

Managing a Lean Seaport

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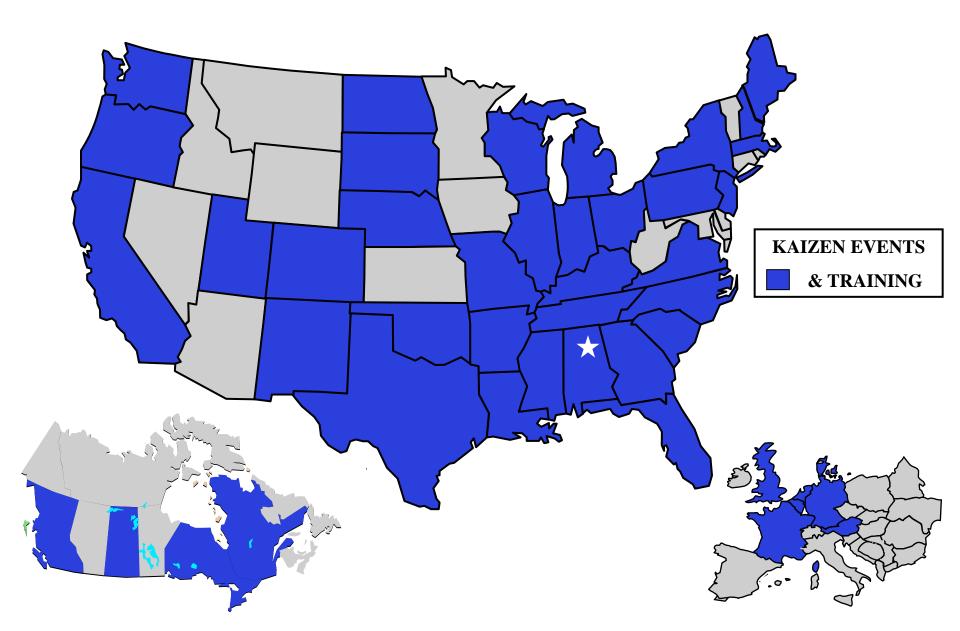
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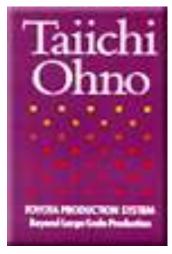


UAHuntsville Lean Research





Where Did "Lean" Come From?



<u>The Toyota Production System</u> by Taiichi Ohno



<u>The Machine That Changed the</u> <u>World and Lean Thinking</u>

by Jim Womack and Dan Jones



Lean Enterprise Objective

All we try to do is "reduce the timeline from the moment a customer places an order to the point the customer receives what they want (and the company collects cash) by removing non-value-added activities (or waste)"– Taiichi Ohno, The Toyota Production System





Why Lean at Ports?

To increase port capacity without significant investment in new resources, me must:

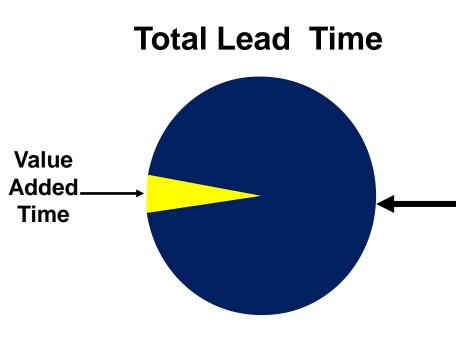
Flow material through at a faster rate

- Unload more efficiently when it arrives
- Manage material more efficiently while we store it
- Load more efficiently when it departs



"Learning to See"

Every process has wastes...the key lies in seeing it



VALUE ADDING ACTIVITY

Absolute minimum activities which must be done to produce customer requirements:

Things that customers pay for

NON-VALUE ADDING ACTIVITY

Any resources like labor, space, materials spent in the manufacturing process that customer has no requirements for:

Things that customers do not pay for

Typically 95% of Total Lead Time is Non-Value Added!



8 Deadly Wastes

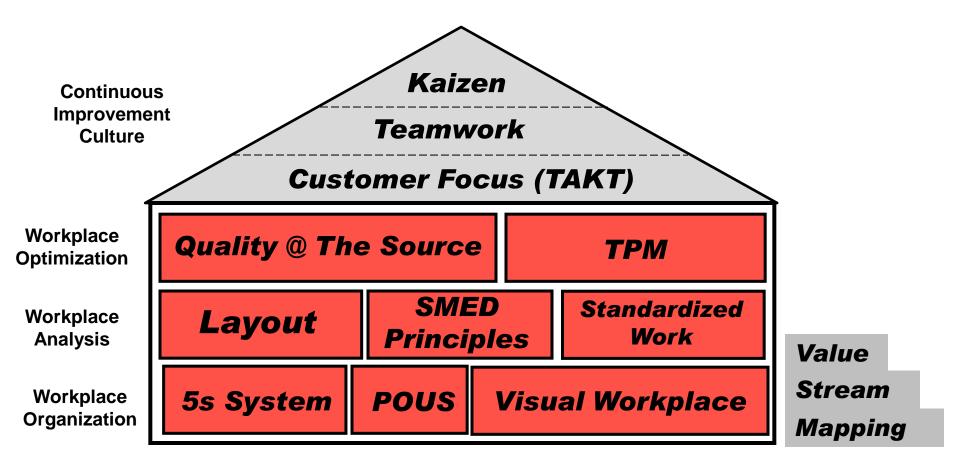
•Defects

- Overproduction
- •Waiting
- Not Utilizing People's KSAs
- Transportation
- Inventory
- Motion
- Excess Processing



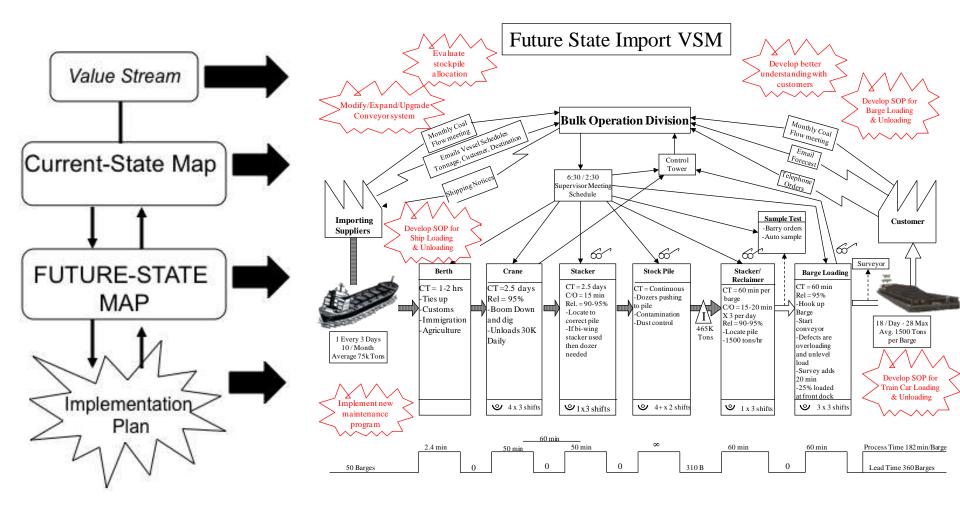


UAH Lean Enterprise for Port Operations





UAHUNTSVILLE Value Stream Management

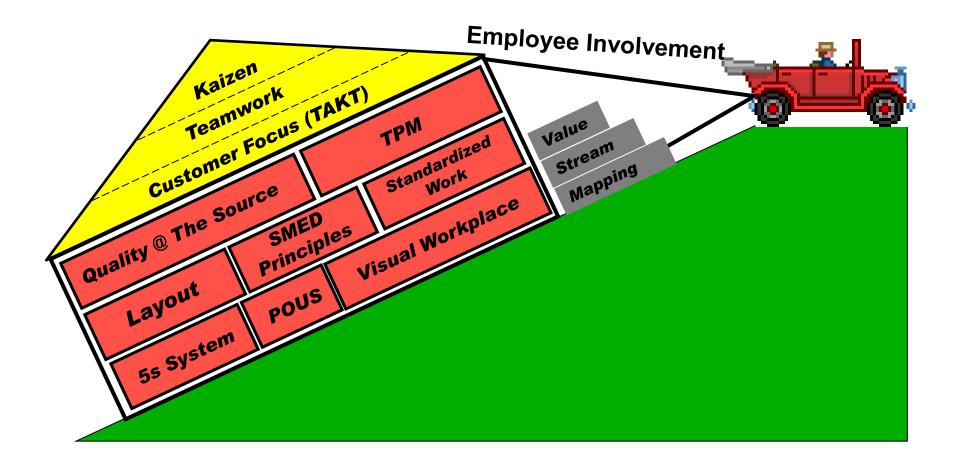




Kaizen and Lean

Kaizen is the vehicle of implementation for Lean tools

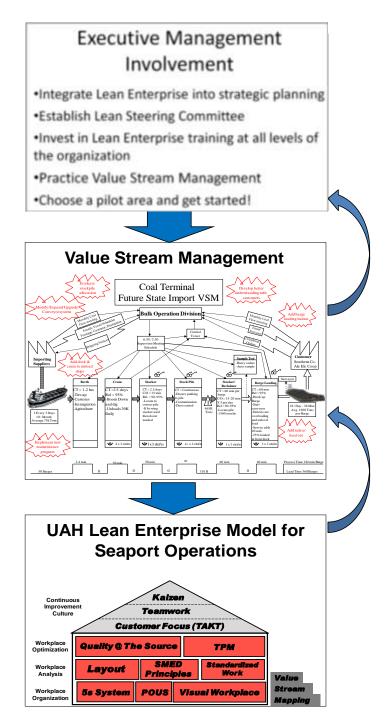
- Cross-functional team
- Focused scope, aggressive goal
- Eliminates wastes in a short amount of time at a minimal cost





