

Port of Brownsville 75th Anniversary Gelebration

February 29, 2012



Port Overview

Located at the southernmost tip of Texas (17-mile long channel) that meets the Gulf of Mexico at the Brazos Santiago

Port owns waterfront facilities on the Brownsville Ship Channel Foreign Trade Zone #62

Brownsville

ship Channel

Water Depths: 44 ft. at entrance 42 ft. up to and in Turning Basin 36 ft. at Turning Basin

Port Infrastructure

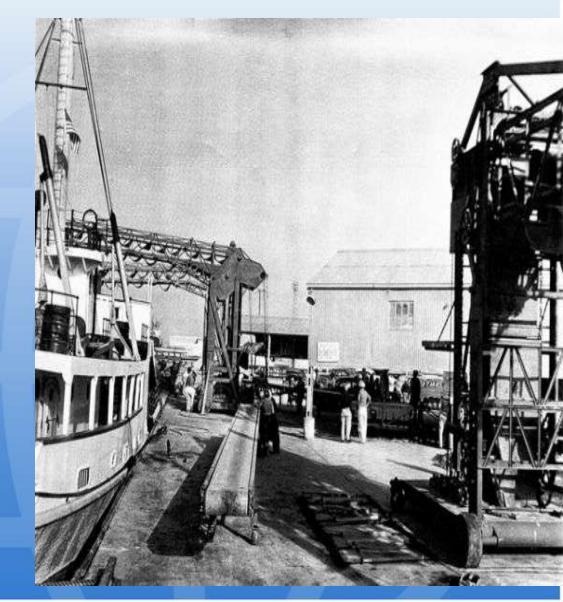
- Port owns 40,000 +/- acres
- 12 cargo docks
- 4 oil docks
- 1 liquid cargo dock
- 650,000 sq ft covered storage
- 2.7 million sq ft. open storage
- 2 container/restricted cargo storage yards
- Brownsville & Rio Grande Railroad





Port of Brownsville Rich History

- Efforts to Develop Port in Brownsville
 - The development of a Port in region dates to the 1800's
 - Trade with Mexico Foundation
 - May 1936 Open for Business
- Flexibility Through the Years
 - Shrimp
 - Cotton
 - Steel



Port of Brownsville 75th Anniversary Goals

- Role of Security at Port
 - Port of Brownsville Post September 11th World
 - Lack of Public Access, Community Awareness, Regional Awareness
- Collaboration
 - Public/Private Entities
 - Law Enforcement (Local, Regional, Federal)
 - Community Engagement (Boy Scouts, High Schools)
 - Employee Sense of Ownership



Port of Brownsville 75th Anniversary Considerations

- Budget
 - Communication with commissioners and staff
 - Bang for Buck
- Events
 - Grand Ceremony
 - Boat Tours
 - Landside Tours



Port of Brownsville 75th Anniversary Advertising/Nedia Involvement

Advertising

- Sell Historical Angle to Encourage Buy In, Why This Matters
- Get as Much Coverage as Possible Prior to Event (Media, Radio, Newspaper, Television)
- Media Relations
 - Leverage Relationships with News Outlets in Months Leading Up to Event
 - Access! Access! Access! (Make Media Part of Celebration)



Port of Brownsville 75th Anniversary Security Concerns

- Access
 - Security Roundtable
 - Consistent
 Information Across all Communication Methods (Emphasize Security Concerns and Why)
- Event Day
 - Planning Committee -Assign Teams and Captains
 - Ensure Everyone on Same Page
 - Clean Up Duty



Port of Brownsville 75th Anniversary Lessons Learned

- Acoustics
- Confirm List of VIP's as early as possible
- Important to focus on costs but expect the unexpected
- Managing "Grand Ideas"



Port of Brownsville 75th Anniversary History Row



Port of Brownsville 75th Anniversary Include "Local Gulture"



Port of Brownsville 75th Anniversary Celebrate Tenants



Port of Brownsville 75th Anniversary ebrate Port's Roots H Г

20s to 40s Era













Thank you!

For additional information visit us at <u>www.portofbrownsville.com</u>

