

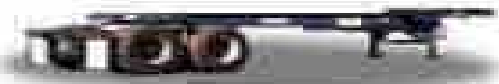
# Consolidated Chassis Management, LLC

## International Chassis Pools

Chassis Pools 101 – AAPA Seminar

April 24, 2007

**CCM**



**OCEMA**

# OCEMA

Ocean Carrier Equipment Management Association Inc.

- Lead ocean carrier organization on U.S. legislative and equipment issues
- Authority under an FMC Agreement to develop chassis pools
- Membership includes 18 of Top Containership Lines
- Over 70% of U.S. chassis fleet owned or leased by international shipping lines

# OCEMA Members



# Co-op Chassis Pools in the U.S.

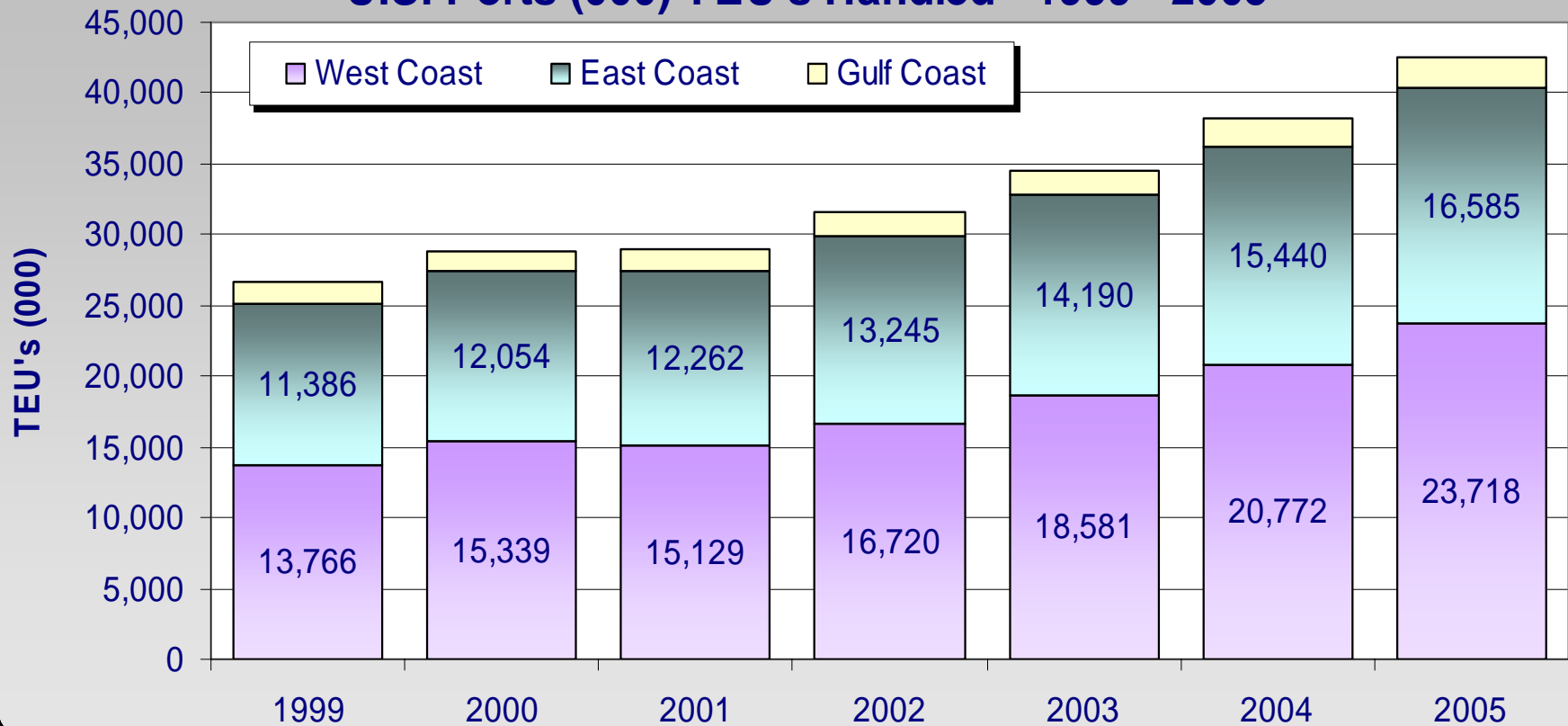
- Total U.S. Chassis fleet estimated at 820,000
- CCM operates cooperative chassis pools in 10 major cities
- CCM is a fully integrated pool, unlike some previous pools
- No other program includes the majority of carriers in a region

# Port and Carrier Challenge

- As container volumes grow, chassis demands grow, but not necessarily the size of the pool
- Increased freight volumes result in more limited space on terminals
- Container Lines operating independent of pools require more equipment to sustain their volumes