Path to Becoming a Lean Port

- Integrate Lean Enterprise into strategic planning
 - Clear organizational vision, mission, and values
 - Link continuous improvement to overall business objectives
- Establish a corporate Lean Steering Committee to champion efforts
- Invest in Lean training at all levels
- Practice Value Stream Management and Map Value Streams
- Schedule improvements (kaizen!) based on implementation plan





Key Elements of Strategic Planning

Values

- What are the key factors that drive our organization's culture, priorities, and decisions?
- Ex: profitability, employee development, environmental responsibility, respect, etc.
- Vision
 - How we desire our organization and/or the world in which we operate to exist
 - Ex: A global world with full access to all resources for a quality life

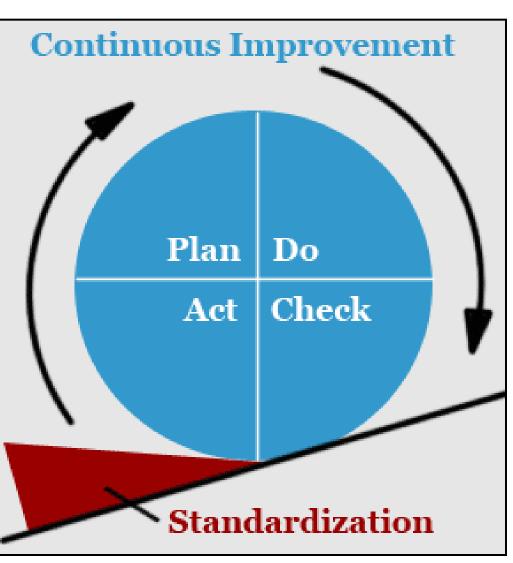
Mission Statement

- States the purpose of the organization, defines the customers, and defines specific value or uniqueness of the organization
- Ex: To be the premier import coal terminal on the Gulf Coast, supplying coal to power plants across the Southeast through world-class operations and exceptional customer service
- Identify value streams that will accomplish the mission
 - What group(s) of processes create value for our customers?
 - Ex: Imports, Exports, Maintenance



Toyota's Management System– The PDCA Cycle

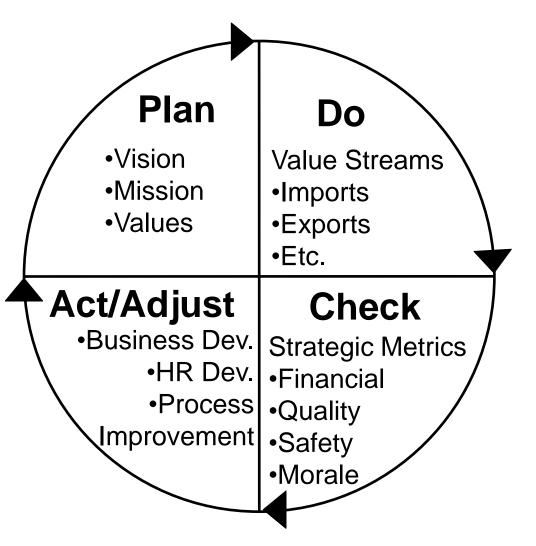
- Standard management process that drives down to ALL levels of the organization
 - Time allocation:
 - Plan 70%
 - Do- 10%
 - Check- 10%
 - Act/Adjust 10%
 - How do you typically spend your time?
- The "DO" at one level triggers the "PLAN" for the next lowest level





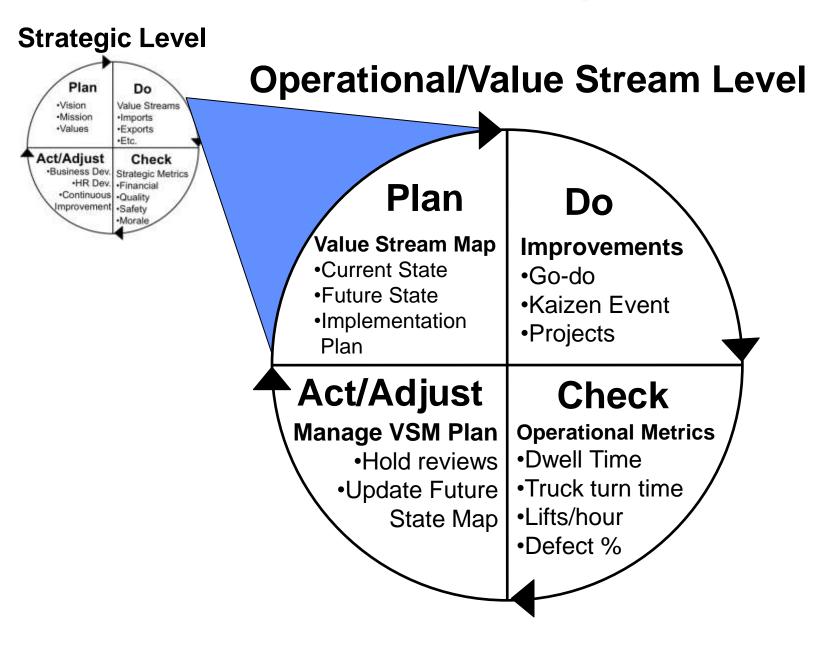
PDCA- Strategic Level

Strategic Level



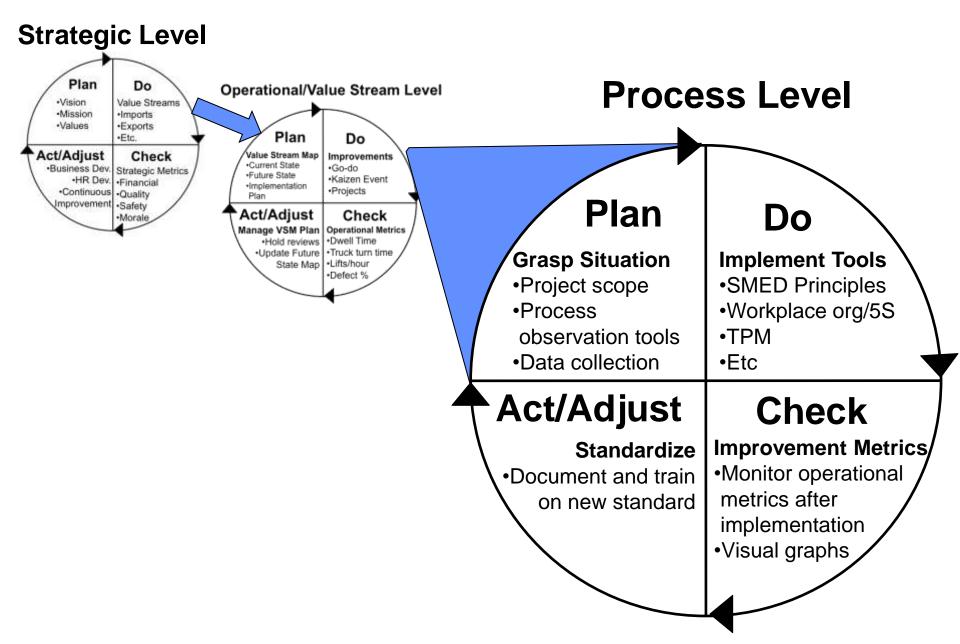


PDCA- Operational Level





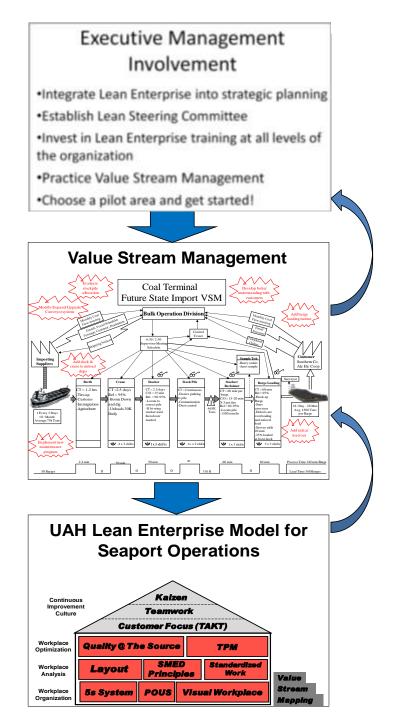
PDCA- Process Level





Path to Becoming a Lean Port

- Integrate Lean Enterprise into strategic planning
- Establish a corporate Lean Steering Committee to champion efforts
 - Identify value streams
 - Establish appropriate performance metrics
 - Identify training needs
 - Invest in Lean training at all levels
- Practice Value Stream Management and Map Value Streams
- Schedule improvements (kaizen!) based on implementation plan



