

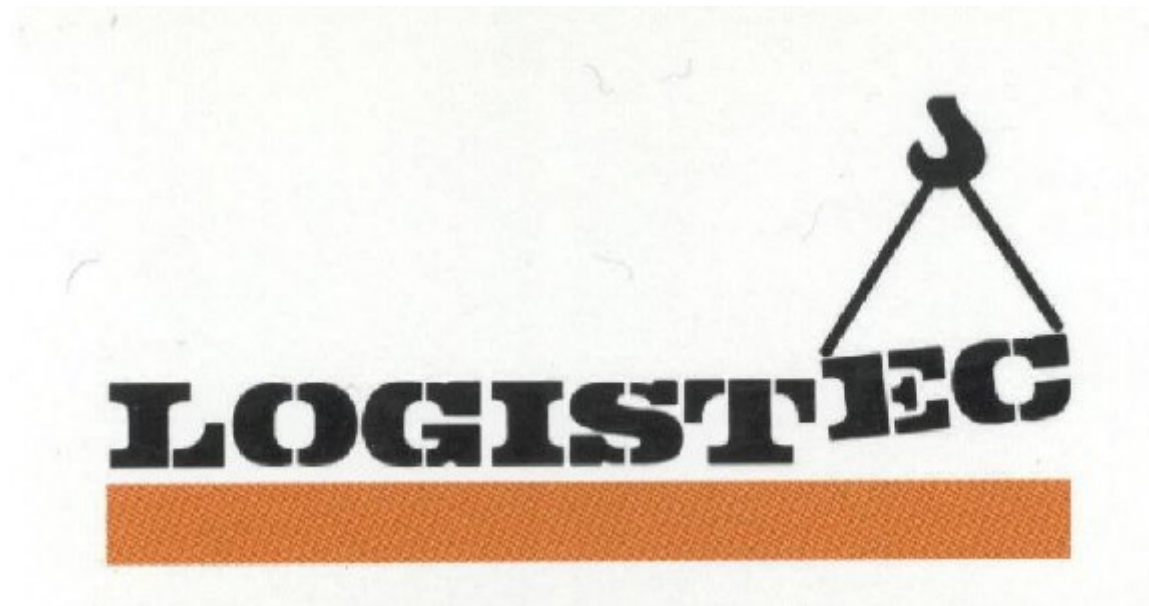


A Limited Liability Partnership
between



THE TERMINAL CORPORATION

and



ABS Quality Evaluations

CERTIFICATE OF CONFORMANCE

This is to certify that the Quality Management System of:
Baltimore Forest Products Terminals

(WITH FACILITIES LISTED ON ATTACHED ANNEX)

has been assessed by ABS Quality Evaluations, Inc. and found to be in conformance with the requirements set forth by:

ISO 9001:2000

The Quality Management System is applicable to:

PROVISION OF STEVEDORING AND MARINE TERMINAL SERVICES, WAREHOUSING, AND DISTRIBUTION

Further clarifications regarding the scope of the certificate and the applicability of ISO 9001:2000 requirements may be obtained by consulting the organization.

Certificate No:	31384
Original Certification Date:	14 August 1995
Effective Date:	04 December 2001
Expiration Date:	13 August 2007
Issue Date:	21 July 2004



Charles D. Russo, President



Validity of this certificate is based on periodic audits of the management system defined by the above scope and is contingent upon prompt, written notification to ABS Quality Evaluations, Inc. of significant changes to the management system or components thereof.

ABS Quality Evaluations, Inc. 16855 Northchase Drive, Houston, Texas 77060 U.S.A.

Validity of this certificate may be confirmed at www.abs-qe.com/cert_validation.



MISSION

BalTerm will be a World Class Forest Products Terminal by meeting and exceeding our customers' expectations.

POLICY

Respect, fairness, and honesty are the governing policies of our business.

VALUES

PEOPLE make the difference

We believe in the value and importance of each individual and will try to recognize each person's unique contribution. We will expand our business to provide continuing opportunities.

Respect and mutual support is vital. Open and direct communication is consistent with the concern for respect and support.

We will keep the minimum structure necessary for orderly business – and will work as a team committed to our mission.

We will conduct our business in compliance with the law and without risk to the safety or health of our employees or others.

EXCELLENCE in quality and service

We believe in excellence. Our success will rest on providing excellent services through people motivated by the opportunity for advancement, recognition, and financial reward.

Quality must be the first measure of our business. Excellent value at a competitive price is an essential ingredient of quality.

Service our customers can count on. Our commitment to serving our customers needs must be total. We must assure that our customers succeed.

PROFITS to build the future

We will be profitable. Profits allow us to weather hard times, to invest in new opportunities, and to share with contributing employees and the community.

Dundalk Marine Terminal





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DOCUMENTS
STAIR
DOOR

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SECURE BOTH SIDES
BEFORE MOVING CAR

STANDARD TOP SEAL UNIT





South Locust Point















15,500# with roll clamp



22,000# Taylor with Tower Clamp



33,000# Taylor with Double Tower Clamp



Additional Services Provided By Balterm

- Load Planning
- Inbound / Outbound Scanning of Cargo – Real Time
- EDI Transfer of Information
- Re-Wrap and Re-Packaging Services
- Drop Lot Service

3 Most Important Aspects of Stevedoring & Warehousing

- Safety
- Quality
- Production

Get Labor Involved

- Communicate
 - Quarterly Meetings
 - Monthly Letters
- Celebrate Achievements
 - Cookouts
 - Letters
- Create a Team – we are the underdog