

Solutions for Sustainable Ports

A Service Provider's Perspective

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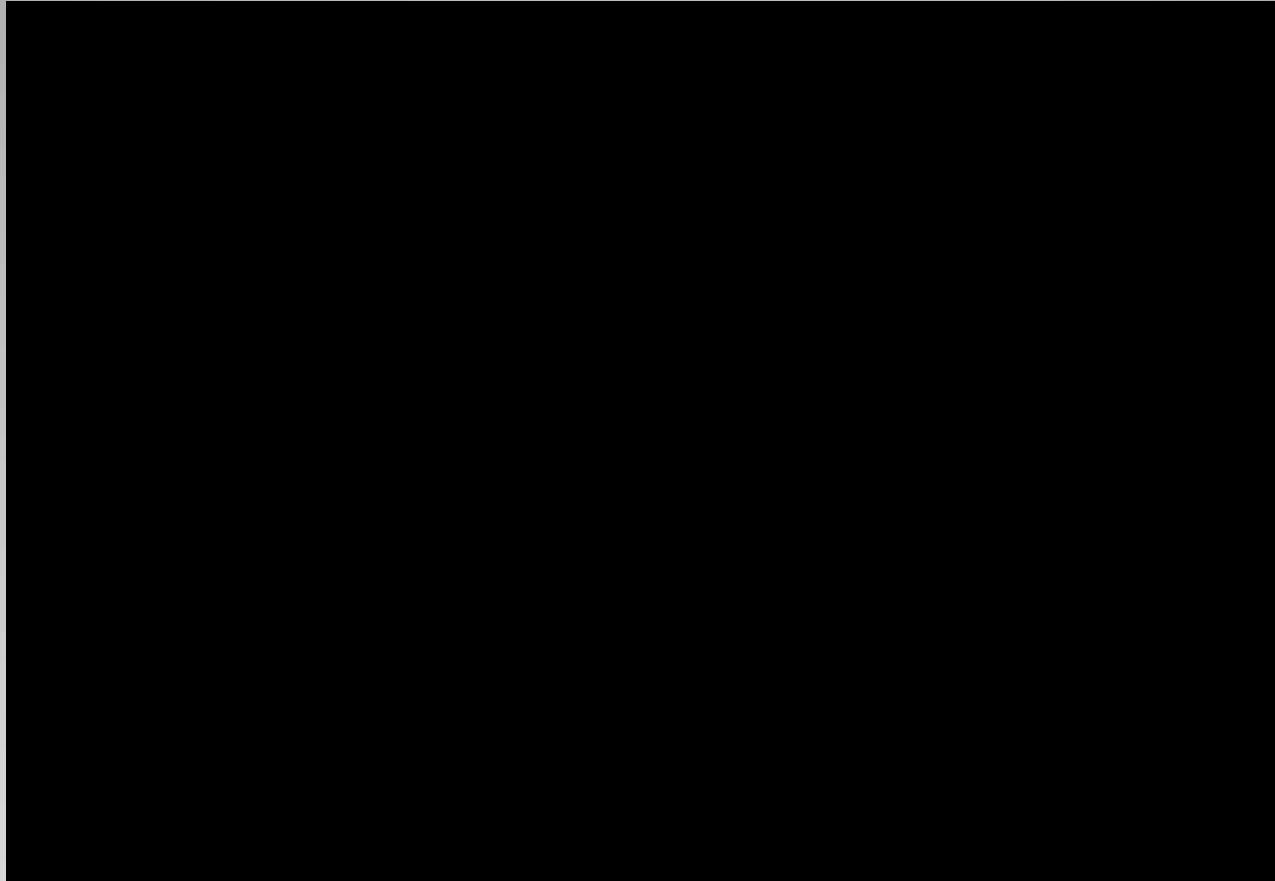
TRE CONSULTING, INC

*A Sustainability Solution Provider for Ports , Maritime,
Airports and Industrial Facilities*

