AAPA 2018 – PLANNING FOR SHIFTING TRADE

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Introduction | Transportation 2030

- Launched on November 3rd, 2016
- Strategic plan for the future of Canada’s transportation system
  - Critical to the well-being of Canada’s economy
  - Support the transportation system 20-30 years in the future
  - Economic growth, trade, and social well-being
Transportation 2030 | Five (5) Themes

(1) The Traveller

(2) Safer Transportation

(3) Green & Innovative Transportation

(4) Waterways, Coasts and the North

(5) Trade Corridors to Global Markets
Canadian Port Authorities

- 18 port authorities
- Association of Canadian Port Authorities (ACPA)
- Represent 60% of Canadian maritime exports
Canadian Ports Authorities | Economic Impact

Canada/Population: 36.95 million

- 311.5 million tonnes of cargo handled
- 2.1% annual compound growth rate since 2010
- Over $400 billion worth of goods
- 213,000 direct and indirect jobs
- $25 billion added to Canada’s GDP
- Economic impact exceeds $25 billion dollars annually
CPAs have become extremely adept at pulling together financing arrangements among range of partners.

- Operate within the revenues that they generate.
- New projects/infrastructure are funded through port generated revenues or through other financing.
Opportunities

- Infrastructure plays a crucial role in a country’s economic welfare

- Infrastructure Program is intended to address the need for infrastructure investments that support economic growth and are sustainable

- Rail and port competitiveness (intermodal connection)
The right kind of infrastructure investment will increase an economy’s long-term productive potential.

- Support job creation
  - High skilled workforce
- Support innovation & new technologies
  - Improve the efficiency of our existing transportation infrastructure
- Support the attraction of new business
  - More traffic
Infrastructure | Total Investment Required for CPAs

- $1.9B – or 33% – for rehabilitation of existing port assets (waterside, landside and intermodal)
- $3.9B – or 67% – for future port development projects that will help ports respond to the changing demands
Funding for ports is found specifically with the Canada Infrastructure Bank (CIB) and the National Transportation Corridors Fund (NTCF)

(1) Canada Infrastructure Bank (2016/2017 Budget)

- Canada Infrastructure Bank announced $35B
- 5$ billion of the $35 billion announced is earmarked for trade and transportation infrastructure.
- Disbursement Timeline: Not stated
(2) National Trade Corridors Fund (2017 Budget)

- Total amount: $618M over 5 years

*Value in Canadian dollars
Support projects that meet urgent capacity constraints and maintain proper goods in accordance with Canada’s trade corridors.

Ensure that our trade-related transportation system is a foundation for long-term economic growth, supports job creation and positions Canada as a target market for international investors.

Encourage ports to contact Transport Canada on issues related to the Trade and Transportation Corridors Initiative and the National Trade Corridors Fund.
Challenges

- It is unpredictable to guarantee the long term effect of more than five (5) years, our investments will have towards the economic activity.

- Major infrastructure investment from Infrastructure Program take times (if not years) to plan and construct; then by the time the infrastructure is built, the market has changed.
Challenges

- Election of new group of political leaders in which case can either adopt or remove growth control measures previously reviewed, discussed and/or elected

- Rapid globalization the world is experiencing

- Changes in transportation industry needs
CPAs see a very positive future economically as our generated revenue forecast is encouraging.

Waiting to receive news from Federal funding as an announcement of financial support.

Furthermore, ACPA is formed of innovative members which permits us to both challenge the rapid globalization the world is now experiencing and to gain the performance anticipated.
THANK YOU!

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