The EU port system Challenges and policy development

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Summary

- 1. Introduction to the EU port system
- 2. Market developments
- 3. Common challenges
- 4. Evolution of EU ports policy
- 5. 2007 Ports Policy Communication
- 6. Short term EU ports policy agenda
- 7. Conclusions



1. Introduction to the EU port system

"L'ennui naquit un jour de l'uniformité" "Boredom was one day born out of uniformity"

Antoine Houdar de la Motte (1672-1721)

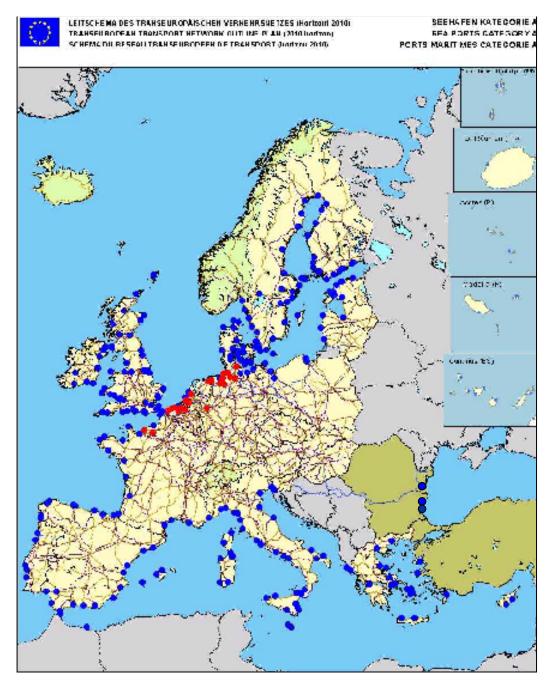
Cited by Sir Fernand Suykens, Founding Chairman of ESPO at the AAPA Annual Convention held in New Orleans on 18 October 1995



- The EU port system is anything but uniform
- EU has 27 Member States of which 22 have seaports
- Coastline of 70,000 km along two oceans and four seas
- Approximately 1200 commercial seaports:
 - 700 ports handle less than1 million t per year
 - 10 ports handle more than50 million t per year





