



'Getting Closer to the Centers of Commerce'

American Association of Port Authorities. Feb. 4, 2008

Mario Cordero

Long Beach Board of Harbor Commissioners

What we're here to talk about...



Intro to the Port

Moving cargo to national centers of commerce

Moving cargo to local centers of commerce

Thinking Outside the Docks



How trade moves in and out...



Trains:

25% on-dock rail

55 trains a day

Trucks:

75% of containers trucked, but half go to rail yards outside the Port

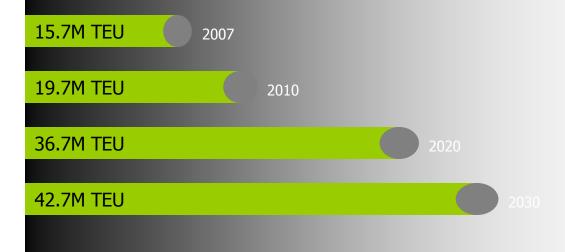
Only 35% of containers stay in Southern California

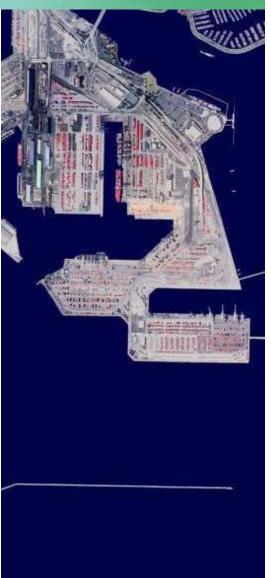


Here's a big opportunity...



Tripling of trade at Port of Long Beach and Port of Los Angeles by 2030, if we have competitive facilities and efficient rail and roadway connections

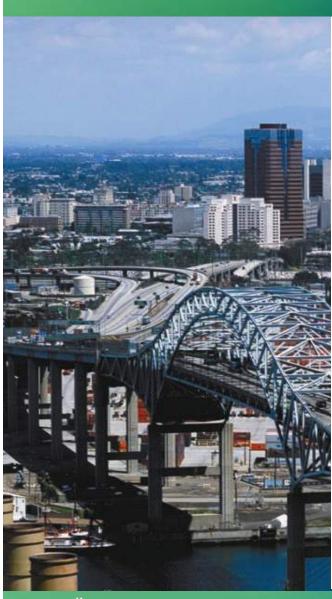




www.polb.com

Here are our advantages...





Great weather

More ships, trains, trucks, frequency, capacity

West Coast's best rail connections

Nation's largest concentration of distribution centers

How we plan to stay competitive...





Upgrade facilities, increase efficiency

Minimize public health risks from port environmental impacts

Introduce innovative technology

Infrastructure improvements...



Middle Harbor Terminal redevelopment (\$800 million)

Gerald Desmond Bridge replacement (\$1.1 billion)

Pier S Terminal development (\$650 million)

Rail Improvement Projects (\$1 billion)



Green Port Policy

A FIVE-STEP PLAN





Protect community

Invest in best technology

Promote sustainability

Take leadership position

Engage the community

Clean Air Action Plan





Reduce San Pedro Bay pollution by 45% by 2012

Minimize public health risks from port emissions

Clean trucks, ships, trains, cargo-handling equipment

Where the trains go...











BNSF and UP Intermodal Traffic Density Maps

Source: Company Websites, Norbridge industry knowledge

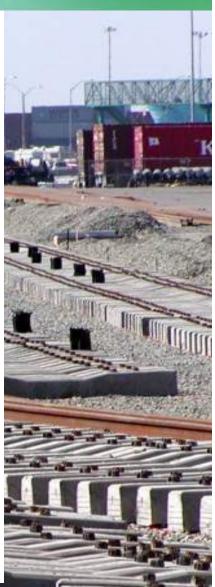
Long-term on-dock rail...



22.7% on-dock in 2008

24% projected on-dock in 2010

30% projected on-dock in 2020



Existing On-dock/Near-dock...



