# **Understanding Existing Conditions**

# A Key To Terminal Planning

Jim Hunt TEC Inc. October 18, 2011



# Agenda

- Introduction to TEC
- Why We Need to Understand Existing Operations In The Planning Phase
  - Better Understanding of Project Needs and Requirements
  - Model Input
- Case Study Philadelphia Packer Avenue Marine Terminal
- Case Study Port of Portland, Terminal 6
- Discussion/Questions



# TEC Inc.

- Founded 1990
- 250+ Staff
- Headquartered in Charlottesville, VA
- 20 Offices
- Environmental Engineering Architecture
  - Environmental Planning
  - Asset Management
  - Port Planning & Engineering



# Why We Need to Understand Existing Operations and Conditions

- Better Understanding of All Project Needs
  - Most are more than just "Maximize Throughput"
  - Sometimes The Plan Also Needs To Improve "Deficiencies" and Eliminate Constraints
- Especially Critical if Planning Improvements For An Older, Existing Terminal;
- Provides opportunity to incorporate all infrastructure requirements into Project Planning and Phasing.



# The Initial Planning Task

- The Planning Process Should Begin with a Thorough Review of Existing Operations and A Review of Facility/Equipment Conditions
- Typical Scope Might Include:
  - Kick-off Meeting To Agree on Overall Objectives
  - Review of Existing Operations and Any Unique Terminal Requirements
  - Inventory of Existing Conditions and Facilities
    - Equipment Inventory and Assessment
  - Identify Critical Issues Relevant to Existing Terminal and Operations
  - Prepare Summary Operational Criteria Report



# This Information Will Also Serve As Input To Various Capacity Models

- TEC's Capacity Model dependent on analysis of base terminal operational data:
  - Berth (Number of STS Cranes; Berth Utilization Factors;
     Crane Productivity; etc.)
  - Container Yard (CY); (Type of Equipment; Dwell Times;
     Size; MTs; Chassis, Buildings, etc.)
  - Gate (Number of Stages; Equipment Used; Processing Time; etc.)
- The Models Will Determine "Theoretical" Capacity for Both Current and Future Conditions
- But That Is Only Part of The Planning Need



# Case Studies

# Philadelphia's Packer Avenue Marine Terminal (PAMT)

And

Portland's Terminal 6



# Philadelphia's Packer Avenue Terminal





# Packer Avenue Marine Terminal

- Facilities Include:
  - 6 berths 3,800 linear ft. (1,158.24 m.) of marginal wharf and 1 RO/RO Berth
  - 290,000 sq.ft. dry/heated warehousing capacity
  - 2,200,000 cu.ft. refrigerated warehousing capacity
  - 1160 Reefer Plugs
  - 7 container cranes (45-375 Tons)
- Refrigerated Containers (Reefers) 42% of Cargo Volume



# PAMT Objective

- Goal: To develop a "state-of-the-art" marine cargo terminal in the Port of Philadelphia that is capable of supporting high speed vessels (aka "FastShip").
- Planning Team Selected:
  - Urban Engineers (Prime);
  - TEC
  - HPC
  - Halcrow

