee, MA

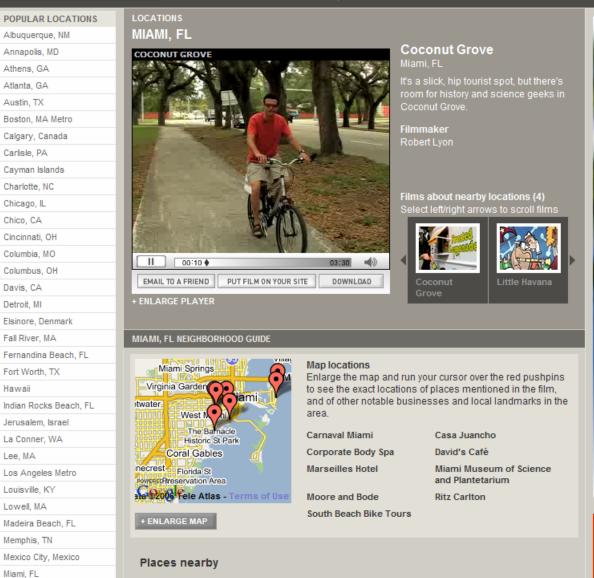
Davis, CA

Detroit, MI Elsinore, Denmark Fall River, MA

Boston, MA Metro

Calgary, Canada Carlisle, PA Cayman Islands Charlotte, NC

HOME ACTIVITIES LOCATIONS | SAN FRANCISCO NEW YORK LOS ANGELES



25

Caea luancho



# **Shoshmosis**

info@commarketing.com

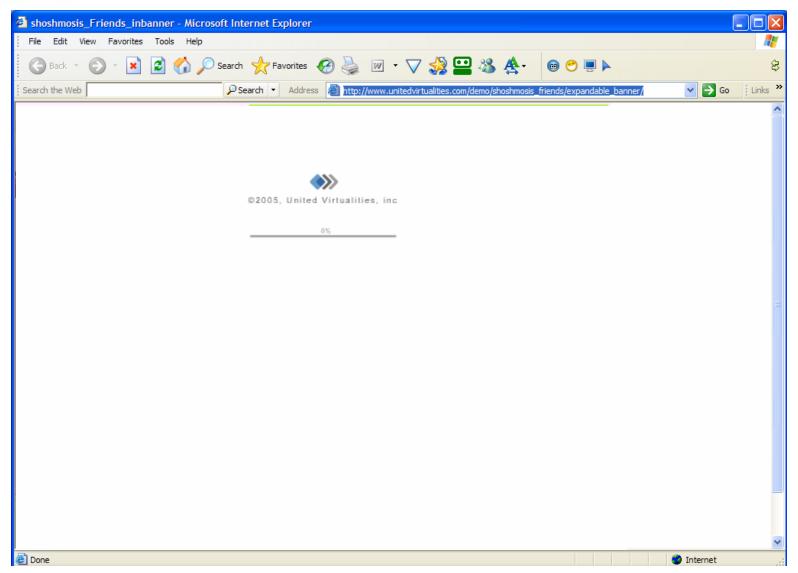


# Shoshmosis - Clickable Video Ad

- New ad format, called Shoshmosis
- Allows online advertisers to combine interactive advertising with streaming video.
- Users can actually click on objects within a running video ad to trigger an associated message.









# Click-and-Know

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# World's largest "how to" manual

http://www.wikihow.com/Main-Page

# How to use your digital camera

http://www.nikonschool.com

# **Apple workshops**

http://www.apple.com/retail/workshops

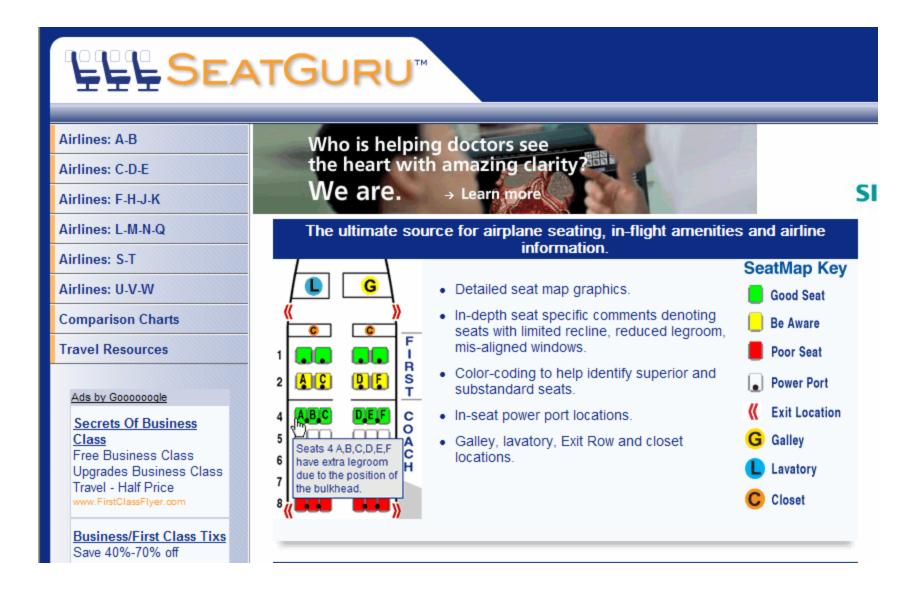
# How to play with Lego, in Japanese

http://www.legoeducation.jp

### How to make a "how to" film

 http://www.videojug.com/film/how-to-make-a-how-tofilm







# Barcode Scanning for Cell Phones and Mobile Coupons



# Bar Code Scanning

 Enables <u>capturing the image of a bar</u> code by the camera device on a Webenabled cell phone.



