PETER RICCHIUTI



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PETER VS. DA' COACH

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THE FACTS

We are not entering another Great Depression. Following the Stock Market crash of 1929 the government:

- Increased interest rates
- Increased Tariffs
- Slowed Government Spending

A TYPICAL RECESSION

- Before this, we've had two recessions in the last 30 years (early 1990's and 2000 – 2001).
- They always end and the economy always rises to a higher plateau.

Source: U. S. Department of Economic Advisors

NEGATIVE NEWS?



WHAT IS THE FEDERAL RESERVE?

Random Survey of Americans

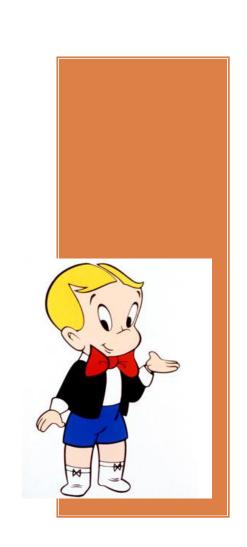
- 50% A Brand of Whiskey
- 25% A Wildlife Refuge
- 25% An Indian Reservation

PROFITS COUNT, A LOT!

Since WW II

- Corporate profits up100 fold
- Stock prices have risen90 fold

Source: Standard & Poor's



RECORD EARNINGS*



^{*} As measured by the S&P 500, calculations are rounded

EARNINGS GROWTH ESTIMATES

| Q 1 2 | 014 | 0.9% |
|--------------|-----|------------|
| YI Z | 014 | U . |

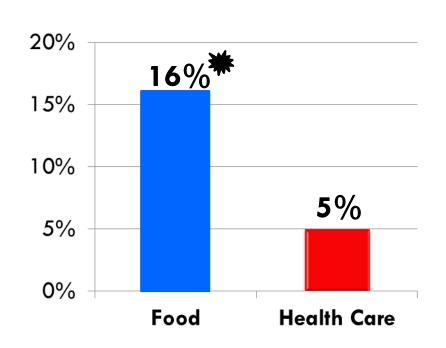
SOURCE: FACTSET

RANDOM THOUGHTS...

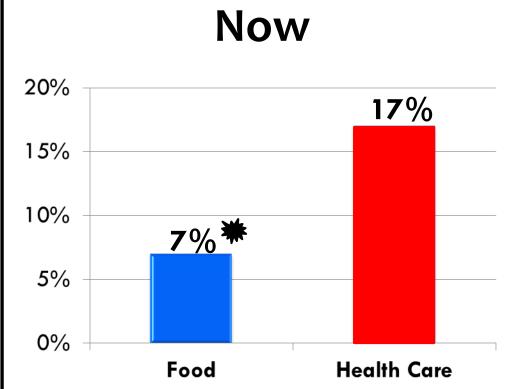
- Tax evasion has added about three trillion dollars to the national debt over the past decade.
- As a percentage of GDP, federal taxes are now at the lowest since 1950.
- Just one in seven workers is of normal weight without a chronic health problem.

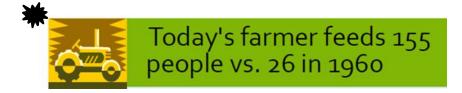
MIRROR IMAGE

50 Years Ago

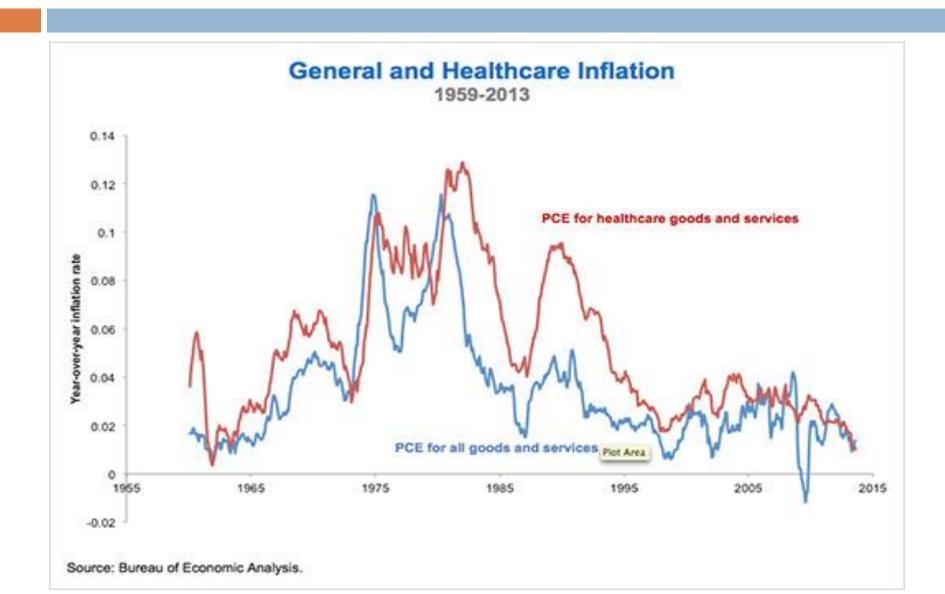


Source: Conscious Capitalism





HEALTHCARE INFLATION



ENERGY INDEPENDENCE

- Supply & Demand
- ■Balance of Trade
- Foreign Policy

EXPORTS???