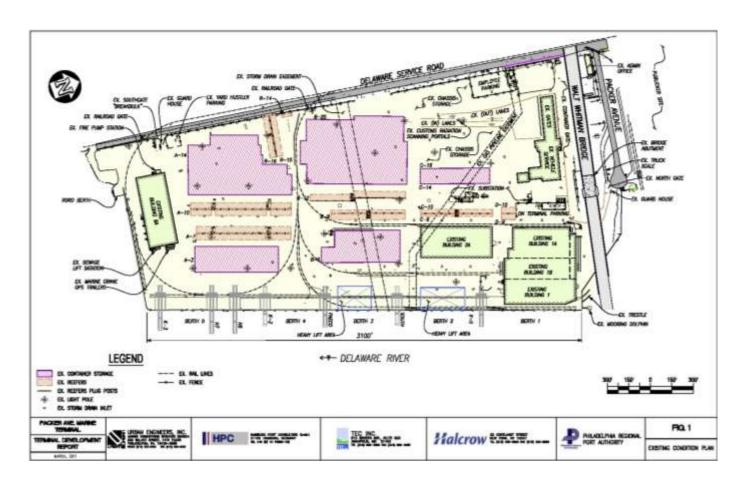




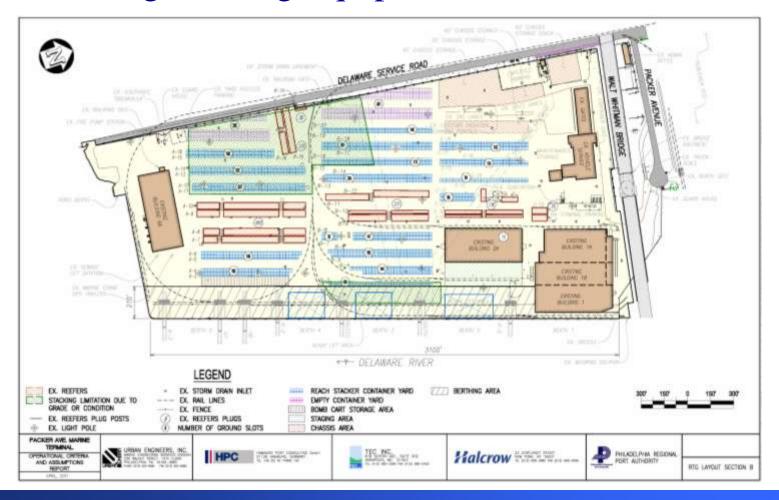




# Initial Inventory and Facility Conditions Report Helped To Determine Terminal Physical Constraints

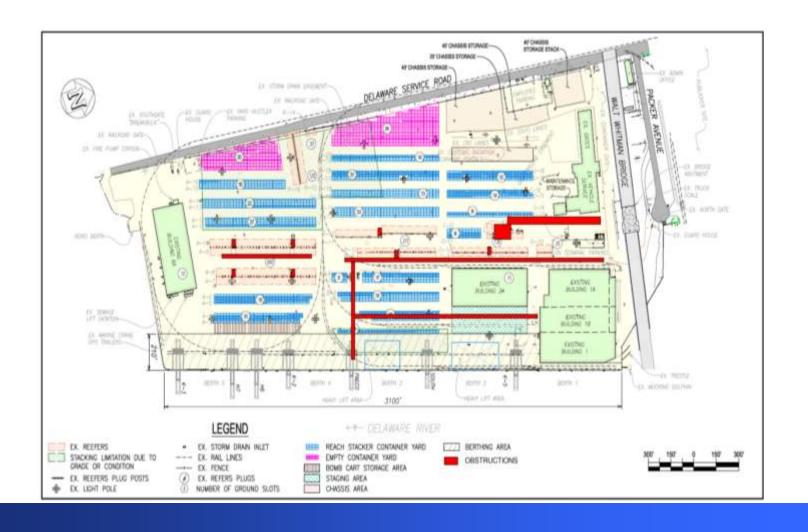


# From The Constraints Map An Initial Improvement Program Was Recommended Using Existing Equipment (Reach Stackers)





# Inventory and Facility Conditions Report Help To Determine Other Obstacles And Constraints





# AAPA Marine Terminal Management Training Program 2011 Operational Details - PMAT

Reefer	Section A	Section B	Section C	TOTAL
Existing Yard Plugs	810	231	156	1,197
Existing Building Plugs (not used in analysis)	10	10	10	
Dwell Time (Days)	6	6	6	
Cycles / Year	60	60	60	
Reefer Throughput Capacity	48600	13860	9360	71,820
Optimization	85%	85%	85%	
Theorhetical Maximum Capacity (annual)	41310	11781	7956	61,047
Dry Containers	Section A	Section B	Section C	TOTAL
Total Ground Slots (teu)	951	1,302	446	2,699
Maximum Stacking Height	3	3	3	3
Average Stacking Height	2	2	2	2
Cycles / Year	52	52	52	52
Total Throughput (teu)	98,904	135,408	46,384	280,696
Import Percentage	65.75%	65.75%	65.75%	65.75%
Import Groundslot Capacity (teu)	65,029	89,031	30,497	184,558
Export Percentage	34.25%	34.25%	34.25%	34.25%
Export Groundslot Capacity (teu)	33,875	46,377	15,887	96,138
Empties	Section A	Section B	Section C	TOTAL
Total Ground Slots (teu)	383	694	0	1,077
Maximum Stacking Height	4	3	0	3
Average Stacking Height	3.5	2	0	2
Cycles / Year	30	52	0	52
Total Throughput (teu)	40,215	72,176	0	112,008

# Phasing Analysis Driven By Reefer

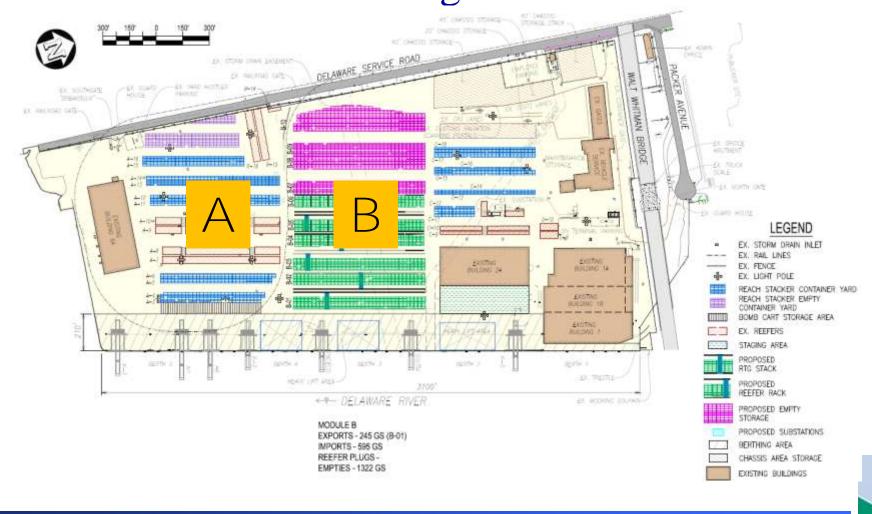
Requirements
Capacity During and After Reconstruction of Module A

	Total After	Total During Reconstruction w/o A
Dry Capacities TEU	368,987	213,832
Reefer Capacities TEU	187,732	24,868
MT Capacities TEU	124,825	85,461
Total TEU	681,544	324,161

