Welcome, Bienvenue, Bienvenidos!!

AAPA: Critical to Your Port, Your People and Your Business

- Connecting Commissioners and Governing Boards
- Fostering Collaboration among ports and delegations
- Sharing and Informing
AAPA is the unified and collective voice of the seaport industry in the Americas.

- A Unifying Force – SHARE
- A Source of Empowerment – Awareness
- For U.S. Ports - A Compelling Advocate - GR
Tell us what is on your mind? What are you proud of? What is new and different at your port?
Aging Infrastructure & Dredging

Industry Issues
- Replacing aging Terminal infrastructure
- Land Acquisition
- In U.S. HMT/Dredging/WRDA
- Dredged Material Disposal
- Generating Operating Revenues, grants, etc.

AAPA Solutions
- Technical Committees/LPC
- Stories/Case studies in Seaports Magazine
- Spring Conference and Annual Convention sessions
- Legislative Policy Council
Trade

Industry Issues:
- Changing policies and agreements
- Changing trade patterns
- Growth

AAPA Support:
- Highlighting the value of trade
- Connecting ports with government Leaders
- Sharing best practices
- Advisory and Seaports Magazine
- Collaboration with experts
- Advocacy
Workforce Development

Industry Issues:
• Succession Planning/Professional Development
• Gaps in Workforce/Jobs but lacking qualified employees
• Awareness of the Industry
• Understanding the needs

AAPA Solutions:
• Professional Development Board/PPM
• AAPA Workforce Development Conference/sessions at seminars
• Sharing of information and best practices
• AAPA to conduct research on needs
Cyber Security

Industry Issues:
• Security Threats
• Changing Threats
• Defining Risk

AAPA Solutions:
• Technical Committees Security & Information Technology
• Seminar every other year
• Magazine articles/Alert/Advisory
• Webinars
• Programs like this one
MEMBERSHIP

POSITION YOUR PORT AS AN INDUSTRY LEADER
Join us in Valparaiso
AAPA 2019 Training Schedule

✓ Shifting International Trade Routes - Tampa, FL (JANUARY)
✓ Cruise Seminar - Seattle, WA (FEBRUARY)
✓ Port Administration & Legal - Ft. Lauderdale, FL (FEBRUARY)
✓ Spring Conference, Washington, D.C. (MARCH)
✓ Facilities Engineering – Jacksonville, FL (APRIL)
✓ Executive Management Conference – San Diego, CA (MAY)
2019 Training Schedule Cont’d

✓ Special Seminar for Members of Port Authority Governing Board & Commissions – San Francisco, CA (JUNE)
✓ Special Seminar for Public Port Authority Directors (TBD)
✓ Workforce Development – Long Beach, CA (JUNE)
✓ Port Security Seminar & Expo – Philadelphia, PA (JULY)
✓ Communications and Marketing – Montreal, CA (SEPTEMBER) Port Authority Port Directors
✓ Annual Convention – Norfolk, VA (OCTOBER)
✓ Emergency Prep & Response – Corpus Christi, TX (NOVEMBER)