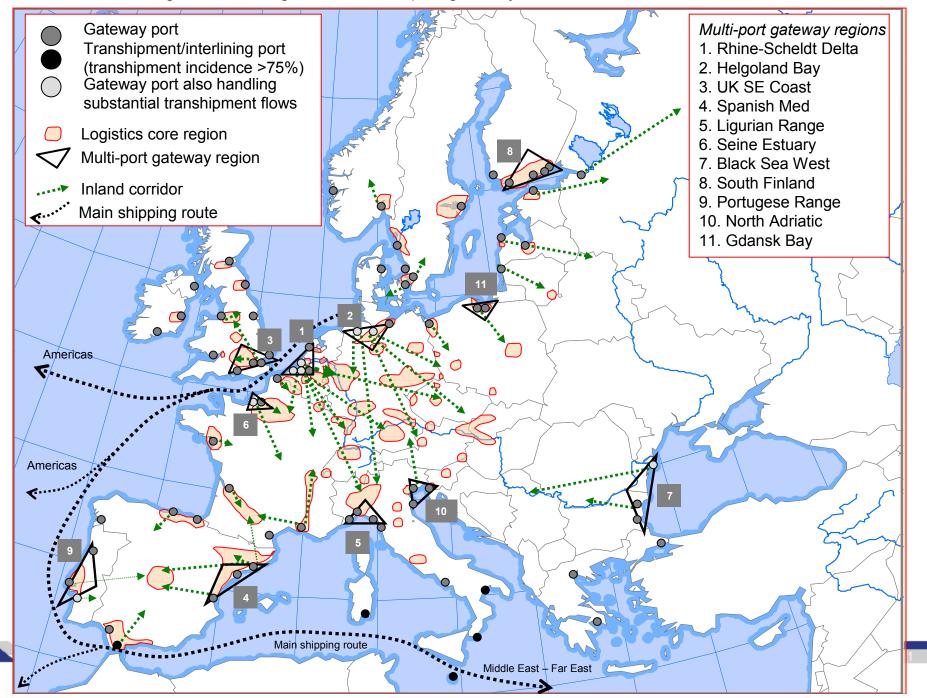




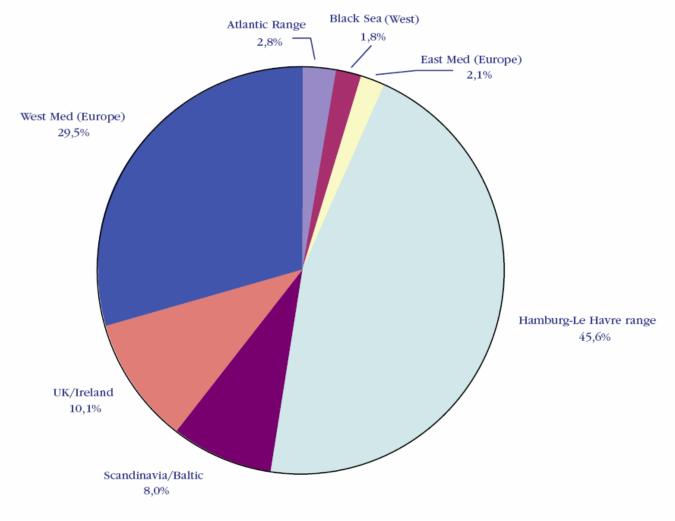
Source: European Commission 2005



Logistics core regions and multi-port gateways – Source: Notteboom 2008



Market shares of port regions in Europe based on container throughput in TEU (2007)





Source: ESPO/ITMMA 2008

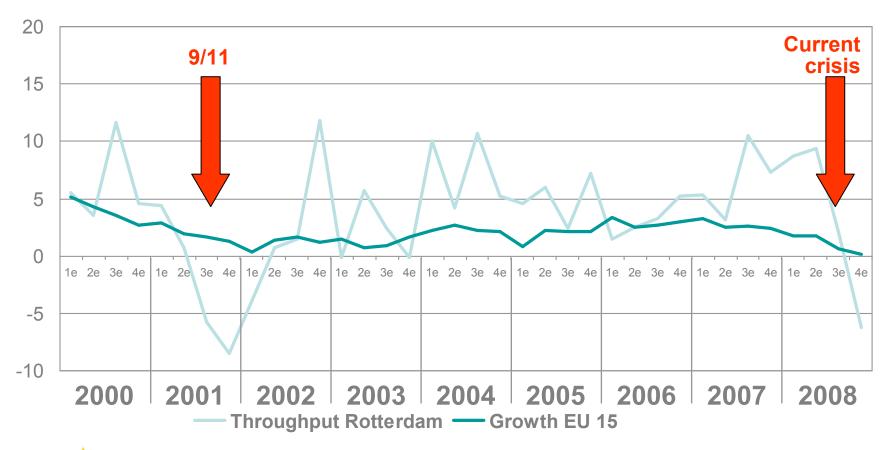
2. Market developments

- Economic crisis has fundamental impact on shipping & ports
- Photo: layed-up ships in Singapore
- Ports in North
 West Europe decline
 in throughput for the
 first months of 2009:
 roughly between
 -10 and -15 %
 compared to 2008





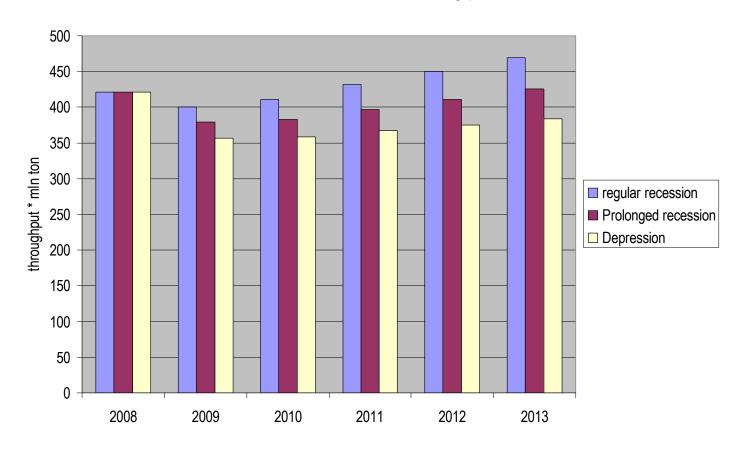
Trade reacts very strongly to economic cycle Illustration Rotterdam