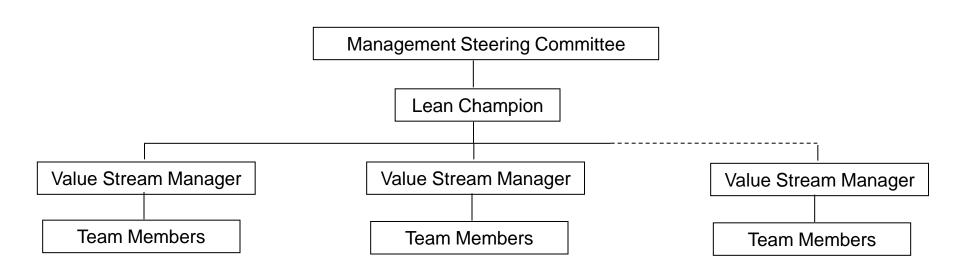


Responsibilities of Steering Committee

- Develop and communicate a vision and strategy
- Identify who our customers are (importers, exporters, ship owners, ship operators, etc.)
- Identify and support Value Streams and Value Streams Managers
- Communicate a sense of urgency
- Establish standards and sustain improvements
- Recognize and reward
- Celebrate the successes
- Continue until it is culture



Lean Organizational Chart





Roles of Steering Committee

PLAN

- Develop and communicate a vision, mission, and strategy
- Indentify our customers
- Identify and support Value Streams and Value Stream managers
- Training: Management, Facilitators/Lean Leaders, Employees

DO

Identify opportunities and estimate savings at a strategic level

CHECK

- Develop metrics & tracking system
- Identify person(s) responsible for tracking, managing & reporting

ACT

- Be engaged and foster a continuous improvement culture
- Hold structured periodic reviews to guide future improvements and strategies based on previous results and projected developments
- Recognize and reward



Roles of Lean Champion

PLAN

- Participate in Steering Committee meetings
- Scope and schedule improvement activities (value stream mapping, kaizen events, etc.)

DO

- House and coordinate resources for Lean training
- Facilitate and support improvement activities
- Measure results

CHECK

- Work with value stream managers to manage improvement activity follow-up actions
- Ensure appropriate metrics are collected and reported
- Monitor improvement activity results

ACT

- Hold meetings with value stream managers to ensure sustainment of improvement standards
- Report back to Steering Committee



Roles of Value Stream Managers

PLAN

- Participate in Steering Committee meetings
- Work with Lean Champion to scope and schedule improvement activities (value stream mapping, kaizen events, etc.)

DO

- Map current and future state value stream map annually
- Manage value stream implementation plan
- Identify training needs within value stream
- Be engaged and support all improvement activities for the value stream

CHECK

- Work with Lean Champion to manage improvement activity follow-up actions
- Collect appropriate metrics
- Hold follow-up reviews for each action on the value stream implementation plan
- Ensure improvements, new standards and procedures are being followed

ACT

- Update value stream map based on results of improvement activities
- Hold meetings with Lean Champion to ensure sustainment of improvement standards
- Report back to Steering Committee



Measuring Port Performance

- Measuring port performance is necessary for the CHECK phase of the PDCA cycle
- Without proper performance measures and data, we cannot understand our standard and how we are performing against that standard
 - Determine the metrics needed to measure improvement
 - Determine how you document and report the results
 - Make sure that the operators/supervisors understand and know how to use the new metrics



Organizational/Transformation Metrics

Customer Focused:

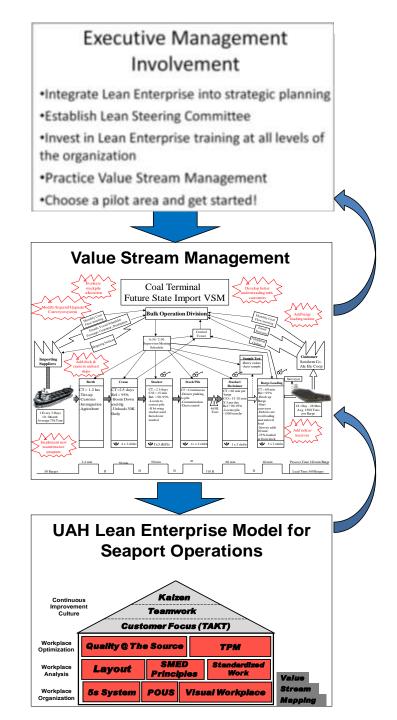
- Customer satisfaction
- Turnaround times
- Quality
- Operational:
- Ship/Truck turnaround time
- Container dwell time
- Crane productivity (lifts per available hour)
- Yard productivity (moves per hour)
- Cost/ton of cargo
- Defect rates
- Overall equipment effectiveness (OEE)
- Cross-trained employees
- Accidents
- Implemented suggestions

- **Employee Focused:**
 - Morale
 - Safety
 - **Flexibility**



Path to Becoming a Lean Port

- Integrate Lean Enterprise into strategic planning
- Establish a corporate Lean Steering Committee to champion efforts
- Invest in Lean training at all levels
 - Learn to "see" waste
 - Establishes an organization of problemsolvers
- Practice Value Stream Management and Map Value Streams
 - Schedule improvements (kaizen!) based on implementation plan





Training: To Drive the PDCA Cycle at all Levels of the Organization

Upper Management and Support Functions

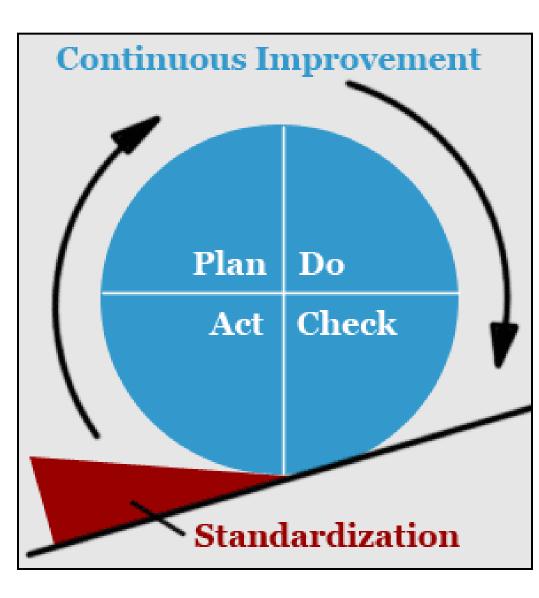
- Lean awareness training
- Roles and characteristics of a Lean organizational culture
- Lean Champion and Value Stream Managers
 - Practitioner-level training on application of tools
 - Problem-solving and leadership
 - Project management
- Team Leaders/Supervisors
 - Lean Concepts overview
 - Job methods improvement training
 - 4-step Job Instruction (how to train others to do jobs)
- Operators
 - Waste identification
 - Lean Concepts overview



Training: To drive the PDCA Cycle at all Levels of the Organization

Training allows us to:

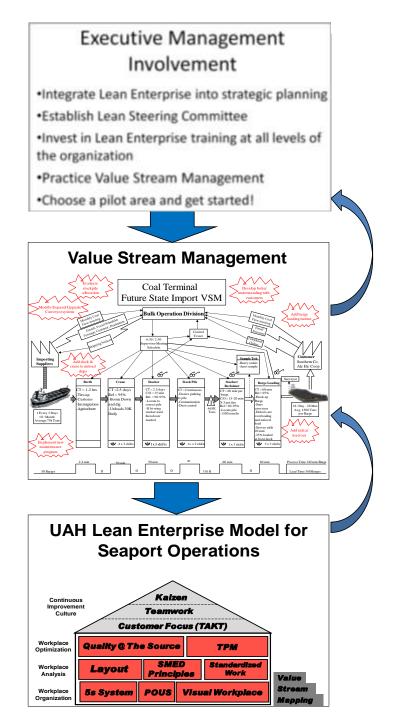
- •Align focus and common language
- •Establish standards of what normal operating conditions look like
- Learn to see waste
- Create an organizational community of problemsolvers
- •Use continuous improvement tools to eliminate waste
- •Develop and train on new standards





Path to Becoming a Lean Port

- Integrate Lean Enterprise into strategic planning
- Establish a corporate Lean Steering Committee to champion efforts
- Invest in Lean training at all levels
- Practice Value Stream Management and Map Value Streams
 - Current state
 - Future state
 - Implementation plan
 - Schedule improvements (kaizen!) based on implementation plan





What is a Value Stream?

A value stream is...

