Are you Taking Advantage of AAPA?
Professional Support and Resources

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American Association of Port Authorities
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SHARE in AAPA

- Seaports of the Hemisphere Allied in Relationships for Excellence
  - A philosophy and formula for success
  - Provides knowledge, solutions, opportunities
How Can Port Executive Managers Benefit from SHARE?

- SHARE Supports your professional development through:
  - Comprehensive Port Industry Information
  - First-Rate Professional Development
  - Technical Assistance and Extensive Networking
  - Knowledgeable Staff and Industry Contacts
Comprehensive Port Industry Information

Publications

AAPA Advisory
A WEEKLY CONFIDENTIAL DIGEST OF PORT NEWS AND INDUSTRY TRENDS

AAPA Alert
LEGISLATIVE AND REGULATORY ISSUES AFFECTING THE U.S. PUBLIC PORT INDUSTRY

Seaports
GET WITH THE PROGRAM.
AAPA Seaports Magazine • Seaports of the Americas - The AAPA Directory

AAPA
Alliance of the Ports of Canada, the Caribbean, Latin America and the United States
Special Publications

AAPA also issues a host of special mailings, including the Annual Salary Survey, Finance Survey and Expenditure Survey
Professional Development

Continuing Education:
- Annual Training Programs
- PPM
- Latin American PPM
- Special Ad-Hoc Workshops and Trainings on hot topics
Technical Assistance and Networking

- Technical Committees
- e-Communities and Committee pages
- Website
- PPTAP
- Vast number of Networking Opportunities
Technical Assistance and Networking…

Technical Committees

○ 13 committees

○ Provide venue for exchanging ideas, collaborating on common industry challenges, and providing input to upcoming seminar programs.
Technical Assistance and Networking…

e-Communities

- Web-based program allowing technical committees or members with common interests to engage in discussion forums and create resource libraries
Technical Assistance and Networking...

Website – New and Improved!!
- Programs and Events
- Publications and Resources
- Committees and Networking
- Classified Ads
- Press Room
- Issues and Advocacy
- Port Industry Information
- About AAPA
- AAPA in Spanish
Technical Assistance and Networking...
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Technical Assistance and Networking...
Technical Assistance for ports in need...

- Volunteer or sign up your port
Networking: A vast number of resources

- EMC is a strong foundation for building contacts in the industry that last
  - Invaluable relationships
  - Sharing information
  - collaboration

AAPA
American Association of Port Authorities
Alliance of the Ports of Canada, the Caribbean, Latin America and the United States
Knowledgeable Staff and Industry Contacts

- Employees with years of experience and industry information
- Vast network of industry experts accessible through your participation in the Association
## Five Examples of How We Can Help

<table>
<thead>
<tr>
<th>Issue</th>
<th>Solution</th>
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<tbody>
<tr>
<td>1. Need to Write a Security Grant?</td>
<td>1. Attend an AAPA Grant Writing Workshop</td>
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<td>2. Need employment/salary information?</td>
<td>2. Obtain AAPA’s Salary Survey</td>
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<td>4. Overwhelmed by trade growth projections?</td>
<td>4. AAPA Freight mobility/logistics initiative</td>
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<td>5. Dealing with a new Governing Board?</td>
<td>5. Send them to the Commissioners Seminar</td>
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Meeting Challenges Through Cooperation

- AAPA creates the space for collaboration among ports
- Building Relationships that Last
- AAPA keeps you connected
AAPA is just a phone call away...

(703) 684-5700

aapa-ports.org