



CAMPOSOL

THE WORLD'S LARGEST ASPARAGUS EXPORTER

Catering to a growing world affluence and higher demand for quality agricultural products



Camposol is an integral part of the Dyer Coriat group



D&C Group

- Founded by Samuel Dyer Ampudia and family, the D&C Group is the single largest shareholder in Copeinca and Camposol
- Successful track record in developing and attracting capital to some of Peru's most innovative exporting companies
 - Over USD950 million in debt and equity capital raised for its investments in Peru since 2007
- Focus on running public companies with strictest corporate governance rules and incorporating independent directors and managers to oversee future investments



Copeinca ASA

- 3rd largest fishmeal producer in the world
- Market capitalization of USD340(1) million as of December 12, 2011
- LTM EBITDA as of September 2011 of USD83 million
- Issued USD175 million in international bonds in 2010
- D&C Group owns a 33% stake in the company and controls the board



Camposol Holding plc

- Third largest private employer in the country
- Largest exporter of asparagus in the world and largest plantation of avocados in the world.
- Market capitalization of USD114(1) million as of December 12, 2011
- LTM EBITDA as of September 2011 of USD26 million
- D&C Group owns a 29% stake in the company

The D&C group is Peru's leading food exporter, with consolidated revenues of ~US\$500 million

Source: D&C Group, public company filings, Bloomberg.

(1) Figures converted from Norwegian Krone to USD at an FX rate of 0.1717 NOK/USD.

D&C has a focus on SR and Environment



WAWA WASI "RAYITO DE SOL"
PROGRAMA PARA LA GENERACIÓN DE CAPACIDADES EN PEQUEÑAS Y MEDIANAS EMPRESAS

CÁLCULO DE HUELLA DE CARBONO
PROGRAMA PARA JÓVENES "JUVENTUD, ARTE Y DESARROLLO"

CENTRO MÉDICO PARA LA COMUNIDAD DE NUEVO CHAO

LAVANDERÍA "MANOS SOLIDARIAS"

CAMPAÑAS MÉDICAS GRATUITAS
IMPLEMENTACIÓN DE COMITÉ DE SEGURIDAD CIUDADANA EN SAN JUAN DE CURUMUY - PIURA

PANADERÍA "LA CASA DEL PAN"

PROGRAMA INTEGRAL DE CONSERVACIÓN AMBIENTAL

PROGRAMA DE GESTIÓN DE RESIDUOS SÓLIDOS

CAMPOSOL

The poster features a background image of a green field with a dirt road leading towards a mountain range under a clear sky. The text is arranged in a vertical list, with each project name in bold orange or yellow letters and its description in smaller white letters. The CAMPOSOL logo is at the bottom left.

PROGRAMA "ECONEGOCIOS ESCOLARES"

GESTIÓN CON LAS ASOCIACIONES DE PRODUCTORES DE HARINA Y ACEITE DE PESCADO (APRO's)
PROGRAMA DE DESARROLLO COMUNIDAD 27 DE OCTUBRE EN CHIMBOTE EN CONJUNTO CON FUNDACIÓN STORMME

GESTIÓN INTEGRAL DE TRATAMIENTO DE EFLUENTES Y RESIDUOS

PROGRAMA "SALUD, SEGURIDAD Y AMBIENTE"

CAPACITACIÓN Y GESTIÓN DE RESIDUOS SÓLIDOS EN COMUNIDADES

CAMBIOS TECNOLÓGICOS EN LOS PROCESOS PRODUCTIVOS Y EMBARCACIONES PARA FAVORECER AL AMBIENTE

COPEINCA

The poster features a background image of a large blue fishing vessel at sea. The text is arranged in a vertical list, with each project name in bold white or yellow letters and its description in smaller white letters. The COPEINCA logo is at the bottom right.