- ALL the activities that create value
- Starts with cargo arrival, raw materials or initial information
- Ends with the end customer/user

Customer Information flow







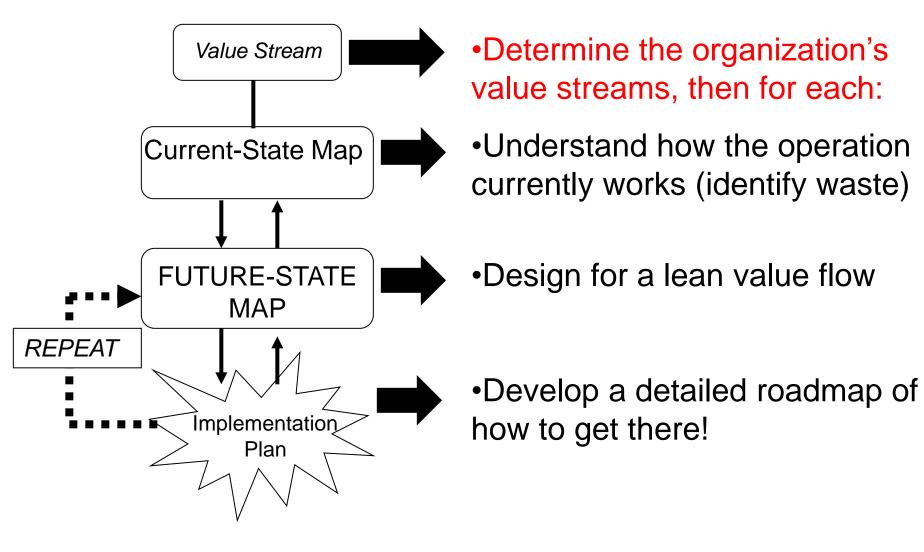




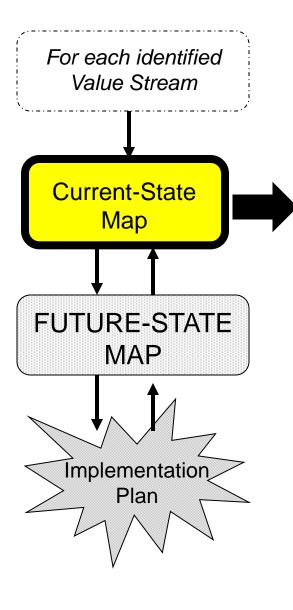
Cargo flow



Value Stream Mapping Components







The Current-State Map

Understanding how the operations currently operate:

•Determine the material and information flows

•Using icons, capture the current conditions as a "snap shot" in time

•Remember that we are only looking at a 30,000 ft view! Don't get bogged down in the weeds!

•Go see the process with your own eyes!

•The goal is to accurately represent what happens and to <u>LEARN TO SEE WASTE</u>

•This becomes the foundation of the future state

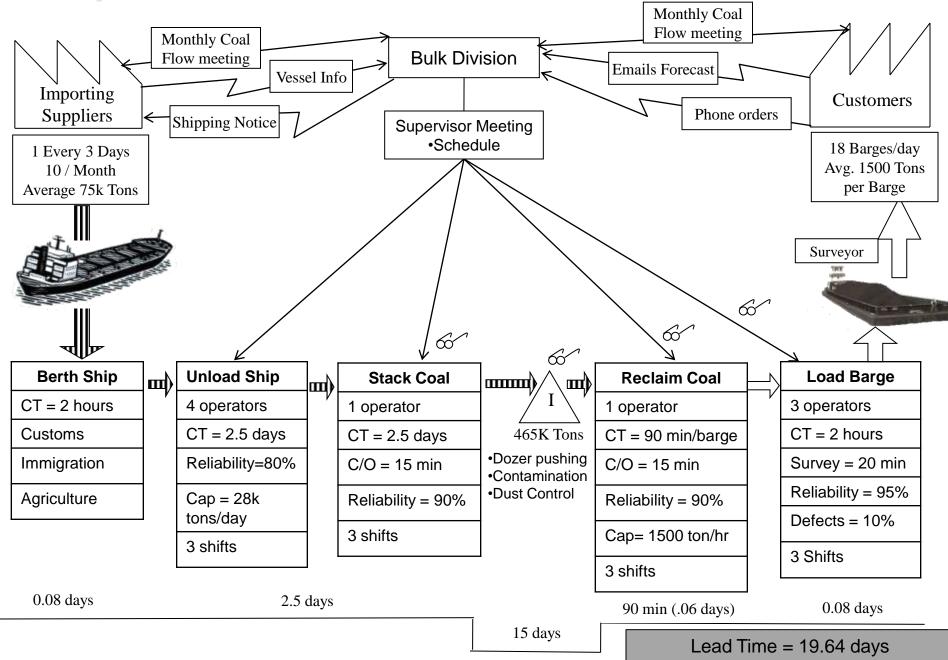


Current State Data

Customers

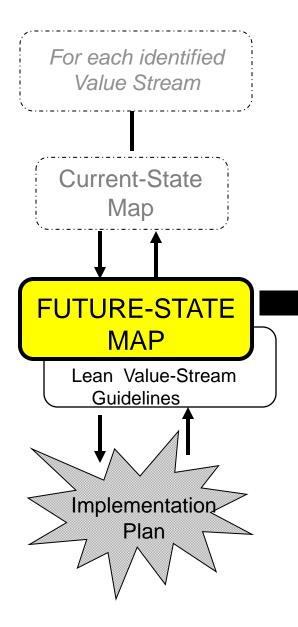
- How much do they want?
- When and how often do they want it?
- How do they want it delivered?
- Processes (anything that helps us understand what is happening)
 - Cycle times (lifts/hr, tons/hr, lifts/man hr, etc.)
 - Number of operators and shifts
 - Equipment reliability
 - Quality/defect rate
- Suppliers
 - How much do we order/request?
 - How and how often do they deliver?
- Information
 - How do customers place orders?
 - How do we order from our suppliers?
 - How do people on the yard know what do to?
 - How do we know our status?

Import Bulk Material Current State Value Stream









Designing a lean flow

- •You <u>always</u> need a future state
- •Design the material (cargo) flow first
- Develop the information flow to support the material (cargo) flow
- •Begin by drawing on Current State
- •Design for a feasible management timeframe (approximately 12-18 months down the road)

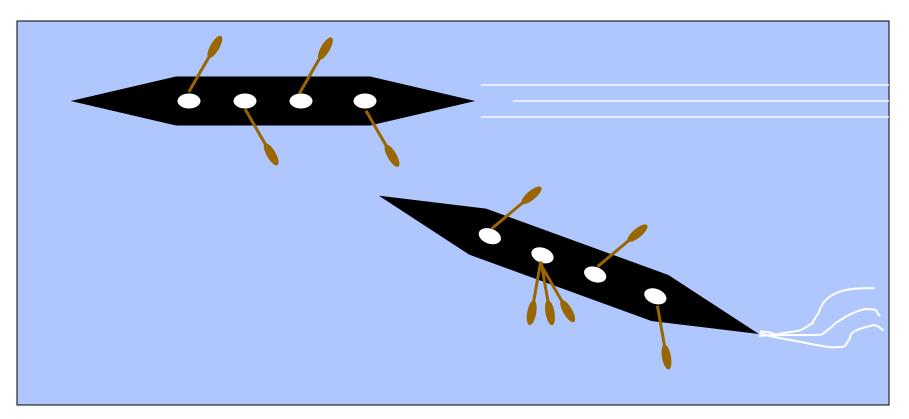


Future State Questions

- 1. At what velocity do we need to flow cargo to meet customer demand?
- 2. Where in our processes are there wastes and disruptions in the flow of cargo?
- 3. What countermeasures can eliminate or reduce the wastes and disruptions of flow of cargo?
- 4. What would our operation look like if these countermeasures were in place?



1. At what velocity should we flow cargo?



Individual Efficiency vs. System Efficiency



•Defects

- Overproduction
- •Waiting

2. Where is the Waste?

- •Transportation
- Inventory
- Motion
- •Not Utilizing People's KSAs •Excess Processing
 - Remember...we create the current state in order to <u>SEE</u> <u>WASTE!!</u>
 - •Brainstorm existing waste
 - •What activities add no value?
 - •Where are there disruptions in the flow of value?



