

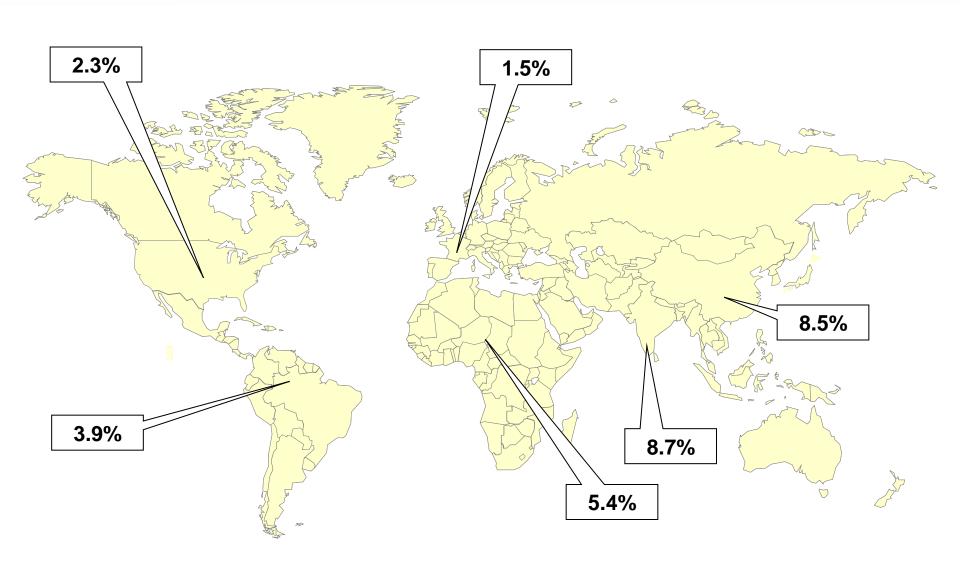
Overview of The Port of Virginia Growth Challenges and Opportunities





Global Growth (IMF)

