Tapping the Brain Trust

Developing a list of "Best Practices" for PR & GR AAPA PR/GR Seminar: The Port of Savannah

Robert Morris Senior Director, External Affairs Georgia Ports Authority June 23, 2011



PUBLIC RELATIONS

+
GOVERNMENT RELATIONS

=
RESULTS



TAPPING THE BRAIN TRUST: Developing a list of "Best Practices" for PR & GR



Savannah's daily business news



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Closing: 12,190.01 Closing: 1,295.52

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Harbor issues discussed

Atlanta mayor anticipates 'significant' funding

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Atlanta Mayor Kasim Reed told reporters in Savannah on Tuesday he is optimis-

tic Georgia's congressional delegation will get a "significant appro-priation" for harbor deepening before

the upcoming

Stave Bisson/Savannah Morning Name

The audience at the American Association of Port Authorities meeting at the Hyatt Regency Savannah listen to the mayor of Atlanta speak on the funding of the Savannah harbor

Drinking water, fish mitigation adated by corps

The U.S. Army Corp. two of its proposed solutions ! by harbor deepening.

Bill Bailey, chief of the planning division of corps' Savannah district, on Tuesday prese to a stakeholder group updates for both a process to protect Savannah's drinking water and plans to assist an endangered fish, the shortnose

The river has been dredged to 42 feet, but the Georgia Ports Authority has pushed for Savannah to deepen it to 48 feet to accommodate larger vessels that will be more common with an expanded

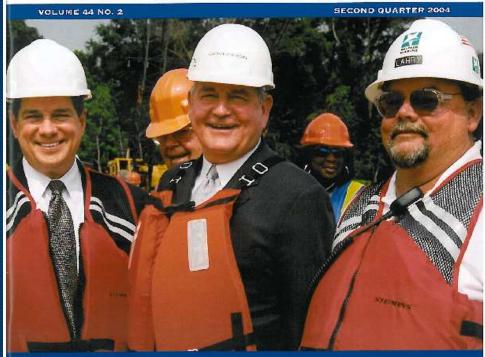


Also covered by:

- Associated Press
- Wall Street Journal



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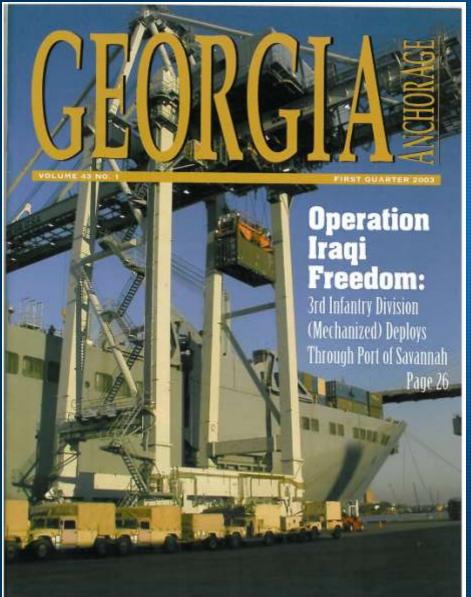


Inside:

- Georgia Governor Sonny Perdue Tours Site of Future Container Berth
- G8 Summit: A \$20 Billion Relationship
- New Silt Suspension System: Maintaining the Ecological Balance



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The USNS Mendonce sails from the Port of Savannah's Ocean Terminal.

The Vessels

The GAN's Mentioned and the DAN's Cifflend, two of the Navy's largest more multitum slips, were the first to load our with unitiaty cargoes. They are large, meditum-speed rollmondl-off (Rouse) slips usually third keed in Newquart News. Mr. 1985 British, All direc wessels play a critical role in the Military Scall to courand and are considered fast scallt stups; leading and off-lecaling operations take only 96 hours per shipload.

When fully activated, each ship is crewed by civilians and has a term of 15 military personnel serving as caposity evidence or monitor and maintain calcided, and component while at see All, three sesses are part of a 19 slap, \$2.5 billion program begin in the mid 20% to improve the U.S. auditary's paid response capitalities. Togginer, three slaps can carry about 500,000 sq. ft. of cargo.

Congressman Jack Kingston (1* District Ga.) visiting with crewmembers aboard the USNS Mendones docked at the Port of Savanneh's Ocean Tomated.

The ships' reinfus cal decks, large outboard cranes and interior ramps make them ideal for loading, transporting and off-leading heavy minital equipment, especially wheels and tracked websicles. Each ship has a large slewing stern ramp and a removable ramp, which services two sale notes.

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Headlines Speak Louder than Words

Panama's U.S. Ambassador: Savannah Harbor Deepening 'Vital'

- Global Atlanta, 5/4/10

Isakson Says Savannah Harbor a Priority

- Morris News Service, 1/25/11

Deal, Chambliss Urge Federal Port Dollars

- Georgia Public Broadcasting, 1/28/11

Deal OKs Crucial Port Road Work

- Savannah Morning News, 5/16/11



Where PR & GR Meet

- Events
- Press Conferences
- Clip Circulation (Just in Time)
- Infrastructure/Grant/Result Announcements



Tools to Merge PR & GR

- Include Staff from Both Departments in Planning
- Develop Proactive Story/Events that Include Elected Officials
- Out of the Box Thinking



GEORGIA PORTS AUTHORITY: Preparing for Tomorrow's Demands Today