- A glimpse into the world of sustainability solutions at US and International ports and maritime facilities.
- Comparative Analysis of the US and International Ports' Applications of Sustainability Solutions
- A service provider's perspective in providing sustainability solutions for ports':
 - Growth/Expansion
 - Development
 - Operations

Presentation's Objectives:

US Example: Port of Long Beach Sustainability Solutions



Port of Long Beach: Sustainability as a Comprehensive Development , Operations and Business Tool

GREEN PORT POLICY

- Protect the community from harmful side effects of Port operations
- Distinguish Port as leader in environmental stewardship and compliance
- Promote sustainability
- Employ best available technology to minimize environmental impacts
- Engage and educate the community

SIX KEY STRATEGIES

AIR



WATER



WILDLIFE



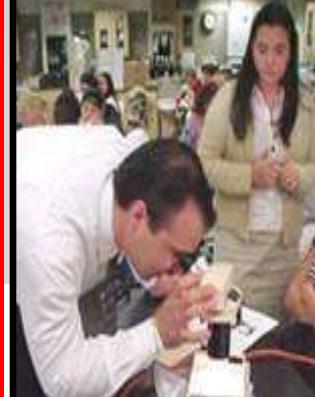
SOIL/
SEDIMENT



SUSTAINABILITY



COMMUNITY
ENGAGEMENT



Green Port Policy

Clean Air Action Plan

Strategies

- Clean Trucks Program
- Clean Vessels Program
 - Vessel Speed Reduction (Reaching 94% Compliance)
- Shore-side power for ships
- Clean Locomotives Programs
- Clean Cargo Handling Equipment
- Clean Harbor Craft
- Alternative technology Program



The Goal is Reduce pollution by 45%
within five years

Other Sustainability Programs

- Green Port Integrating Committee
- Green Leases
- Solid waste recycling programs
- Green Port Fest
- Educational Partnerships
- “Let’s Talk Port” Community Outreach
- Urban Reforestation Program
- Sustainable Landscaping Palettes



- General perception was:
 - Sustainability is primarily an environmental program
- Implementation centers on environmental issues first
- Sustainable environmental initiatives evolve into sustainable operations
- Sustainable operations requires sustainable engineering practices
- Sustainable development focuses on the building industry
 - Commercial and residential accounts for 40% of total US energy consumption
- What about **Sustainable Infrastructure?**
- How do we apply sustainability to the engineering environment?

Switching Sustainability from Environmental to Engineering:

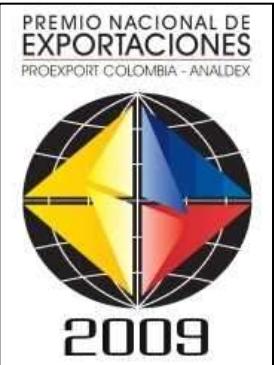
Port Engineering Applications

- LEED “Green Building” Program
- Materials Recycling/Reuse/Reduction
- Railroad Sustainability Standards
- “Green” Construction Methodologies
- Engineering Bureau Purchasing and Procurement Environmental Management System



Latin American Example

**Sustainability Solutions
Port of Santa Marta
Colombia, South America**



Sociedad Portuaria
de Santa Marta 



QUIENES SON?: Who Are They?

- La Sociedad Portuaria de Santa Marta inició sus operaciones en el año 1993. El estado colombiano le otorgó una concesión por 20 y posteriormente aumentó el periodo a 40 años, es decir hasta el año 2033. Es una sociedad de economía mixta mayoritariamente de capital privado. **The Port of Santa Marta Santa Marta is a city located in northern Colombia by the Caribbean sea and the Sierra Nevada de Santa Marta mountains. The Port began operations in 1993. The Colombian state was granted a concession for 20 and then to 40 years, until 2033. It is a mixed economy of mainly private capital.**
- **The Port Authority has invested in developing marine Terminals at Santa Marta in excess of \$ 59 million US.**



USD 15 MM

USD 9 MM

USD 20 MM

USD 10 MM

USD 2.0 MM

USD 3.0 MM

Puerto de Santa Marta, 1993



Puerto de Santa Marta, 2009

16 años después...: 16 Years Later



SPSM, PUERTO CERTIFICADO.

