

Containerization of Bulk and Breakbulk Cargoes

Cargo Optimization Seminar

Hyatt Regency Jersey City on the Hudson

Stevedoring and
Distribution company specializing
In the handling of
Forest Products

2015 Volumes

Woodpulp	235,000 MT
Paper/Board	380,000 MT
Containers	50,000 MT

Dundalk Marine Terminal



South Locust Point Marine Terminal





























A Member of the LOGISTEC Group



















Cost to discharge a container from vessel to warehouse floor

Discharge from vessel	\$70
Put to ground	\$35
Mount to chassis	\$35
TIR out	\$30
Dray to warehouse	\$190
unload container	\$115
Total	\$475 = \$19.00/MT

Cost to discharge break-bulk

Discharge from Vessel	\$10.00/MT
Put to place of rest	\$1.75/MT
Total	\$11.75/MT

Advantages to Containers

- Flexibility
- More Ports
- More Frequency
- Lower Inventory
- Faster transit times

Disadvantages to Containers

- More shipments to manage
- Manage Drayage
- Demurrage Costs
- Volatile Rates
- Not the priority cargo

Advantages to Shipping Breakbulk

- More control over the entire shipment
- Less Bill of Ladings
- No Drayage
- Lower handling costs
- Steady freight rates

Disadvantages to Shipping Breakbulk

- Limited Ports
- Need large volume
- Less frequency
- Higher inventory