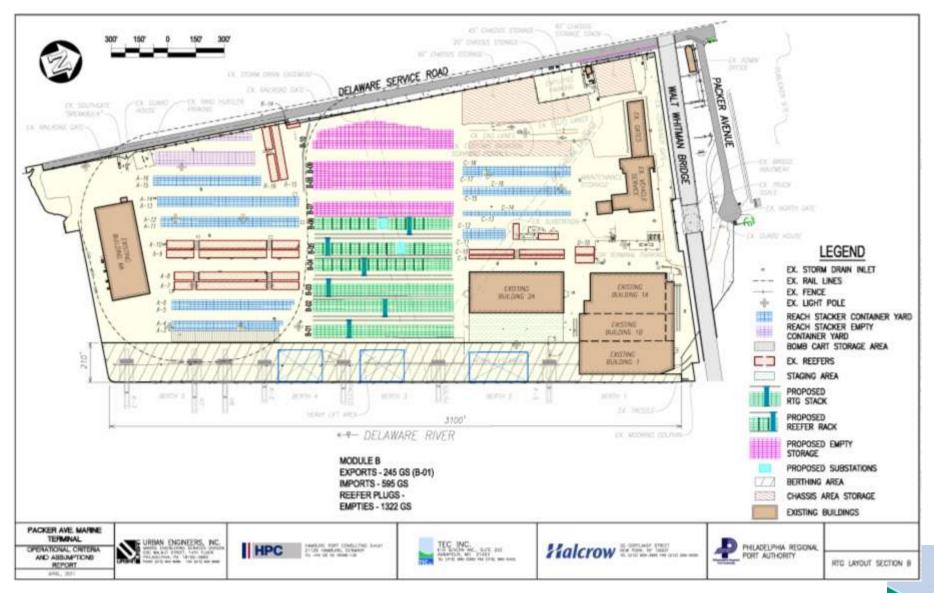
Capacity During and After Reconstruction of Module B

	Total After	Total During Reconstruction w/o B
Dry Capacities TEU	392,108	170,895
Reefer Capacities TEU	189,536	62,234
MT Capacities TEU	140,422	85,461
Total TEU	722,065	318,589

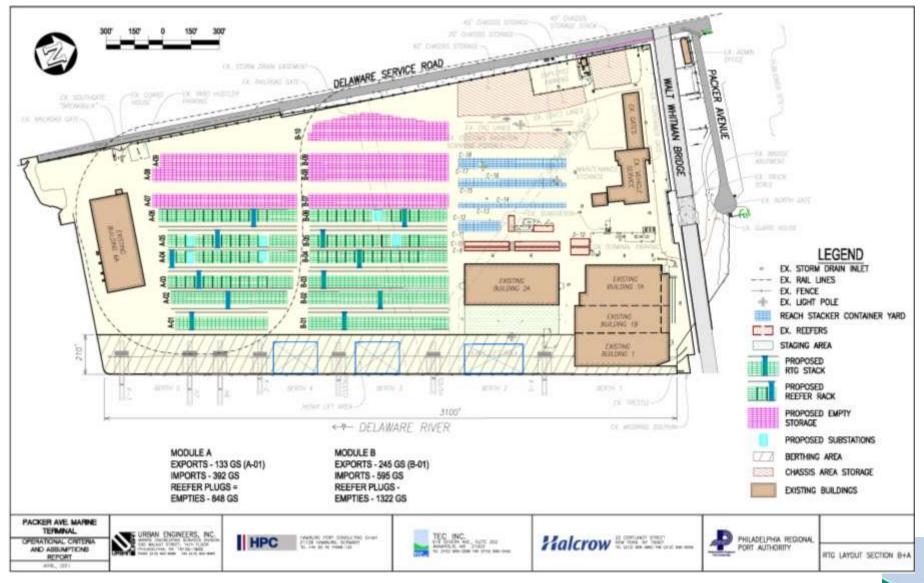
# Used Existing Data To Determine Best Phasing Plan