# Key U.S. Intermodal Statistics

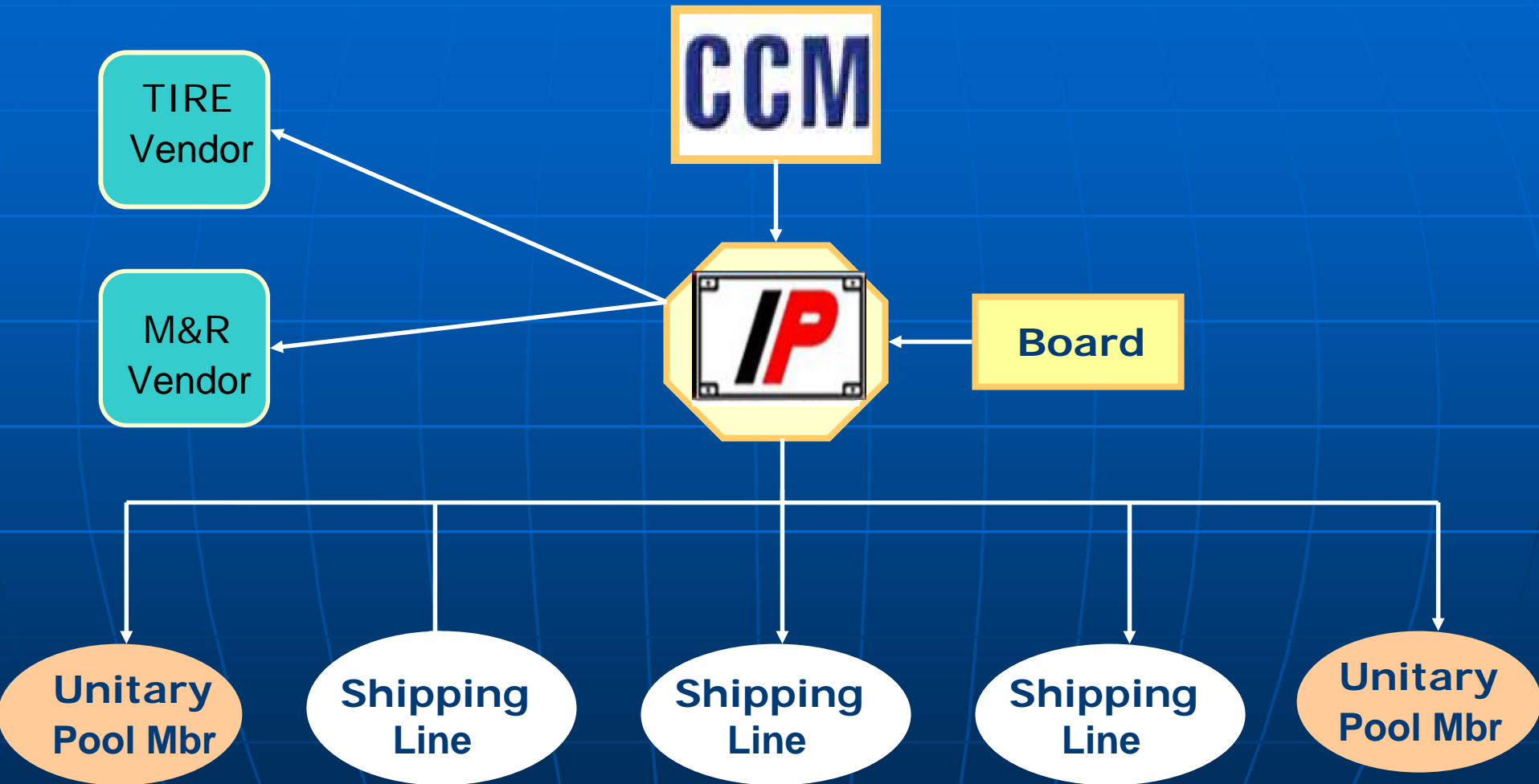
## U.S. Ports (000) TEU's Handled - 1999 - 2005



USWC volumes are expected to double or triple by 2020

China freight increased an estimated 11.8% last year

# CCM Pool Structure



# Chassis Pools

In recent years, Chassis Pools have been used by smaller groups of carriers to try to reduce the number of chassis needed to handle growing cargo volumes.

Shipping Lines often differ in services, facilities, and chassis ownership configurations.