THE SAUDI ARABIA OF GAS

- Oil/Gas ratio has historically been about 6-1 and is now about 25-1!
- Clean burning and cheap relative to oil.
- Can be used to heat homes, power cars, cook and generate electricity.

ACROSS THE AGES

| GENERATION | AGES | SIZE* (MIL) | PERCENT OF U.S. POPULATION |
|---------------------|-------|----------------|----------------------------|
| GREATEST | 68- | 35.2 | 11% |
| BABY BOOM | 48-67 | 80.3 | 25% |
| GENERATION X | 38-47 | 40.9 | 13% |
| MILLENNIALS | 18-37 | 86.0 | 27% |
| iGEN | 0-17 | 74.0 | 23% |

Source: BARRONS

THE KIDS ARE ALRIGHT

 Women in this group are better educated than men and in 1/3 of marriages, earn more money.



 As this large group ages, the will begin hitting their big earning years and focus more on retirement and investing.

DEMOGRAPHICS

- Over the next 30 years, the population of working age people will steadily increase in the U.S.
- It will be declining in most industrialized parts of the world, including Europe, Japan and China.

NO DOUBLE DIP

- High but falling housing starts. Low and Rising.
- High but falling average weekly hours worked.
 - High and Rising.
- 3. Inverted Yield Curve.
 - This Remains Steep.
 - (Currently about +260 basis points)

CURRENT SLOPE +260 BASIS POINTS

Ten year treasury note (2.65%) minus 3-month treasury bill (0.05%)

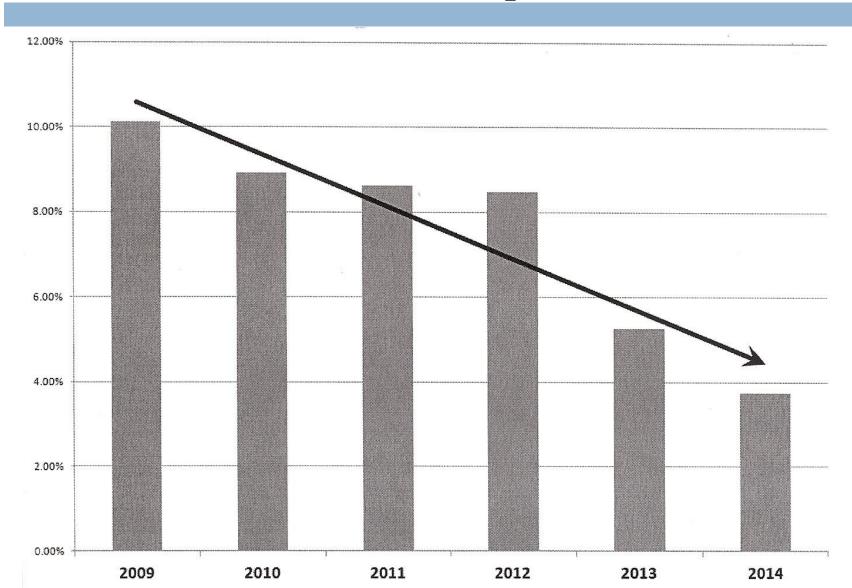


PSYCHIATRISTS DEEPLY CONCERNED FOR 5% OF AMERICANS WHO APPROVE OF CONGRESS



Source: The Onion

DEFICIT/GDP



LOWERING DEFICIT/GDP

- Some Higher Taxes
- Some Budget Cuts
- Changes To Entitlement Programs
- Higher Revenue from a Rebounding Economy

COLLEGE LEXICON

"Sexiled" (sex-iled) Verb

1. (slang) Looking for a place to sleep because your roommate has a visitor.



Nation's Economists Quietly Evacuating Their Families



Source: The Onion

IS THIS MARKET CHEAP?



Source: FactSet, Standard & Poor's, as of June 28, 2013

SLOW HAND

Research has shown *investors who traded the least outperformed those who traded the most by a remarkable 6.8 percentage points annually.

*Source: Research by University of California Economists Terrance Odean and Brad Barber

MIDDLE CLASS CONSUMER

- Concerns AboutEmployment
- Worries AboutSavings/Investments
- Increasing Income Gap

"UNEVEN" BLUES

- Since 1980 the U.S. economy has more than doubled in size.
- 30 years ago the top 1% of population earned 10% of the nation's income.
- Today, the top 1% earn 20% of the nation's income. This group now controls 40% of the country's wealth.

