Script 1: <u>58 SECONDS</u>

Narrator and African-American Woman

NARRATOR: Nobody ever said it was easy to own your own business. Sylvia Tomlin owns three small boutiques. She can't begin to wonder where her business would be right now without the Port of Baltimore.

SYLVIA: When I started out, I never thought I'd import from all over the world! Most people don't give a second thought as to where my clothes come from. But <u>I</u> do!

I can't imagine where I'd be without the Port of Baltimore. Nearly everything I sell and ship goes through the Port. It makes my shipping and transportation costs a lot cheaper and allows me to grow my stores and be more successful! Thank you Port of Baltimore!

NARRATOR: Nearly 120,000 jobs in Maryland are linked to the Port of Baltimore. The Port reaches the fourth largest consumer market in the nation. It allows Maryland businesses to sell their products throughout the world. Keeping the Port competitive and improving its infrastructure and environment will guarantee all those jobs stay right here in Maryland.

THIS MESSAGE BROUGHT TO YOU BY THE PRIVATE INDUSTRY'S STEAMSHIP TRADE ASSOCIATION OF BALTIMORE AND ITS MEMBER COMPANIES