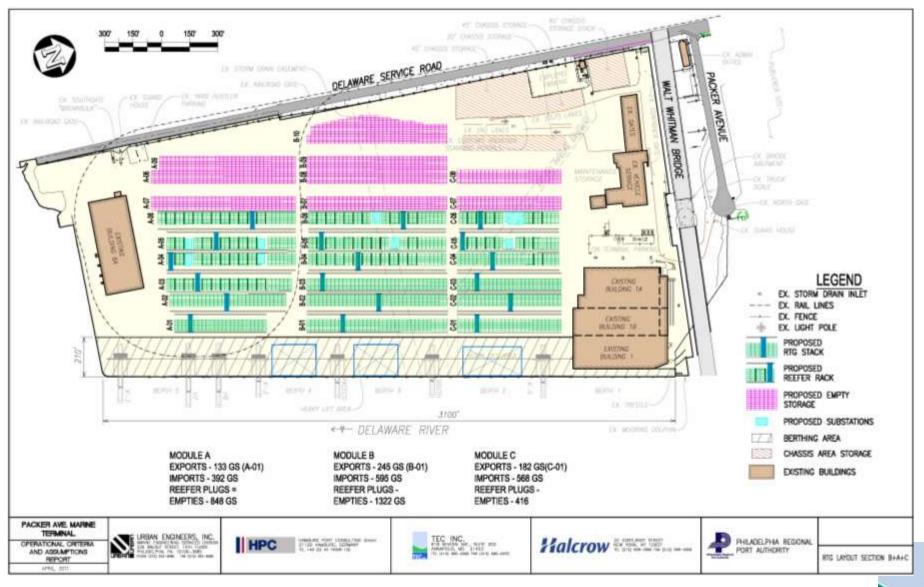




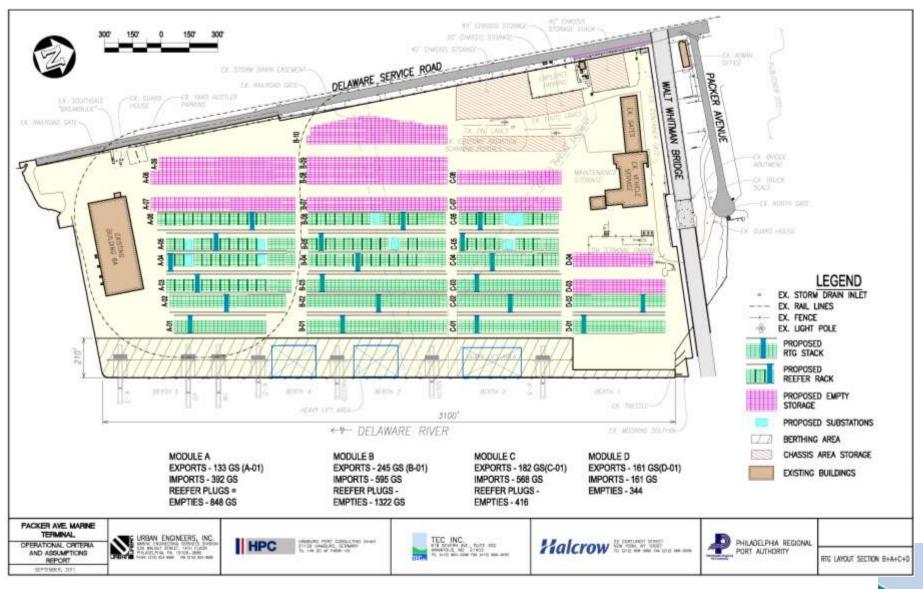




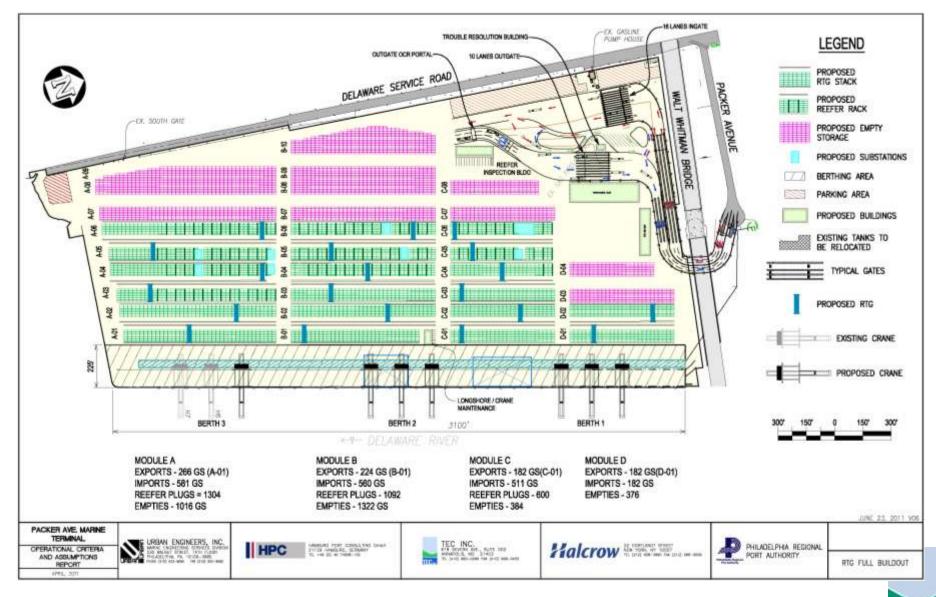
















## Highlights:

Yard Capacity (GS)
Total 41,000 TEU
Reefer 3,000 plugs
Dry 13,500 TEU

MT 18,500 TEU

Throughput Capacity
Total 1.18m TEU
Reefer 0.25m TEU
Dry 0.47m TEU
MT 0.46m TEU

6–9 Quay Cranes

34 RTGs

Jockey TrucksMT Handler

16 In lanes

10 Out lanes



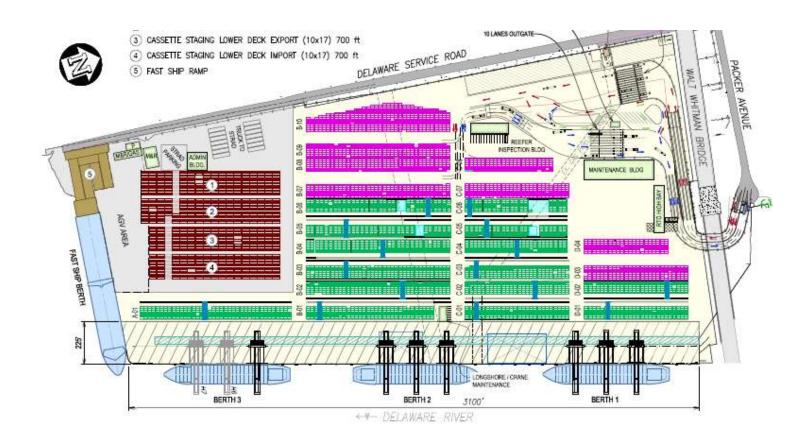








# PMAT was Planned to Add "FastShip"

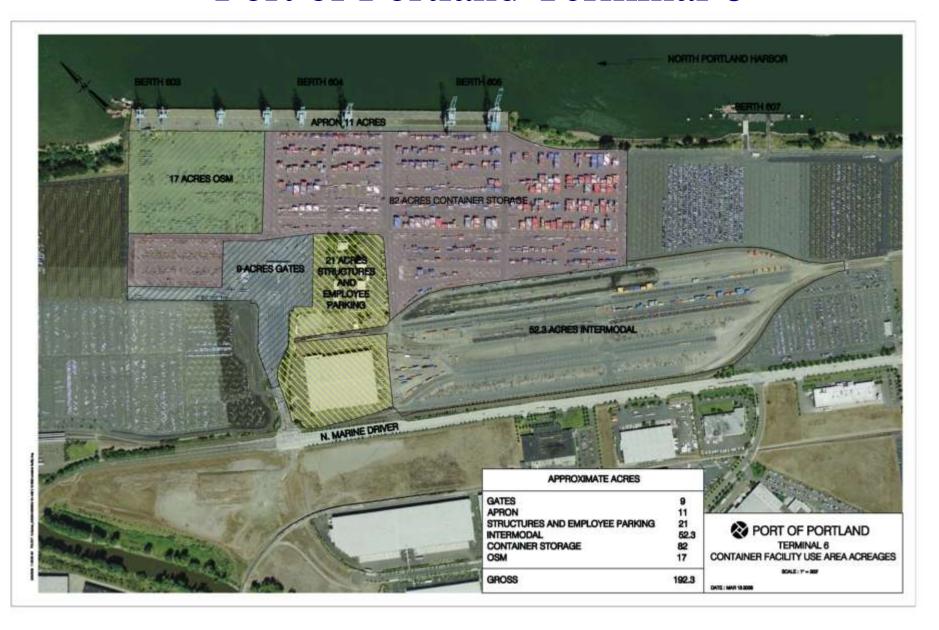


# The Initial Inventory and Assessment Was Critical

- To Identify Critical Operational Elements
   That Needed To Be Incorporated Into The
   Phasing Plan
- To Identify Physical Constraints and Obstacles To Reconfiguring The Terminal;
- To Develop A Phasing Program That Allows The Operator to Maintain Terminal Operations During Reconstruction



# Port of Portland Terminal 6



# Port of Portland Terminal 6

- The Largest Container Terminal At The Port of Portland;
- Port of Portland Was Negotiating A 30-year Concession with a private Terminal Operator – ICTSI
- TEC Inc. Was Serving as ICTSI Technical Consultant For Terminal Planning



# As Part Of The Development Plan -A Detailed Facility Condition Assessment Was Conducted

- ICTSI Needed To Know Current Conditions of Facilities and Equipment;
  - Determined Annual Maintenance Budget;
  - Project Remaining "Useful-Life" of all Facilities and Equipment;
  - Project Re-Capitalization Costs Over Period of Concession;
  - Develop Capital Expense Model under Several Growth Scenarios



# Facility Condition Assessment

- Engineering Evaluation
  - Inventory of all assets in integrated system, logically grouped
  - Identify deficiencies, or "deferred maintenance" including cost estimates
  - Establish general conditions and remaining useful life of assets
  - Establish major maintenance and recapitalization requirements

# **Asset Summary Reports**

### TEC Inc. Structures and Employee Parking Asset Summary Report



1973.

### 7205 - M2 Maintenance Building 2 (Structures and Employee Parking)

#### Asset Level Information Inspection Date

**EXCHUSE AUTO** 7/1/2009 REPAIR STA

Asset Size 13,516.00

\$1,482,976

0.0194

FCI

Year Built

This facility is sensing to provide vehicle repair and maintenance and include the following spaces: Electrical parts: storage and shop, Lube area, motor repair, grease & oil storage, general parts, the storage, tim repair, trailer repair, kinch room, tollets, looker room, and autoinistration office.

