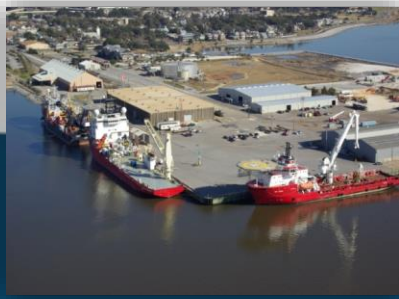




Offshore Inland

Marine • Oilfield



Subsea Support Base

Company Overview



Offshore Inland Marine & Oilfield Services, Inc. (OIMO) corporate headquarters in Pensacola, FL provides a full range of Subsea services and marine construction support throughout the US Gulf of Mexico and select International locations.

**DEDICATED TO SAFETY, QUALITY,
VALUE, AND PROJECT EXECUTION
EXCELLENCE!**



ABOUT US



For over 25 years Offshore Inland (OIMO) has established a reputation as the “Premium Service!” contractor.

Whether remanufacturing hydraulic components, designing and building complex handling systems, or performing 24/7 offshore repairs; OIMO is a full service contractor committed to the highest quality and safety standards!

OUR SERVICES:

- MARINE • FABRICATION • ELECTRICAL
- RIG • DESIGN • HYDRAULIC
- SUBSEA • ENGINEERING



USA Gulf Locations

Close Proximity To GOM



- ✓ Offshore Inland's facilities are strategically located across the GOM in support of our client's operations
- ✓ Pensacola, FL – Headquarters. Direct GOM access with 2500' of deepwater pier space and fabrication capabilities
- ✓ Freeport, Tx – Deepwater pier-side services within close proximity to Houston, Tx
- ✓ Dos Bocas, Mexico – Deepwater pier-side access, fabrication yard, and sales office



OIMO CLIENT BASE



DRILLERS

- Ensco
- Seadrill
- Noble
- Transocean
- Diamond
- Vantage
- Pacific
- Todco
- Blake
- Stena
- Atwood

OPERATORS

- Petrobras
- Shell
- BP
- PEMEX
- Noble

Installers

- Technip
- EMAS AMC
- Subsea7
- DOF Subsea
- Helix
- Oceaneering
- Heerema
- Saipem
- McDermott
- Cal Dive

OEM's & Service Co's

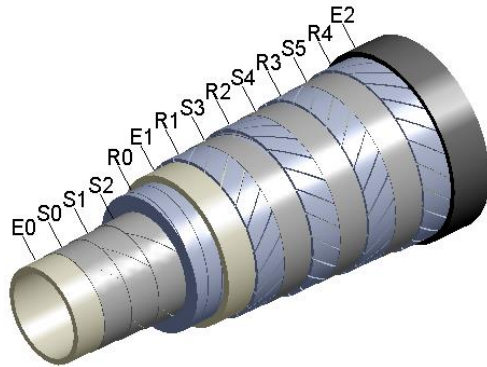
- AKER Solutions
- Halliburton
- Schlumberger
- Huismen
- Cameron
- Caterpillar
- Weatherford
- Swaco
- CGG Veritas
- Fugro
- Bredro Shaw
- Sonsub
- Schilling

