CRUISING à la Montréal



TOWARDS A NEW, MULTIFUNCTIONAL, CRUISE TERMINAL



CRUISE ACTIVITIES



SECOND BUSIEST CRUISE PORT ON THE SAINT LAWRENCE

MEMBER OF THE CRUISE THE SAINT LAWRENCE ASSOCIATION (9 PORTS OF CALL)



TURNAROUND PORT ON THE

NEW ENGLAND – CANADA

ITINERARY

FOUNDING MEMBER OF THE MONTRÉAL CRUISE COMMITTEE





THE MONTRÉAL CRUISE COMMITTEE

Created in 2011. Supported by Tourisme Québec. 8 members:





Tourisme Montréal



Aéroports de Montréal



Old Port of Montréal Corporation



Montréal Casino



Old Montréal Business Development Corporation SSDC



Hotel Association of Greater Montréal AHGM ASSOCIATION MONTRE MAND MONTRE MONT





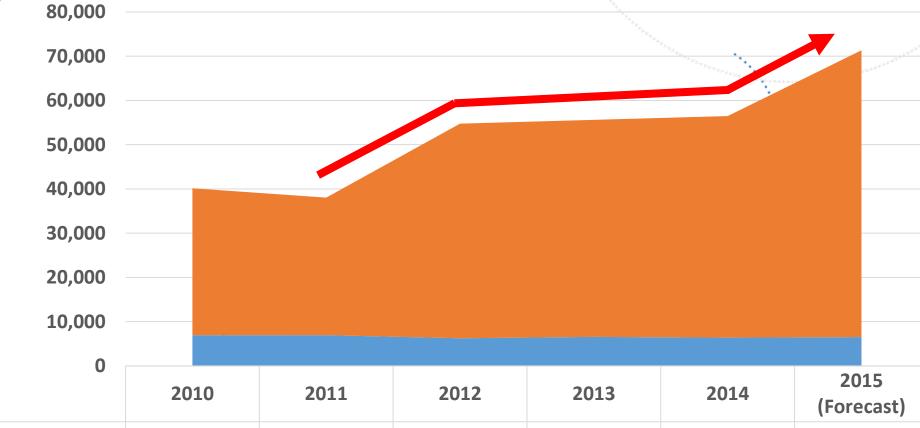




CRUISE TRAFFIC

EVOLUTION OF THE CRUISE PASSENGERS (2010 – 2015)







■ PASSENGERS INTERNATIONAL CRUISES 33,219 31,101 48,518 49,065 50,093 64,839 ■ PASSENGERS DOMESTIC CRUISES 6,923 6,930 6,234 6,546 6,373 6,500

CRUISE OPPORTUNITIES

Montréal World's Fair 50th Anniversary

Montreal's 375th Anniversary



Canada's 150th Anniversary





CRUISE FACILITIES

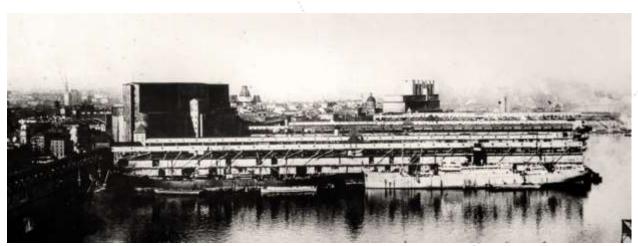
A LITTLE BIT OF HISTORY ..

THE MONTREAL CRUISE TERMINAL IS LOCATED ON THE ALEXANDRA PIER BUILT IN 1901

SHEDS FOR GRAIN STORAGE WERE BUILT ON THE PIER IN 1908

THE ACTUAL CRUISE TERMINAL HAS BEEN BUILT WITHIN SEVERAL OF THE FORMER SHEDS

IT WAS INAUGURATED IN 1967 FOR THE MONTREAL WORLD FAIR « EXPO 67 »







ABOUT THE NEW, MULTIPURPOSE, CRUISE TERMINAL PROJECT



TO OFFER THE CRUISE LINES AND THEIR GUESTS AN INTERNATIONAL CLASS FACILITY

TO USE THE FACILITIES
BEYOND THE
CRUISE SEASON,
365 DAYS /
YEAR

TO CONTRIBUTE
TO THE RECREOTOURSITIC
OFFER IN THE
OLD MONTREAL

OBJECTIVE

TO POSTION
MONTREAL AS
A LEADING
CRUISE
DESTINATION

TO INCREASE
THE
INTERNATIONAL
& DOMESTIC
CRUISE TRAFFIC



ABOUT THE NEW, MULTIPURPOSE, CRUISE TERMINAL PROJECT



TO GENERATE ENOUGH REVENUE TO COVER ALL THE OPERATING COSTS

TO BE
ACCESSIBLE TO
THE GENERAL
PUBLIC AT ALL
TIME

CRUCIAL ELEMENTS

TO BE ENVIRONMENTALLY FRIENDLY

TO BE ACCEPTED BY THE SURROUNDING COMMUNITIES (INHABITANTS, STORES, RESTAURANTS ...)



THE PROJECT







THE PROJECT







THE PROJECT







REVENUE GENERATING OPERATIONS



OBSERVATORY + RENTING SPACES

FERRY SERVICES



PARKING SPACE (DAILY / MONTHLY RENTAL)



RENTING SPACE FOR EVENT, EXHIBIT,





ENVIRONMENTALLY FRIENDLY







GREEN ROOF



ACCESSIBLE TO THE COMMUNITY















THE PROJECT - SUMMARY



TOTAL COST

• 78 \$ M

REVENUE GENERATING OPERATIONS

- BERTHAGE AND PASSENGERS FEES
- ACCESS TO THE OBSERVATORY AND PORT CENTRE
- PARKING
- RENTING SPACES
- FERRY SERVICES