It is difficult to gain broad acceptance because of different operating philosophies



# Key Benefits of Chassis Pools

- Better Terminal Space Utilization
- Better Equipment Utilization
- Significant Asset Savings to MTO and Lines
- Environmental Benefits
- Reduced Terminal Turn Time for Trucks
- More Uniform Equipment Quality (M&R)

# Consolidated Chassis Management Program (CCMP)

- Provides a co-op chassis pool approach
- Single Pool Manager
- Single information system
- Common operating rules
- A unitary gray fleet

# The South Atlantic Consolidated Chassis Pool (SACP)

- Scope includes:
  - Jacksonville
  - Charleston
  - Savannah
  - Charlotte
  - Atlanta
  - Wilmington (Pending)
- Host Marine Terminals:
  - Garden City Terminal (GPA)
  - N. Charleston, Wando & Columbus St (SPA)
  - Talleyrand Terminal (JPA)
  - Port of Wilmington (NCPA) – Pending
- Host Rail Terminals include all CSX & NS facilities in region

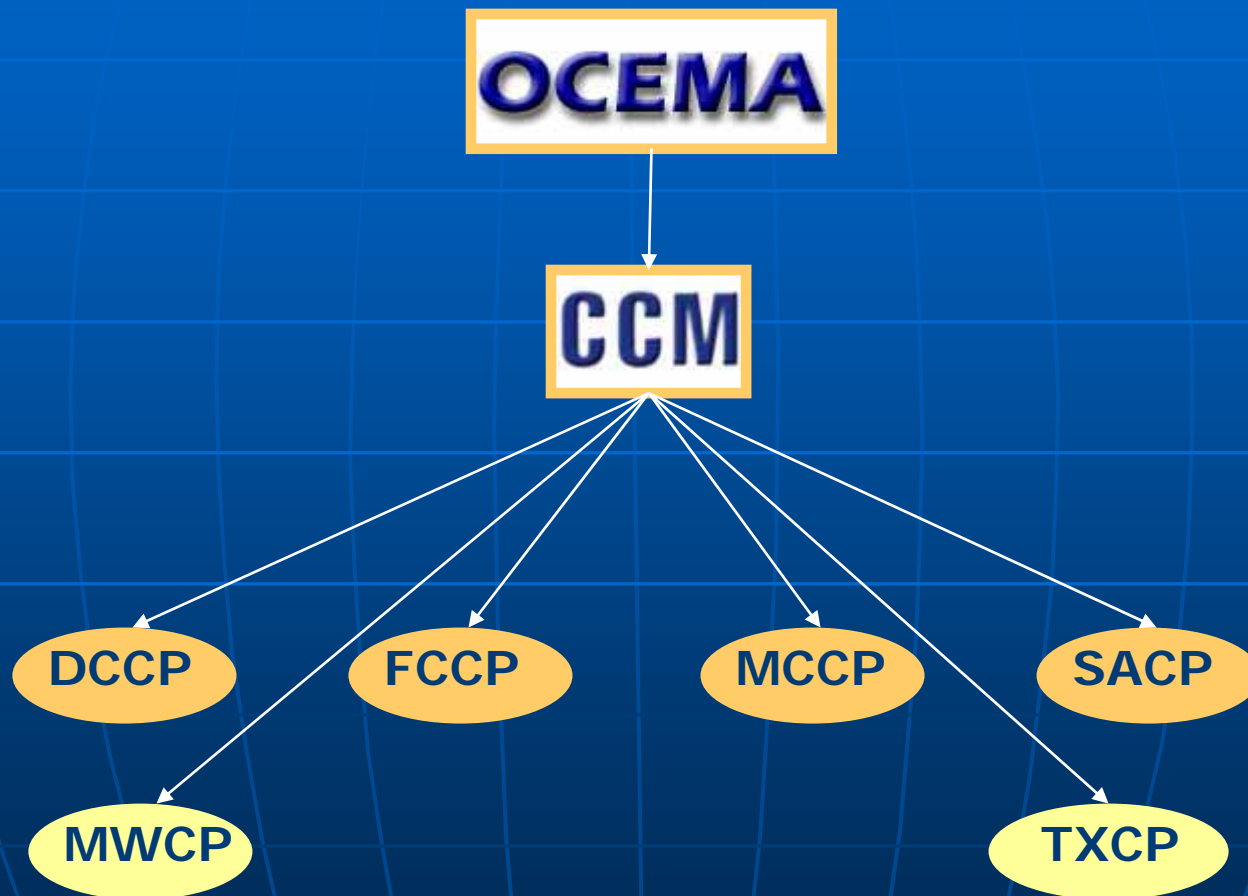
# The South Atlantic Consolidated Chassis Pool (SACP)

- Non-Exclusive License with Ports for pool location
- Inventory and M&R Management of the Pool by Professional Manager
- Pool owned by subsidiary of CCM LLC
- Regular Interface with Port Management by Local Pool Board and Pool Manager (Inventory, M&R, Operations, etc.)
- Contracts for chassis use between Pool and Users

# The South Atlantic Consolidated Chassis Pool (SACP)

- Inventory of pool may come from Carrier Contributed Units and/or UPC Units
- Use of already developed contract forms to establish pool and vendor relationships

# CCM Network



*“Everyone in the pool!”*



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