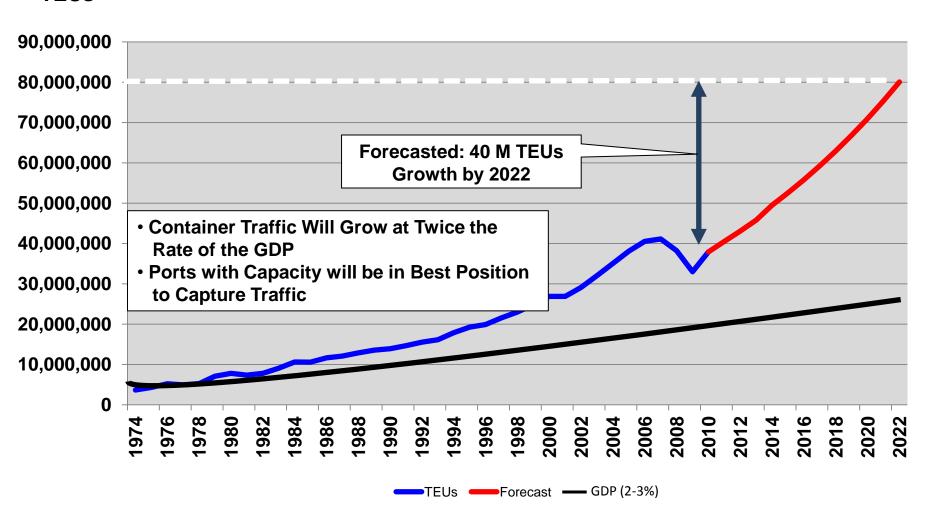
Drives Demand





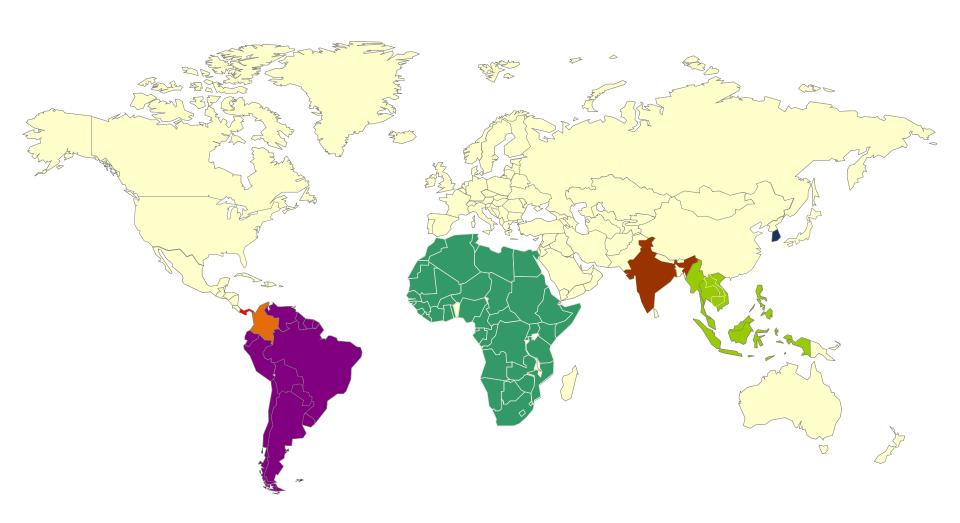
U.S. Containerized Cargo Forecast

TEUs





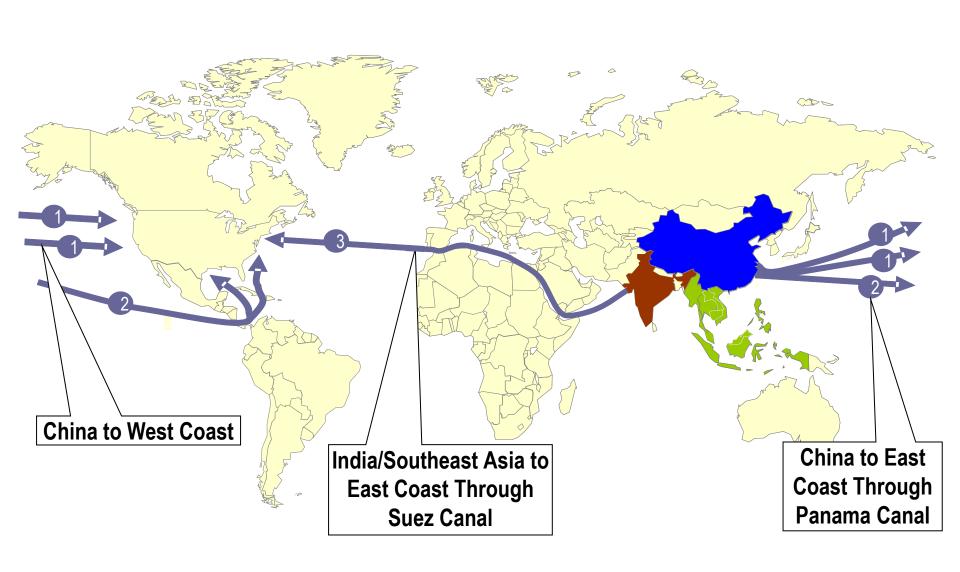
Emerging Markets Shifts Demand





World Trade Lanes

Shifts in Trade Good for Port of Virginia

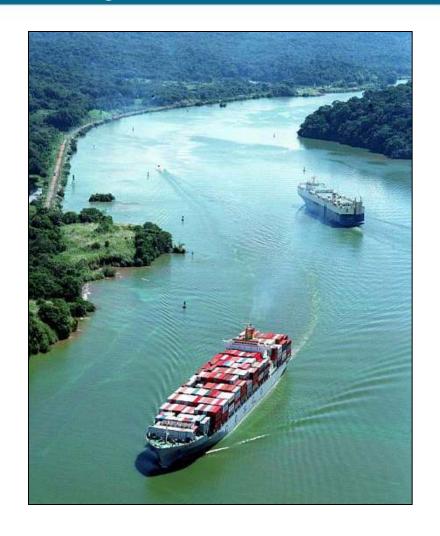




Panama Canal Expansion

Will Increase Business at Port of Virginia

- Route for Asia to Atlantic Ports
- Completion by 2015
- Virginia is the only east coast port with deep enough channels for biggest ships