Medium term future: three scenarios

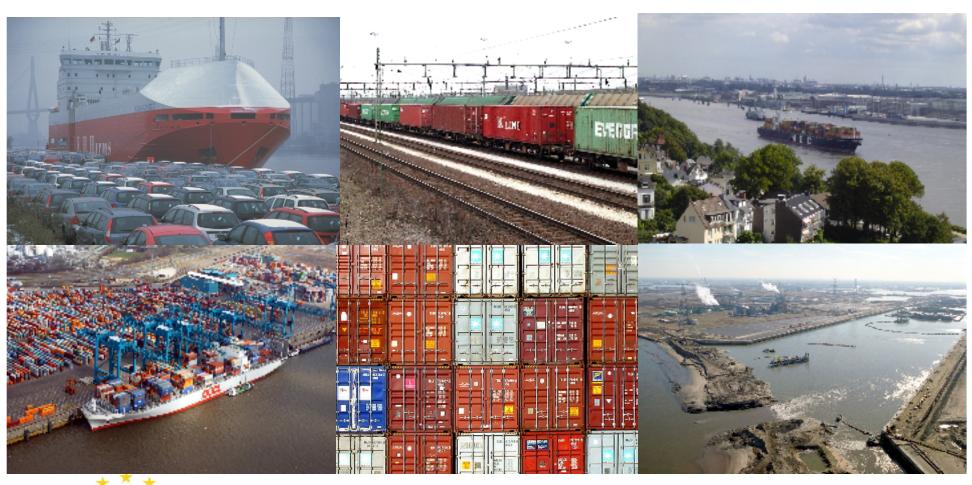
THREE SCENARIO'S FOR THE MEDIUM RUN, throughput Port of Rotterdam



NB: for the long run, solid traffic growth is expected



3. Common challenges





Challenges

- Integration in logistics chains:
 - Ports are key elements in value-driven logistics chains
 - This offers substantial network possibilities but also poses numerous coordination problems
- Strategies of market players:
 - Powerful and footloose actors control freight from origin to destination
 - Global groups invest and operate terminals in several ports worldwide
 - These actors and groups have strong bargaining power
- Sustainable development of ports:
 - Ports development calls for continuous investment in port facilities and connections
 - This creates ecological and societal pressures



Implications for port governance

- Ports have become key elements in logistics networks
- Rapidly changing environment creates lots of opportunities ... and lots of uncertainties
- What determines port competitiveness?
- What is the role of a port authority ?



Key capabilities of a port authority

- Act as facilitator / business promoter in logistics networks
- Create strategic partnerships
- Secure public and private investments
- Ensure optimal performance of service providers
- Provide value-added services
- Solve bottlenecks
- Develop a clean, safe and secure environment
- Accommodate conflicting interests
- Promote positive public image of the port



Influence governance system

- Governance system strongly influences capabilities and tools port authority to cope with challenges
- Bottom-up motivations for re-organisation port authorities vs. top-down government imposition of port reform
- Various forms: privatisation, corporatisation, commercialisation
- Outcome reform programmes generally unsatisfactory
- Important factors:
 - Financial and commercial autonomy
 - Political influence
 - Management culture
 - Legal framework



4. Evolution of EU ports policy



Signing of the Treaty of Rome – 25 March 1957



Some key dates

1961	First call for EU ports policy (« Kapteyn report » Eur. Parliament)	
1974	Foundation of the « Community Port Working Group »	
1992	Signing of the Treaty of Maastricht	
1993	Foundation of ESPO	
1995	Communication on Short Sea Shipping	
1997	Green Paper on Sea Ports and Maritime Infrastructure	
2001	First « Ports Package »	
2004	Second « Ports Package »	
2007	Communication on a European Ports Policy	



