The cluster (Porter) attracts fallout effects:

-Creation, attraction and expansion of enterprises;
-Training and attraction of qualified work force;
-Increased innovation generating productivity gains;
-Increase in the competitive advantage of a region.
Montreal Logistics Hub

Greater Montreal Area

- **52 000 jobs** in Transport and Warehousing (70 000 indirect jobs) = **122 000 jobs**
- **6 300 establishments**
Greater Montreal’s innovations ecosystems
CargoM’s ecosystems

- Rail Transport
- Maritime Transport and Terminals
- Trucking companies
- Air Cargo
- Logistics providers
- Education Institutes and Associations
- Public Authorities and Shared Infrastructures
- Importers & Exporters
- Logistics providers
- Education Institutes and Associations
- Public Authorities and Shared Infrastructures
- Importers & Exporters
Our Mission

CargoM’s mission is to bring together all Greater Montreal freight transport and logistics stakeholders whose activities promote Montreal as an industry hub around common goals and concerted actions to increase its cohesion, competitiveness, growth and reach.

Our Vision

Within the next few years, CargoM aspires to establish Greater Montreal as a recognized intermodal hub, sought after for its operational and environmental performance as well as its contribution to the competitiveness of its business partners and to the economic development of Greater Montreal and of Quebec.
# CargoM Members

**RAIL TRANSPORT**
- Canadian National
- Canadian Pacific

**MARINE TRANSPORT AND TERMINALS**
- CMA-CGM
- CSL Group Inc.
- Empire Stevedoring
- Fednav Group
- Groupe Desgagnés Inc.
- Logistec Corporation
- Mediterranean Shipping Company (Canada) Inc.
- Montreal Gateway Terminals Partnership
- Ocean Group
- TerMont Montreal Inc.
- Viterra

**ROAD TRANSPORT AND THIRD PARTY LOGISTICS**
- Falcon International
- GETPAQ Inc.
- Groupe Lafrance
- Groupe TYT
- GT Group Inc.
- Hunt Refrigeration
- Kuehne + Nagel
- Michel Rozon Transport
- Ray-Mont Logistics
- Robert Transport
- Simard Transport
- Trac-World Freight Services Inc.
- Transport Dsquare

**ADMINISTRATIVE AND SHARED INFRASTRUCTURE**
- Aéroports de Montréal
- St. Lawrence Seaway Management Corporation
- Fonds de solidarité FTQ
- Montreal Port Authority
- Transport, Sustainable Mobility and Transportation Electrification

**EDUCATIONAL AND RESEARCH INSTITUTIONS**
- CÉGEP André-Laurendeau
- CIRRELT, Université de Montréal
- ESG, UQAM
- HEC Montréal, École des dirigeants
- Institut international de logistique de Montréal

**COMMITTEES AND ASSOCIATIONS**
- Association québécoise des transports (AQTr)
- Camo-Route
- Human Resources Sectoral Committee of the Maritime Industry (CSMO)
- Maritime Employers Association
- Québec Trucking Association
- Shipping Federation of Canada
- St. Lawrence Development Council (SODES)
- St. Lawrence Shipoperators

**IMPORTERS AND EXPORTERS**
- Dorel
- Décathlon
- SAQ
- Société des alcools du Québec (SAQ)
- Intersand
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<thead>
<tr>
<th>ADMINISTRATEUR</th>
<th>POSTE</th>
<th>REPRÉSENTANT</th>
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<tr>
<td>MARC CADIEUX</td>
<td>PRESIDENT- EXECUTIVE DIRECTOR</td>
<td>Quebec Trucking Association</td>
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<td>MATTHIEU CASEY</td>
<td>DIRECTOR, CARGO REVENUE MANAGEMENT AND BUSINESS STRATEGY</td>
<td>Air Canada Cargo</td>
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<td>NATHALIE DROUIN</td>
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<td>MICHAEL FRATIANNI</td>
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<td>Montreal Gateway Terminals Partnership</td>
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<td>Aéroports de Montréal</td>
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<td>JEAN-ROBERT LESSARD</td>
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<td>Robert Transport</td>
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<td>YVON PELLETIER</td>
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CargoM’s working Groups/Actions

**Working Group 1**
**Sector Development Opportunities**

**Working Group 2**
**Communication and Outreach**

**Working Group 3**
**Innovation and Fluidity**

**Working Group 4**
**Workforce**

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**A Career for You?**

**CargoM Career Day**
In Transportation and Logistics
November 6, 2017, 10 a.m. to 4 p.m.

Boulevard Jacques-Cartier, Montreal, Quebec, Canada

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**ColdChain**

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**MONTREAL FTZ CENTRE**
KPI – Member’s participation

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<th>Year</th>
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Thank You!

www.cargo-montreal.ca

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