Title: Calculating and Communicating the ROI on Digital Solutions

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About eX² Technology

INDUSTRY LEADERS
✓ 20+ YEAR HISTORY WORKING TOGETHER
✓ SOLID, LONG-TERM INDUSTRY RELATIONSHIPS
✓ SMART CITY, CRITICAL INFRASTRUCTURE, INTELLIGENT TRANSPORTATION, PRIVATE NETWORKS

KNOWLEDGE & EXPERIENCE
✓ DESIGN
✓ BUILD
✓ MAINTENANCE
✓ COMMERCIALIZATION
✓ PORT SECURITY

ESTABLISHED TRUST
✓ CLIENT ENDORSEMENTS
✓ PROJECT TESTIMONIALS
✓ PROVEN RESULTS

300+ years of combined industry experience
2M+ Fiber miles designed, installed & maintained
Cumulative conduit & dark fiber sales $340M+
$55M+ in Smart Technology projects delivered
Network Infrastructure Approach

- Fiber Network Design & Installation
- 5G & Small Cell Deployments
- Port Security Systems & Integration
- Smart Port Technologies Implementation

- 15 Smart port technology deployments
- Security systems installed & integrated: 1000s
- Value of port security & network infrastructure programs delivered: $100M+
- Ports served across 8 U.S. states
Smart Truck Parking Solution

- Off-the-shelf, hardware-agnostic product
- Installer & operator of four TPMS (IA, MI, CO, WI)
- Developed protocol adapted for numbering truck stops & rest areas
- Web, iOS, Android connectivity to site

1 TEAM

60+ truck parking sites

TPMS DEPLOYED ACROSS 4 U.S. STATES

Real-time TPMS information accessed by 35 MILLION truckers

Currently monitored truck parking spaces 2,100

VALUE OF TPMS WORK DELIVERED ~$14.8M