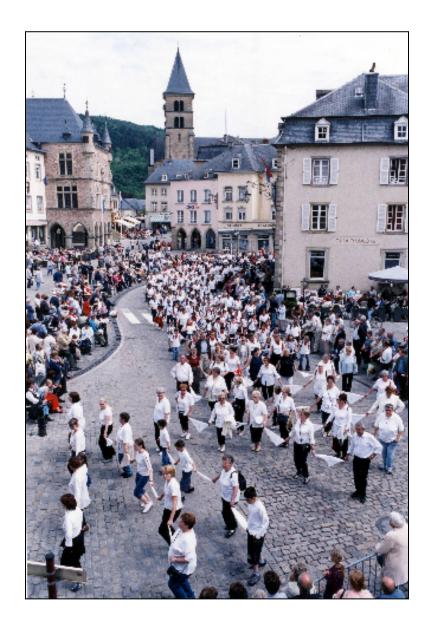
A sometimes bumpy road ...





Dockers unions demonstrate in Brussels and Strasbourg against EU plans to open market access to port services (2003-2006)







Ports did not remain immune to EU law

Case-law:

- application EU Treaty rules
- decisions European Court of Justice / European Commission
- particularly with regard to competition and internal market
- often far-reaching impact on port governance
- Secondary legislation:
 - Directives and Regulations
 - in the fields of environment, safety, security, customs, ...
 - often not specifically written for ports but again far-reaching impact, e.g. for port development
- Up to 2007 no coherent EU policy framework for ports



5. 2007 Ports Policy Communication





EU Transport Commissioner Jacques Barrot opens the consultation on a new European ports policy at the annual conference of ESPO - Stockholm, 2 June 2006

Six areas for action

- a) Port performance and hinterland connections
- b) Expanding capacity while respecting the environment
- c) Modernisation
- d) A level playing field clarity for investors, operators and users
- e) Establishing a structured dialogue between ports and cities
- f) Work in ports



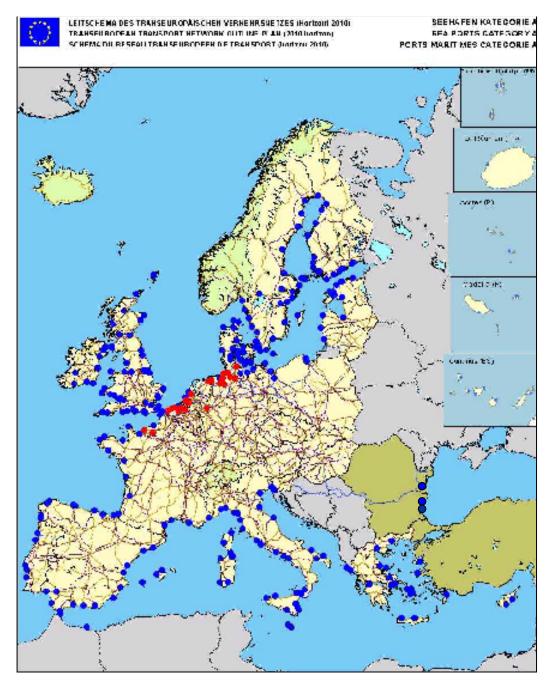
Port performance and hinterland connections

- Promotion of environmental-friendly modes of transport (shortsea, rail and inland navigation)
- Review of the Trans-European Transport Networks (infrastructrure masterplan)
- Solving of infrastructure bottlenecks
- Ensure regional balance in Europe