# Bar Code Scanning





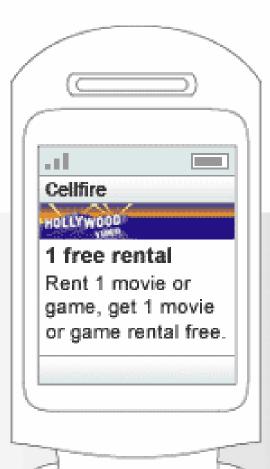
# Mobile Coupons

 Software you download to your cell phone to have access to coupons on your phone wherever you are.

### How to use coupons: In-store Via phone call »



Coupons are stored on your phone. Just pick the one you want.



Go to the store or restaurant. Press the "Use Now" button.



Show the coupon code to the cashier for your discount. Enjoy!



# Case Study: Luxor Hotel

- Under a deal Sprint announced with the Luxor hotel, when you land in Las Vegas and turn on your cellphone, the Luxor can check you in before you exit the plane. During your stay, you might get mobile coupons for discounted meals, show tickets and other offers.
- Using the phone's GPS capabilities, the Luxor can see if you are off the hotel premises and tailor mobile promotions to lure you back.



## Virtual Worlds





## Second Life

 3-D virtual world entirely built and owned by its residents.









Your World. Your Imagination.

Resident Login | Join

WHAT IS SECOND LIFE? SHOWCASE BUSINESS & EDUCATION DEVELOPERS COMMUNITY BLOG SUPPORT

The official guide is here! Over 300

pages of crucial tips and resources,

plus an exclusive content CD. Learn

more and pick up a copy today.

Search Second Life

## JOIN NOW

MEMBERSHIP IS FREE

SECOND LIFE IS A 3D **ONLINE DIGITAL WORLD** IMAGINED, CREATED, & OWNED BY ITS RESIDENTS.

BUY & SELL LINDEN DOLLARS

OWN VIRTUAL LAND

REFER FRIENDS

MEM INTERACTIVE MAP



Headlines

**Boston Globe** 

State boost

life

Financial Times

Baltimore Sun

Miami Herald

interview

Second Life gets a Bay

Virtual style? In another

Welcome to the virtual

More real people are

leading virtual lives



read more news...



**YOU** MIGHT BE A LINDEN!

#### Work at Linden Lab

Where else can you help create a new world and have the time of your life doing it? Just visit our jobs page and follow the directions from there.

For even more info, read Philip Linden's recent blog post about why you should consider joining us at Linden Lab



#### Second Life Videos

Check out Resident-created Second Life videos at our media page.

SECONDOPINION NEWSLETTER

» Read the Current Newsletter









7,150,208

\$1,597,535

\$226,194

31,622



## Virtual Hotel

Starwood Hotels is <u>premiering their</u>
 <u>new hotel brand, aloft</u>, in Second Life via a virtual construction of the hotel before the actual hotels are built.

 The building process was documented on a corresponding website, www.virtualaloft.com





#### WED >> SEP 27, 2006

#### **Bathroom Doors**



We quietly opened the aloft sim the other day and have been getting some <u>nice feedback</u>. We've also gotten some great comments taking a critical eye at the build and design, and we welcome both. Feel free to post your thoughts as comments on this blog as well!

One question we heard a few times was why there wasn't a door in the bathroom. There will be a sliding door in the real hotel but we actually forgot to put it into the virtual version because, well, avatars do not spend much time in bathrooms in Second Life. We did not capture every detail of the hotel interior but instead tried to focus on the essentials. However, we think you are right -- that door is an essential and we are going to update that wall separator and add the door. We see this build as a work in progress. Keep those thoughts coming!

Posted by at 1:17 PM in Project Details | Comments (3) | TrackBack (0) | [+]

WED >> SEP 20, 2006

**Building A Virtual Hotel... A Time Lapse Video** 



































### Going For A Morning Swim



The pool area in the back of the hotel has been coming along nicely in the last few days. The ES team has added cabanas, lounge chairs, and small tables.

But my favorite thing so far this week is that yesterday the hotel pool was finally filled with

This morning I woke up just before sunrise and decided to go for a swim in the pool before anyone else arrived at the hotel. If you haven't yet gone swimming in Second Life (today was my first time) it's an absolutely amazing experience. I'm now convinced the the pool will be one of the most popular aspects of the hotel.

Where did I buy my trunks? WaterWorks Island has a terrific assortment of bathing suits, animations, and pools to swim in. At WaterWorks I also bought The Swimmer! 1.1, an absolutely amazing HUD device that makes your avatar buoyant and allows you to swim laps.

See you in the pool!

Marc Schiller Flectric Artists





## Scented CD Roms









+ Shaped



Mini

### **BRAND STRATEGY**

- · Brand Innovation
- · Brand Impact
- Brand Experience
- · Brand Delivery

## 95 available scents.

- Coffee Apple Wood-scent Leather
  - Vanilla Orange Pine Gasoline
    - Pizza Rose Nutmeg Grass
- Strawberry Orchid Cinnamon Soda
  - Lemon Jasmine Mint Cologne
- Chocolate Lilac Seabreeze Perfume



## Scented Web Sites

Does that food smell good?

Book a place in our restaurant now!

Ordering flowers?

Perfume?