Waste of Defects



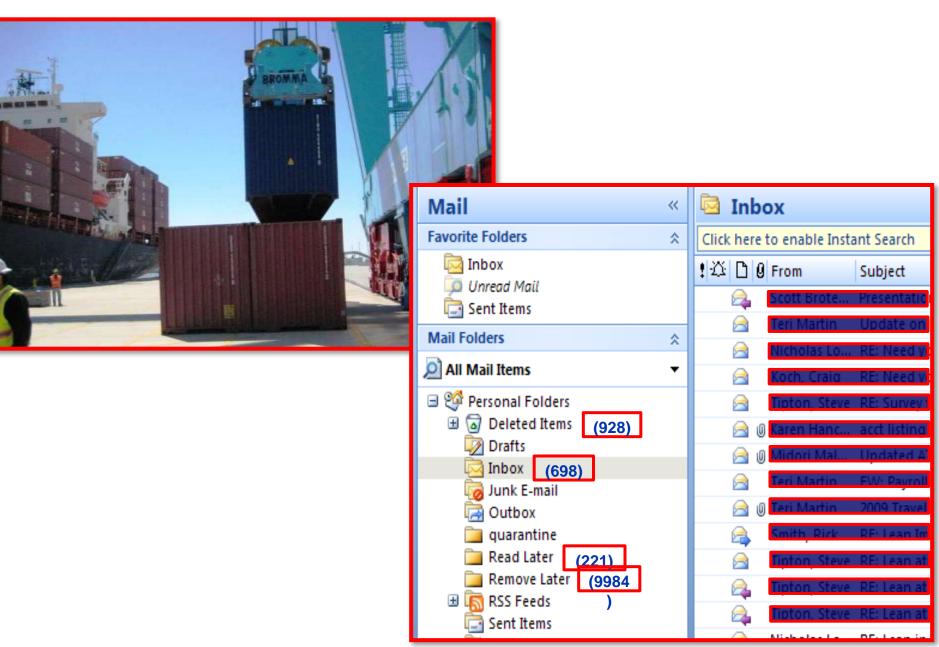








Waste of Overproduction



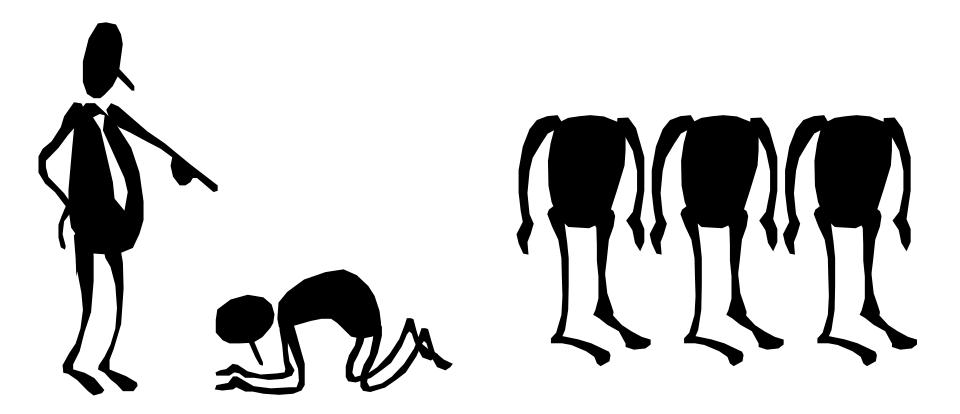


Waste of Waiting



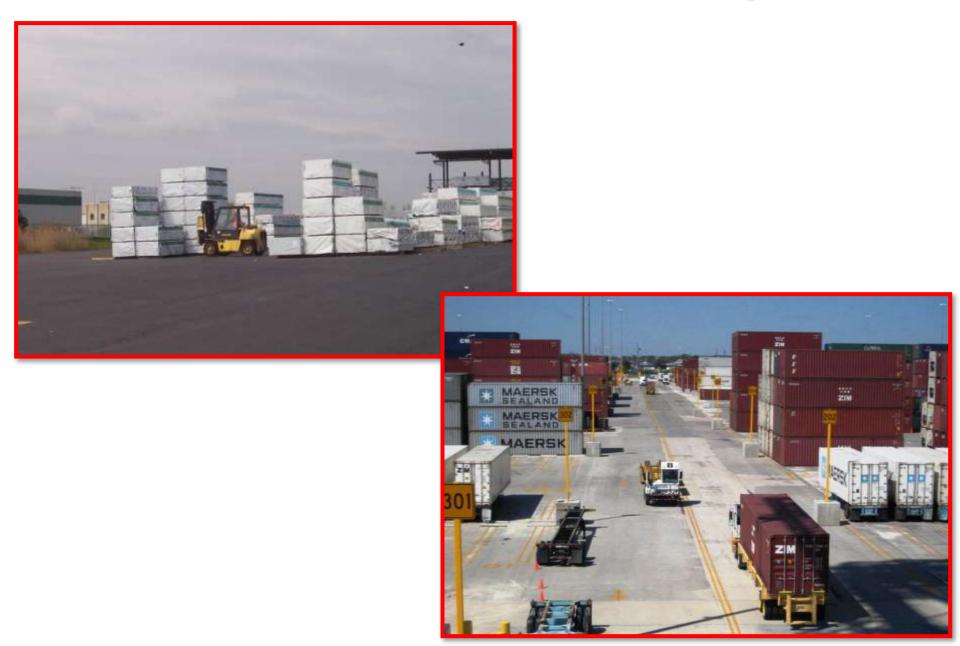


Waste of Not Using People's KSAs





Waste of Transportation





Waste of Inventory





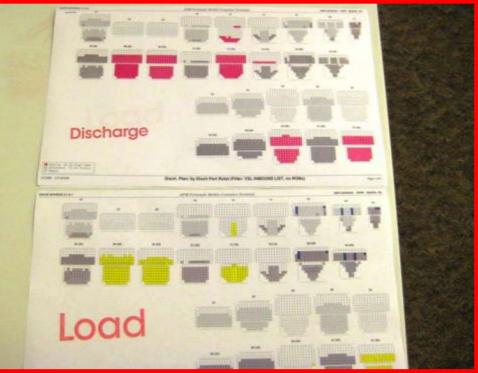
Waste of Motion





Waste of Excess Processing







3. What Countermeasures are needed to address waste?

•Waste is really a symptom rather than a root cause of the problem

•Waste points to problems within the system (at both *process & value-stream* levels)

•We need to find and address <u>root causes</u> of waste



5-Why: Root Cause Analysis

- 5 has been determined, as a rule of thumb, as the number at which most root causes are clearly identified
 - not always necessary to reach 5 before the root cause of a problem is fully explained
 - it may take more than 5 why's to get to the bottom of it
- Ask the full question including the problem or cause behind it.
 - If there is a problem with cargo locations misidentified, ask:
 - "why are cargo locations misidentified?"
 - If the answer is "inaccurate information in the computer system," ask:
 - "why is the computer system information inaccurate:
- If we do not follow this approach, answers to the "why's" tend to lose focus on the 3rd or 4th "why"



Common 5 Why mistake

Problem: Increase in defective containers

WHY has there been an increase in defective containers?

A: Containers are being damaged during the ship unload process

WHY are containers being damaged during the ship unload process? A: Containers are being set down off-center on the bomb cart

WHY are containers being set down off-center?

 \rightarrow A: Bomb carts are not positioned correctly

WHY are bomb carts not positioned correctly?

 \rightarrow A: Trucks are either pulling too far up or not far enough

WHY are trucks pulling up too far or not far enough?

A: Truck drivers aren't paying attention

The "root cause" points responsibility to someone else
The "root cause" can't be corrected



Effective Root Cause Analysis

Problem: Increase in defective containers

WHY has there been an increase in defective containers?

A: Containers are being damaged during the ship unload process

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WHY are trucks pulling up too far or not far enough?

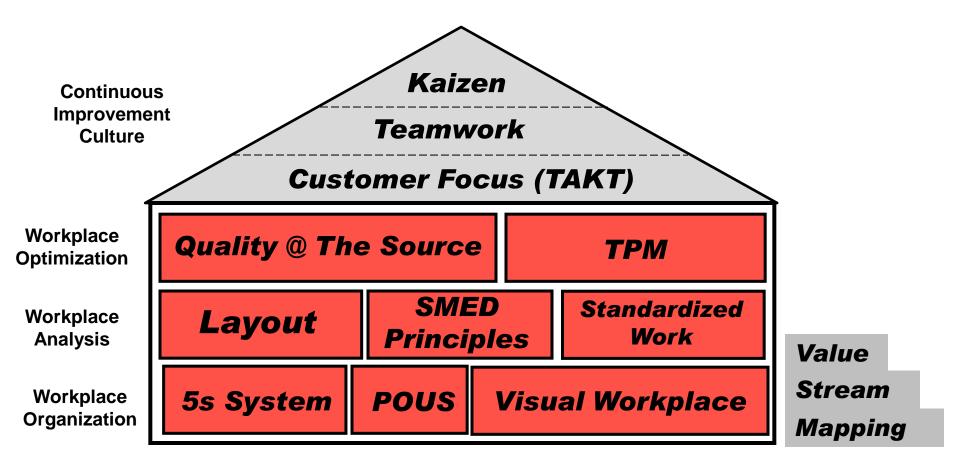
A: No visual indicator/error-proofing to assure alignment

We can correct the root cause
A solution was implementable!





UAH Lean Enterprise for Port Operations





Typical Lean Countermeasures

Information (Operational Awareness)

- Visual scheduling
- Visual track and monitor real-time performance metrics
- Inefficient Process (long cycle times, changeovers, low productivity, etc.)
 - Workplace Organization (5S)
 - SMED Principles
 - Standardized work procedures
 - Layout for flow
- Defects, mistakes, poor quality
 - Standardized work procedures
 - Job instruction training
 - Error proofing
- Equipment Downtime
 - Total Productive Maintenance program (TPM)
 - Workplace organization (5S)
 - Track Overall Equipment Effectiveness (OEE)



Workplace Organization Tools

5S– (Sort, Set-in-Order, Shine, Standardize, Sustain)

 A safe, clean, neat, arrangement of the workplace provides a <u>specific location for everything</u>, and <u>eliminates anything not required</u>

Point-of-Use-Storage (POUS)

 Locate items necessary to perform job activities where they are used (Tools, materials, supplies, equipment, and information)

Visual Workplace

 Simple, self-explanatory signals that give immediate and accurate understanding of a situation or condition