**Model of Environmental Sustainability:
ISO 9001: in 2000 AND ISO 14001 Certified: in 2004**



CO06/1546



CO03/483



ISPS



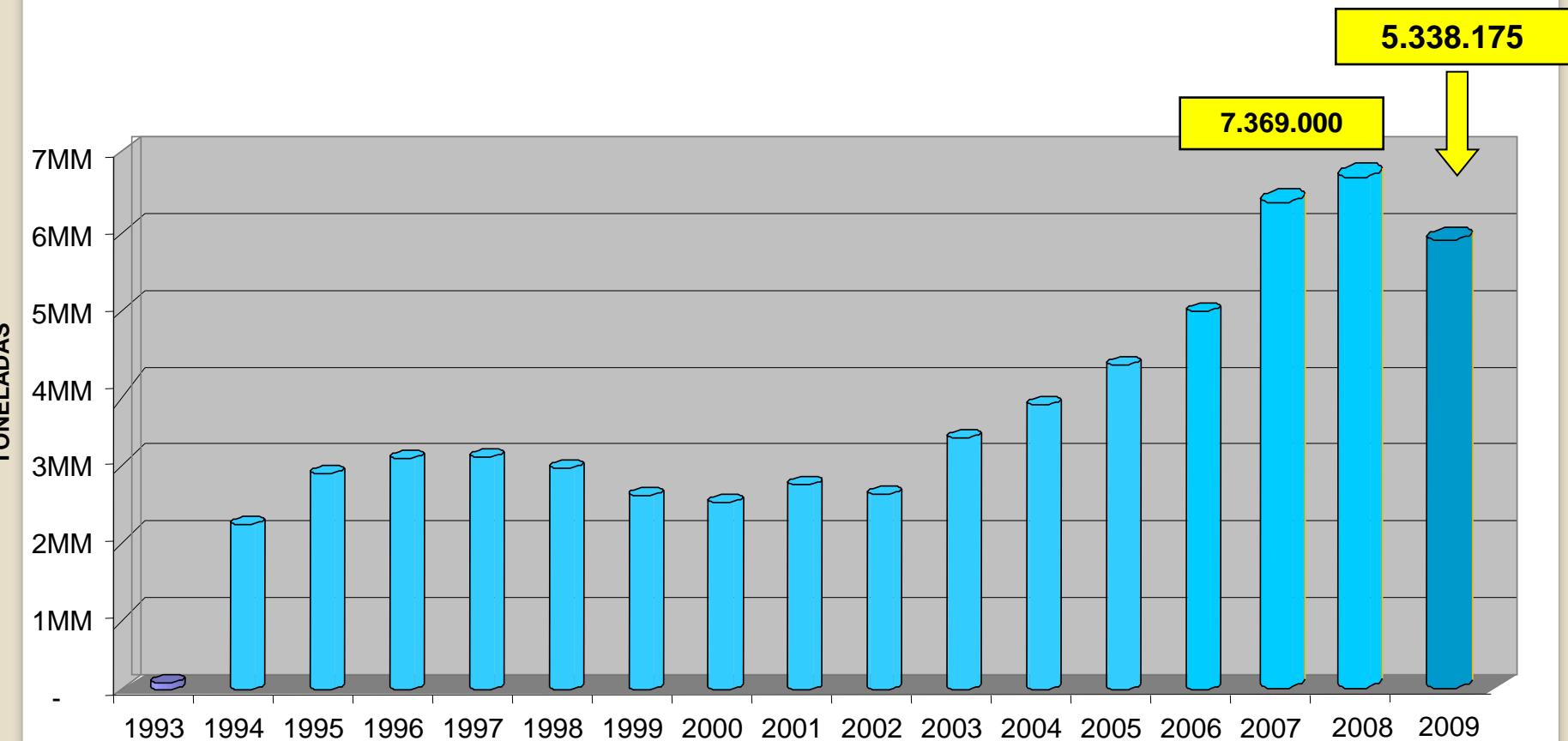
BUSINESS ALIANZA NA SELVA COMERCIO



**Contamos con Certificado ISO 9001:2000 y 14001:2004
parte de SGS, PBIP por parte de la OMI y BASC.**

TOTAL DE CARGA DESDE 1994 HASTA 2009

Total Cargo from 1994 until 2009



LLEGADA DE CRUCEROS A SANTA MARTA : **CRUISE SHIP**