## Scented Web Sites

Fragrant websites, using XHTML 2.5 markup to drive pheromone emitters on USB sticks or embedded into SD cards

for mobile phonon



# Tasting Web Sites

 One step further, by allowing users to not only download scents, but to <u>print</u> <u>out flavors that can be tasted.</u>

 It allows users to print smells onto thick fiber paper sheets and taste specific flavors by licking the paper coated with the smell!

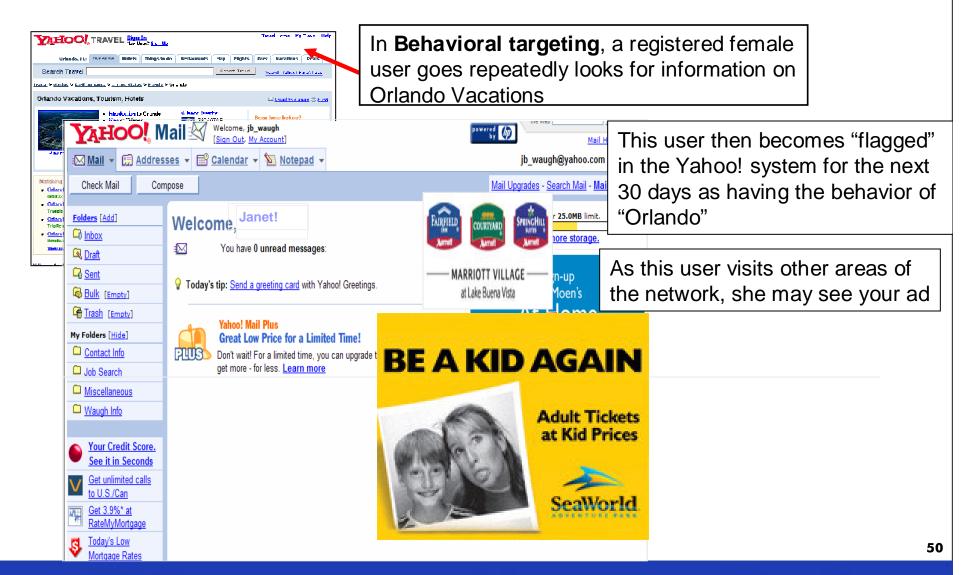


# Behavioral Advertising

Behavioral targeting provides advertisers with the ability to <u>reach</u> desired segments <u>outside of</u> contextually relevant areas.