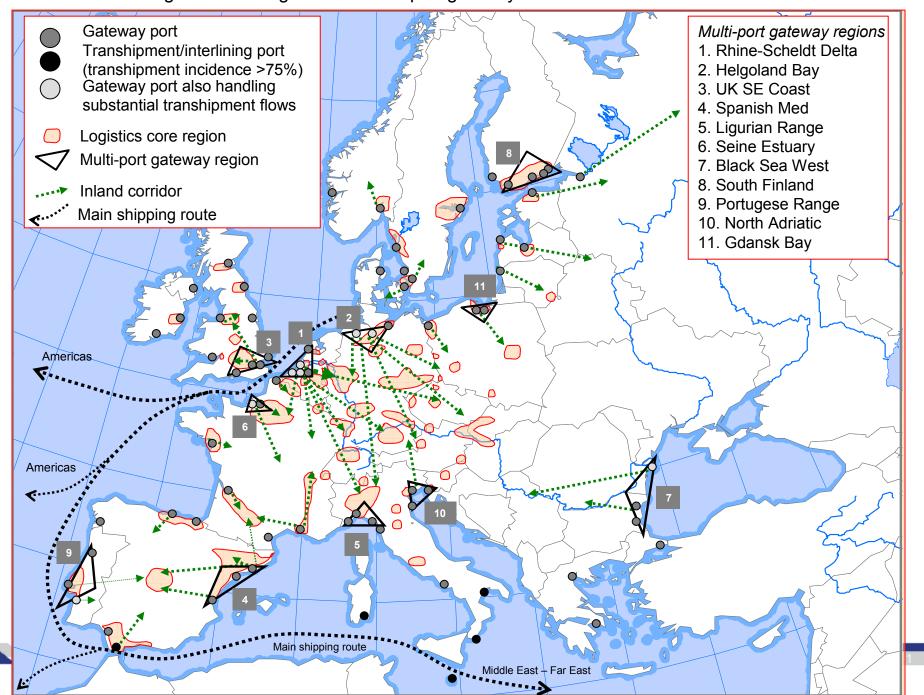




Source: European Commission 2005



Logistics core regions and multi-port gateways – Source: Notteboom 2008



ESPO 2009 Conference Marseilles 14-15 May 2009

The European Port System

Towards a Sustainable Network Vision

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www.espo-conference.com





Expanding capacity while respecting the environment



Nynäshamn project - Stockholm

- Guidelines on the application of EU environmental legislation to port development
- Revision legislation on waste reception facilities
- Revision of legislation affecting dredging operations
- Measures to combat climate change (including ship emissions)



Modernisation

- Internal market for intra-EU shipping (no administrative formalities)
- Reform of EU Customs Code
- Use of electronic procedures
- Development of port performance indicators





Level playing field



- Guidelines on the use of public funding (State aid)
- Legislation on financial transparency of port accounts
- Guidance on concessions
- Guidance on monopolies for technical-nautical services
- Guidance on use of labour pools



Structured dialogue between cities and ports

- Encourage dialogue between port and city authorities
- Raise awareness about ports with the general public
- Improve the public perception of ports
- Make port areas attractive and accessible (security challenge)





Work in ports



- Social dialogue at EU and local level
- Improve health and safety conditions
- Qualifications of port workers and training programmes



6. Short-term EU ports policy agenda

Chapter	Concrete proposals	Timing
Port performance and hinterland connections	TEN-T review (hinterland connections to ports)	2008-2010
Expanding capacity while respecting the environment	Guidance on application EU environmental legislation	2009
3. Modernisation	- Transport Space without Barriers - Performance indicators	2008 2009
4. A level playing field – clarity for investors, operators and users,	State aid guidelinesConcessions (+ ESPO code of good governance)	2009 ongoing
5. Establishing a structured dialogue between ports and cities	- 'Open ports day'- Support for research projects etc- ESPO award	annually ongoing 2009
6. Work in ports	Social dialogue	2009



7. Conclusions

- The challenges of European ports are not substantially different from ports elsewhere in the world
- The supra-national policy level of the EU however has a significant influence on the development and governance of European ports
- EU ports policy has two objectives:
 - Fair level playing field in terms of competition rules etc.
 - Sustainable and balanced development of the EU port system
- Debate on EU ports policy has been difficult given the diversity of the port sector and resistance of certain actors
- 2007 EU Ports Policy Communication was developed in close collaboration with the port sector and provides a more stable and coherent framework
- New approach also finds broad political support

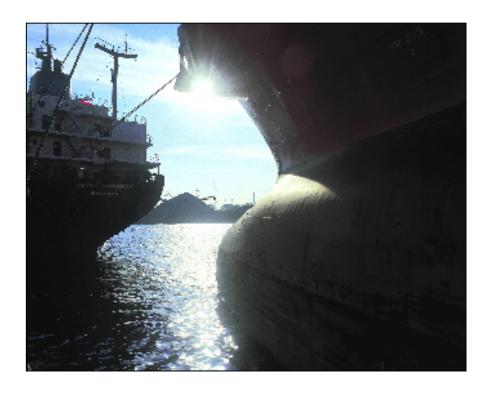


nevertheless ...





Thank you for your attention



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