TRENDS IN NON-CONTAINER TERMINAL OPERATIONS
BREAK-BULK FACILITIES

- BULK ROLLS
- DRUMS
- STEEL COILS, BEAMS, PLATES, PIPES
BREAK-BULK FACILITIES

- AUTOS
- RORO CARGO
DIFFERENCES BETWEEN BREAK-BULK AND CONTAINER FACILITIES

- MORE LABOR INTENSIVE
- INCREASED CARGO FOOTPRINT
- INCREASED CARGO DWELL TIME
SUPPLY CHAIN DIFFERENCES BETWEEN BREAK-BULK AND CONTAINER FACILITIES
TECHNOLOGY

- Reduction in documentation
- Reduction in labor
- Cargo loss reduction
CURRENT TRENDS

STEEL
CURRENT TRENDS

- TRANSPORTATION 46%
- LOGISTICS 34%
- POWER AND WATER 16%
- OIL AND GAS 4%

PROJECT CARGO
CURRENT TRENDS
COLD STORAGE/WAREHOUSING
THE FUTURE

“SHIPPING IS NEVER STABLE”
The Keys to Success

- Diversification between Imports and Exports
- Diversification by Trade Lane
- Diversification of Commodities
QUESTIONS?