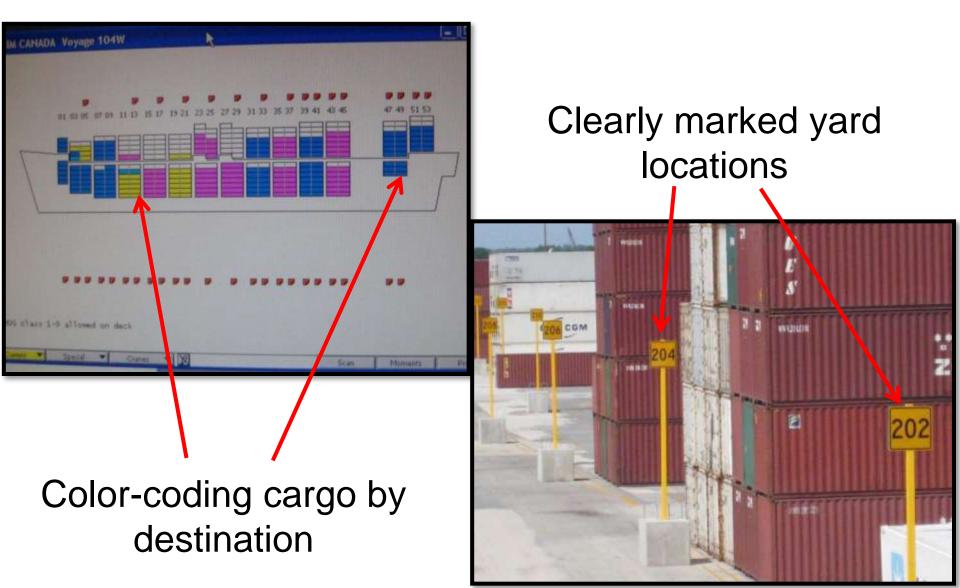
Tools and Equipment at the Point of Use

Tools and equipment located exactly where needed



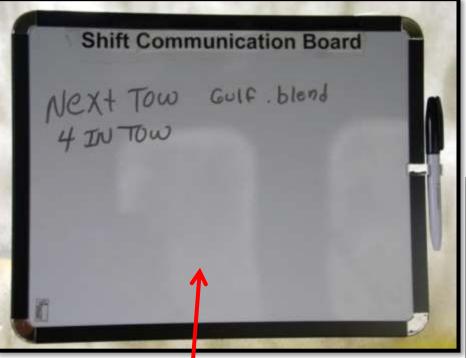


Visual Workplace





Visual Communication



Visual communication board

Ship unloading status





Workplace Organization

Before



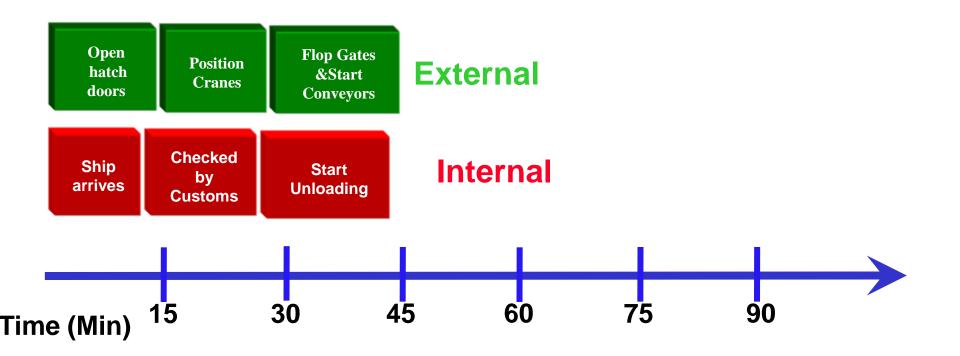
After



UAHuntsville SMED Principles: **Internal vs. External Steps**

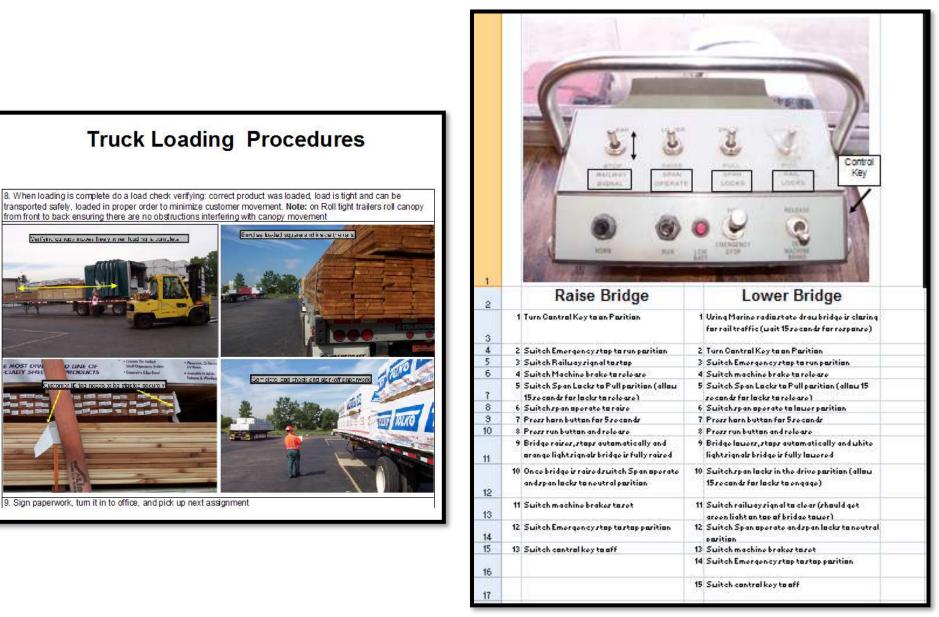
Internal





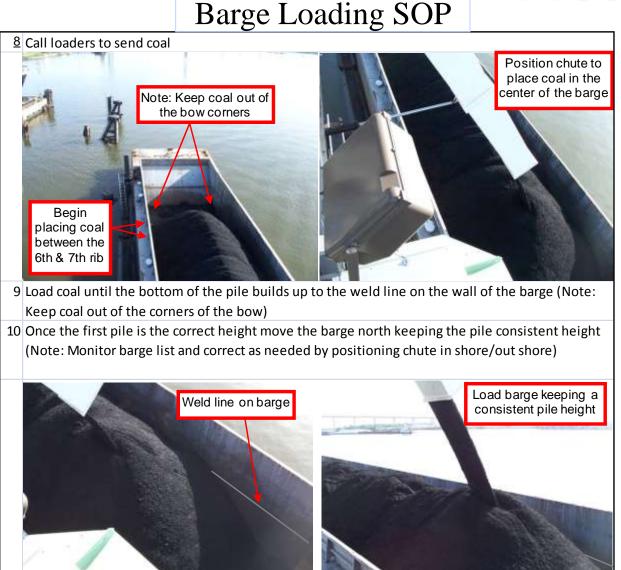


Standardized Work Procedures





Standardized Work Procedures



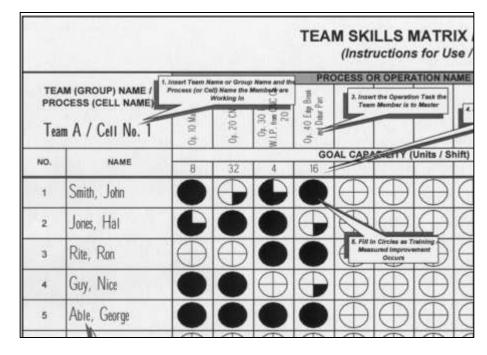


Training on standardized work to improve quality

4-Step Job Instruction

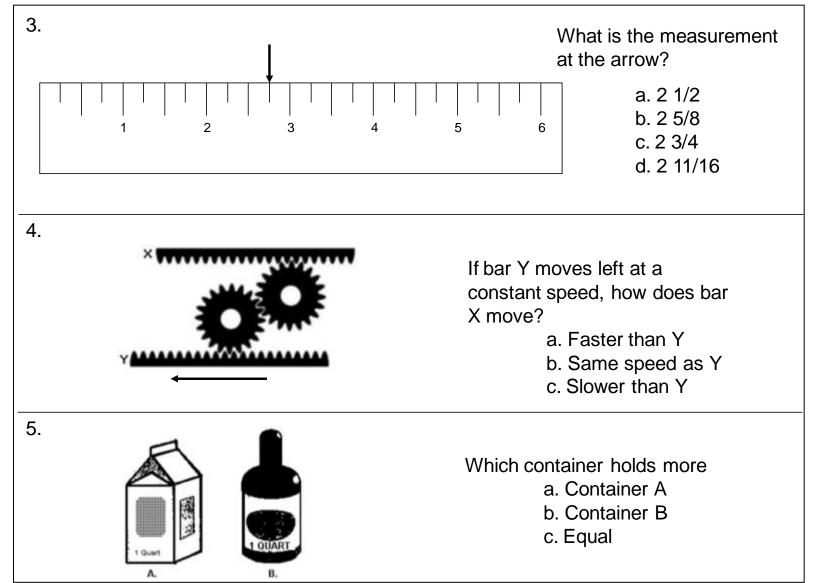
- 1. Prepare the trainee
- 2. Demonstrate the job- main steps, key points, reasons why
- Trainee performs job explaining- main steps, key points, reasons why
- 4. Feedback and evaluation

Circle of Skills Training Matrix



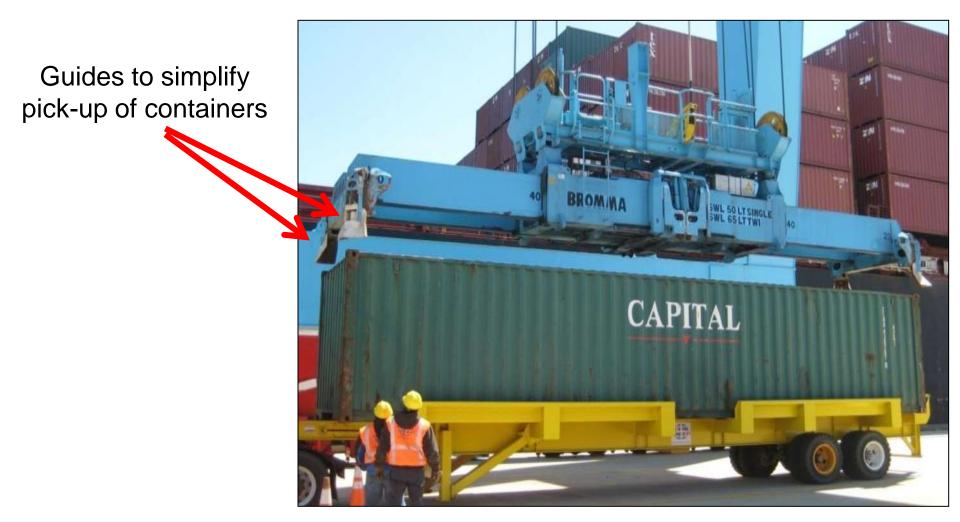


Hiring practices





Improving process quality— (mistake-proofing)





Improving process quality— (mistake-proofing)

Name	
Company	
Address	
City	
State or County	
Postal or Zip Code	
Country	
Phone	
Fax	
E-mail	

Total Productive Maintenance

TPM is a company wide equipment maintenance program that permanently improves the overall effectiveness of equipment with the active involvement of <u>all</u> employees

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Goal is to eliminate/minimize downtime due to breakdown maintenance and to maintain machines at peak performance.