The structure was constructed 1973 as a high one story building with Three areas of second levels. The continued use has been vehicle repair and maintenance.

Inventory	Ducciplion	Uniformat	Quantity	Unin	betell Year	Est Age	Eem.	
A10	Foundations foundations (\$157,363)							
Poznatur. a sosa	mixfored commit strip feetings. Bundard Foundations (\$10.72)	Foundations	420.00	LF	1973		89	
pedictals.		Steadard Foundations	29'00	EA	1973		19	
A 1008 Concepts 6	Sist On Grade (\$127,582) Fishir on male	State Ow Genda	9.420.00	sr	1973		199	
B10 010	Superstructure Superstructure (\$115,663)				57.75			
Da-region mol/flure	ened steel colcums, wall floore and	Superstantive	9,420.00	21.	1973		м	
B28 820	Exterior Enclosure Exterior Englosure (\$161.604)							
Per-engue 02010	end metal riding Extensor Walls (\$189.31.4)	Extense Exclorase	6,340.00	42	1973			
Reinforce	concrete 6" thick tiltup walls	Extens Walls	4,20000	38	1973		- 1	
030 630	Roofing Roofing (\$105.514)							
Pre-engine sidge	end high standing seem roof with roo	f Booting	9,430 00	SF	1973		.9	
C10	Interior Construction Interior Construction (\$33,597)	ri.						
Offin ga dack	te wood walls, steel floor, stormete	Salarior Construction	4,344.00	SF	1973		5	
C28	Store							

### TEC Inc. Entrance/Exit Gates Asset Summary Report



## 14 - EN Entrance Lanes (Entrance/Exit Gates)

### Asset Level Information

Inspection Date Category Code Entrance/Exit Gate Earnas

Asset Size:

\$300,000

FCI: 0.0000 Year Butt.

### Asset Summary

The entrance consists of 9 lanes, 6 with in-ground scales, 9 intercon pededais, 4 checsis ceneras, 4 camera poles benind

#### Asset History

The entrance lanes were constructed in 1997

Inventory Description		Chillermat	Quantity	Unio	Install Your	BEE.	Ben Lik
G28 50920	Site Improvements Parking Lots (\$9)						
Truck Soule		Micrellionecco Structures di Equipment	600	EA	1997		. 2
Intercent Pedertals		Microllimento Structure di Egugenest	9.00	EA	2006		17
Charir Car	em Felertile	Microllamoto Structures & Equipment	5.00	EA	2006		17
Carnera Poles		Misrallamoro Frantesio di Eguipment	400	EA	2006		17
Corren Per	ine tale	Microflewoo Structure & Equipment	3.00	EA	2006		17
G48	Site Electrical Utilities						
D4030	Sittle Communication & Sec-	uty(\$1,000)					
Intercore a	is Lance	Site Consequentation & Security	9:00	XA	2006		27
Charte Car	CROW	Site Consequences on Security	9.00	EA	2006		27
Rest Care	eur .	Site Communication & Security	18.00	EA	2006		37
Done Care	enu .	Site Communication & Security	27:00	EA	2006		27

