



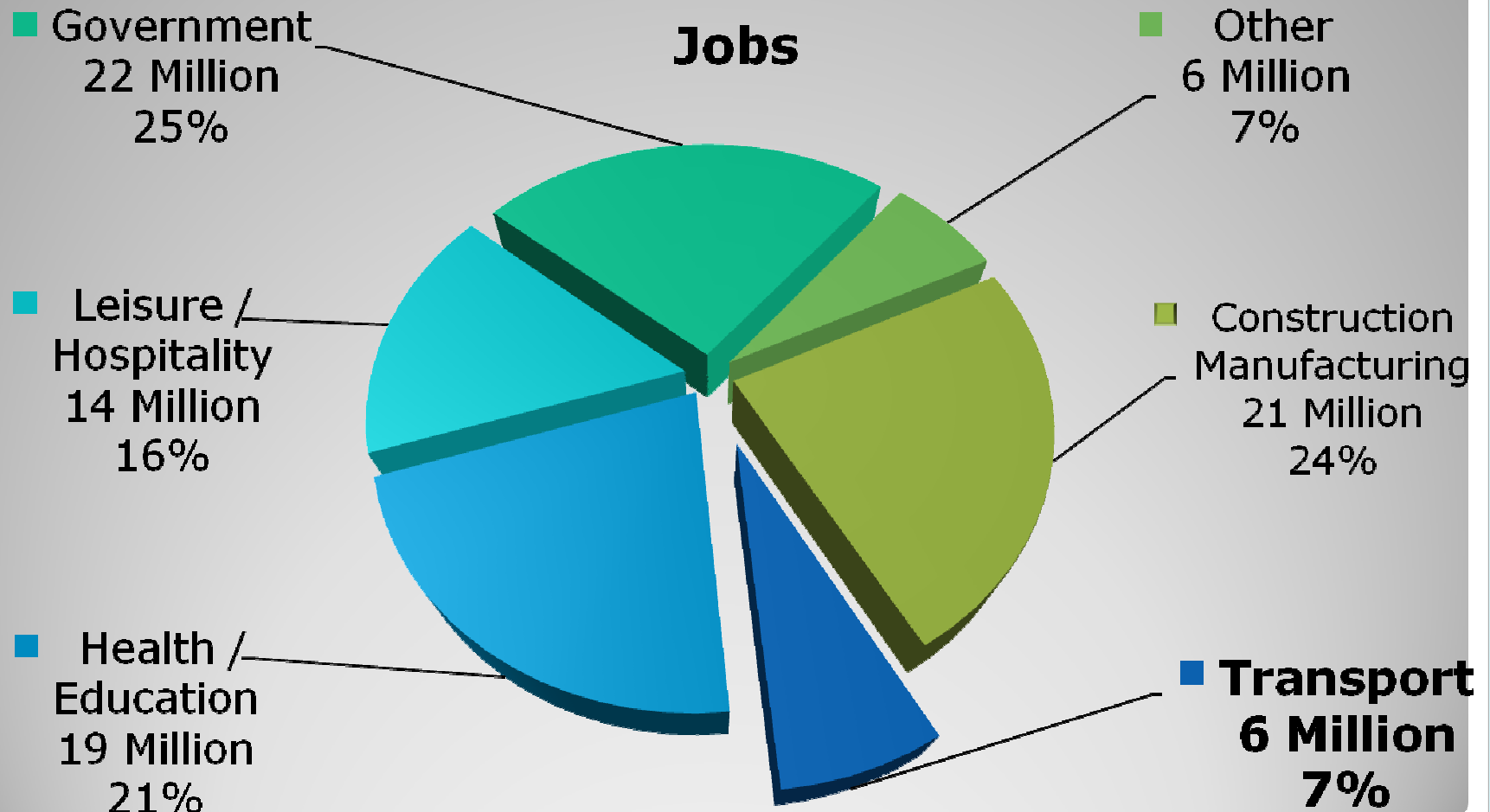
Meeting Landside & Waterside Infrastructure Needs

Jerry Nagel
President / CEO
Rickmers-Linie (America) Inc.
October 28, 2009

An Ocean Carrier's Perspective

The World's Oldest Profession!