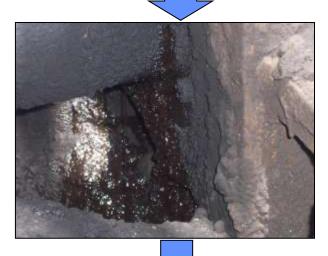


Current State Maintenance

Typical conditions:

- There is often a run-to-failure mentality
- Breakdowns occur regularly
- Temporary repairs are the norm
- Minor stoppages occur frequently
- Processing speed decreases
- No one is accountable for tracking these losses
- Operator training may not be adequate





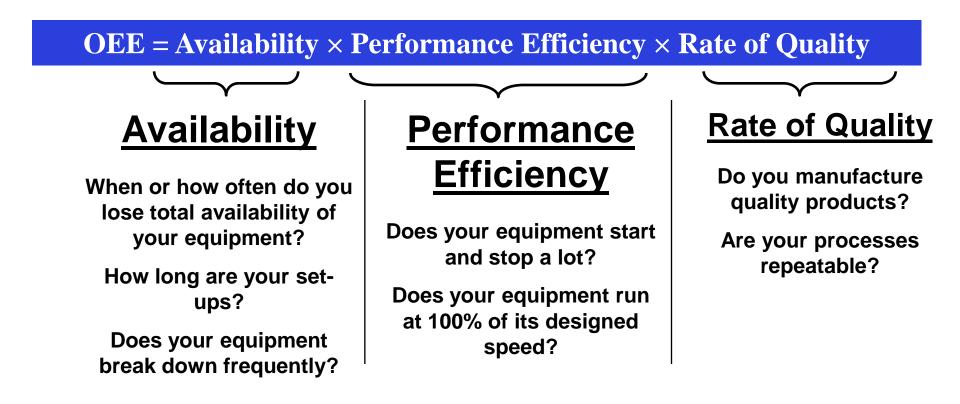




Overall Equipment Effectiveness

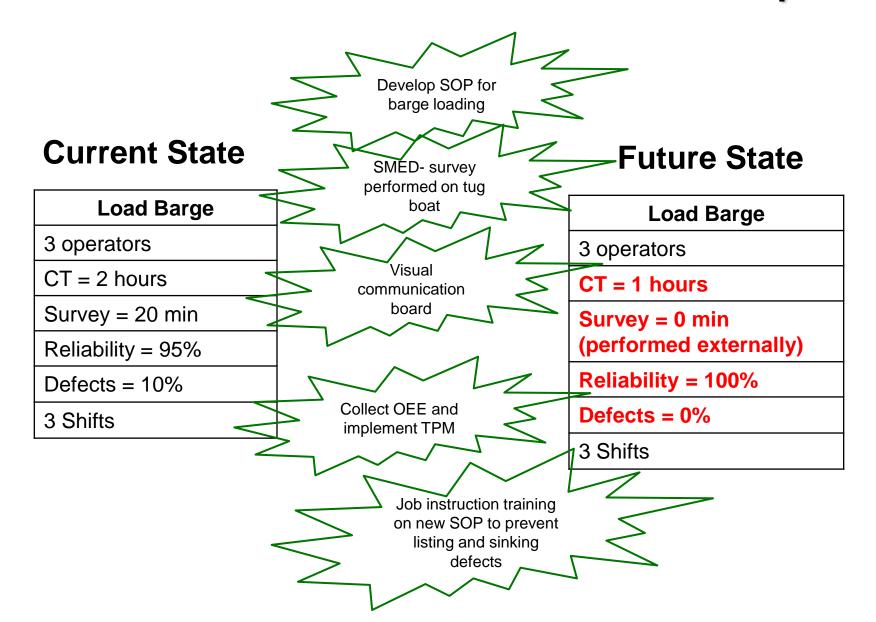
OEE is a metric to:

- Immediately indicate the current status of your equipment
- Allow you to understand the effect of the various equipment issues, not just breakdowns, and how they affect the entire process

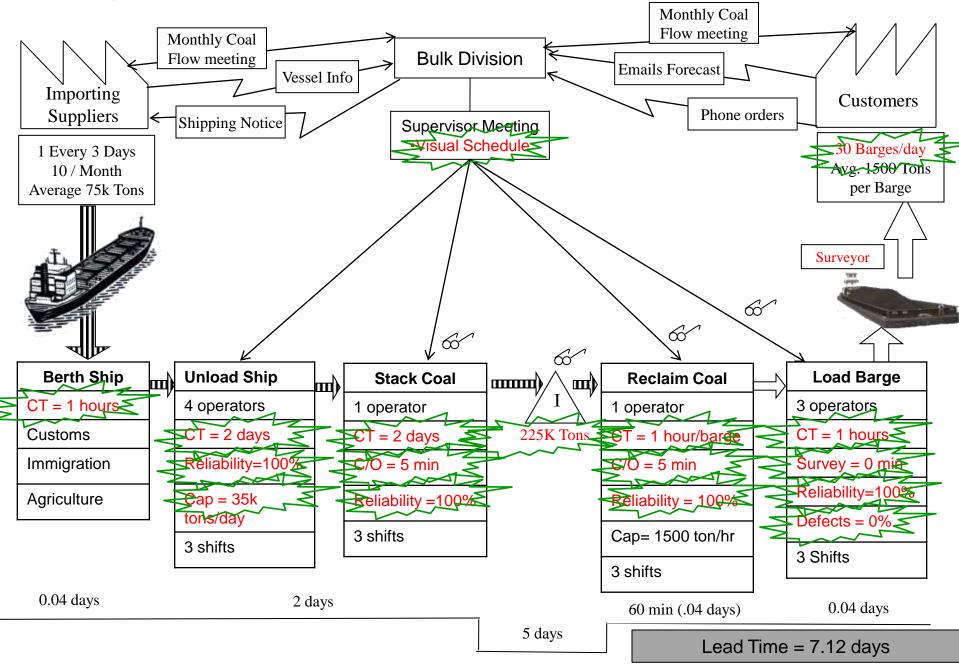




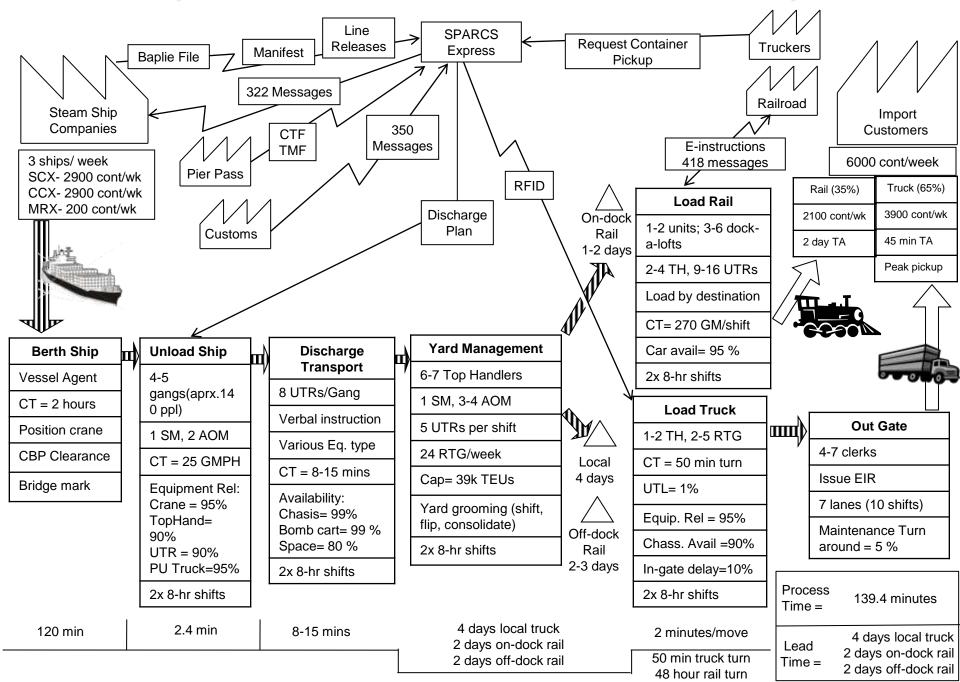
4. How will our operations look with countermeasures in place?

