

#### Goals of the Presentation:

- Build on APPA Sustainability Task Force Progress
- Working definition of Sustainability & Sustainable Port development





Business strategies and activities that meet the current and future needs of the port and its stakeholders, while protecting and sustaining human & natural resources

AAPA Sustainability Task Force, March 2007



#### Sustainable Development

Economic growth that will benefit the present and future generations without detrimentally affecting the resources or biological systems of the planet

President's Council on Sustainable Development, 1996



#### **Key Drivers for Sustainability**

- Supporting mission of organization
- Relationship with key stakeholders
- Resource limitations and costs



 To see a return on investment in sustainability, motivations for going green must be in line with stakeholder or customer requirements

#### Characteristics of Sustainable Development

- Long term-perspective
- Focus both on what you're doing and how you're doing it
- Strategic thinking, investments and decisions
- Gains derived from both incremental steps and bold departures
- Business case based on three classes of benefits:
  - Return on investment (capital cost, pay back, maintenance reductions, etc)
  - Environmental, social, community benefits
  - Implementation issues, schedule impact, risk reduction, capacity building
- Thoughtful restructuring, based on continuous learning and improvement
- Balancing priorities through stakeholder engagement

### Common Project assessment methods and tools

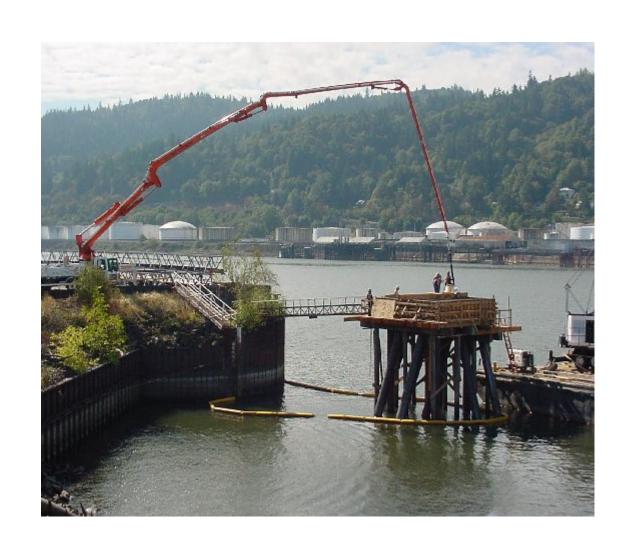
- Cost-benefit analysis
- Economic Impact Assessment
- Ecological Footprint
- Environmental Impact Analysis
- Leadership in Energy and Environmental Design (LEEDS)
- Life Cycle Analysis
- Project Impact Assessment
- Risk Assessment
- Strategic Environmental Assessment

# Case Study: TLS Facility, Portland



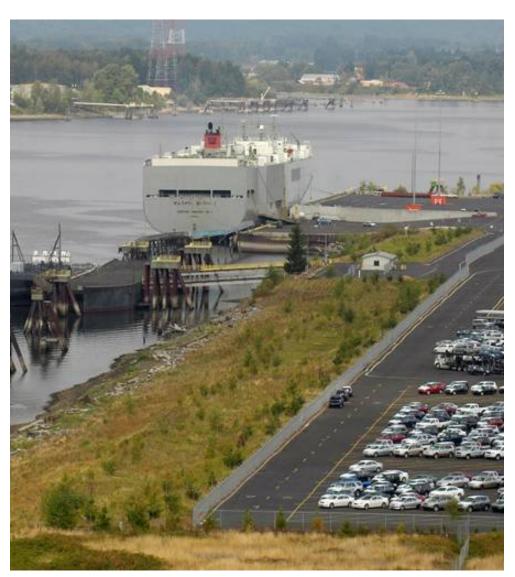
### Multi-Step Evaluation of the Toyota facility

- Toyota Design Goals
- EMS Aspects & Impacts
- 3. Eco-Charrette
- 4. Life Cycle Cost Development
- 5. LEEDS



# **Evaluating Concepts - The Criteria**

- Implementability
- Reduced Capital Cost
- Reduced O&M Cost
- Lower Permit Impacts
- Meets Toyota's Global Commitment
- Funding Availability
- Addresses Multiple Objectives
- Flexibility & Continuous Improvement
- Meets Port's Environmental Goals
- Meets Toyota's Design goals



#### **LEEDS Sustainable Sites**

- Erosion control
- Appropriate site selection
- Urban redevelopment
- Brownfield redevelopment
- Light pollution reduction
- Storm water management
- Conserve & restore damaged areas
- Incentives for alternative transportation
- Reduce potable water for irrigation



# **Special Features**

- Indoor air quality
- Sustainable design
- Employee amenities
- Future compliance issues
- Community relations
- Columbia Water Taxi
- Expedited construction
- Permit & tax relief
- Mass transit commuting incentives







