# America's front door. We make a big world smaller.

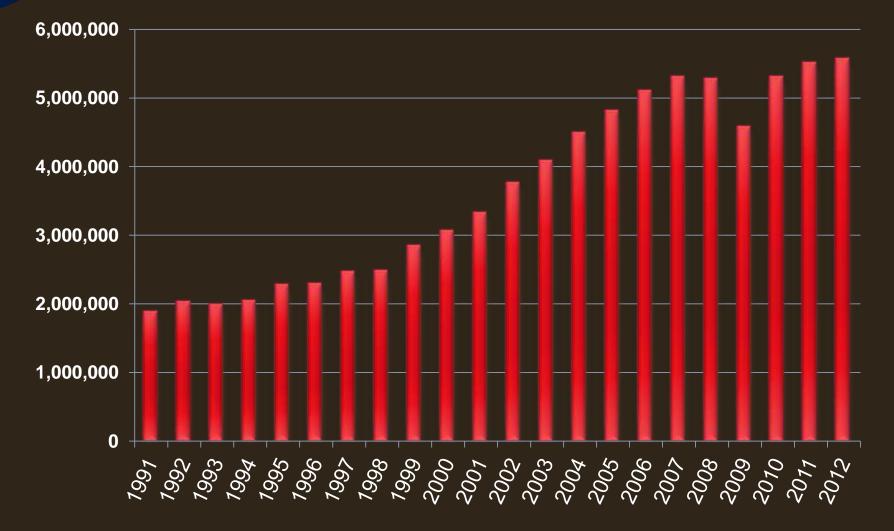
Shifting International Trade Routes – A Ports Perspective January 24, 2013

#### THE PORT AUTHORITY OF NY & NJ

**Rick Larrabee - Director Port Commerce Department** 



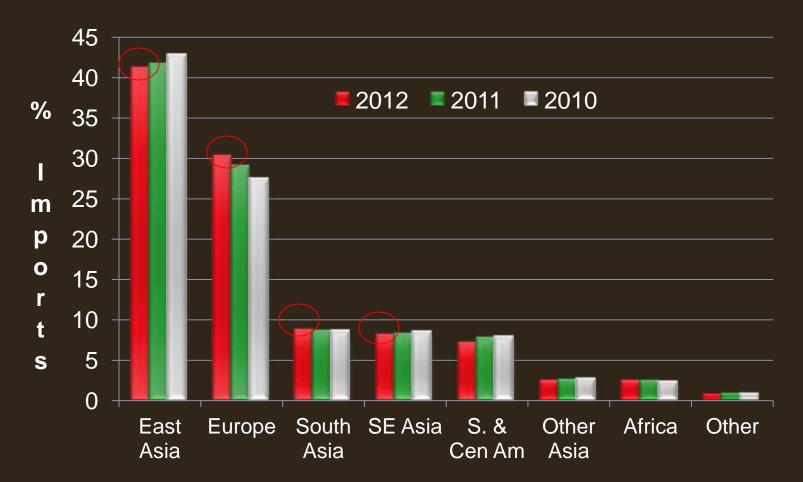
#### Container Growth in NY& NJ (TEU)





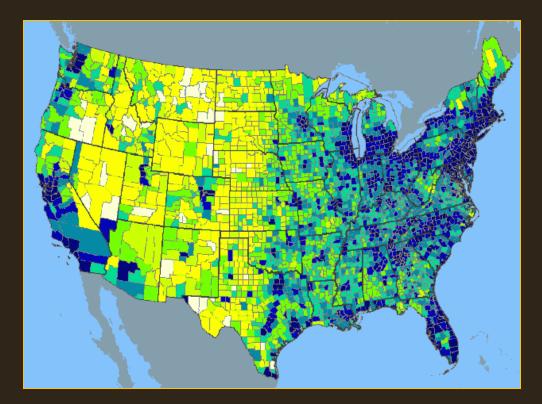


#### Change in NY/NJ Import Origin – Jan to Nov 2012 vs 2011





#### Location



21% of U.S. Retail Sales are in the Northeast and 18% in the Midwest, 22% in South East and 39% in rest of USA