US Transportation Jobs



Source: US Bureau of Labor Statistics

Can Transportation Be Exciting?

International Space Station



m/v RICKMERS NEW ORLEANS



What's The Connection?



Special Cargo On A Breakbulk Ship

Endeavour mission set for March 11 rendezvous

Shuttle will take more lab devices to space station

By MARK CARREAU
HOUSTON CHRONICLE

NASA has cleared the shuttle Endeavour for a March 11 launch on a mission to the international space station with the first piece of a Japanese science module and a two-armed Canadian robotic device.

The launch, at 1:28 a.m. CDT from Kennedy Space Center in Florida, will come less than



Who Is Rickmers?



Celebrating Our 175th Year in Shipping



**Rickmers Holding
GmbH & Cie. KG**

- **Ship Owning & Management**
 - **Ship Financing**
 - **Technical Services**
 - **Ship Chartering**
 - **Terminal Operations & Real Estate**
 - **Liner Shipping**

The Fleet of Rickmers Group



75 Container Vessels (13,000 teu – 1100 teu)

+ 13 Conbulkers

+ 2 Bulk Carriers

+ 9 Multipurpose Vessels (Superflex)

+ 1 Car Carrier

= 100 Vessels in service (plus 9 RL charter)

+ 37 vessels on order/under construction

Total Fleet 137 vessels

Total Capacity:

more than 5.300.000 dwt

more than 389.000 TEU + MPP / BULK

Staff:

more than 2750 crew onboard

more than 250 employees ashore



Historic Rickmers' Ship Names *.... NOW*

Rickmer Rickmers



Etha Rickmers



Sophie Rickmers

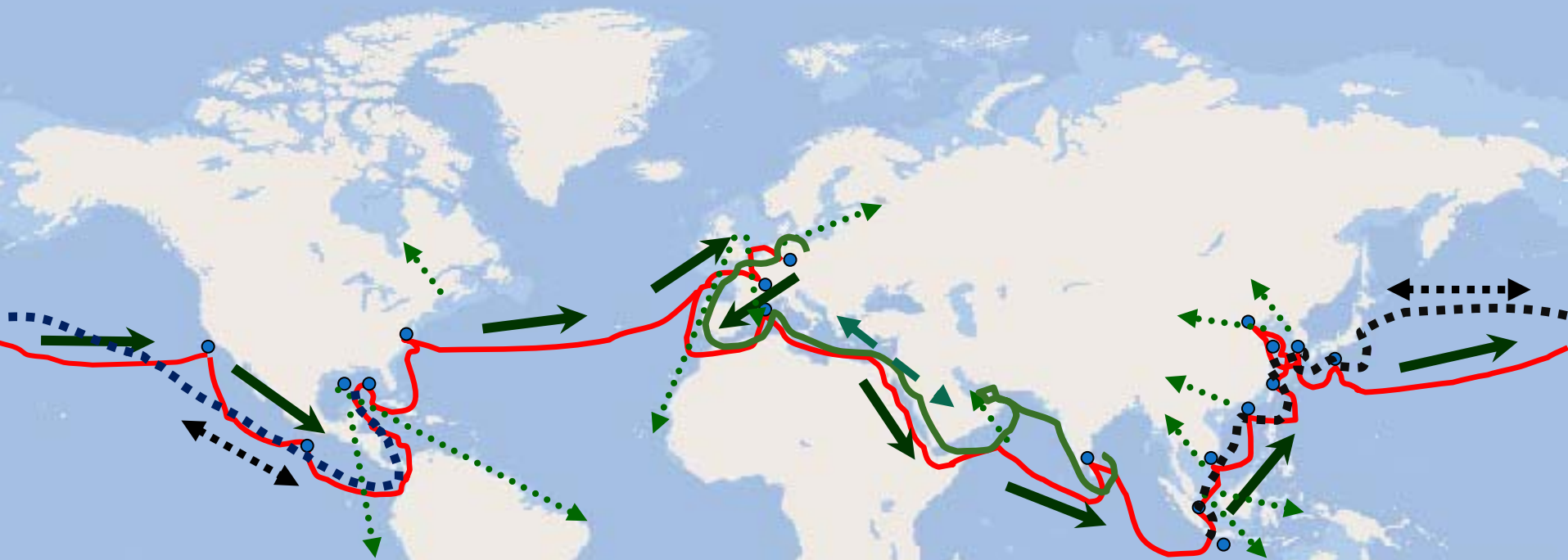


Rickmers Houston

RICKMERS-LINIE ROUTES

Rickmers-Linie Routes:

More than 200 Annual US Port Calls



Eastbound Round-The-World
Pendelum Europe – Mid East
Pendelum USA – North Asia

2007 US Ports Total Tonnage

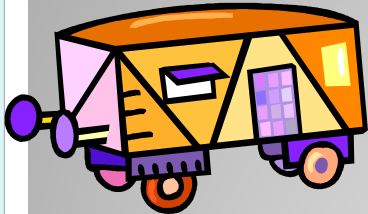
Port Range	Tons (Millions)	Total US %
GULF COAST	1,202.1	49.6%
EAST COAST	565.3	23.3%
WEST COAST	334.2	13.8%
GREAT LAKES	321.9	13.3%
TOTAL	2,423.5	100%

HOW MUCH IS THAT?

1
TON



20 TONS



5 TRUCKLOADS (100 TONS)



6 RAIL CARS (600 TONS)



35 BARGES (21,000 TONS)



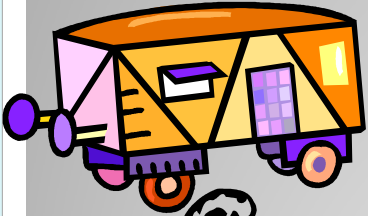
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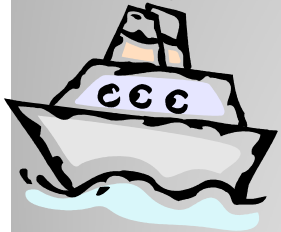
HOW MANY CONTAINERS?



1 CONTAINER



2 – 4 CONTAINERS



500 – 10,000 CONTAINERS

Now How Many Trucks?

The Port

The Ultimate Modal Interchange Point

Requirements:

Ship Berths

Terminal Space

Manpower

Equipment

Roads

Rails

Formalities Capability

Containerized Operations

- Relatively Simple
- Repetitive
- Voluminous

- Solve the Congestion & Environmental Issues
 - All is then well

Non - Containerized

- Liquid
- Dry Bulk
- Commodities
- Project – Heavy Lift

Project – Heavy Lift - Oversize

- Capital Goods
- Infrastructure Needs
- Basic Economic Activity Engines

- These cargoes are what helps to drive consumption i.e. container cargo to an area.

Project Cargo

The Heavier it is

The Bigger it is

The Uglier it is

..... *The more we should like it!!!*

Project Cargo

- Power Plants Foster
 - Residential Development
 - Industrial Activity
 - Retail & Service Activity, and so on
- Bridges Foster
 - Mobility
 - Commerce
- Chemical Plants / Refineries Foster
 - Jobs
 - Overall Economic Activity and Growth
- And so on.

US Ports – The Scorecard

The Factors:

- Physical Facilities – Berths / Docks
- Weight Bearing Capacity
- Road Interchange & Network
- Rail Interchange & Network
- Barge Interchange & Network
- Environment
- Ingress & Egress Limitations
- Equipment
- Cost Structure
- Attitude / Spirit

Reality Today

HEAVY, WIDE & UGLY!

LESS
DIFFICULT

LITTLE TO NO ABILITY

DIFFICULT

Best in
Permits,
Ingress &
Egress,
Expertise
and
Capability

Houston

DECREASING
CAPABILITY

INCREASING
INABILITY

WHAT CAN IMPROVE IT

- Solutions Oriented Attitude
- Assistance With Authorities
- Allow Use of BEST Facility for Operations When Needed
- Encourage Capital Investment to Spur Economic Activity
- Eliminate Road Blocks

Don't Put This Sign Up!



Thank You