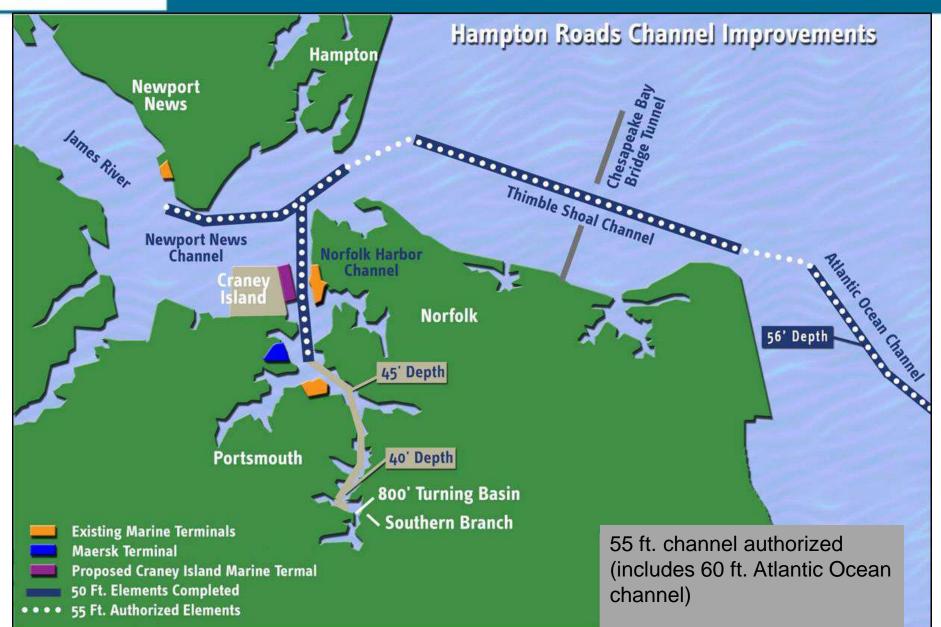
Ideally Located



- Central location along the Atlantic Coast
- Nearly tow-thirds of the nation's population and 50 percent of the manufacturing activity are within a day's drive of the Port of Virginia
- Well-developed transportation system provides access to major markets: The 3rd largest state maintained transportation network
- The 3rd largest container port on the U.S. East Coast and the Virginia Inland Port provides an interface between truck and rail services for transfer of ocean-going containers