Global Certifications



Pacto Mundial



Alianza para Comercio Seguro



ISO 14001 –
Gestión Ambiental



OHSAS 18001 –
Gestión Seguridad y
Salud Ocupacional



Inocuidad alimenticia
GMP+B2



Organización
internacional de Harina
y Aceite de Pescado



Inocuidad
alimenticia



Buenas practicas
de manufactura



Verificación triple
cuenta de resultados
en productos frescos



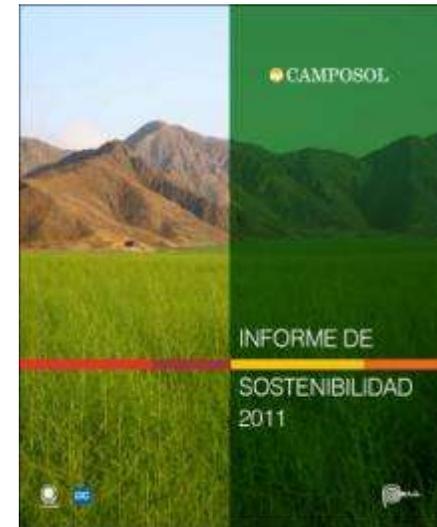
Manejo integrado
de plagas



Buenas practicas y
procesos agrícolas y
pecuarios



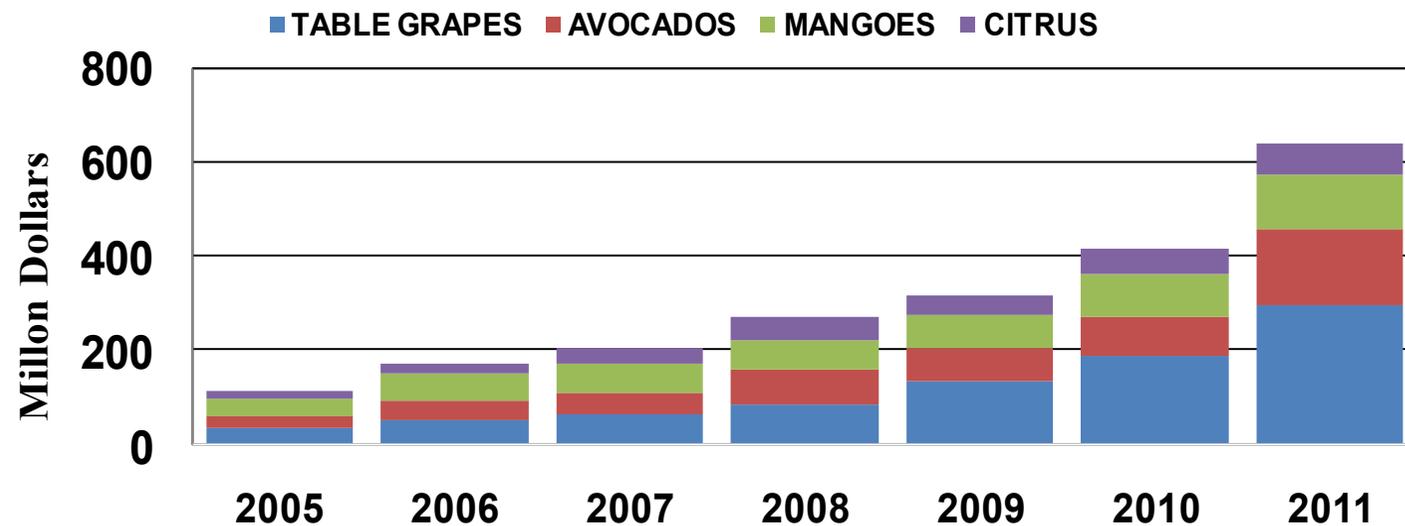
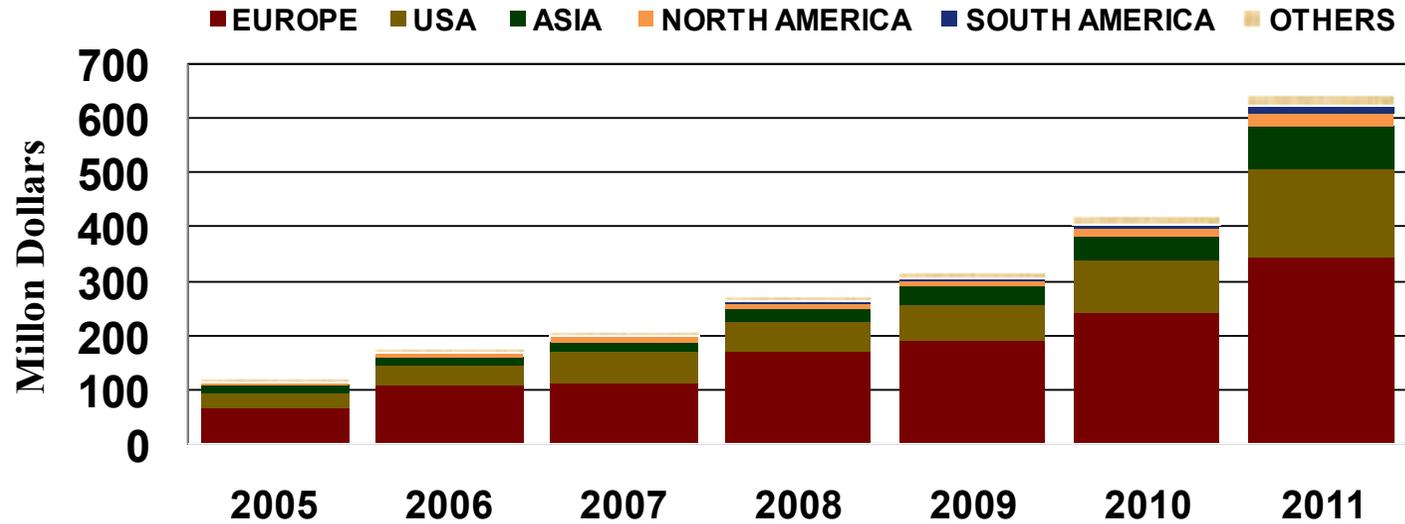
Inocuidad y calidad
alimenticia