## **Behavioral Targeting**





## Video Email

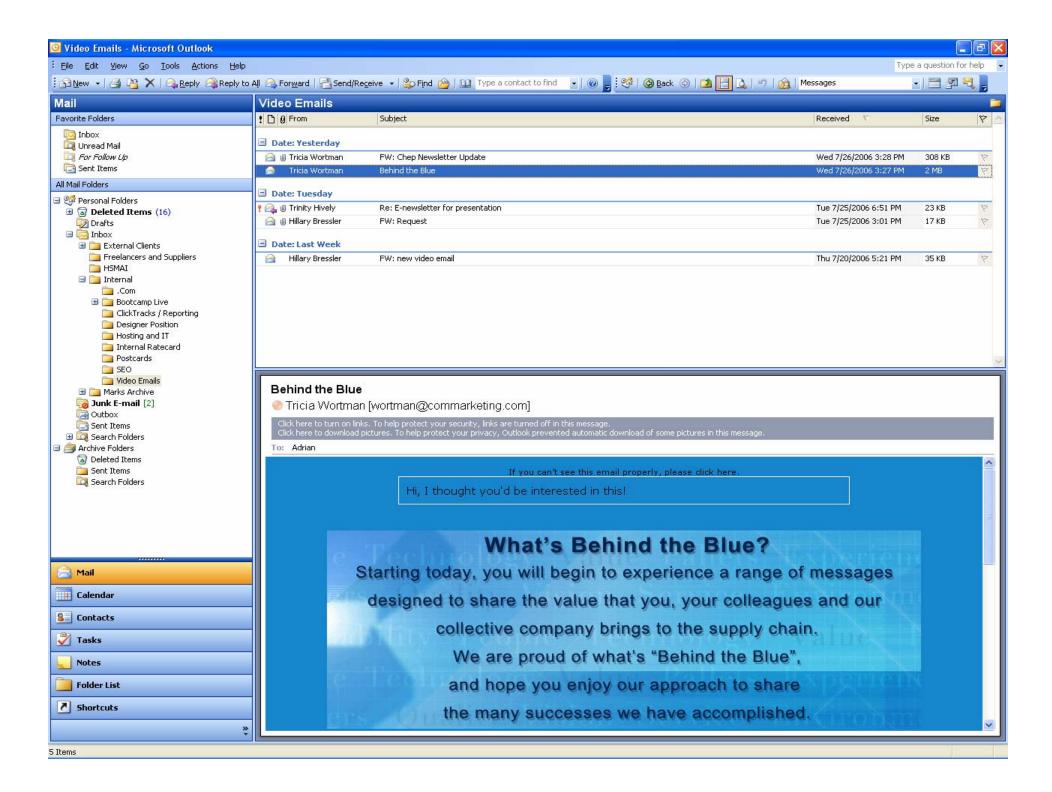
info@commarketing.com

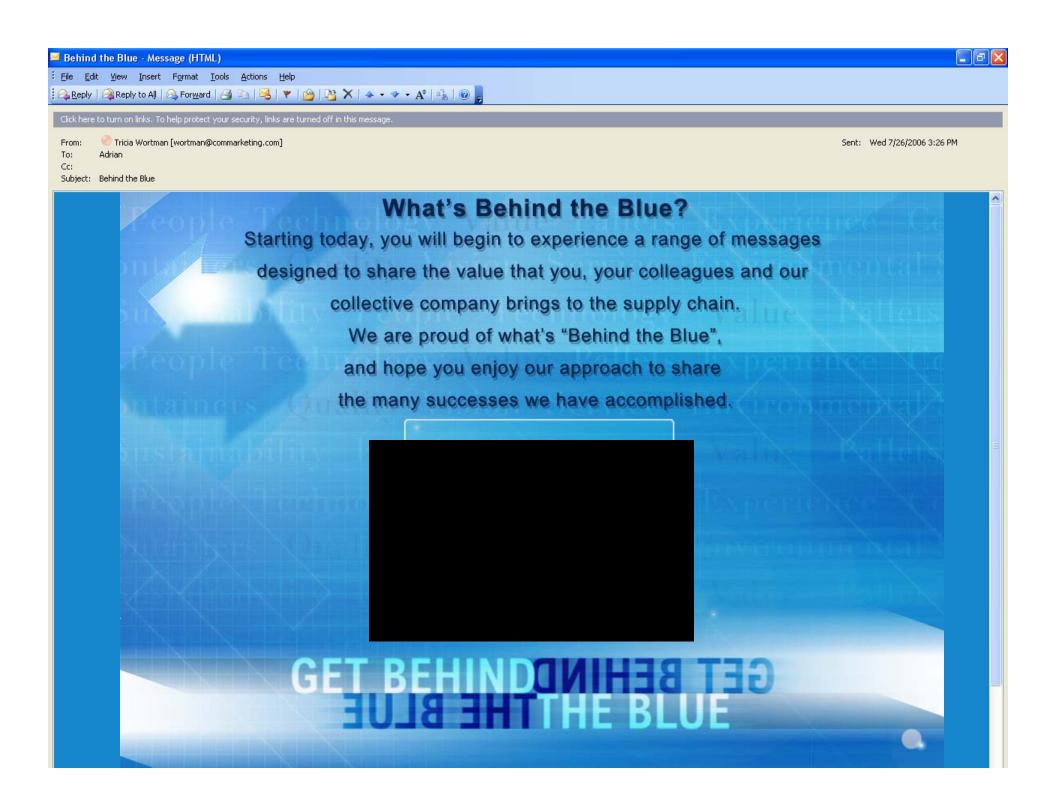


# Breakthrough Video Email

- Video begins immediately, without buffering time
- The video can be accessed even if you're not online

Works with all major e-mail programs:
 Outlook, Outlook Express, Eudora,







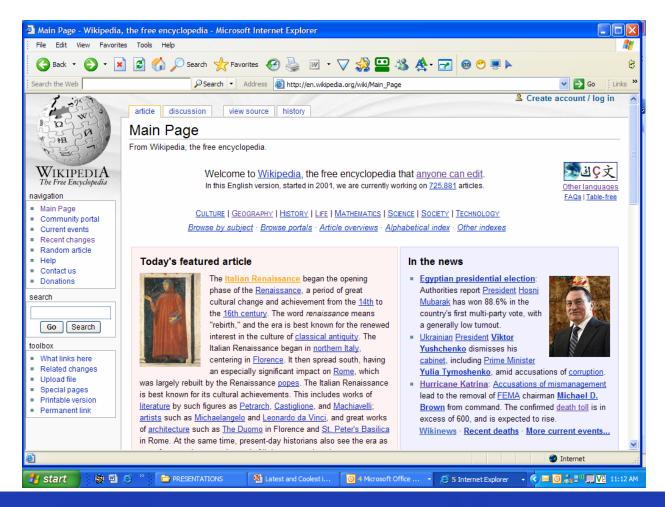
## Wikis

 A wiki is a web application that allows users to add content, as on an Internet forum, but also allows anyone to edit the content.

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## A free encyclopedia that anyone can edit.