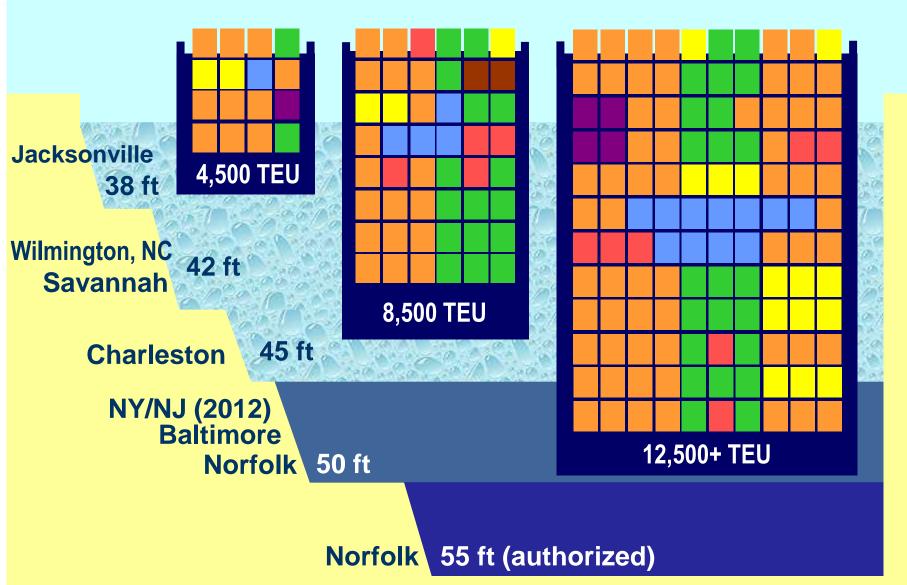


50 Foot Channel Depth





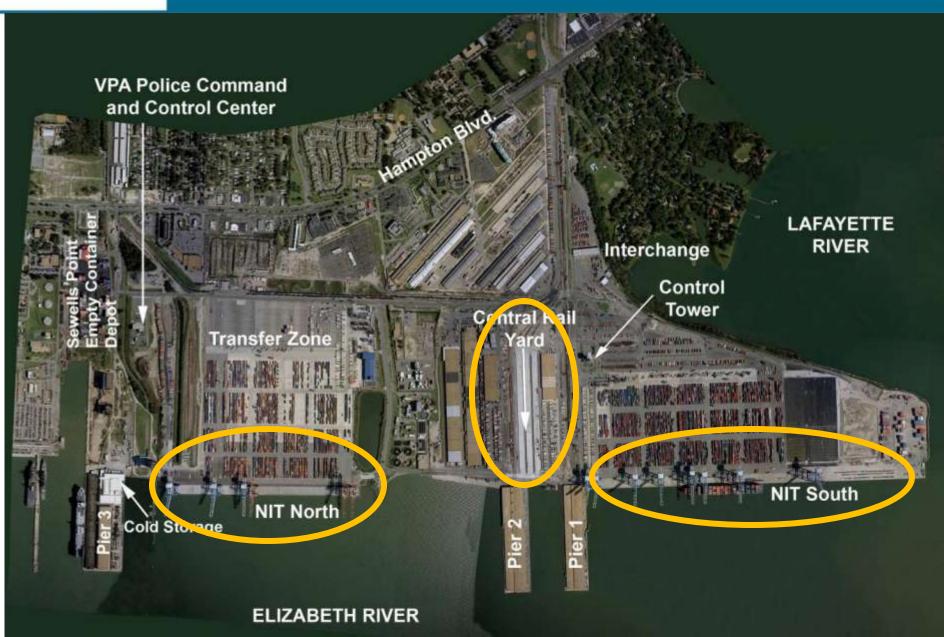
U.S. East Coast Competitive Ports Water Depth