- Pioneers in the publication of Sustainability Reports.
- This year, COPEINCA obtained the highest grade A+ in its Sustainability Report granted by GRI.



Peru Main Fruit Exports at a glance



Peruvian Agricultural Scope

- Largest exporter of avocados to Europe, surpassed Chile in 2010.
- Around 10,000 young Hass Avocado hectares for exports. 100,000 MT. 1/3 of total capacity.
- 3 years to surpassing Chile in grapes exports.





Camposol at a glance

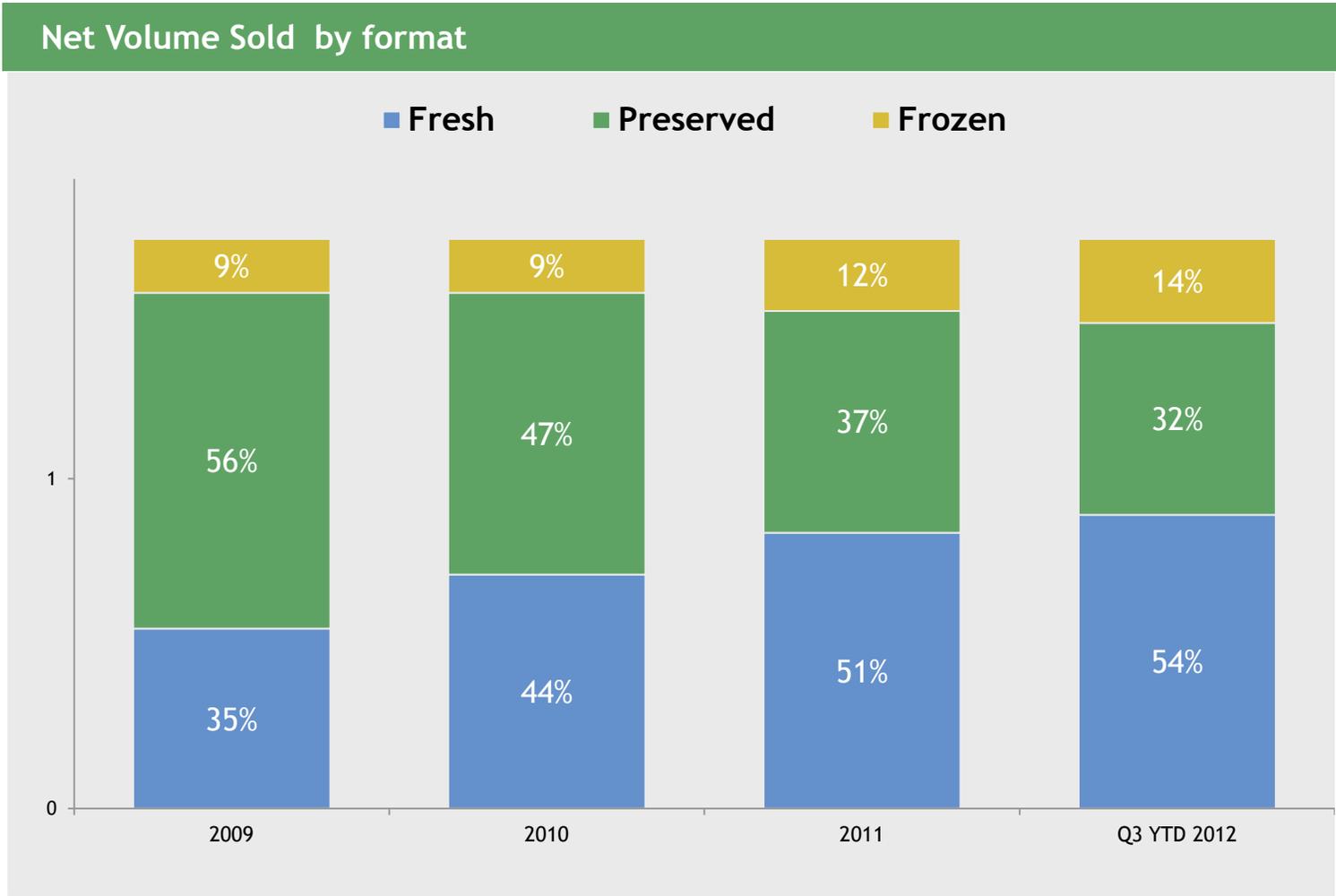
- Largest asparagus exporter in the world (volumes).
- Largest producer of Hass avocados (planted area).
- Positioned in the healthy food segments: fruits and vegetables.
- Large bank of lands: 18,600 net hectares(1) out of which approximately 7,000 hectares have been planted.
- Fields managed using advanced agricultural practices; processing plants fitted with state of the art equipment.
- Employs on average 11,000 associates .
- Strong Volume Growth without additional substantial CAPEX.
- Strong Corporate Governance:
 - Adheres to Norwegian Code of Practice on Corporate Governance.
 - Listed in Oslo Stock Exchange.
 - Board members: 5 of 8 members are independent.