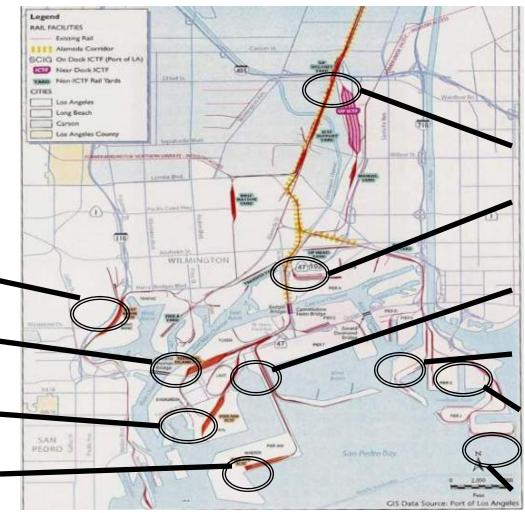


West Basin (YML) 2000

TICTF 1997

Pier 300 (APL) 1997

Pier 400 (Maersk) 2002



UPRR ICTF 1986

Pier A (SSA/MSC) 1997

Pier T (TTI/Hanjin) 2003

Pier F (LBCT) 1991

Pier J (ITS/K-Line) 1975

Pier J (SSA/Cosco) 1989

Container terminal rail projects...



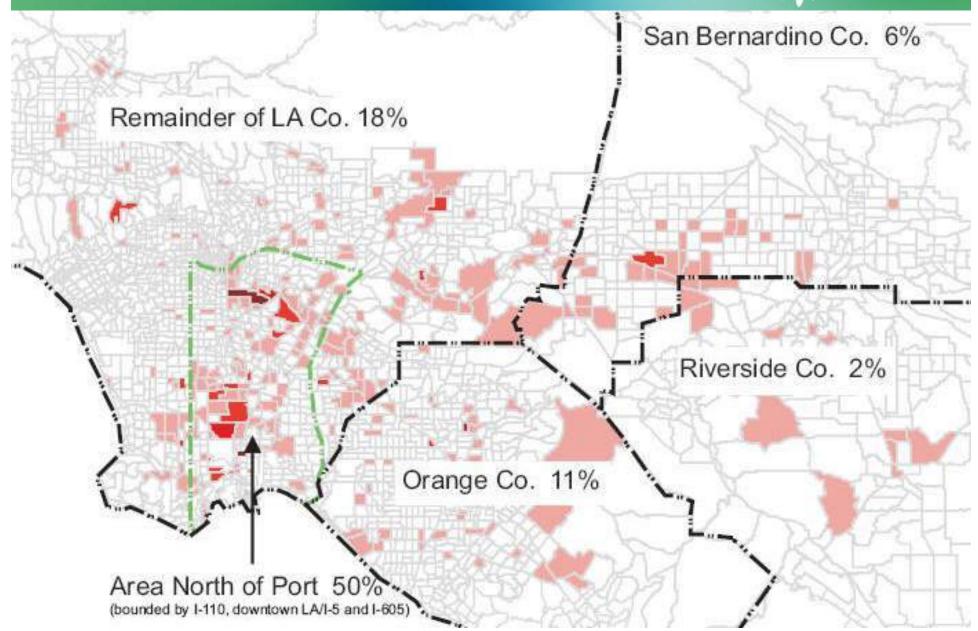
ON-DOCK

- Existing
- Planned



Where the trucks go...





Alternative cargo moving systems...



Magnetic levitation

Linear Induction rail system

Electric cargo mover

Between ports and near-dock railyards or...



Near-dock mag-lev network?...



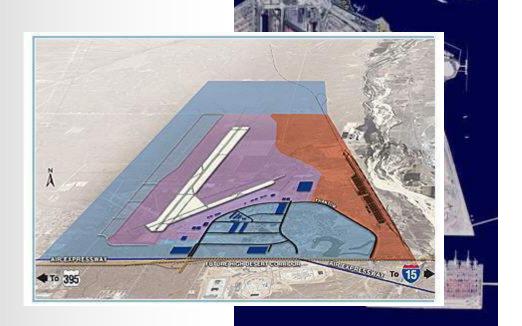


Inland ports...



Shuttle cargo between waterfront ports and inland ports with land for cargo terminals, rail yards

Global Access in Victorville: 8,500-acre transportation hub — air, rail and ground



Mag-lev and Inland Port system?...





Thank you

For more information, visit www.polb.com