Based on *fully loaded* vessel

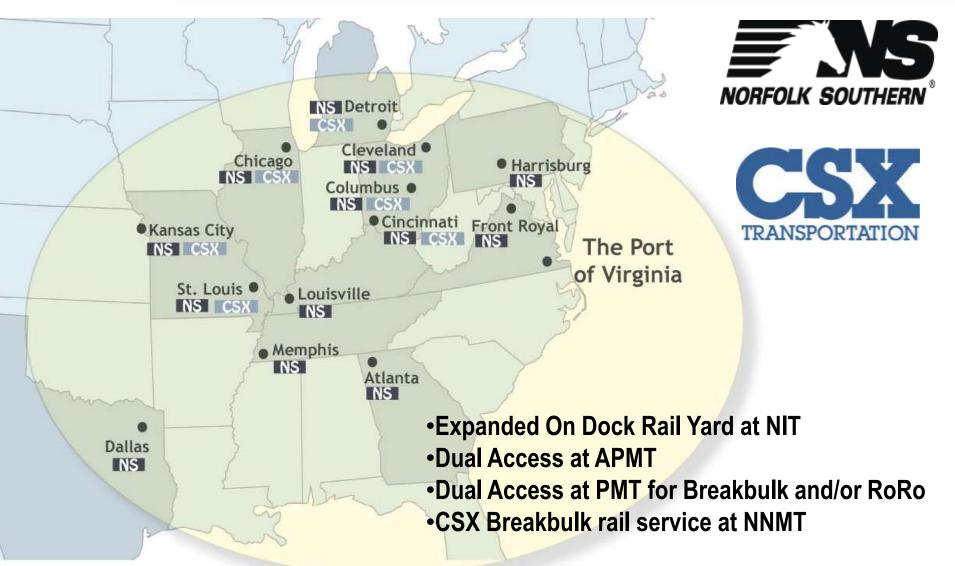


Norfolk International Terminals





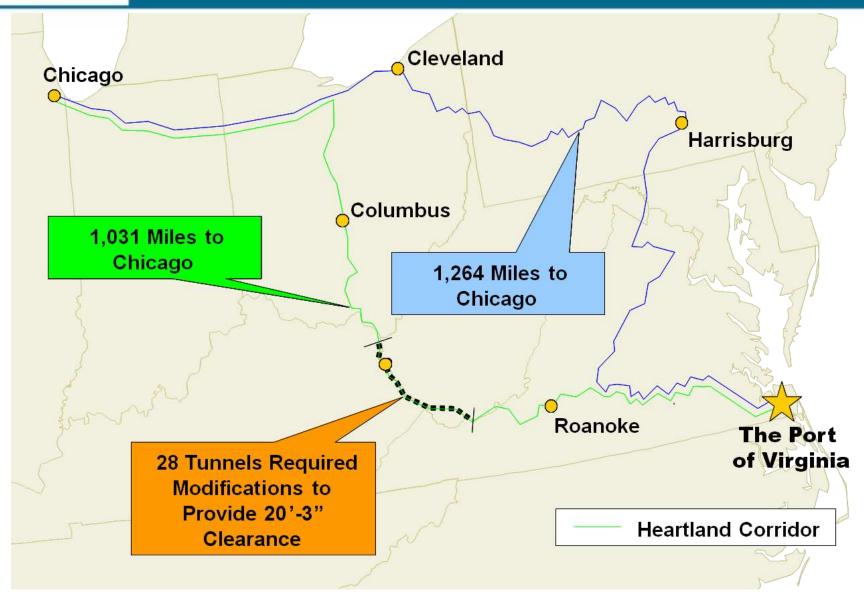
Rail Gateway to the Midwest Serviced by Two Class 1 Railroads



Higher Percentage of Railed Cargo Than Other U.S. East Coast Ports



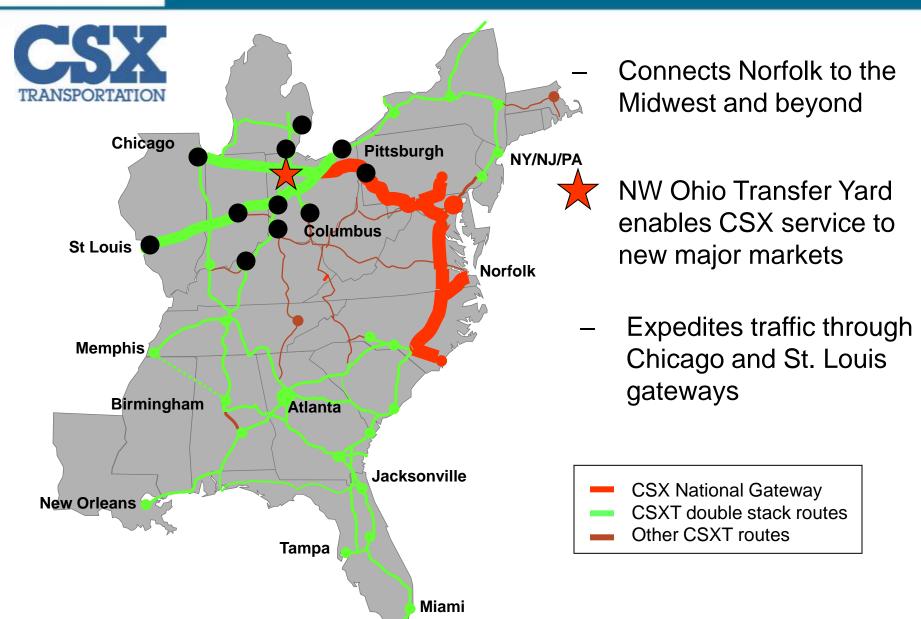
The Heartland Corridor



New route is double-stack eliminates more than 230 miles. Opened Sept. 2010.