# TLS Facility, Portland- Results:



- Riverbank Restoration of 7 acres
- LEED Gold Certified Buildings
- Industry Leading recycling Rate of 95%
- Water reduction of 75%
- Electricity reduction of 33%
- Every environmental gain had to achieve positive ROI

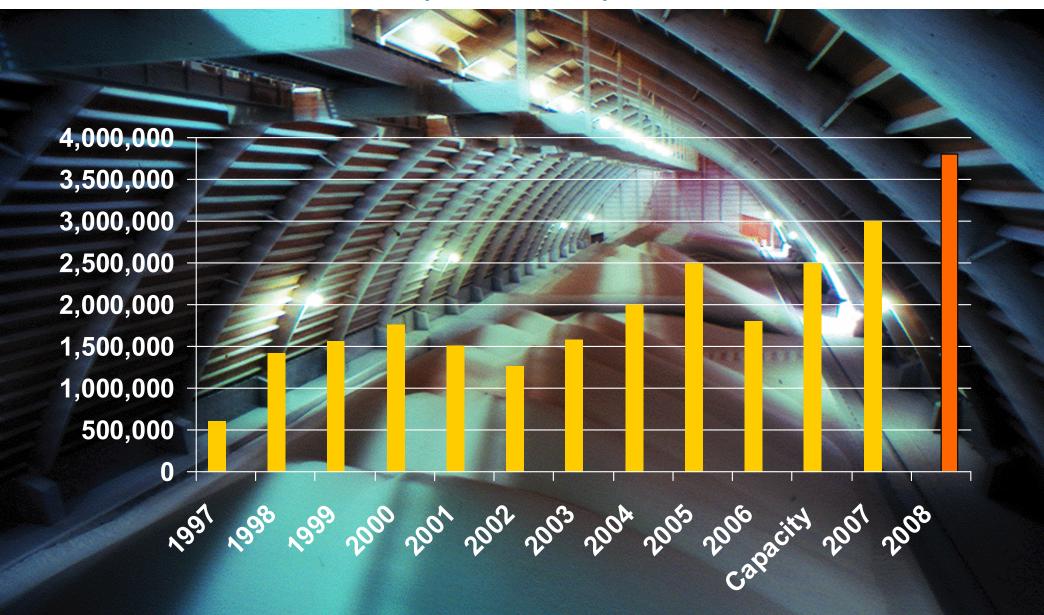
#### Some Lessons:

- Needs a tenant to make redevelopment happen
- Payback is long-term
- Integrating permitting strategy with design essential
- Incentives help too
- Brownfield redevelopment is achievable
- Didn't adequately plan for growth
- Underestimated community impacts
- Results are replicable

# Terminal 5 – Portland Bulk Terminals



# Potash Exports (Port FY)



# PBT5 \$18 million Expansion- Supported by ROI



# Return on Asset Evaluation: Taking the long view in sustainable development

- Potash Terminal with recent site investments:
  - Capacity improvements
  - Environmental enhancements
- Inspection identified degradation of the dock due to construction flaws and chloride ion corrosion



• \$8 million unexpected fix

### Evaluation Technique: Return on total Assets

- Definition: Net Income (NI) / Average Total assets (TA)
- Measures how efficient management is at using its assets to generate earnings/net income
- Higher the ROA % the better business line is in making a profit on its investment.
- -"... management's most important job is to make wise choices in allocating its resources. Anybody can make a profit by throwing a ton of money at a problem, but very few managers excel at making large profits with little investment." (http://www.investopedia.com/terms/r/returnonassets.asp)