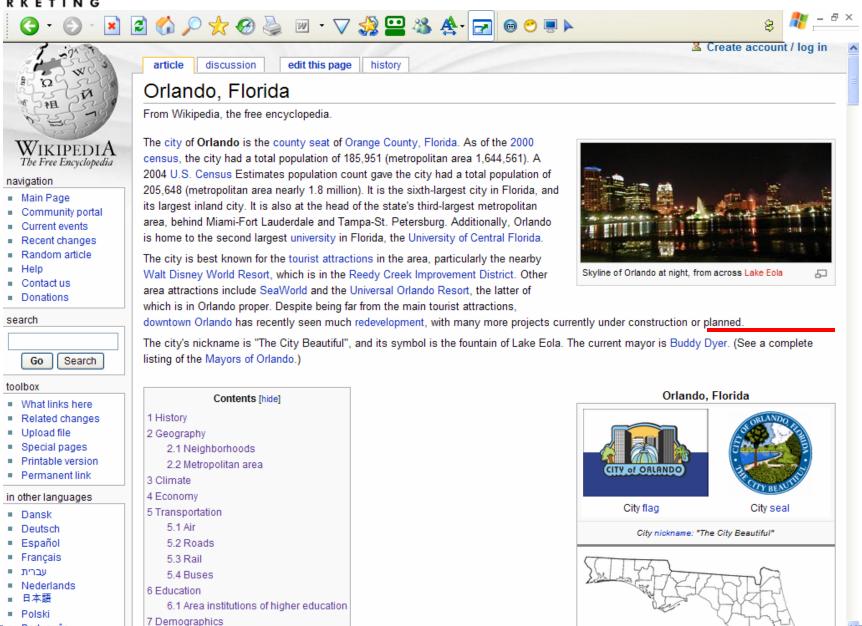


## COM

Português

e

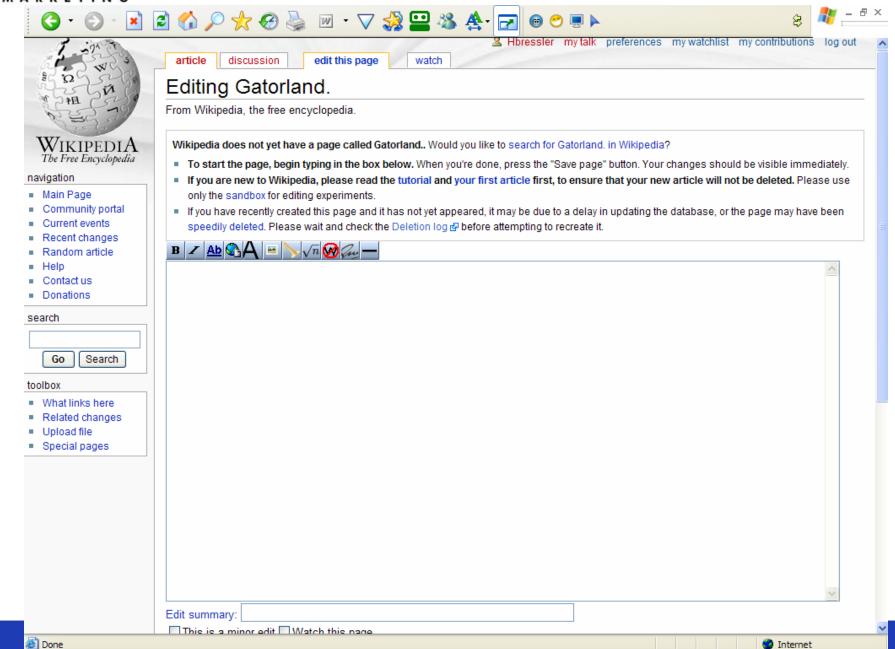
#### A Top 100 Interactive Agency Nationwide



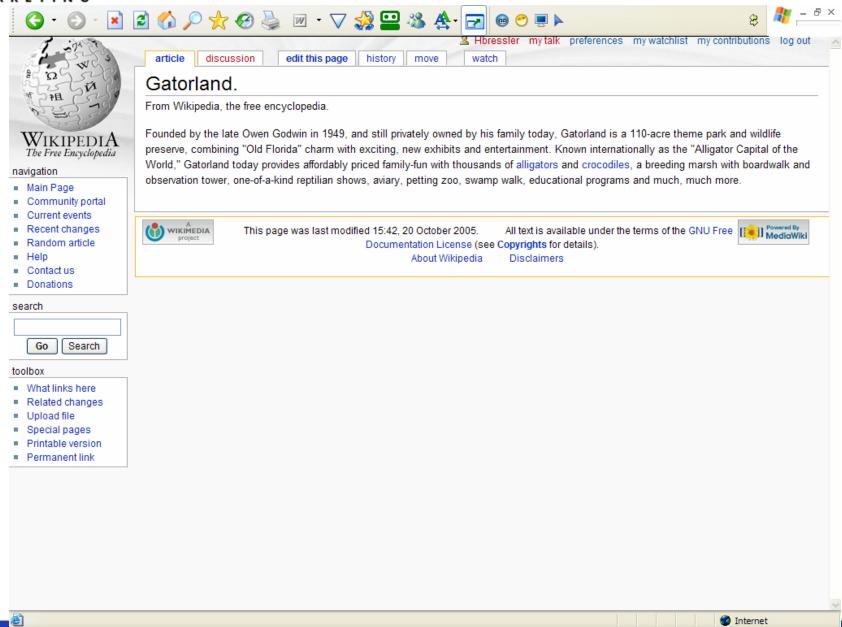
Internet



58

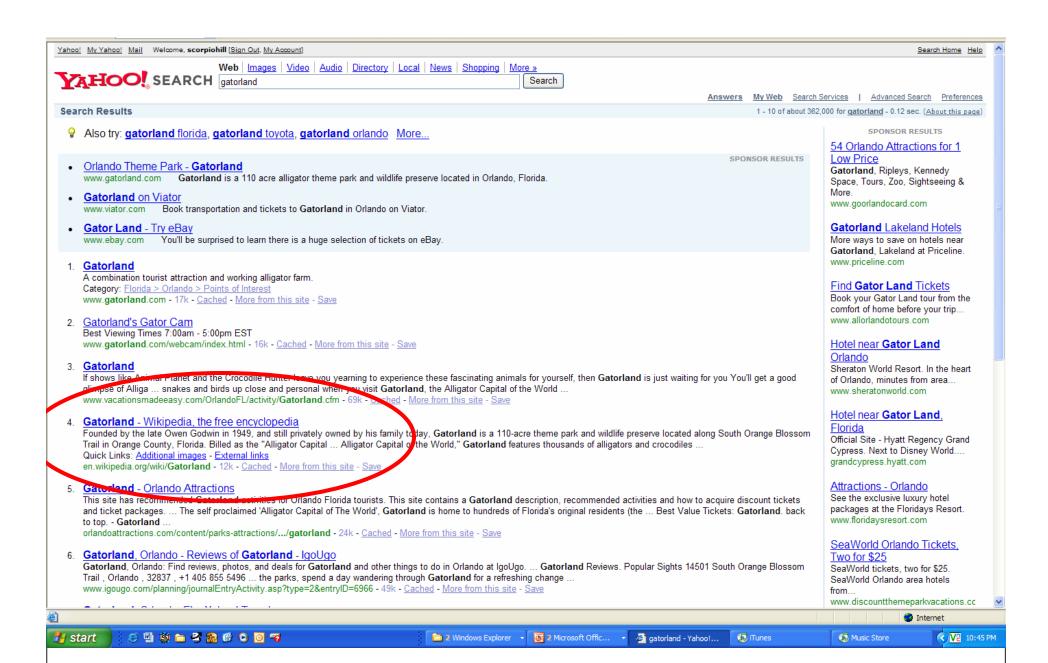








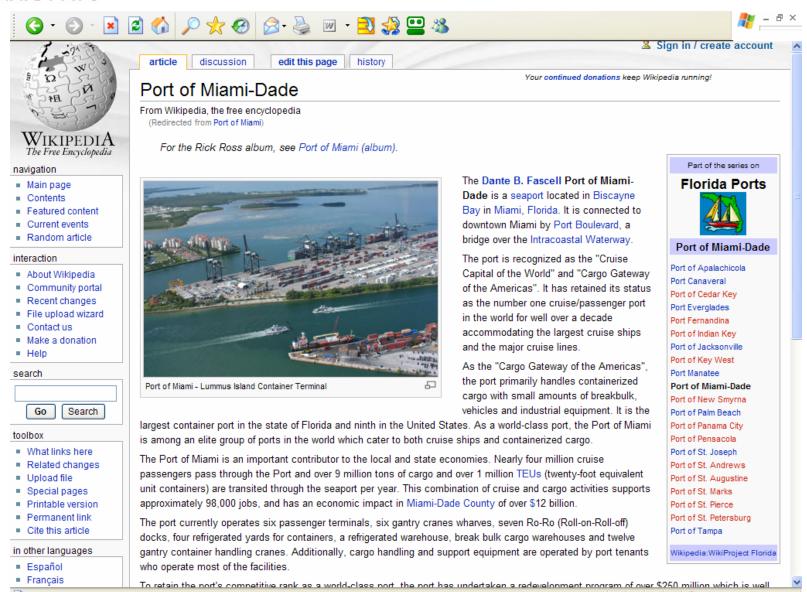




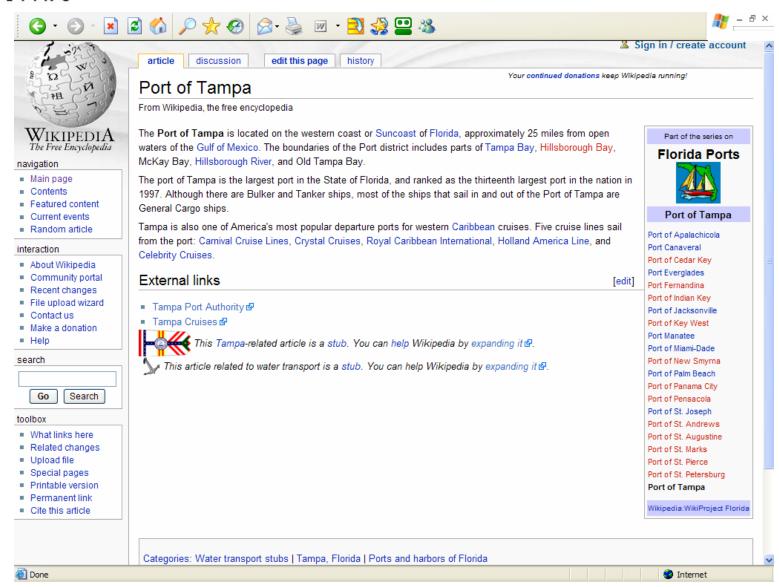


Internet

info@commarketing.com







United States [edit

Charter date in parenthesis.

#### Atlantic

- Bridgeport Port Authority, CT (1992)
- Canaveral Port Authority, FL (1939)
- Chesapeake Port Authority, MD and VA (1987)
- Dade County Seaport Department, Miami, FL (1960)
- Delaware River Port Authority, DE, NJ, and PA (1951)
- Diamond State Port Corporation/Port of Wilmington, DE (1994)
- Eastport Port Authority, ME (1977)
- Port Everglades, FL (1927)
- Georgia Ports Authority (1945)
- Jacksonville Port Authority (1963)
- Port of Miami
- Maine Port Authority
- Maryland Port Administration (1971)
- Massachusetts Port Authority (1956)
- New Hampshire State Port Authority (1957)
- Port Authority of New York and New Jersey (1921)
- North Carolina State Ports Authority (1945)
- Port of Palm Beach District (1915)
- Philadelphia Regional Port Authority, PA (1989)
- Port of Ponce, PR (1911)
- Puerto Rico Ports Authority (1942)
- South Carolina State Ports Authority (1942)
- South Jersey Port Corporation, NJ (1968)
- Virgin Islands Port Authority, VI (1969)
- Virginia Port Authority, VA (1970)

#### **Gulf of Mexico**

- Alabama State Port Authority, (2000)
- Port of Beaumont Navigation District (1949)
- Brazos River Harbor Navigation District, Freeport, TX (1927)
- Rrownsville Navigation District (1925)

#### Inland

- Albany Port District Commission (1925)
- Port Authority of Allegheny County, PA (1956)
- Greater Baton Rouge Port Commission, LA (1952)
- Brown County Board of Harbor Commissioners, Green Bay, WI (1965)
- Detroit/Wayne County Port Authority (1981)
- Duluth Seaway Port Authority, MN (1929)
- Erie-Western Pennsylvania Port Authority (1962)
- Illinois International Port District, Chicago (1955)
- Indiana Port Commission (1961)
- Port of Kalama, WA (1921)
- Port of Longview, WA (1922)
- Lorain Port Authority, OH (1964)
- Port of Milwaukee (1909)
- Niagara Frontier Transportation Authority, Buffalo (1967)
- Orange County Navigation Port District, TX (1953)
- Ogdensburg Bridge and Port Authority, NY
- Port of Oswego Authority (1955)
- City of Richmond Port Commission, VA (1982)
- Port of Sacramento, CA (1947)
- Port of Stockton (1932)
- Toledo-Lucas County Port Authority (1955)
- Waukegan Port District (1955)

#### Pacific

- Port of Anacortes[4] ₺, WA (1926)
- Anchorage Port Commission, AK (1946)
- Port of Astoria, OR (1910)
- Port of Bellingham (1920)
- Port of Coos Bay (1909)
- Port of Everett[5] r WA (1917)



# Personalized Microsites Connected with Direct Mail



# "33% of direct mail recipients prefer to respond online"

2004 DMA Study

info@commarketing.com



## Personalized URLs

**Bill Gates** 

BillGates.MyLeadParadise.com

**Steve Jobs** 

SteveJobs.MyLeadParadise.com

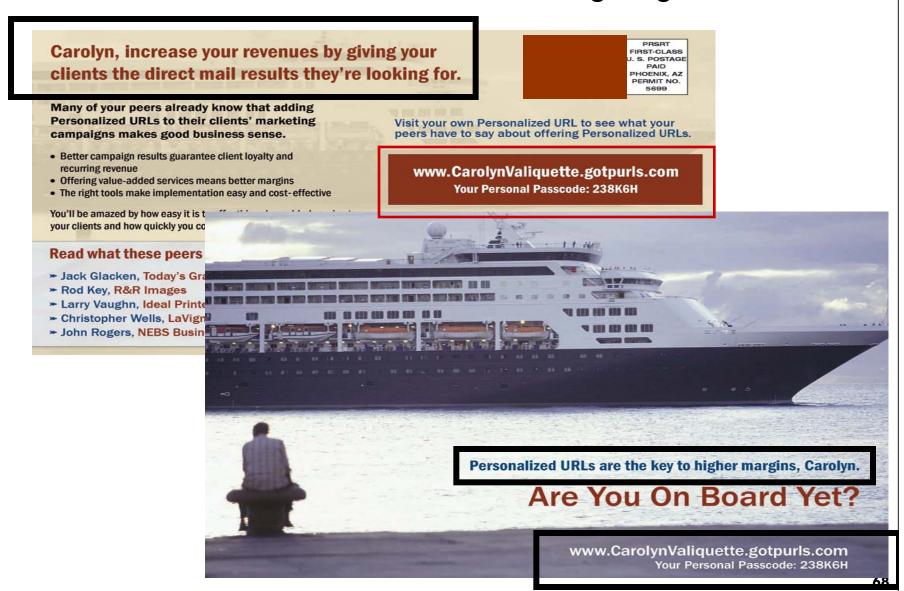
**Michael Jordan** 

MichaelJordan.MyLeadParadise.com

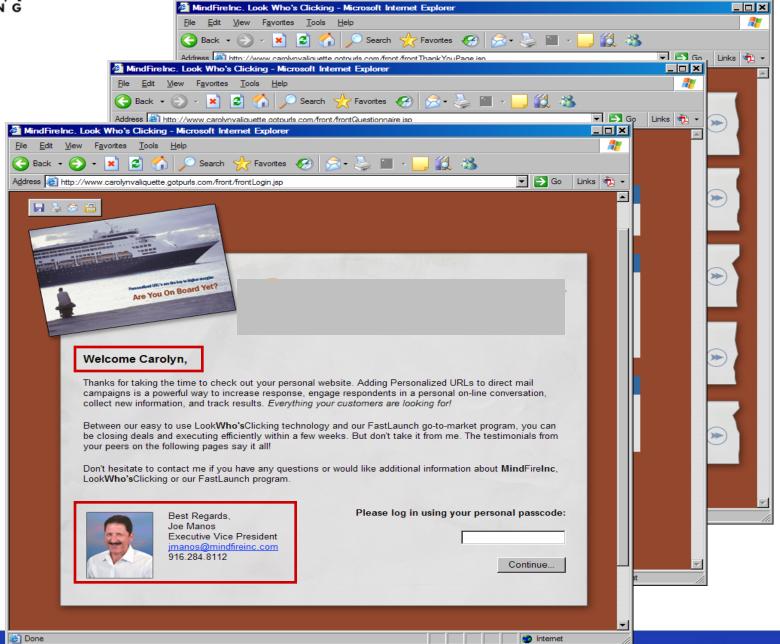




## Personalized URLs and Landing Pages

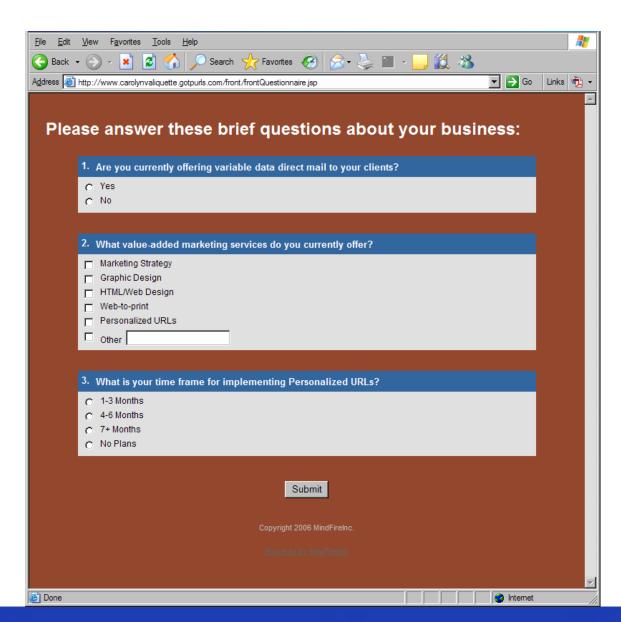




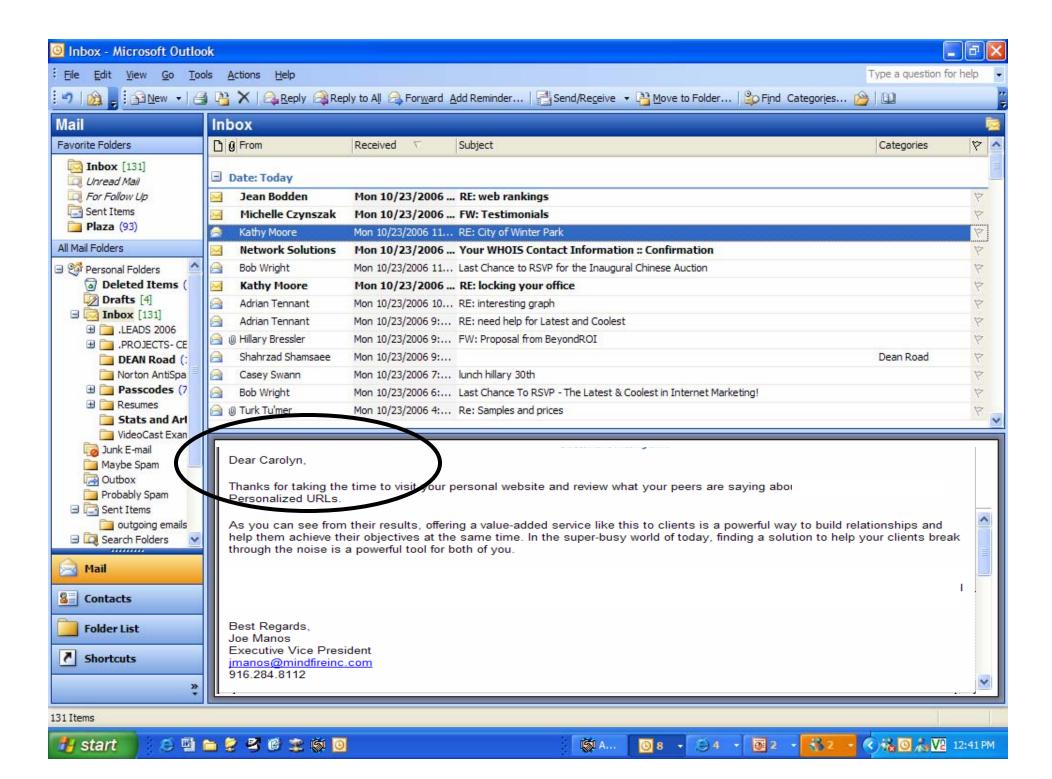


69



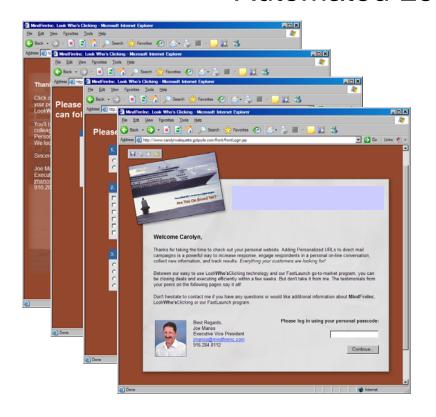


**70** 



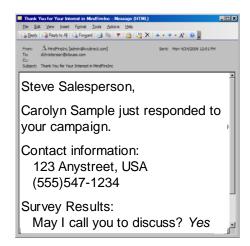


## Automated Lead Distribution to Sales Team







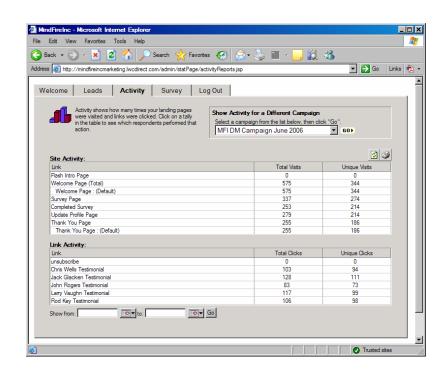


- React immediately to leads
- Distributed via email or PDA/cell phone
- No need for cold-calling



# Reporting and Analytics





- All visits and online activities are tracked
- Reports to help "fine tune" your marketing
- Automated data delivery



I will look forward to meeting you in the <u>Second Life</u>,
When You Get Up To Speed on <u>Web 2.O</u>,
where <u>Web sites smell</u>
like a bowl of cherries!

Good Luck and Thank You!



## Thank You!

Contact Info:
Hillary Bressler
CEO/Founder
bressler@commarketing.com

1-866-COM MKTG