ARRIVALS/TRAFFIC:
A SEP 2009

	2007	2008	2009	2010*
No. Cruceros	13	17	44	70
No. Viajeros	13.432	17.424	73.951	105.814

* Proyección 2010

Fuente: Oficina de Turismo Distrito de Santa Marta





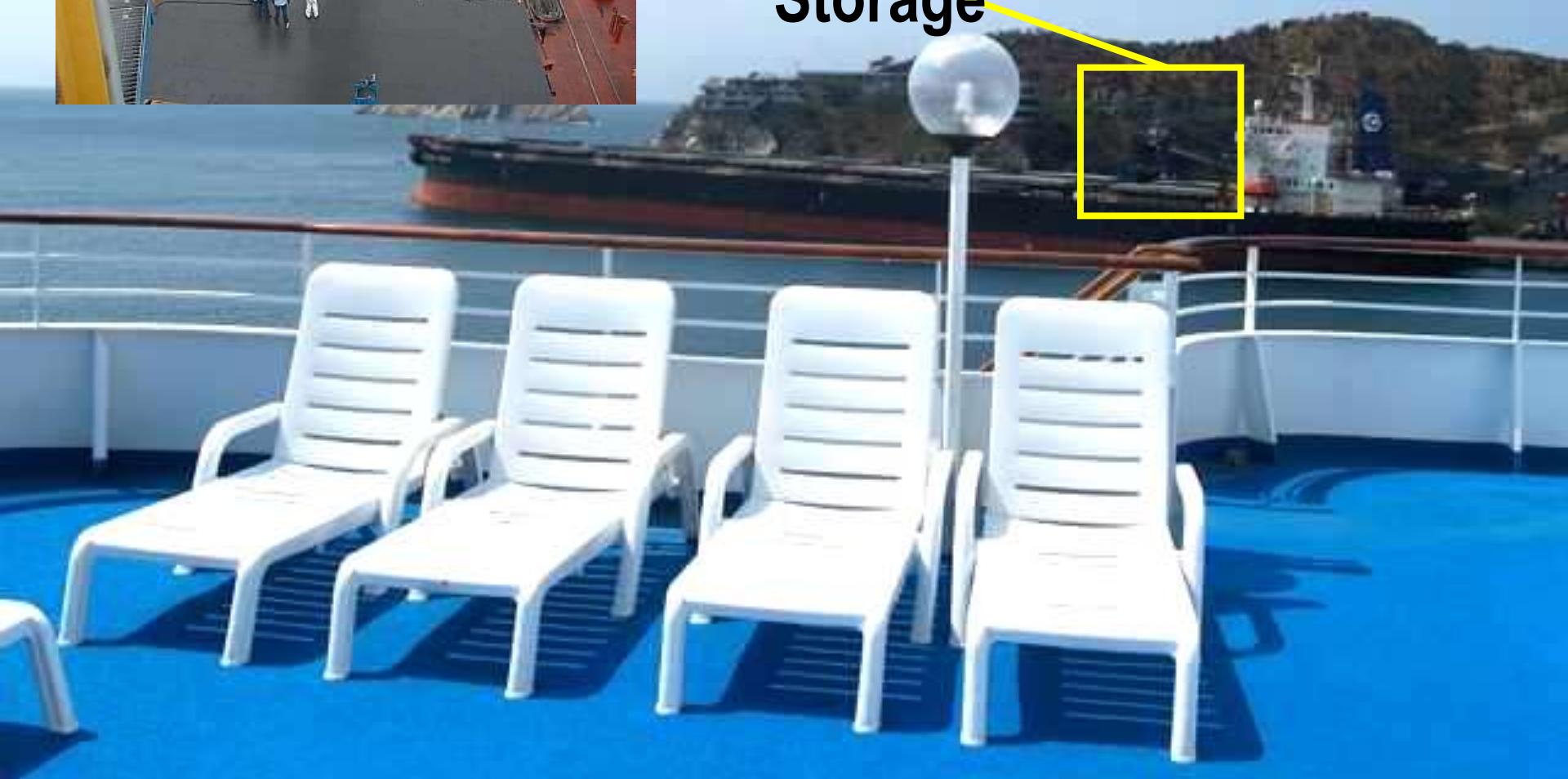
Nuestras operaciones, ambientalmente controladas, han permitido combinar amigablemente el turismo y las exportaciones de carbón debido al riguroso cumplimiento de los requisitos de calidad exigidos.