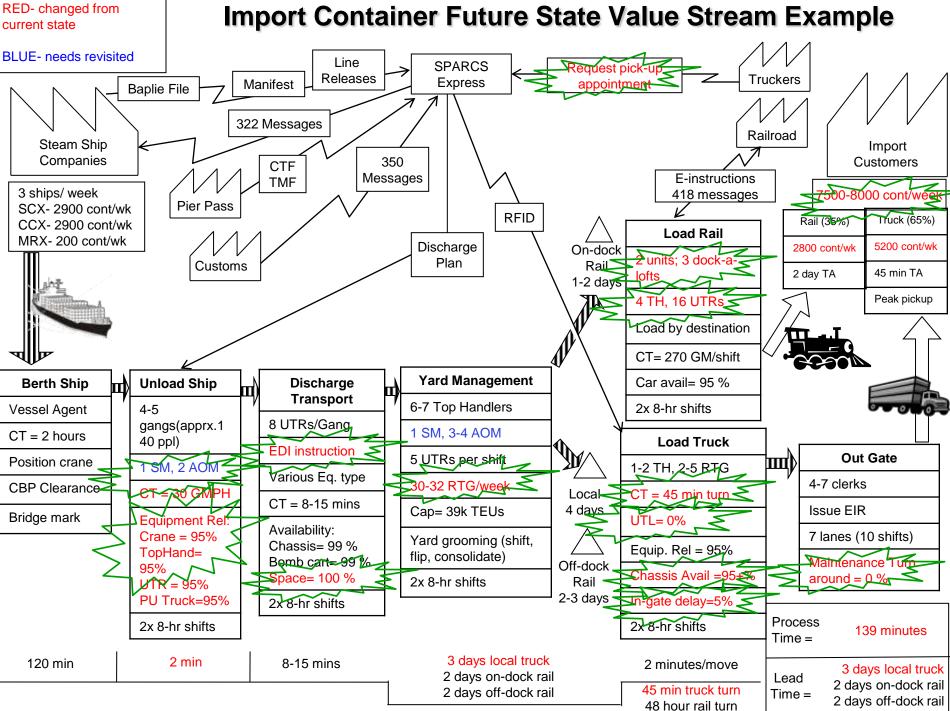


Import Bulk Material Future State Value Stream



Import Container Current State Value Stream Example

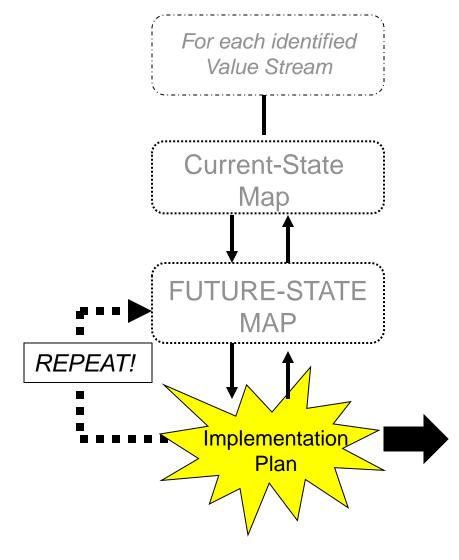




Import Container Future State Value Stream Example



A Plan to Get There



IMPLEMENTATION:

- •Don't Wait! Make a VS Plan: <u>What</u> to do, by <u>who</u>, by <u>when</u>
- Tie it to business objectives/strategic plan
- •Break Future State into phases
- •VS Manager must manage to the plan

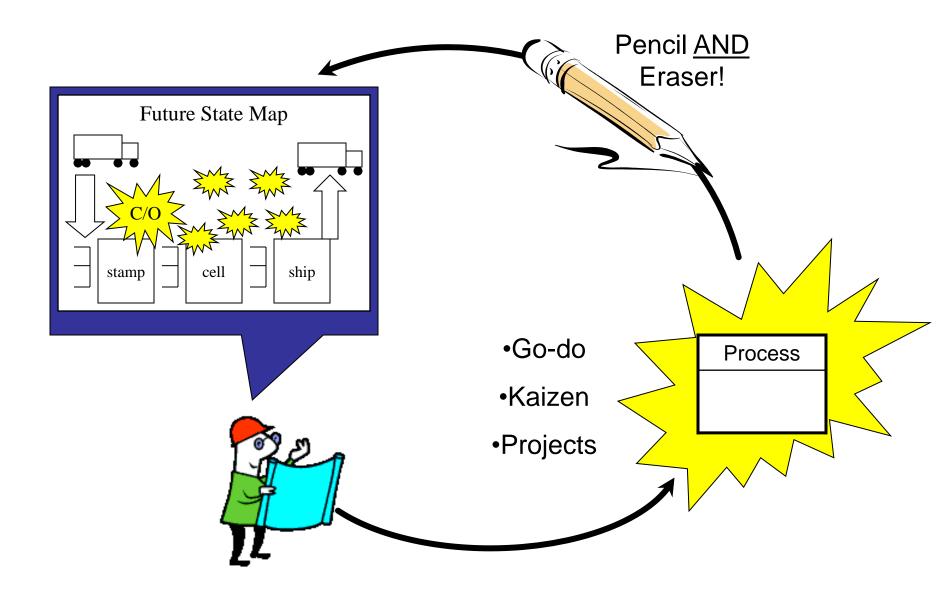


Value Stream Implementation Plan

-	Date 4/27/11											Signatures										
	VS Manager	Tammy			Val	ues	Strea	IM P	lan													
Lettered	Value Stream Objectives	Type of Activity	Monthly Implementation Schedule													Nano Cina						
Kaizen Burst			A	02 11 M	J	J	Q3 11	S	0	Q4 11 N	D	J	Q1 12	M	A	Q2 12	J	A	Q3 13		Person In Charge	Date
1	Develop an appointment system for truck delivery and receiving	Project															0.0				Linda	10/31/11
2	Develop new layout and SOP for decking	Kalzen Event																			Kenny,Kent, Bill	5/31/11
3	Develop ship unloading SOP	Kaizen Event																			Eric	6/30/11
4	Develop SOP to improve truck turn times	Kaizen Event				- C															Kent	8/31/11
5	Investigate EDI improvements & new technology																					
	- live update of BIT	Project																			Kwang, Ralph	7/31/11
	- live update of FHWA inspection dates	Project				1															Kwang, Ralph	7/31/11
7	Improve equipment utilization																					
	- pooling top handlers	Go Do						_		í						_					Eric, Joe	5/31/11
	- hot swapping UTR's	Go Do																			Eric, Joe	5/31/11
8	Investigate shift start/stop times and extended break times	Project																			Marco, Kenny, Ray	9/30/11
9	Investigate new procedures/location for increased container X-rays and develop new SOP	Project /Kaizen Event																			Phillip	5/31/11
10	Investigate upgrading hardware & software for container handling equipment to improve inventory accuracy	Project																			Kwang	9/30/11
11	Investigate installing additional amp plugs	Project																			Joe, Linda	5/31/12
12	Develop and implement a TPM program	Project						-			1	11-14				1					Sean, Patrick	5/31/12



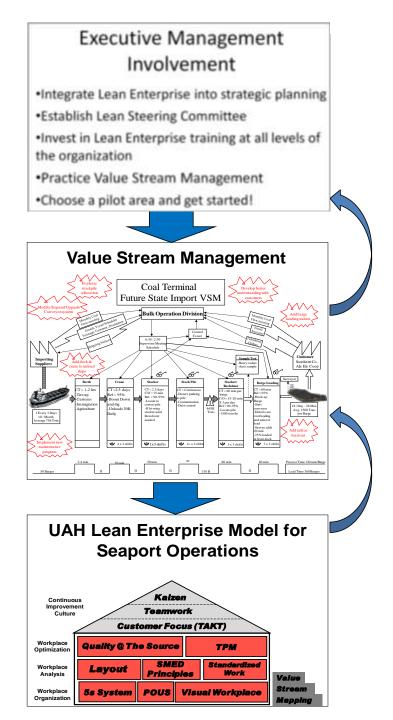
Implementation





Path to Becoming a Lean Port

- Integrate Lean Enterprise into strategic planning
- Establish a corporate Lean Steering Committee to champion efforts
- Invest in Lean training at all levels
- Practice Value Stream Management and Map Value Streams
- Schedule improvements (kaizen!) based on implementation plan
 - Go-do actions
 - Kaizen blitz events
 - Projects
 - Manage to the implementation plan!





Value Stream Mapping Review

Date	: May 31, 2010		a and a second second	Straught datas terrat	Signatures			
Facility Manager: Rickson Gracie Value Stream Manager: Wade Johnson] Valu	e Stream Review				
Loop	Objective & Measurable	Progress	Evaluation	Remaining Issues/Problems	Comments/Ideas on Future Objectives			
1	Decrease barge loading time by 50%	Kaizen event on May 3- went from 2 hrs to 1 hr 20 min	Partial success reduced by 33%	Can load if barge in 53 min if new standardized procedure is followed, need more training and foreman attention	Implement visual cross-training and metric system to monitor use of standardized procedure			
	Success	Limited Success	Unsuccessful		Product Family:			

•Value stream manager must hold reviews and monitor progress

- •Update the Future State Map based on results
- •Elevate issues and make decisions on data and facts
- •If you do not manage to the plan, the plan is useless



Path to Becoming a Lean Port

- Integrate Lean Enterprise into strategic planning
- Establish a corporate Lean Steering Committee to champion efforts
- Invest in Lean training at all levels
- Practice Value Stream Management and Map Value Streams
- Schedule improvements (kaizen!) based on the Value Stream implementation plan