Trade	Name the Name
Electrical	Other
Dertical	Security Syntone
Mechanical	Fite Mechanical, Utilities
Sturned	Foundations
Steelund	Other
Discount	Personal Waller sign
Stractural	Site Wook
Thursday	Secretal Country street





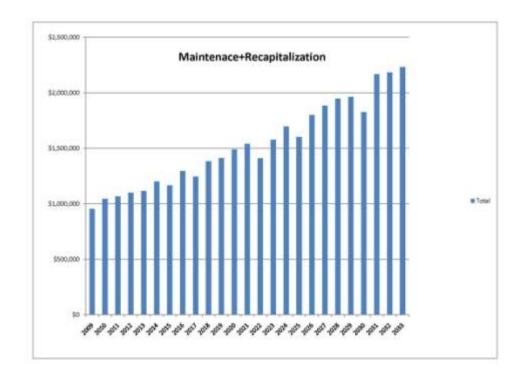
# Deficiencies & Work Packages



# Maintenance & Recapitalization Schedules

HierarchyName (All) AssetName (All)

	Values	il.
Year	Annual Maint.	Recapitalization
2009	\$955,170	\$6,572,609
2010	\$1,045,109	\$1,153,090
2011	\$1,066,237	\$2,741,187
2012	\$1,099,986	\$3,194,785
2013	\$1,116,402	\$5,510,286
2014	\$1,200,987	\$1,156,988
2015	\$1,165,241	\$8,974,844
2016	\$1,296,997	\$192,501
2017	\$1,245,331	\$9,904,387
2018	\$1,384,994	\$643,373
2019	\$1,412,030	\$2,808,865
2020	\$1,489,612	\$91,655
2021	\$1,541,575	\$110,877
2022	\$1,411,230	\$18,543,423
2023	\$1,578,742	\$7,382,907
2024	\$1,696,285	\$1,413,994
2025	\$1,603,052	\$16,719,563
2026	\$1,800,407	\$3,183,384
2027	\$1,884,750	\$1,161,586
2028	\$1,948,214	\$1,447,219
2029	\$1,962,473	\$6,895,005
2030	\$1,827,193	\$27,535,011
2031	\$2,169,425	\$673,753
2032	\$2,183,900	\$6,840,553
2033	\$2,232,068	\$9,904,974
Grand Total	\$38,317,410	\$144,756,819



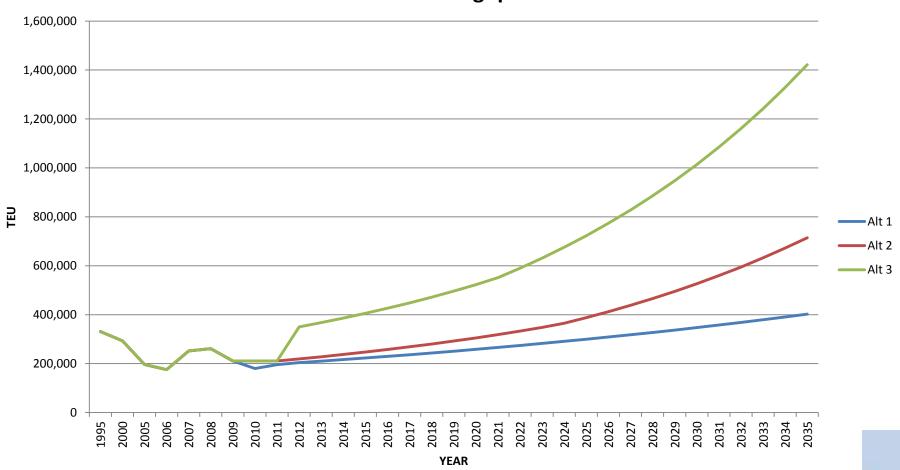
# Three Alternative Growth Scenarios Were Introduced

- Alternative 1 Reduced volumes through 2012, then 3% growth of imports, exports, and empties;
- Alternative 2 No growth to 2012, then 6.3% growth for imports, 2.1% growth for exports, and empties to balance;
- Alternative 3 No growth to 2012, then increase throughput to 350,000 teu (new service), followed by 7.0% growth for imports, 3.0% growth for exports



# Summary of Alternatives

## **Total Throughput**





# Capital Costs and Timing Under Each Alternative Was Determined

- Current Terminal Capacity Was Determined;
- Expansion Requirements For Each Alternative Was Determined;
- Three Implementation Plans Were
   Developed Based on Both The Need To
   Replace Facilities and Expand For Growth
- New Capital Costs Were Forecasted Under Each Alternative



# Infrastructure Expense Were Projected Under Each Alternative

- Showing maintenance, deficiencies, recapitalization, and expansion in 5-year increments
- Highlights major costs by year
- Identified Major Recapitalization and Expansion Projects, By Year
  - Identified Required Projects For Each Alternative



## Terminal 6 Alternative 3 Phase 1 Plan; - 2010 - 2014



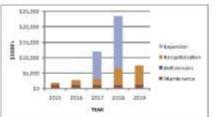


MED 1140-Aug S.E. Sales 250

Minera, Wo MICH

## Terminal 6 Alternative 3 Phase 2 Plan- 2015 - 2019





	INF		E EXPENSE SUM	MARY	
		ESTIMATEL	COSTS (\$1000s)		
YEAR	MAINTENANCE	DEFICIENCIES	RECAPITALIZATION	EXPANSION	TOTAL BY YEAR
2015	\$1,157	\$15	\$577	90	\$1,749
2016	\$1,180	\$0	\$1,406	90	\$2,586
2017	\$1,245	\$0	\$1,908	\$8,839	\$11,990
2018	\$1,147	\$0	\$5,519	\$16,773	\$23,439
2019	\$1,285	SO.	\$8,235	80	\$7,520

