



# **MERCHANTS TERMINAL CORPORATION**



**CORPORATE HEADQUARTERS  
BALTIMORE, MARYLAND**



# **MISSION STATEMENT**

**MERCHANTS TERMINAL CORPORATION'S  
MISSION IS TO BECOME THE LOGISTICS  
DEPARTMENT OF OUR CUSTOMER BY  
INTEGRATING OUR EMPLOYEES AND SYSTEMS  
TO PROVIDE SUPERIOR VALUE ADDED LOGISTICS  
SERVICES**

**WE WILL STRIVE TO ADHERE TO THE HIGHEST  
ETHICAL STANDARDS IN ALL OF OUR  
RELATIONSHIPS UNDERSTANDING INTEGRITY  
AND TRUST ARE ESSENTIAL TO MUTUALLY  
BENEFICIAL ASSOCIATIONS**



# VISION

**MERCHANTS TERMINAL CORPORATION'S VISION IS TO BE A WORLD-CLASS LOGISTICS ORGANIZATION THAT IS CONSIDERED TO BE AN ESSENTIAL DEPARTMENT OF OUR CUSTOMER**



# OPERATIONS

**BALTIMORE, MARYLAND**  
**JESSUP, MARYLAND**  
**LANDOVER, MARYLAND**  
**WILMINGTON, DELAWARE**



**JESSUP, MD FACILITY**



# **NEW CONSTRUCTION**



**SEAGIRT INDUSTRIAL AREA  
AT SEAGIRT MARINE TERMINAL**

# LOCATION, LOCATION, LOCATION



Seagirt Marine Terminal



CSX/N-S  
CANTON  
RR

DUKE

I-95



# **TERMINAL/WAREHOUSE CAPITAL INVESTMENTS**

## **STRUCTURES**

**BUILDING**

**REFRIGERATION EQUIPMENT**

## **EQUIPMENT**

**FORKLIFTS**

**RACKING**

## **INFORMATION TECHNOLOGY**

**SOFTWARE**

**HARDWARE**

# **BUILDING**

## **NEW CONSTRUCTION - \$25 MILLION**





# EQUIPMENT

## FORKLIFTS - \$40,000 EACH



# EQUIPMENT

## REFRIGERATION - \$3.3 MILLION



# EQUIPMENT RACKING - \$1.7 MILLION





# OPERATIONS



## BREAKBULK



# OPERATIONS

## CONTAINER STUFFING/ STRIPPING



# OPERATIONS



## WAREHOUSING



# VALUE ADDED SERVICES

**MLogistics®**





# VALUE ADDED SERVICES



## MVision®

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Accounts Selected (Add More Accounts)  
(GRFFIS - W2 - Baltimore)



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<b>MLogistics Reports</b>	
<a href="#">Accounts Payable Report</a>	<a href="#">Generate Invoice report</a>
<b>MVision Reports</b>	
<a href="#">Inventory Report by Item Code <b>Delaware</b></a>	<a href="#">Pallet Activity Report</a>
<a href="#">Inventory Report (by Item Code/ Lot No) <b>Delaware</b></a>	<a href="#">Accounts Payable Report</a>
<a href="#">Inventory Report (by Item Code/Level 3)</a>	<a href="#">Invoice Report (Summary/Detail)</a>
<a href="#">Inventory Report (by Item Code/Level 4)</a>	<a href="#">Transaction History Report <b>Delaware</b></a>
<a href="#">Inventory Report (Stock Used)</a>	<a href="#">Order Report (including Consigned Information)</a>
<a href="#">Inventory Report (Including Lot Aging Information)</a>	<a href="#">Order Report (Summary/Detail) <b>Delaware</b></a>
<a href="#">Low Inventory Alert Report <b>Delaware</b></a>	<a href="#">Open Order Report</a>
<a href="#">Product Aging Report (by Expiration Date)</a>	<a href="#">Receipt Report (Summary/Detail) <b>Delaware</b></a>
<a href="#">Product Aging Report (by Receipt Date)</a>	<a href="#">Inventory Queries (by Item Code/Lot Numbers) <b>Delaware</b></a>
<a href="#">Inventory On Hold Report <b>Delaware</b></a>	<a href="#">Shipping Schedule Report</a>
<a href="#">Inventory Report w/Location (by Item Code/Lot No)</a>	<a href="#">Inventory Report w/Location (by Item Code/Level 3)</a>
<a href="#">Inventory Report w/Location (by Item Code/Level 4)</a>	<a href="#">Open Order Report for Delaware <b>Delaware</b></a>
<b>MVision Online Orders</b>	
<a href="#">Place Online Order - Out of stock feature</a>	
<a href="#">Orders from Flat File</a>	
<b>Account Settings</b>	
<a href="#">Change Password</a>	

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