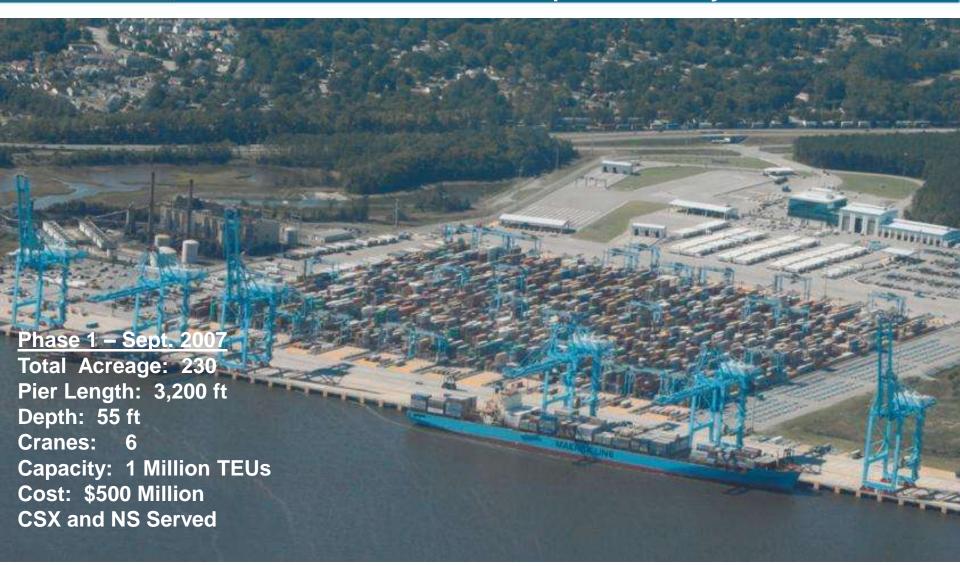


The National Gateway





APM Terminals Virginia Leased to the VPA, Operated by VIT, Inc.





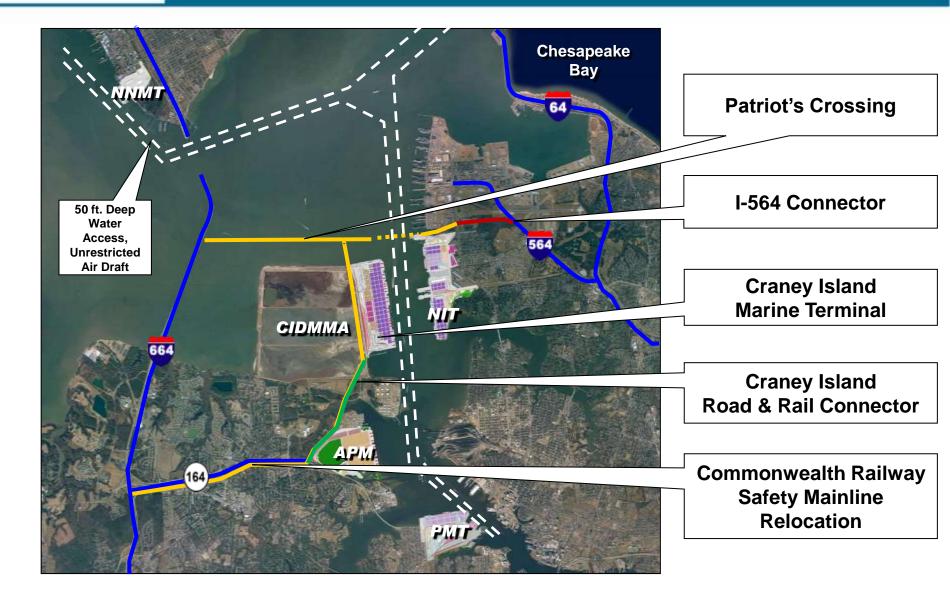
APMT Phase 2

- Most Technologically-Advanced Marine Terminal in North America
- Room for Expansion





Regional Transportation Projects





Future Craney Island Marine Terminal





MSC Bruxelles



- At 1,105 feet long, and 9,200 TEUs, the MSC Bruxelles holds the record for the biggest containership ever to enter the Hampton Roads Harbor.
- Regular service to the Port of Virginia
- Our channels and terminals can handle these vessels fully loaded unlike any other port on the East Coast



The Port of Virginia's Response

OPEN FOR BUSINESS – NOW!

- 22 Suez/Post-Panamax Cranes
- 50' Channel
- No Air Restrictions
- 2 World Class Rail Roads
- \$3B+ Public Private Infrastructure Investment



Overview of The Port of Virginia Growth Challenges and Opportunities

