



# Oil & Gas Developments & Proactive Community Relationships

AAPA Maritime Economic Development Workshop – February 24, 2015

# What is a Port Authority?

- Part of a network of 18 ports
- Private business managing public lands
- Highly regulated yet highly independent



# Port Saint John



QUEBEC

ONTARIO

Montreal

Saint John,  
New Brunswick

Toronto

Boston

New York

- Province of New Brunswick, Atlantic Canada
- 100 Kilometers from the United States



# Terminal Overview

## Port Saint John Terminal Information



- 1 Lower West Terminals  
Dry Bulk, Break Bulk, Project Cargo
- 2 Rodney Container Terminal  
Container, Dry Bulk, Break Bulk, Project Cargo
- 3 Navy Island Terminal  
Container, Dry Bulk, Break Bulk, Project Cargo
- 4 Long Wharf Terminal  
Dry Bulk, Break Bulk, Project Cargo, Cruise
- 5 Marco Polo Cruise Terminal  
Cruise
- 6 Diamond Jubilee Cruise Terminal  
Cruise
- 7 Lower Cove Terminal  
Dry Bulk, Break Bulk, Project Cargo
- 8 Barrack Potash Terminal  
Dry Bulk
- 9 Irving Oil Terminal  
Liquid Bulk
- 10 Canaport LNG Terminal  
Liquid Bulk

	Container		Project Cargo
	Dry Bulk		Cruise
	Break Bulk		Liquid Bulk

# PORT SAINT JOHN 2014 Volumes

<b>2014 Volumes (Metric Tonnes)</b>		
	<b>Liquid Bulk</b>	21,982,339
	<b>Dry Bulk</b>	1,,377,641
	<b>Break Bulk</b>	18,804
	<b>Containers</b>	565,438 (89,615 TEUs)
<b>Total Tonnage</b>		<b>23.94 Million</b>
	<b>Cruise Passengers</b>	106,505

# PORT SAINT JOHN Terminals





**Irving Canaport imports over  
100 million barrels of crude oil  
per year via the deepwater  
port facility.**

**Irving Canaport Crude Oil Marine Terminal**





**Irving Oil Terminals: Refined Petroleum Export**



**Canaport LNG:** *A First in Canada*

# Oil & Gas Developments to watch

- Energy East Pipeline & Marine Terminal
- LNG export potential





# TELEGRAPH-JOURNAL

FRIDAY, FEBRUARY 13, 2015

TELEGRAPHJOURNAL.COM

More money  
going into  
education  
despite lower  
enrolment

CHRIS MORRIS  
LEGISLATURE BUREAU

FREDERICTON • A new study by a leading public policy think-tank says most Canadian provinces, including New Brunswick, have pumped significantly more money into education despite plummeting enrolments.

The study by the Fraser Institute singles out New Brunswick as the province that has increased its

## REPSOL FILES PLAN WITH ENERGY BOARD FOR SAINT JOHN TERMINAL

Gas terminal could  
be up and running  
by 2020, says Repsol

CHRIS MORRIS  
TELEGRAPH-JOURNAL

FREDERICTON • Spanish energy giant Repsol SA has outlined its vision for a major, multibillion-dollar LNG export terminal in Saint John in its formal application to the National Energy Board.

Repsol made the filing with the federal regulator this week under the name of the project – the Saint John LNG

Development Company Ltd. The company is seeking a licence authorizing the export of as much as five million tonnes of liquefied natural gas per year for a term of 25 years.

It hopes to have the export terminal, which has an estimated price tag of at least \$2 billion, up and running by 2020. Repsol wants to build the export facility at the site of the existing Canaport LNG plant, which it owns jointly with Irving Oil, Ltd.

Premier Brian Gallant welcomed the news that Repsol appears to be accelerating its plans for the project, a potential job creator for the province.

“It’s another positive step that may see

this major conversion realized,” Gallant said on Thursday.

“Our government has been following this project closely, and we believe that there is great economic opportunity for our province in converting the Canaport LNG terminal to an export facility.”

Repsol’s filing with the NEB follows the announcement last month that it has submitted initial plans with the federal Canadian Environmental Assessment Agency to develop the terminal in Saint John.

The Spanish firm states in the NEB filing that it plans to register the proposed LNG liquefaction project with the New Brunswick Department of Environment

and Local Government by mid-2015.

Repsol says the mega-project would involve construction of a liquefaction plant next to its existing Canaport LNG plant, which was designed to import liquefied natural gas but is currently underused.

Key to the project success, the application states, would be the reversal of the Emera Brunswick Pipeline and the Maritimes & Northeast Pipeline, which currently carry natural gas south into the

PLEASE SEE → **EXPORT, A2**

**MORE COVERAGE**

• City council documents unveil new information on 2005 LNG tax deal B1



# What's our role as a Port Authority?

- Environmental
- Regulatory
- Positive voice for economic development
- Balance community concerns



# How are we doing this?

- Proactive media & speaking engagements
- Positive relationships with project proponents and the community
- Partners Forum

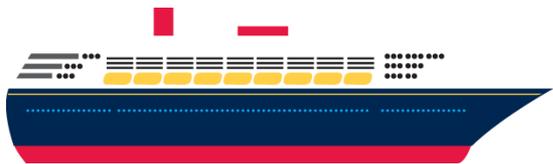
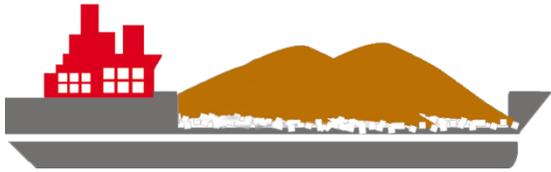


# What is the Partners Forum?

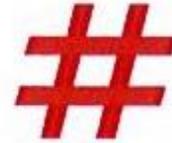
A group of community, government and non-profit organizations who seek

- a greater understanding of the project
- Knowledge about our region's capability to handle this industry in a responsible manner

A truly proactive community approach



@PortSaintJohn



#portcity



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Port Saint John

[www.sjport.com](http://www.sjport.com)