BASED ON NO GROWTH UNTIL 2012, THEN ASSUMES A NEW SERVICE TO ACHIEVE 360,000 TEU, FOLLOWED BY 7% GROWTH FOR IMPORTS, 3% GROWTH FOR EXPORTS, AND EMPTIES BASED ON OVERALL GROWTH FOR THROUGH PUT OR IMBALANCE OF IMPORT VS EXPORT (WHICHEVER

ESTIMATED COSTS BASED ON A PERCENTAGE (IN) OF THE PLANT REPLACEMENT VALUE (PRV) OF ALL TERMINAL ASSETS

### DEFICIENCIES (> \$100K)

NO DEPICIENCIES DENTIFIED

### RECAPITALIZATION (> \$250K)

YEAR(S)	COST (\$1000N)
2016	5963
2017	\$811
2017	\$405
2017	8577
2018	84,114
2019	\$329
2018	\$296
2016	\$321
2019	1699
	2016 2017 2017 2017 2018 2018 2018

### EXPANSION (> \$1M)

ITEM	DESCRIPTION	YEAR(S)	COST (\$1000%)
(E1)	RECONSTRUCT PAVEMENT	2017	\$0,630
(E2)	RECONSTRUCT WHARF	2018	\$16,773

### AREAS UNDER CONSTRUCTION



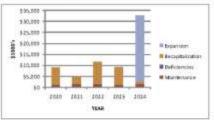
PORT OF PORTLAND TERMINAL 6

Exhibit

## AAPA Marine Terminal Management Training Program 2011 Terminal 6 Alternative 3

## Terminal 6 Alternative 3 Phase 3 Plan - 2020 - 2024





	INF	RASTRUCTUR	E EXPENSE SUM	MARY	
		ESTIMATED	COSTS (\$1000's)		
YEAR	MAINTENANCE	DEFICIENCIES	RECAPITALIZATION	EXPANSION	TOTAL BY YEAR
2020	\$1,348	\$0	\$7,692	\$0	\$9,040
2021	\$1,368	\$0	\$3,409	\$0	\$4,797
2022	\$1,479	\$0	\$10,136	\$0	\$11,615
2023	\$1,375	\$0	\$7,832	\$0	\$9,207
2024	\$1,567	\$0	\$1,121	\$30,000	\$32,688

### ALTERNATIVE 3

BASED ON NO GROWTH UNTIL 2012, THEN ASSUMES A NEW SERVICE TO ACHEVE 365,000 TEUL, FOLLOWED BY YN GROWTH FOR INPORTS, 3% GROWTH FOR EXPORTS, NO EMPTIES BASED ON OVERALL GROWTH FOR PRIOLECH PUT OR IMPALANCE OF IMPORT YS EXPORT (WHICHEVER IS RICHER)

### MAINTENANCE

ESTIMATED COSTS BASED ON A PERCENTAGE (1%) OF THE PLANT REPLACEMENT VALUE (PRIV) OF ALL TERMINAL ASSETS

### DEFICIENCIES (> \$100K)

NO DEFICIENCIES DENTIFIED

### RECAPITALIZATION (> \$250K)

пем	DESCRIPTION	YEAR(S)	COST (\$1000%)
(91)	PAVEMENT (608)	5000	84,747
@	MAINTENANCE BUILDING 1 INTERIOR	2000	\$362
(RB)	CDC BUILDING EXTERIOR	2020	82,377
(94)	PAVEMENT (ENTRANCE/EXIT)	2021	\$3,230
(RS)	PAVEMENT (SMEP)	2022	82,401
(Re)	WHATF DECK, UTILITIES, MOOPING AND FENDER SYSTEM (804)	2023	\$7,698
(R7)	WHATE DECK, UTILITIES, MOOFING AND FENDER SYSTEM (606)	2024	\$7,324

### EXPANSION (> \$1M)

ITEM	DESCRIPTION	YEAR(S)	COST (\$1000%)
(E1)	CONSTRUCT WHATE (606)	2024	\$30,000

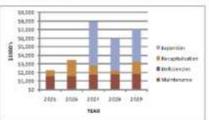
### AREAS UNDER CONSTRUCTION

	202
11	200
111	200
200	200
XXX	206
VXX	200



## Terminal 6 Alternative 3 Phase 4 Plan - 2025 - 2029





	INF	FRASTRUCTUR	E EXPENSE SUM	MARY	
		ESTIMATED	COSTS (\$1000's)		
YEAR	MAINTENANCE	DEFICIENCIES	RECAPITALIZATION	EXPANSION	TOTAL BY YEAR
2025	\$1,634	\$0	\$629	90	\$2,263
2026	\$1,835	\$0	\$1,829	90	\$3,464
2027	\$1,746	\$0	\$1,093	\$5,000	\$7,839
2028	\$1,808	\$0	\$478	\$3,700	\$5,984
2029	\$1,887	\$0	\$1,383	\$3,800	\$7,050

BASED ON NO GROWTH UNTIL 2012, THEN ASSUMES A NEW SERVICE TO ACHIEVE 360,000 TEU, FOLLOWED BY 7% GROWTH FOR IMPORTS, 3% GROWTH FOR EXPORTS, AND EMPTIES BASED ON OVERALL GROWTH. FOR THROUGH PUT OR IMBALANCE OF IMPORT VS EXPORT (WHICHEVER

### MAINTENANCE

ESTIMATED COSTS BASED ON A PERCENTAGE (1%) OF THE PLANT REPLACEMENT VALUE (PRV) OF ALL TERMINAL ASSETS.