The Port's operations, through environmental controls, allowed to combine friendly tourism and coal exports due to strict compliance with sustainable development and quality requirements.





Sustainable Co-existence of Cruise and Coal Terminal Handling and Storage



INVERSIONES PARA LAS OPERACIONES DE CARBÓN:

INVESTING IN COAL OPERATIONS:



Hemos invertido en una moderna infraestructura para el cargue directo de carbón con tecnología de punta y altos estándares en controles ambientales.

investment in modern infrastructure for the direct load of coal with high technology and high standards in environmental controls.

INVERSIONES PARA AUMENTAR RECALADAS DE CRUCERO STO

INCREASE IN INVESTMENT ON CRUISES:



Hemos trabajado en la consolidación de alianzas estratégicas para la conquista de cruceros y la inclusión de Santa Marta como destino turístico internacional.

Building strategic partnerships for the inclusion of Santa Marta as an international destination.

Aspectos ambientales

Environmentally Sustainable Way of Handeling and Managing Coal





International recognition for implementing technology and processes that ensure a clean operation by AAPA in 2007 and Inter American Commission on Ports in 2009

CORAL REEF PROTECTION

Los corales se constituyen en refugio de peces pequeños que posteriormente, cuando se han desarrollado, favorecen las actividades de los pescadores en la Bahía.



Visión del desarrollo del puerto

Vision of Sustainable Development of the Port: Economic Sustainability



Phase I: 2008-2011

Bulk Terminal

Capacity: 1,500,000 tons

Operational performance: 370 tons hours

Operational Improvement: 85%

Container Terminal

Capacity: 300,000 TEUs

Increased capacity: 172%

Operational performance:

20 cont / time hook

67% operational improvement

Subterminal de Contenedores

Capacidad : 300.000 TEUS

Incremento capacidad: 172%

Rendimiento operacional: 20 cont/hora gancho

Mejora operacional 67%

USD57 MILLONES

Subterminal de Graneles

Capacidad : 1.500.000 tons

Rendimiento operacional: 370 tons hora

Mejora operacional: 85%

Segunda Fase 2012 – 2020

Phase II: 2012-2020

USD44.9 MILLONES



420.000 TEUs

Increased capacity:

