American Association of Port Authorities
Harbors and Navigation Committee Meeting

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US Army Corps of Engineers
BUILDING STRONG®
Project Cost-Sharing Partner Roles and Responsibilities

- 50% cost sharing and more
- Defining a new partnership
Sponsors Action

- Things that helped accomplish the study
- Things that have hampered study execution
- Other opportunities to help achieve success
Setting

- View the Study as one element of the overall Port Master Plan (worked with other Federal agencies to implement parts of the plan)

- Advance Port Infrastructure outside of study

- Understanding Corps and Sponsors Goal are different
Things that helped accomplish the study - Facilitated Success

- Designated single point of contact
  - Actively engaged Project Delivery Team
  - Worked thru District with Corps Vertical Team

- Learned and developed a good understanding of the Corps
  - Project development process (not just study)
  - Organization
  - Culture
  - Constraints
Things that helped accomplish the study - Facilitated Success

- Outreach and Communications
  - Kept Local Community Informed
  - Built Local Support
  - Provided Meeting Locations and Logistics

- Political Entities
  - Regularly communicated with State and Congressional members
  - Achieved advocacy from others for Port development
Things that helped accomplish the study - Facilitated Success

- Recognize Resource Agencies Role in the Process and kept them informed
  Federal, State and Local agencies
  Listen to Concerns and Addressed them
  Environmental Concerns don’t go away

- Alternative Financing
  Supported a local preferred plan
  Supported implementation of features above Federally supported plan
Things that helped accomplish the study - Facilitated Success

- Provided matching funds promptly
- Delivered on in-Kind work timely
- Executed contracts (i.e., data, printing, meetings, outreach)
- Helped provide economic data
- Established an open dialogue with PDT
- Supported Monitoring and mitigation
Things that have hampered study execution

- Continued challenges and criticized study results
- Requesting new data to be incorporated
- Working Top down
- Too many meetings with PDT
- Not understanding Corps Constraints
- Too much politic injected into the decision making process
Other opportunities to help achieve success

- Better manage expectations
- Really work with economist in providing historical vessel call information
- Better Understanding of Overall Planning Process
- Finding a balance with engagement
- Embrace the Review Process
Questions/Comments