### Terminal 5 Dock repair & Corrosion Protection

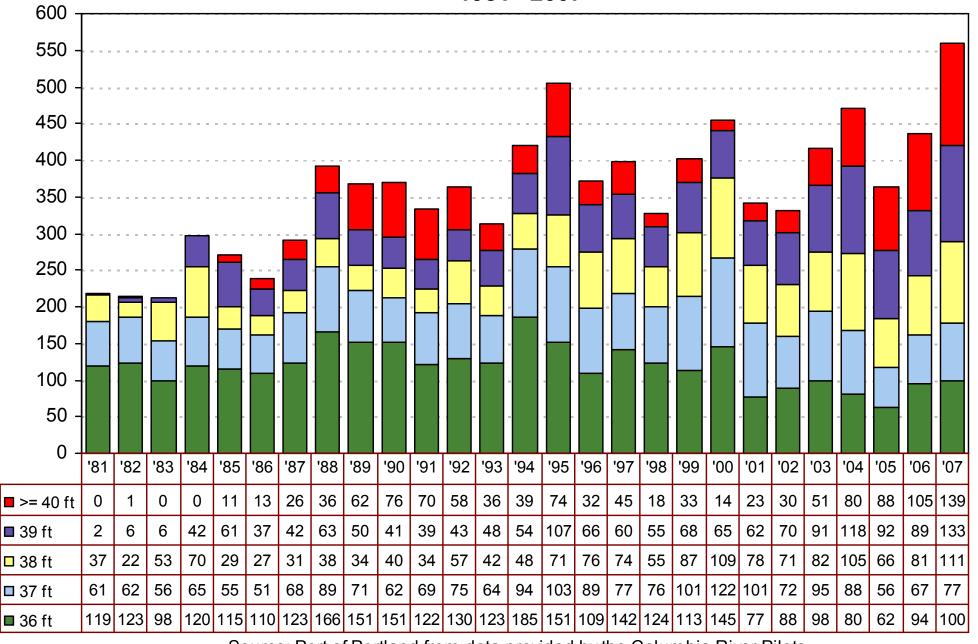
- Sustainability considerations:
  - Long-term solution required
  - Integrated permitting considerations into project approach
  - Balance investment with stakeholder concerns
- Business Case relied on:
  - Maintenance reductions
  - Risk mitigations
  - Asset preservation
  - Return on Asset



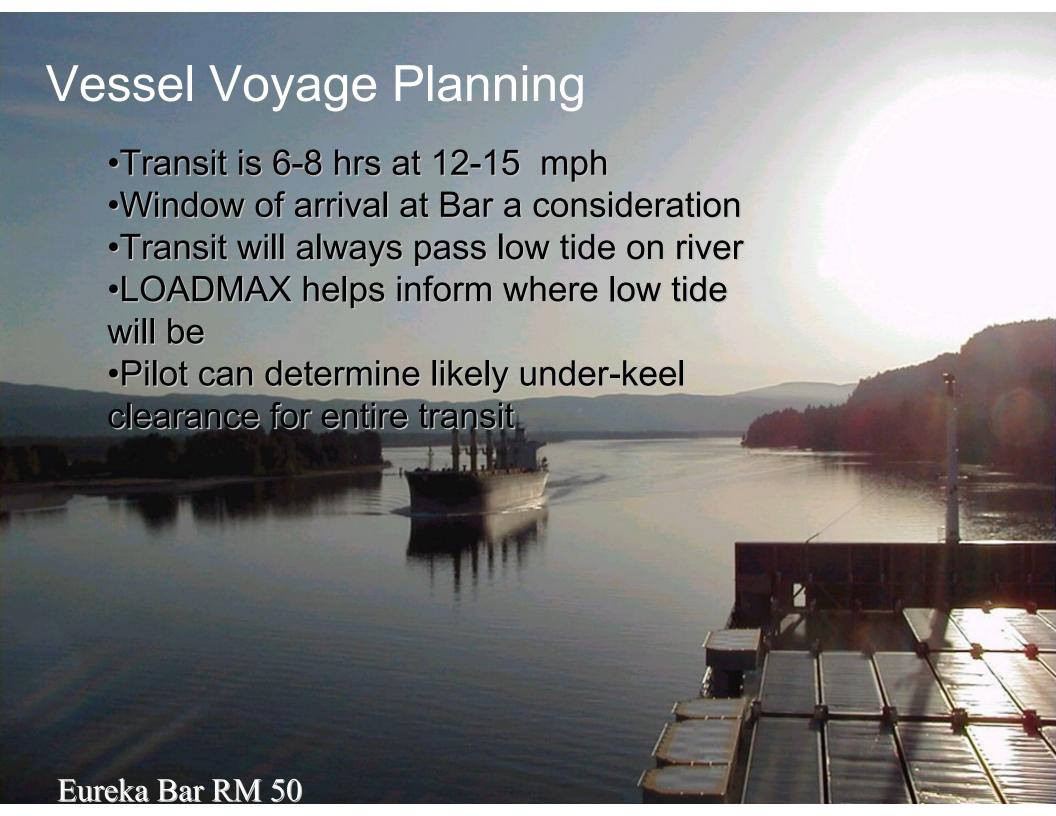
Sustaining navigation in a 40' channel



# Columbia River Vessel Transits With Drafts of 36 feet or More 1981 - 2007



Source: Port of Portland from data provided by the Columbia River Pilots



# LOADMAX River Level Forecast System



## LOADMAX Sustainability Features



- Cost to enter PORTS network was LT \$250,000
- Equipment upgrade met key stakeholder concerns:
  - Reliability
  - Credibility
  - Lower maintenance
  - = Sustainable operation & service

#### Some Lessons:

- Benefits are huge, but have never been quantified
- Cost/benefit analysis would be useful communications tool
- Greater coalition building and partnerships are warranted
- Ripe for continuous improvement
- Needs to be integrated into other navigation systems in use on Columbia

Thank you.