SAMPSON and GLOBAL 1200



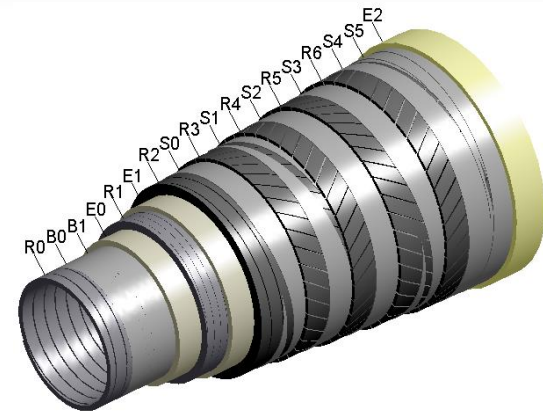
DEEPFLEX BUILDING





All Composite FFRP

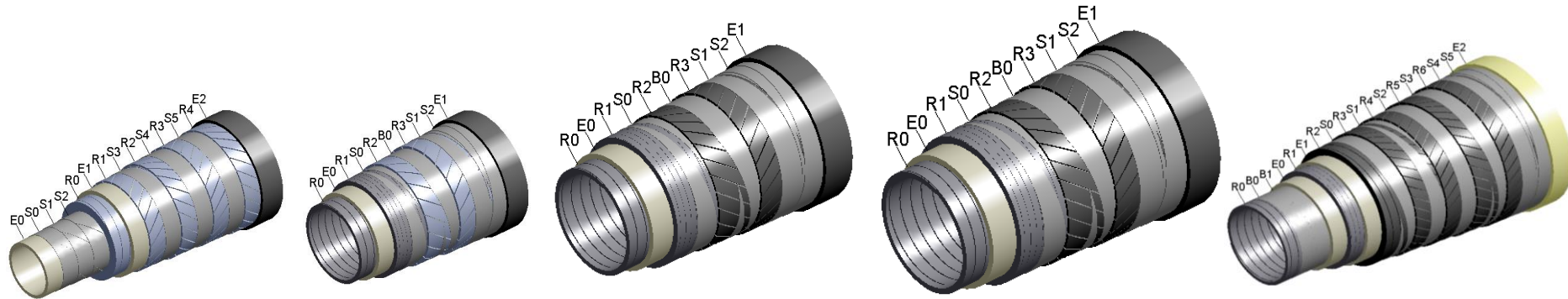
- 2.5 to 10 inch internal diameter
- Up to 5,000 psi
- Up to 60°C
- Up to 2500 m WD
- Smooth bore
- Static and dynamic service
- Sweet or sour service



Flexible Hybrid Reinforced Pipe

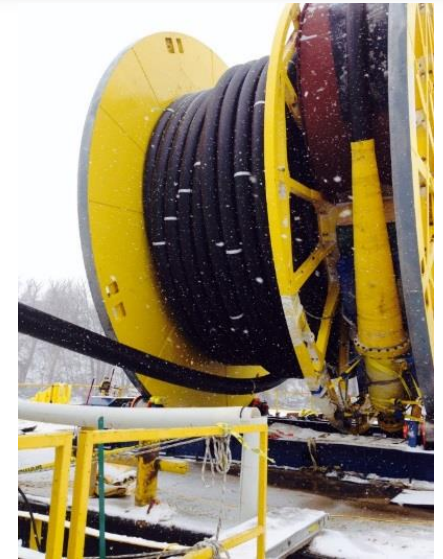
- 4 to 12 inch Internal Diameter
- Up to 10,000 psi
- Up to 120°C
- Up to 3000 m WD
- Rough (carcass) and smooth bore
- Static and dynamic service
- Sweet or sour service

Product Portfolio



FFRP®	DFX Flowline 1 FHRP	DFX Flowline 2 FHRP	PB Flowline Oil 1 FHRP	PB Flowline Oil 2 FHRP	RPSEA FHRP
4 inch, 4200 psi, 1600 mwd, 60 °C	6 inch, 5000 psi, 1000 mwd, 60 °C, sweet	10 inch, 3000 psi, 500 mwd, 90 °C, sweet	6 inch, 5000 psi, 2000 mwd, 90 °C, sour (5% CO2)	6 inch, 6000 psi, 2500 mwd, 90 °C, sour (25% CO2)	7 inch, 10000 psi, 3000 mwd, 120 °C, sour
Aramid composite anti extrusion, All glass composite pressure and tensile armours	SS carcass, CS Z-interlock pressure armour, Glass composite tensile armour	SS Carcass, CS Z-interlock pressure armour, Carbon fiber composite tensile armour	SS Carcass, CS Z-interlock pressure armour, Carbon fiber composite tensile armour	SS carcass, CS Z-interlock pressure armour, Carbon fiber composite tensile armour	SS Carcass, CS Z-interlock pressure armour, Carbon fiber composite pressure backup armour, Carbon fiber composite tensile armour
Downline Water injection Surface jumper Low pressure Shallow water production	Multiphase production flowline Extend qualification to dynamic riser	Wet gas/Well to platform, dry gas to export Extend qualification to dynamic riser	Multiphase production flowline	Multiphase production flowline (Pre-salt field)	Multiphase production riser

Deep Flex Products Worldwide Summary



DEEP BLUE



WHY THEY COME TO PENSACOLA



Key Discussion Points

- ▶ Offshore Inland Relationship:
 - DeepFlex began with 6 potential Gulf of Mexico sites
 - OI had pitched Pensacola to DeepFlex almost 2 years earlier
 - OI's existing subsea business was advantageous in that DeepFlex was dealing with an allied company that understood their business

- ▶ Offshore Inland Plan:
 - Establish a subsea support base in Pensacola by:
 - Focusing on the positive benefits of creating good paying jobs in the core downtown area
 - Establishing a relationship with City Council and County Commission
 - Establishing a positive relationship with the press

Key Discussion Points, continued

- ▶ Importance of...
 - Obtaining economic incentives
 - Meeting the Mayor on 1st visit
 - Coordinated team effort involving City Hall, County Commission, State of Florida, Port staff, Chamber of Commerce and University of West Florida economic development team
- ▶ Total time from 1st discussion to signing the deal was about 7 months. Reasons:
 - Incentives
 - Multiple contract layers involving 3 entities
 - Time required for dealing with multiple government entities
- ▶ Offshore Inland experience in dealing with government entities
 - Patience, patience, patience!!!