AMERICAN ASSOCIATION OF PORT AUTHORITIES





INDUSTRY HOT TOPICS/ISSUES

- A lack of investment.
- Shifts in trade patterns
- Increasing ship sizes
- The ability to serve discretionary markets

To remain competitive, ports have to be able to move cargo swiftly, safely, and sustainably.





THE PORT OF VIRGINIA





RICHMOND MARINE TERMINAL







VIRGINIA INLAND PORT



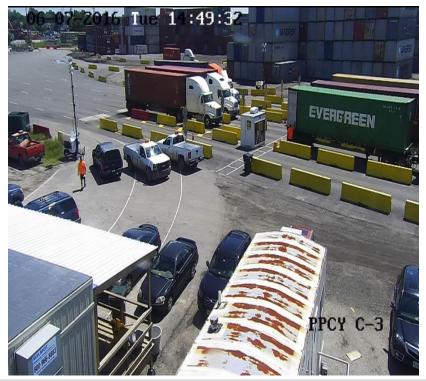


VIRGINIA INLAND PORT UPGRADES





PINNERS POINT EMPTY YARD





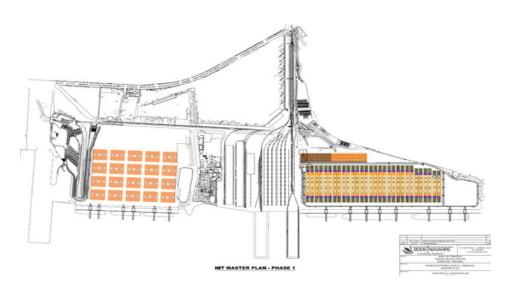
NORFOLK INTERNATIONAL TERMINALS (NIT)



- 820,000 Container
 Capacity
- Served by NS
- 50' depth
- 14 STS Cranes

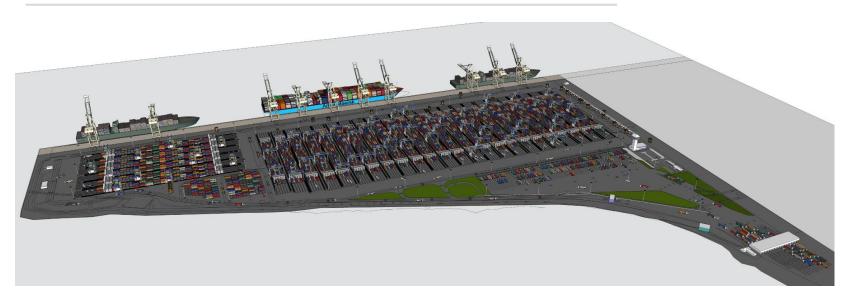


PHASE I NIT SOUTH CONVERSION



- \$350 million investment
- Increase capacity by 400,000 containers
- 2017: first stacks complete
- 2019: all 30 stacks complete

PHASE I NIT SOUTH CONVERSION



- \$350 million investment
- Increase capacity by 400,000 containers
- 2018: 4 New STS Cranes
- 2019: 30 Semi-Automated Stacks



VIRGINIA INTERNATIONAL GATEWAY(VIG)



- 650,000 Container Capacity
- Served by NS and CSX
- 55' depth
- 8 STS Cranes

Phase II

- Increases designed capacity to 1.2 million containers
- Expanded Rail Operation
- Extended Berth
- 4 new STS Cranes



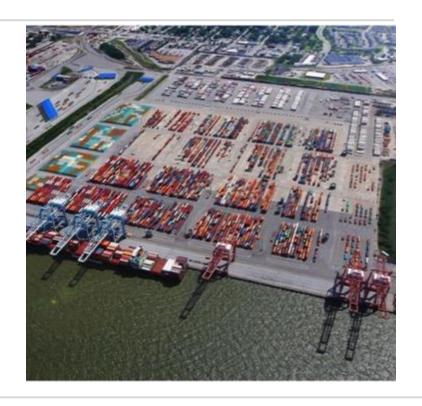
VIRGINIA INTERNATIONAL GATEWAY





5YEARS

- NIT Phase I,VIG II projects complete
- Total POV capacity:2.95 million containers
- Capacity to handle 36% of volume moved by rail





IOYEARS

- NIT II,VIG II complete
- Total POV capacity:3.5 million containers
- Capacity to handle 42% of volume moved by rail





THE PIECES ARE IN PLACE

- Strategic location
- Water depth
- Lack of height restrictions
- Rail & road infrastructure
- Plan for capacity and throughput







ACCESSIBILITY FORTITUDE HELPFULNESS INNOVATION MINDFULNESS SUSTAINABILITY