(1) 1 hectare = 2.47 acres

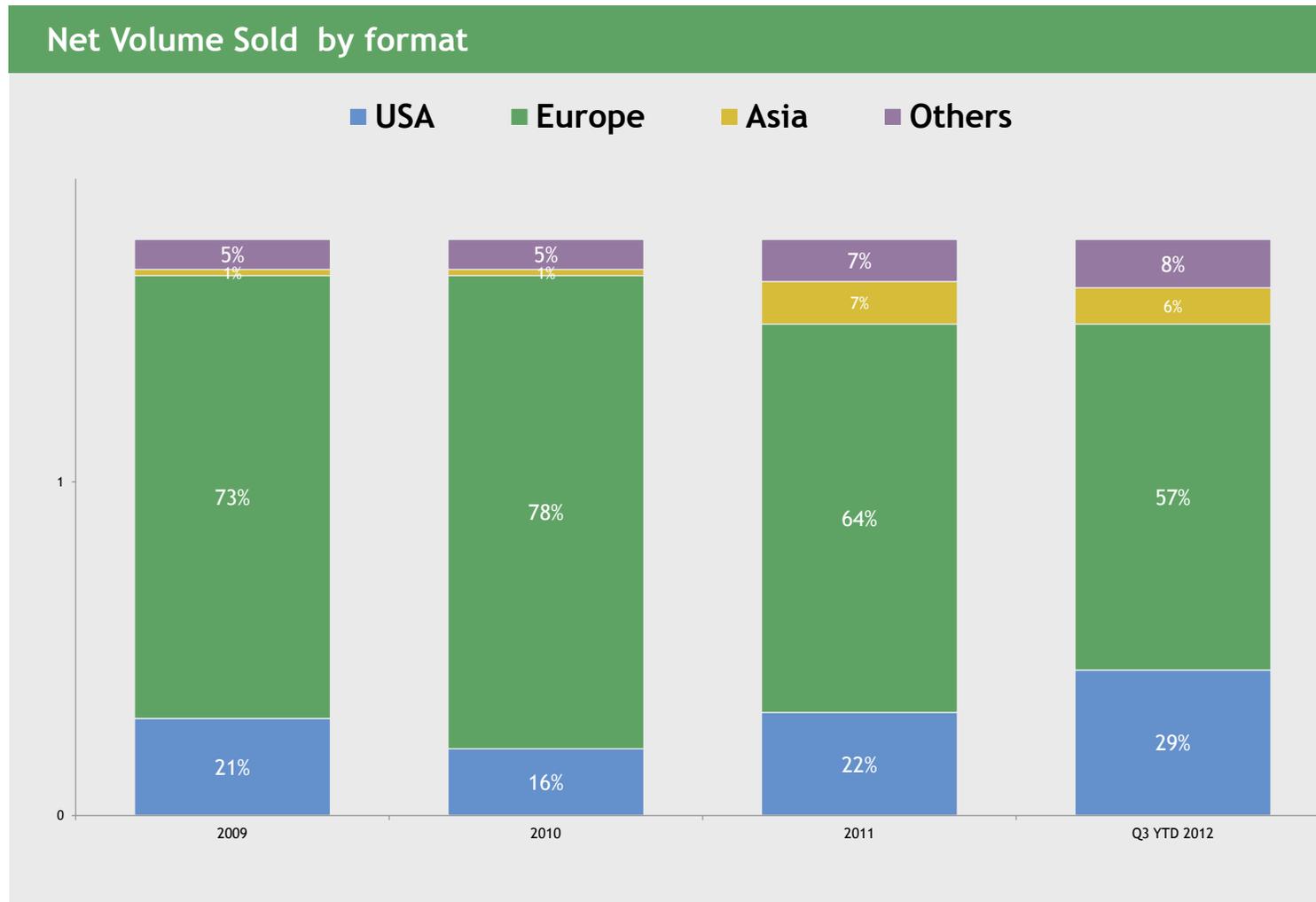
Main operations



Diversification of product formats



Customers all over the world



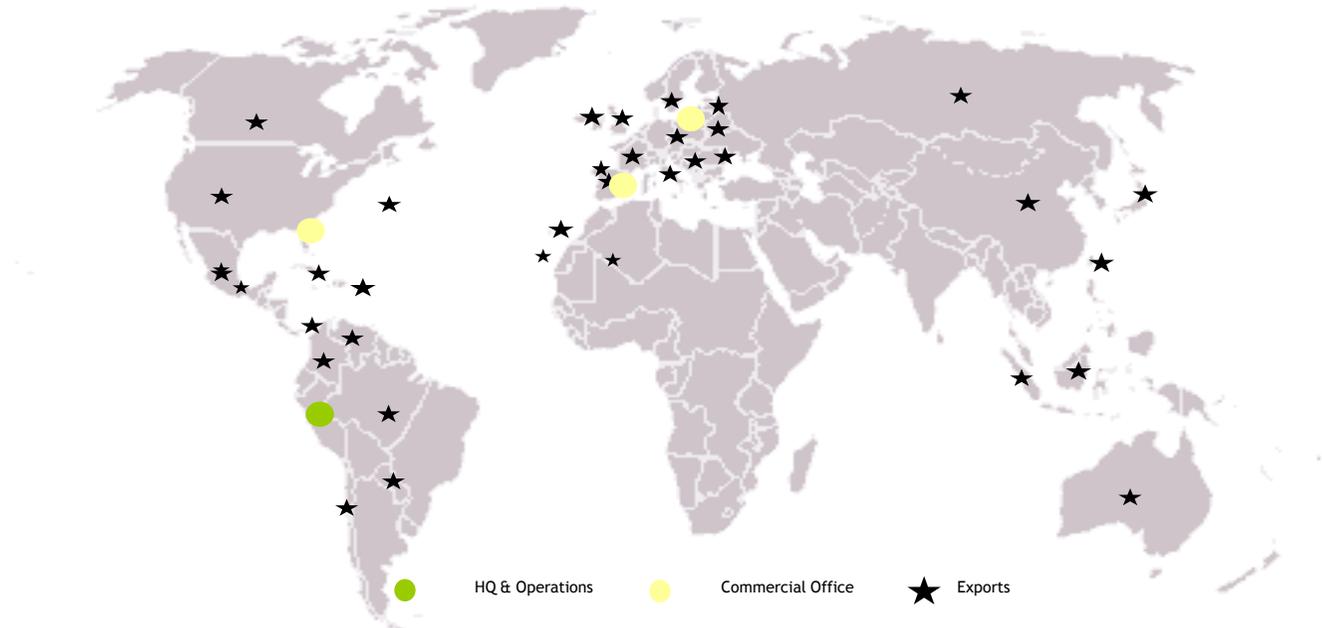


Global Reach and Serving world-class Customers

World Class Customers



Global Presence 2011



Harvest calendar

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
 Avocados				✓	✓	✓	✓	✓	✓			
 Blueberries	✓	✓	✓					✓	✓	✓	✓	
 Green Asparagus		✓	✓	✓	✓		✓	✓	✓	✓	✓	✓
 White Asparagus	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
 Mangoes	✓	✓	✓								✓	✓
 Peppers					✓	✓		✓	✓	✓	✓	✓
 Table Grapes	✓									✓	✓	✓
 Mandarins							✓	✓				
 Artichokes								✓	✓	✓	✓	✓

Exports of fresh and frozen fruit to over 50 ports all over the world



Agadir – Algeciras - Amberes – Balboa - Barcelona – Bassens – Bilbao – Brisbane -
Buenaventura – Busan Dover - Edmonton - Fos Sur Mer – Gdynia - Halifax – Helsingborg
Hong Kong – Houston - Ipiales – Kaoshiung – Keelung - Kobe - Laem Chabang - LAT
KRABANG - Le Havre – Lisboa – Livorno - Long Beach - Los Angeles – Malmoe - Miami,
FL – Montreal – Nansha - Newark, NJ - Nhava Sheva - New York - Norfolk, VA – Oakland –
Osaka – Philadelphia - Port Everglades - Portland, OR – Richmond – Rotterdam – Santos