### DEFICIENCIES (> \$100K)

NO DEFICIENCIES DENTIFIED

### RECAPITALIZATION (> \$250K)

ITEM DESCRIPTION	N .	YEAR(S)	COST (\$1000W)
Red SECURITY F AND SMEP)	ENCING (ENTRANCE/EXIT	2006	\$329
FE ELECTRICAL	SYSTEM	2026	\$1,294
(RB) EXIT LANES		2027	\$269
(INTERMODA	THIBUTION SYSTEM AL YARD)	2027	\$344
(R6) ELECTRIC 9	HOP EXTERIOR	2027	\$291
(RE) WATER DET	RIBUTION SYSTEM (BOR)	2029	\$906
(R7) ADMIN. BUIL	LDING HVAC	2029	\$320

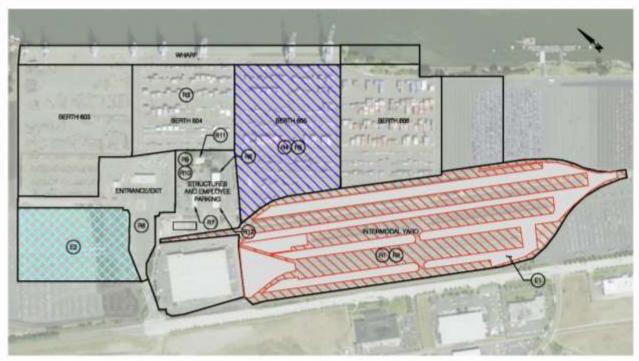
### EXPANSION (> \$1M)

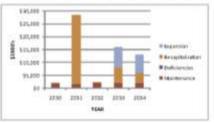
ITEM	DESCRIPTION	YEAR(S)	COST (\$1000%)
(E)	CONSTRUCT VEHICLE MAINTENANCE FACILITY	2027	\$5,000
(2)	DEMOUSH CDC, DEVELOP EMPTY YARD	2028	\$3,700
(3)	DEVELOP EMPTY YARD	2029	\$3,800

### AREAS UNDER CONSTRUCTION



## Terminal 6 Alternative 3 Phase 5 Plan; 2030 - 2034





	INF	RASTRUCTUR	E EXPENSE SUM	MARY			
		ESTIMATED	COSTS (\$1000's)				
YEAR MAINTENANCE DEFICIENCIES RECAPITALIZATION EXPANSION TOTAL BY Y							
2030	\$1,914	80	\$143	90	\$2,057		
2031	\$1,556	\$0	\$26,853	50	\$28,409		
2032	\$2,086	80	\$47	90	\$2,133		
2033	\$2,124	\$0	\$8,957	\$7,800	\$15,661		
2034	\$2,197	\$0	\$3,831	\$7,000	\$13,026		

### ALTERNATIVE 3

BASED ON NO GROWTH UNTIL 2012, THEN ASSUMES A NEW SERVICE TO ACHEVE 360,000 TEU, FOLLOWED BY 7% GROWTH FOR IMPORTS, 3% GROWTH FOR EXPORTS, AND EMPTIES BASED ON OVERALL GROWTH FOR THROUGH PUT OR IMBALANCE OF IMPORT VS EXPORT (WHICHEVER

### MAINTENANCE

ESTIMATED COSTS BASED ON A PERCENTAGE (1%) OF THE PLANT FEPLACEMENT VALUE (PRV) OF ALL TERMINAL ASSETS

### DEFICIENCIES (> \$100K)

NO DEPOENCES DENTIFIED

### RECAPITALIZATION (> \$250K)

ITEM	DESCRIPTION	YEAROB	COST (\$1000%)
(11)	PAVEMENT (INTERMODAL YARD)	2001	\$12,016
æ	RAIL TRACK (INTERMODAL YARD)	2001	\$18,190
(19)	STORM SEWER SYSTEM (804)	2003	\$500
(9)	PAVEMENT (906)	2000	\$2,567
(FB)	STOPM SEWER SYSTEM (800)	2003	\$1,611
(m)	MAINT, BUILDING 1 EXTERIOR	2033	\$432
(Pr)	ELECTRIC SHOP ELECTRICAL	2033	\$263
(m)	STORM SEWER SYSTEM (ENTRANCE/EXIT)	2004	\$1,261
(PO)	STORM SEWER SYSTEM (SMEP)	2004	\$1,170
0	SANITARY SEMER SYSTEM (SAEP)	2004	8001
(m)	ADMIN. BUILDING INTERIOR	2004	\$370
(m)	MAINT, BUILDING 2 PLUMBING, HVAC	2004	\$376

### EXPANSION (> \$1M)

	DESCRIPTION		COST (\$1000%)
(1)	DEVELOP EMPTY YARD (INTERMODAL YARD)	2003	\$7,600
(0)	DEVELOP EMPTY YARD (HONDA)	2034	\$7,000

### AREAS UNDER CONSTRUCTION





2030 (SRAVEL)





PORT OF PORTLAND TERMINAL 6

**Exhibit** 



# Summary of Infrastructure Expenses and Capital Expansions

Description		ALT 1	ALT 2	ALT 3
Maintenance		\$36,838,142	\$36,838,142	\$36,838,142
Deficiencies (Backlog)		\$6,955,661	\$6,955,661	\$3,248,217
Recapitilization		\$115,754,791	\$90,283,822	\$90,283,822
Expansion		\$0	\$36,012,344	\$82,912,344
	Totals	\$159,548,594	\$170,089,969	\$213,282,525

# Terminal 6 Summary

- A More Detailed Facility Condition Assessment Was Required For the Planning Process;
- A Final Terminal Development Plan was Developed Based On Various Growth Scenarios and Total Capital Costs:
  - Engineering / Infrastructure Analysis
  - Capital Improvements
  - Expansion Plans
  - Equipment Maintenance / Procurement
  - Financial Requirements & Timeline



# Discussion / Questions

# **Contact Information**

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