58% of Canadian Retail Sales are in the Provinces of Ontario & Quebec





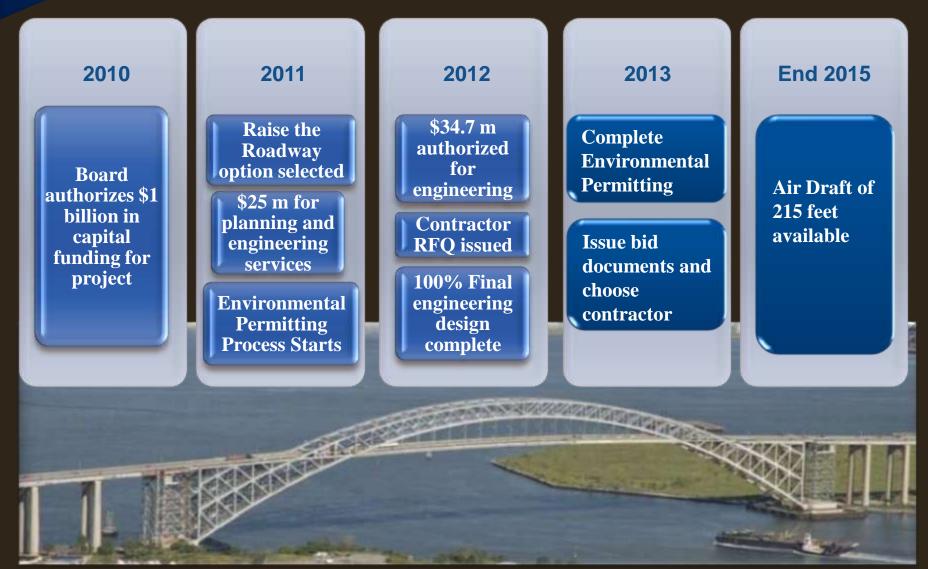
#### The Roads to America's Front Door





## Will we be ready?

#### **Raising the Bayonne Bridge**

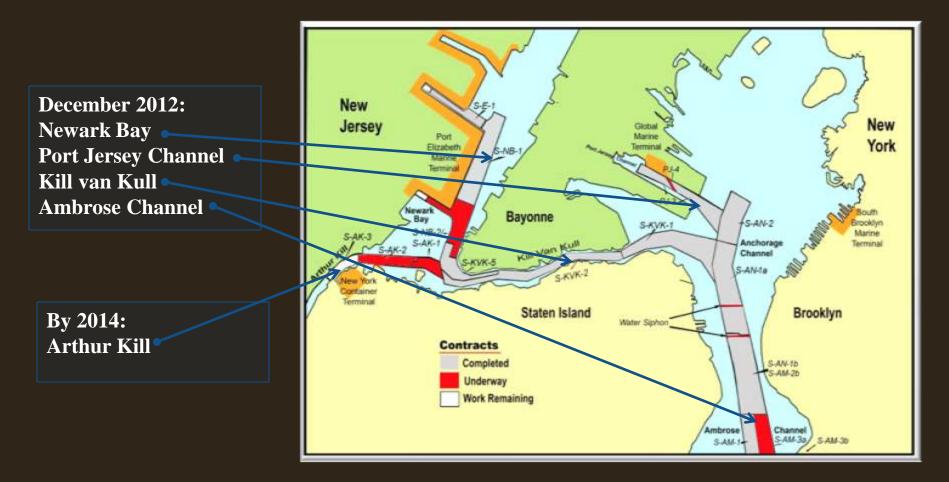


### **Rebuilding the Port**





#### **50 Foot Harbor Deepening Project Update**



**USACE as of March 2012** 



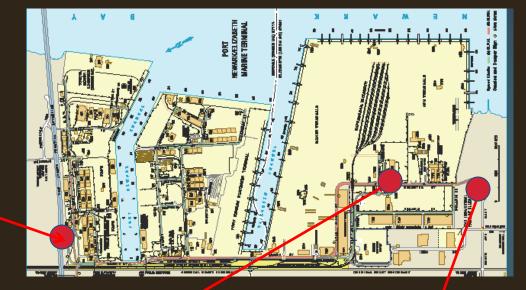
### Unparalleled Rail Network \$600M On-Dock Port Rail Investment





#### NJMT Roadway Improvements





Port St. & Brewster Rd. Comp. 3Q - 2013



McLester St. Roadway Widening Comp. 4Q - 2013



North Ave. / McLester St. Curve Realignment Completed - 12/11



#### Clean Air Strategy

Ocean-going Vessel Low Sulfur Fuel Incentive: \$6.36M program funded by PANYNJ

Clean Vessel Incentive Program: \$4.87M program funded by PANYNJ

Brooklyn Cruise Terminal Shore Power Installation: \$19.3M program funded by PANYNJ (\$12.2M), NY State (\$4.3M), EPA (\$2.8M).

Truck Replacement Program:

Funded by \$8.5M EPA in grants that provide 25% of new truck cost and \$26M from PANYNJ for low interest loans for remaining 75%.

Truck Phase Out Plan: January 1, 2011: Access denied to trucks with 1993 and older engines. January 1, 2017: Only trucks with 2007 or newer engines granted access.

Truck Loan and Retrofit Program: \$2.6M program: \$750K each from PANYNJ and EPA, \$1.1M from micro-lender.

Cargo Handling Equipment (CHE) Fleet Mod Program: \$2.24M program funded by PANYNJ.

Harbor Craft Repower and Retrofit Program: Replaced engines on 7 private harbor craft, retrofitted 36 private ferries with DOCs







### How do we pay for all this?





#### **THANK YOU**