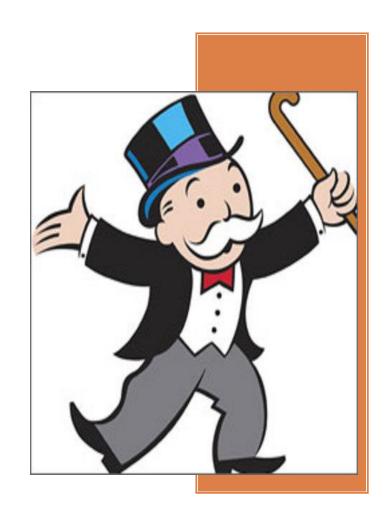
GREECE OFFERS TO REPAY BAILOUT WITH GIANT HORSE

STEED WHEELED INTO BRUSSELS AT NIGHT



FINANCIAL MYTH BUSTING

□ High Unemployment



A GOOD TIME FOR STOCKS?

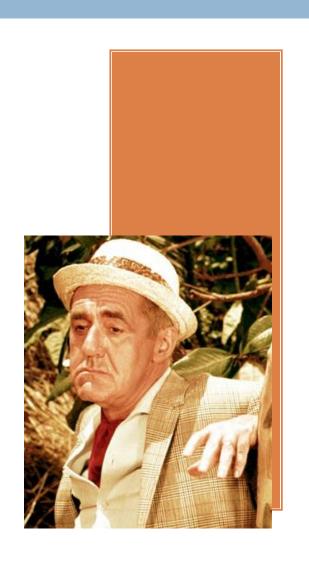
Since 1948 stock market returns have been three times as high in periods where unemployment rates have topped 6.6%.

Source: Jim Paulsen – Wells Capital Management

Data from 1948 to 2011

FINANCIAL MYTH BUSTING

- High Unemployment
- Most Americans think we are on the "wrong track"



IF A MAJORITY OF THE PEOPLE...

- □ In the early 1990's ²/³rd's of Americans felt the country was on the wrong track...
- In 2000 80% of Americans believed the country was on the right track...
- In 2010 nearly everyone thought the country was on the wrong track and...

Source: Wells Capital Management

FINANCIAL MYTH BUSTING

- High Unemployment
- Most Americans think we are on the "wrong track"
- There is too much leverage
- There is a Democrat in the White House

WHERE TO?

- Share Buybacks
- Increased Dividends
- Mergers & Acquisitions
- Much Needed Capital Expenditures
- Hiring?



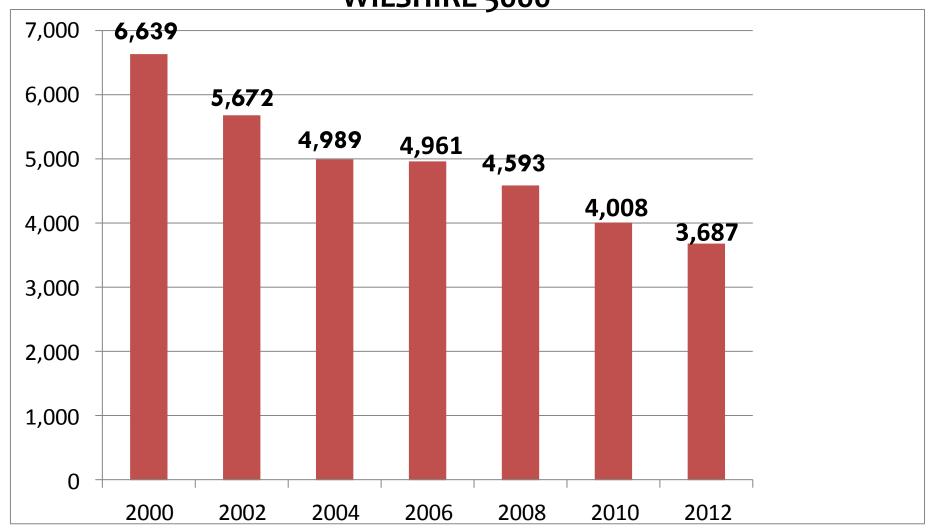
©MGM Television

AND SHARE BUYBACKS

- □ 2009 \$140B
- □ 2010 \$299B
- □ 2011 \$390B
- □ 2012 \$350B
- That's about \$1.2 trillion in stock that's gone in the last four years... plus all the companies that have been bought out.