Shanghai - St. Petersburg - Tilbury – Tokyo – Trenton – Valencia – Valparaiso - Xingang

Over 2,400 fresh and frozen container out of Peru



	Ports	# of FCL
Asparagus - Green and White	16	261
Blueberry	6	32
Pomengranate	2	12
Mangos	15	274
Fresh Grapes	26	532
Fresh Avocados	19	1,043
Total Fresh containers		<u>2,154</u>
Frozen (combined)	36	<u>334</u>
Total fresh and frozen		<u>2,488</u>

So - what are the Factors Considered When Choosing a Port for Camposol ?



- **Location – Location – Location?**



So - what are the Factors Considered When Choosing a Port for Camposol ?

- ✓ **Strategically situated to serve our customers and access to major population areas**
- ✓ **CBP / USDA or local authorities facilities with extended hours**
- ✓ **Cold Treatment ready – Fumigation (on and off port)**
- ✓ **Reefer capacity**



So - what are the Factors Considered When Choosing a Port for Camposol ?

- ✓ **Refrigerated warehouses around the area**
- ✓ **Deep dredge to accommodate larger Post-Panamax vessels**
- ✓ **Distance from open ocean to berth**
- ✓ **Crane capacity to expedite unloading**
- ✓ **Investment in technology and capacity to grow**

Thank you!

