GEORGIA PORTS AUTHORITY
MORE DEEPWATER & INLAND TERMINAL OPTIONS

- Garden City Terminal
- Ocean Terminal
- Appalachian Regional Port
- Colonel’s Island Terminal
- Mayor’s Point Terminal
- East River Terminal/Lanier Docks
GPA: AN ECONOMIC ENGINE

STATE OF GEORGIA:

- **+439,000** full- and part-time jobs
- **$106** billion in sales (11% of total sales)
- **$44** billion in state GDP (8% of total GDP)
- **$25** billion in income (6% of total personal income)

NATIONWIDE:

- **$4.5** billion in federal taxes
- **8.5%** of U.S. containerized trade**
- **10%** of U.S. containerized exports**
- **19%** of U.S. East Coast containerized trade**

Source: *Terry College of Business, University of Georgia (FY2017)*
**U.S. Census Bureau– based on tonnage (CY2017)
GARDEN CITY TERMINAL TODAY
LARGEST SINGLE TERMINAL IN NORTH AMERICA

- 9 Container berths
- 9,693 ft (2,955 m) of contiguous berthing space

- 30 Container cranes
- 146 Rubber-tired gantries
- 1,200 acres (485.6 ha) terminal area
PORT OF SAVANNAH THROUGHPUT
18-year Calendar Year History

Source: GPA Marketing (loads & empties);* CAGR- Compound Annual Growth Rate
#4 AND FASTEST GROWING

<table>
<thead>
<tr>
<th>PORT</th>
<th>CY2007 TEUs</th>
<th>CY2017 TEUs</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. LOS ANGELES</td>
<td>8,355,039</td>
<td>9,343,191</td>
</tr>
<tr>
<td>2. LONG BEACH</td>
<td>7,312,465</td>
<td>7,544,514</td>
</tr>
<tr>
<td>3. NY/NJ</td>
<td>5,299,104</td>
<td>6,710,817</td>
</tr>
<tr>
<td>4. SAVANNAH</td>
<td>2,604,401</td>
<td>4,046,216</td>
</tr>
<tr>
<td>5. SEA/TAC</td>
<td>3,031,378</td>
<td>2,958,471</td>
</tr>
<tr>
<td>6. VIRGINIA</td>
<td>2,111,264</td>
<td>2,841,020</td>
</tr>
<tr>
<td>7. OAKLAND</td>
<td>1,744,668</td>
<td>2,459,107</td>
</tr>
<tr>
<td>8. HOUSTON</td>
<td>2,386,363</td>
<td>2,420,836</td>
</tr>
<tr>
<td>9. CHARLESTON</td>
<td>1,754,381</td>
<td>2,177,557</td>
</tr>
<tr>
<td>10. PT. EV</td>
<td>960,860</td>
<td>1,068,335</td>
</tr>
<tr>
<td><strong>TOP TEN TOTAL</strong></td>
<td><strong>35,559,922</strong></td>
<td><strong>41,570,064</strong></td>
</tr>
</tbody>
</table>

Source: AAPA; throughput excluding domestic
SAVANNAH: A GLOBAL COMMERCE HUB

38 WEEKLY SERVICES COVERING THE WORLD
THE MOST ON THE U.S. EAST COAST
EVERY MAJOR CARRIER CALLS SAVANNAH

Key Savannah Service Features:
• Offers 10 Services via Panama
• Offers 8 Services via Suez
• First in = 12; Last out = 9 (All Trades)

Source: American Shipper BlueWater Reporting & Carrier Websites April 2018
AVERAGE OVER 10,200 GATE MOVES/DAY; SINGLE 33 MINUTES; DOUBLE 53 MINUTES.

- Monday through Friday 6am to 6pm
- Saturday (Gate 4 only) 8am to Noon, 1pm to 5pm

Source: GPA Gate Operations, Average moves/turn times for July-December 2017 Monday-Friday
STAYING AHEAD OF THE GROWTH CURVE

We Strive to Keep Capacity Well Ahead of Demand through Long-term Planning

FY 2017 Throughput
3.85 million TEUs

FY 2028 Throughput Capacity
9.38 million TEUs

In Thousands of TEUs

Source: GPA Marketing (loads & empties)
• Reduces traffic
• Cuts turn times
• Reduces emissions
CAPITAL INVESTMENT OVER THE PAST 10 YEARS: $1 B

CAPITAL INVESTMENT OVER THE NEXT 10 YEARS: $2.5 B

$137 M approved for FY18
GARDEN CITY TERMINAL: EQUIPMENT NOW & IN THE FUTURE

- 4 Super Post-Panamax Cranes delivered in November 2017
- 6 Super Post-Panamax Cranes for delivery in 2020

<table>
<thead>
<tr>
<th>Equipment Type</th>
<th>Current</th>
<th>Build Out</th>
</tr>
</thead>
<tbody>
<tr>
<td>Ship to Shore (STS) Cranes</td>
<td>30</td>
<td>36</td>
</tr>
<tr>
<td>Rubber Tired Gantries (RTG)</td>
<td>146</td>
<td>201</td>
</tr>
</tbody>
</table>
FUTURE TERMINAL

Northeast Georgia

Savannah

Brunswick
NO OTHER PORT CAN DELIVER THE ‘SAVANNAH MODEL’.

- GPA is owner & operator = Flexibility
- Single-terminal design = Transportation Synergies
- 4th busiest U.S. container port = Strategic Gateway
- Most global services among U.S. East Coast & Gulf ports = Service Reliability
- 2 on-terminal Class 1’s = CSX & Norfolk Southern
- Largest concentration of retail import distribution centers in the U.S. Southeast
- 36 weekly carrier service options & empties for export opportunities
- Fast & convenient infrastructure = Faster to Market
- Great port partnerships- ILA, USCPB/USDA, FDA, State of Georgia