THE INCREDIBLE SHRINKING SUPPLY OF STOCKS





GONE

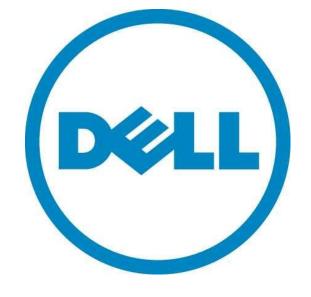


U·S AIRWAYS









CASH A PLENTY

- General Electric
- Apple
- Microsoft
- ExxonMobil
- Ford
- Google

- \$122 Billion
- \$117 Billion
- \$ 73 Billion
- \$ 52 Billion
- \$ 51 Billion
- \$44 Billion

ABOUT THAT CASH

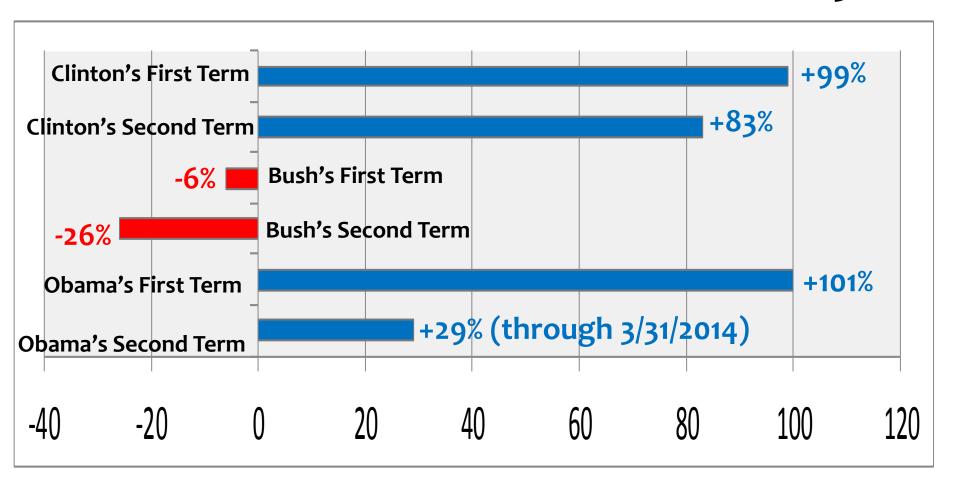
- Corporations now have about \$7 Trillion sitting in cash.
- What could that do?
- The Fed pumped \$3 Trillion into the system over the past 6 years and stocks rose 200%
- _ ?????

FINANCIAL MYTH BUSTING

- High Unemployment
- Most Americans think we are on the "wrong track"
- Companies are leveraged
- There is a Democrat in the White House

POLITICAL PERFORMANCE

Total Return For The Standard & Poor's 500



MASON-DIXON LINE RENAMED IHOP-WAFFLE HOUSE LINE



Source: The Onion

WHICH INNING?

Late Innings:

No Double Dip, just a couple of soft patches?

Middle Innings:

The last three economic recoveries have lasted about 90 months each.



Source: Wells Capital Management

WHAT KEEPS ME UP?

- **□A "Too Strong" Economy**
- Immigration Restrictions
- **□Restrictions On Free Trade**

TOO STRONG?

- "Fear" of Inflation
- Panic Tapering

WHAT KEEPS ME UP?

- **□A "Too Strong" Economy**
- Immigration Restrictions
- **□Restrictions On Free Trade**

IMMIGRATION STAT

40% of the Fortune 500 were started by immigrants.

FORTUNE

WHAT KEEPS ME UP?

- □A "Too Strong" Economy
- Immigration Restrictions
- □Restrictions On Free Trade

EXPORTS ARE KING

- U.S. Exports are at record levels.
- We are now exporting nearly \$200 billion in goods and services per month.
- Last year a record 62 million foreign visitors came to the U.S. (That's an export too)

WHAT WE ARE HEARING

- Fiscal Cliff
- Sequestration
- Obamacare
- Greece
- Cyprus
- Fed Tapering



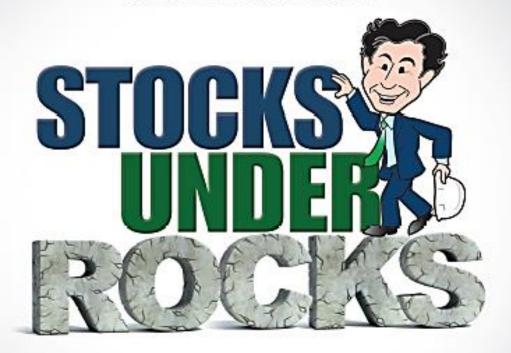
A NEW GOLDEN AGE?

- 200,000+ new jobs each month
- Very low household debt obligations
- Consumer confidence at a 5-year high
- Bank loans steadily rising
- Energy Independence
- Record corporate profits
- Very clean balance sheets/lots of cash

PETER RICCHIUTI

Professor & Founder of Burkenroad Reports at Tulane University

ANNETTE NAAKE SISCO



HOW TO UNCOVER
OVERLOOKED, PROFITABLE
MARKET OPPORTUNITIES

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