



Port Administrations and Legal Issues Seminar

Location: New Orleans, LA
Date: Wednesday, April 8, 2015
Time: 11:00 AM – 12:30 PM



Presenter:

Robert M. Horkovich
Anderson Kill P.C.

(212) 278-1322

rhorkovich@andersonkill.com

Ten Tips for Getting Insurance Claims Paid

Robert M. Horkovich
Managing Partner
ANDERSON KILL P.C.
RHorkovich@andersonkill.com
(212) 278-1322

Bob is Managing Partner of Anderson Kill P.C., a national law firm exclusively representing policyholders, including Ports. Anderson Kill is the Law360 Insurance Group of the Year for the second year in a row. Anderson Kill has been recommended by Chambers USA as tops in client service and commercial awareness for three years in a row.

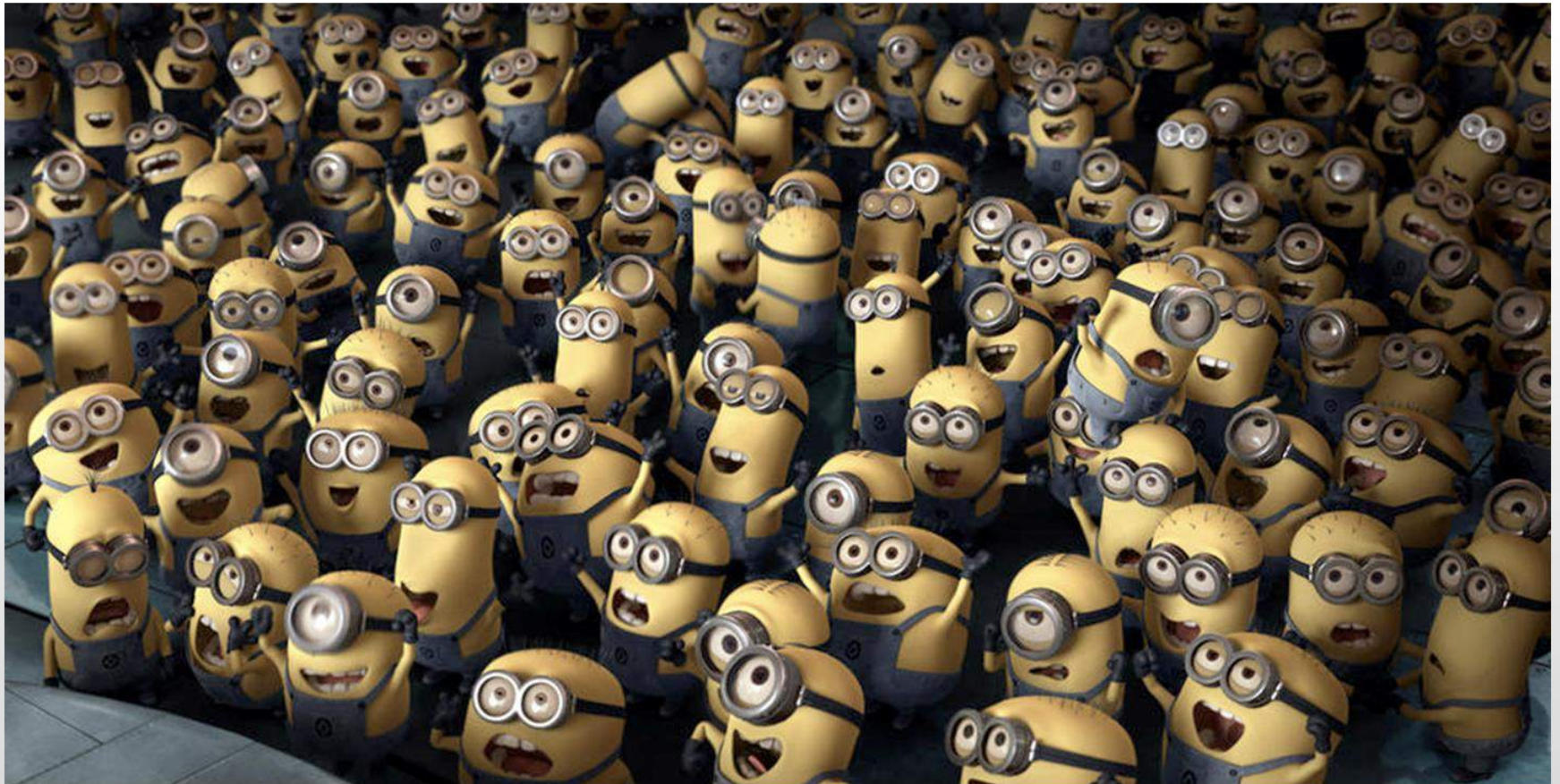
1

Give Notice Early, Broadly and Often



2

Assemble the Right Team



3 Gather All Information



4 Document Everything



5 Avoid Open-Ended Standstill Agreements



6 Quantify the Loss



7 Value the Insurance Asset





Set the Target/Demand



dreamstime.com



9 Negotiate the Claim



Mind your Manners...



10 Be Careful in Documenting the Settlement



DON'T GIVE UP



QUESTIONS AND ANSWERS