40%

Operational

**performance: 20 cont /
time hook**

USD25.3 MILLONES



Subterminal de Contenedores

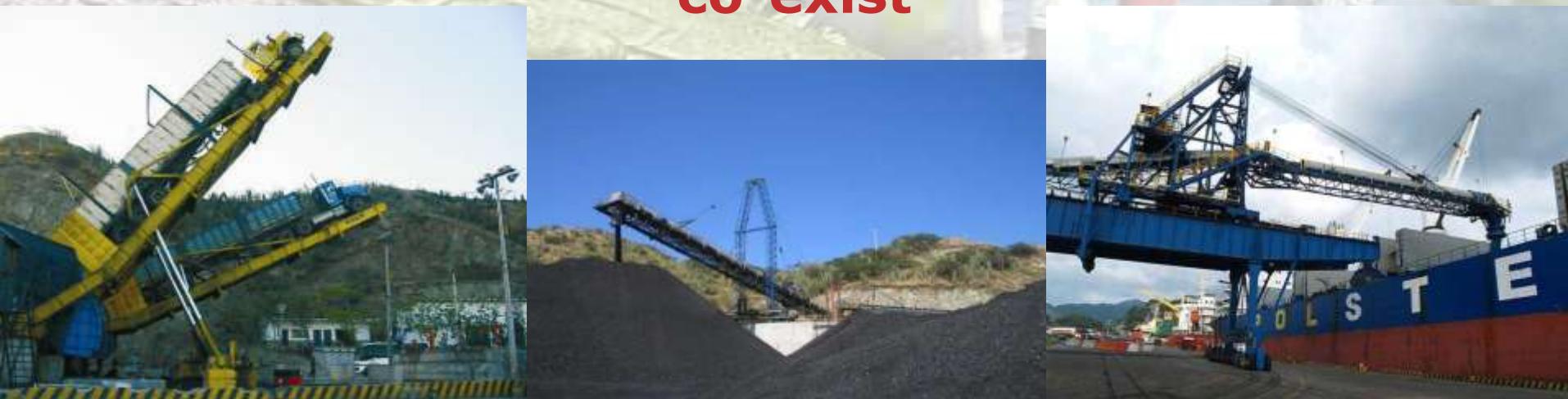
Capacidad : 420.000 TEUS

Incremento capacidad: 40%

Rendimiento operacional: 20 cont/hora gancho



Con inversiones en tecnología, logramos conciliar las actividades turísticas paralelas al desarrollo portuario: **With investments in sustainable and clean technologies, tourism activities and port operations and development can symbiotically co-exist**



SOCIAL OBJECTIVES

Responsabilidad Social Empresarial



Delivery of 1,000 school kits

Fundación
Sociedad Portuaria
de Santa Marta



1.000 Kits escolares
Llenos de amor, sabiduría,
compromiso y esperanza.



2010: Entrega de 1.000 kits escolares





**2010: Entrega del Centro Integral
Comunitario en Zona de Influencia Directa:
Creating Community Centers in
Surrounding Port Communities**





Programa para el mejoramiento de la calidad
de vida de “Niños en Situación de Calle”

Padre Javier de Nicoló: **Programs to
improve the quality of life of "Children
of the Street" Father Javier de Nicolo**





Proyecto de construcción de un Centro para el “Servicio de Atención Comunitario” que beneficiará a mas de 5.000 niños de comunidades desfavorecidas. **Proposed construction of a “Community Service” center which will benefit over 5,000 children from disadvantaged communities.**

- Conduct sustainability review of the port (how much is in place and how much needs to be done)
- Develop a formal port wide sustainability policy
- Develop sustainability program elements that support the policy
- Provide strategic recommendations in integrating sustainability across all organizational and business lines/functions and operations of the port/facility tempered by the business priorities and objectives.

A Service Provider's Approach in Providing Sustainability Solutions:

- Sustainability solutions are universal (US, Latin America, Europe) in scope and nature
- However, what is different: is their applications as they depend on:
 - Cultural and socioeconomic make up of the communities that surround them
 - Programmatic and business priorities at the port
 - Political drivers
 - Other drivers/factors

Conclusions: