


A large ship's hull and anchor are visible against a sunset background. The hull is dark with some markings, and the anchor is a large, dark metal structure. The water is shimmering with golden light from the setting sun.

Port of Vancouver, USA

**Ports as Economic
Engines**

Larry Paulson, Executive Director

Welcome to the port of possibility.

Port of Vancouver, USA 



Mission Statement

**The Port of Vancouver
provides economic benefit
to our community through**

- *Leadership*
- *Partnership*
- *Stewardship*

**in marine and industrial
development.**



Port of Vancouver Beginnings

Established in 1912 by the people of Vancouver

- To provide public ownership of the Columbia River waterfront
- One of 75 port districts in Washington
- Port district includes 111 square miles
- Population almost 300,000

Marine Operations

- Four marine terminals, 12 berths
- Handle 5 million tons of cargo per year
- Trade with Japan, Australia, Korea, SE Asia, China, South America, Europe, Egypt
- Expanding cargoes are driving the need to add another terminal facility





Industrial Facilities

- More than 50 tenants
- Currently about 1,100 people work for Port tenant businesses
- At or near 100% occupancy for several years, causing the need to develop new industrial areas

POV Expansion & Economic Growth (Cargo Growth 2002-2007)

- Break Bulk Tonnage – 97% increase
- Combined Liquid Bulks – 108% increase
- Grain Tonnage – 17.6% increase
- Mineral Bulk Tonnage – 176% increase
- Autos – 27% decrease (2003 East Coast facility opened)
- Project Cargo – 15 times increase
- **77% Growth in Operating Revenue**

Partnership Benefits & Challenges



Better Rail System and a New Waterfront

West Vancouver Freight Access Rail



Port of Vancouver, USA Southern Rail Alignment Schedule 1



Schedule 1

Cast of Characters

- BNSF
- WSDOT/State of Washington
- Boise Cascade
- City of Vancouver
- LaFarge
- Albina
- Land owners who need to work with us

Building Blocks for Agreement

- Does it work for the community?
- Common goals
- Shared costs
- Breaking down road blocks
- LaFarge/Albina/other property owners
- Patience/relationships/trust
- Timing

Economic Benefits

| | | |
|--------------------------------|---|---------------------------------|
| Jobs Now 2300 | Projected City Jobs 2500 | POV Alcoa 1000 |
|--------------------------------|---|---------------------------------|

Other Partnerships that Demonstrate Economic Gain

- **Transportation partnerships**
- **Development partnerships**
- **Natural resources partnerships**



Conclusion: *Ports will Continue to Drive Economies*

- Trade will increase
- Global business growth will continue
- Ports will continue to play key role



When you're in deep trouble, say nothing and stay cool!



**"Diplomacy is the art of saying 'nice doggie'
until you can find a rock."**

- Will Rogers

US humorist & showman (1879-1935)

Thank you
for coming!

