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About Us



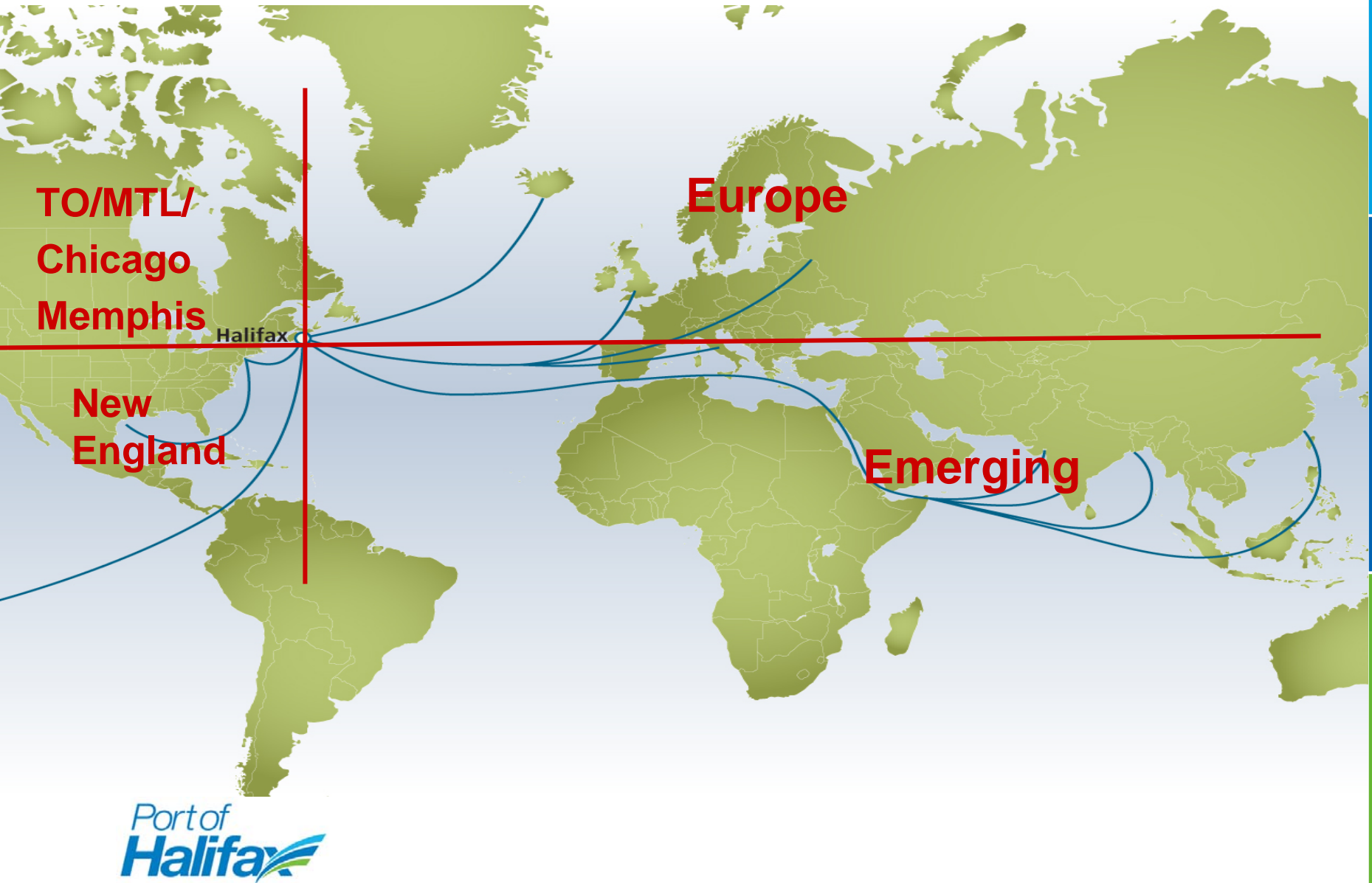
- One of 17 Canadian Port Authorities – independent federal agency
- We are a discretionary port – a port that handles goods destined for other markets outside of our local area
- In Halifax, the majority of containers go to inland markets by rail or truck.
- Only 22% of the containers the Port of Halifax handled are for Atlantic Canada consumption
- We primarily compete for cargo based on the cost and time to deliver products by rail, road or short-sea shipping to their final destination

Diverse Business

- A diverse cargo business over time, with 15 shipping lines currently calling Halifax
- Cargo moves through our Port from thirteen regions of the world
- We have three main areas of business:
 - Cargo business
 - Cruise business
 - Real estate development
- Key driver in the Nova Scotia economy – generates over 11,000 direct, indirect and induced jobs and over \$1 billion in gross output
- \$250 in private investment



Key Markets:



Infrastructure

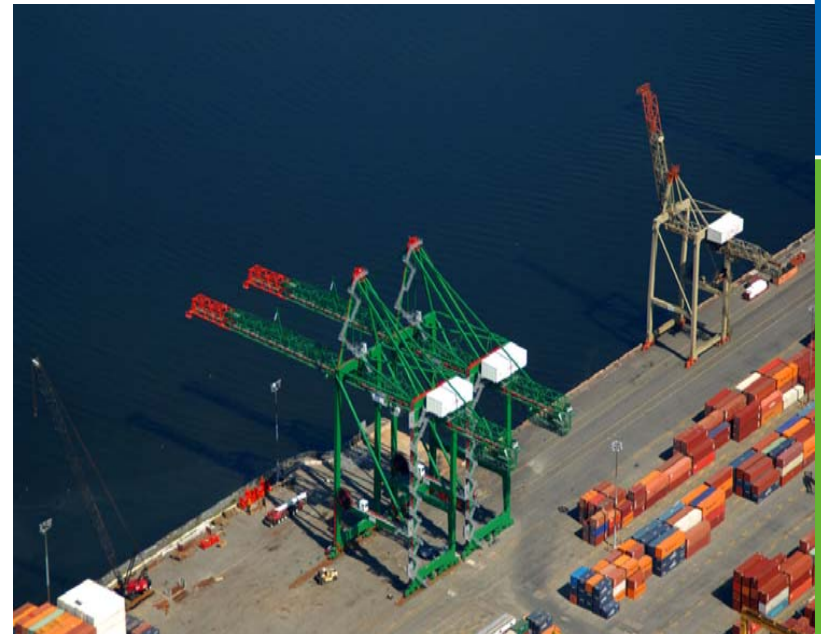
- \$55.2 M in last five years
- Key 2008 projects:
 - Reefer plugs
 - Truck Gate
- Future Plans:
 - Two Terminal Expansions
 - Value Add – Logistics Park





Capacity & Infrastructure

- Current container terminal capacity of **1.4 million TEUs** with existing footprint
- Fully maximizing use of current terminals, expanding onto adjacent lands and further efficiency upgrades could facilitate expansion to **2.5 million TEUs**
- CN has the capacity on the rail system to more than **triple volumes**
- 5 super-post-Panamax cranes to accommodate the largest vessels and 7 Panamax size cranes



As A Logistics Hub

- 20 transload warehouse facilities with over 1 million sq ft of space within 10 km of the Port
- New build opportunities for greenfield transload, distribution and warehousing
- More than 1/3 of transload space can handle refrigerated cargo – we are good at it!



Looking Ahead

What should the future Port supply chain look like?

- ✓ HaliMax – Reliability.
Speed. Efficiency.
Connectivity – a key competitive advantage
- ✓ Supply chain partner collaboration
- ✓ Effective use of resources
- ✓ New investment to Port and City

